

Medical Year over Year Experience -1

| Year | Employee Count | Total Premium | Total Claims | Loss Ratio | Premium PEPM | % Change Premium | Claims PEPM | % Change Claims |
|---|----------------|---------------|--------------|------------|--------------|------------------|-------------|-----------------|
| (Change reflected compared to last full plan year) | | | | | | | | |
| 2007-2008 Total | 39,701 | \$20,598,985 | \$16,958,758 | 82.3% | \$518.85 | 12.8% | \$427.16 | 5.0% |
| 2007-2008 Average | 3,308 | \$1,716,582 | \$1,413,230 | | | | | |
| 2008-2009 Total | 40,655 | \$22,200,238 | \$21,202,632 | 95.5% | \$546.06 | 5.2% | \$521.53 | 22.1% |
| 2008-2009 Average | 3,388 | \$1,850,019 | \$1,766,886 | | | | | |
| 2009-2010 Total | 39,541 | \$22,406,383 | \$20,152,108 | 89.9% | \$566.66 | 3.8% | \$509.65 | -2.3% |
| 2009-2010 Average | 3,295 | \$1,867,199 | \$1,679,342 | | | | | |
| 2010-2011 Total | 38,577 | \$22,630,150 | \$20,017,710 | 88.5% | \$586.62 | 3.5% | \$518.90 | 1.8% |
| 2010-2011 Average | 3,215 | \$1,885,846 | \$1,668,142 | | | | | |
| 2011-2012 Total | 39,061 | \$20,506,203 | \$18,372,710 | 89.6% | \$524.98 | -10.5% | \$470.36 | -9.4% |
| 2011-2012 Average | 3,255 | \$1,708,850 | \$1,531,059 | | | | | |
| 2012-2013 Total | 39,304 | \$20,494,030 | \$16,524,194 | 80.6% | \$521.42 | -0.7% | \$420.42 | -10.6% |
| 2012-2013 Average | 3,275 | \$1,707,232 | \$1,381,610 | | | | | |
| 2013-2014 Total | 38,176 | \$21,076,762 | \$17,398,419 | 82.5% | \$552.09 | 5.9% | \$455.74 | 8.4% |
| 2013-2014 Average | 3,181 | \$1,756,397 | \$1,449,868 | | | | | |
| 2014-2015 Total | 37,923 | \$22,452,991 | \$17,806,550 | 79.3% | \$592.07 | 7.2% | \$469.54 | 3.0% |
| 2014-2015 Average | 3,160 | \$1,871,083 | \$1,483,879 | | | | | |
| 2015-2016 Total | 36,220 | \$23,384,943 | \$19,549,809 | 83.6% | \$645.64 | 9.0% | \$539.75 | 15.0% |
| 2015-2016 Average | 3,018 | \$1,948,745 | \$1,629,151 | | | | | |
| (Change reflected compared to 2015-2016 Plan Year) | | | | | | | | |
| 2016-2017 Rolling 12 | 36,246 | \$22,658,542 | \$23,637,256 | 104.3% | \$625.13 | -3.1% | \$652.13 | 20.8% |
| 2016-2017 Rolling 12 Avg | 3,021 | \$1,888,212 | \$1,969,771 | | | | | |



Notes:
 Full Plan Year: October through September
 Rolling 12: August 2016 through July 2017
 PEPM is Per Employee Per Month

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Claims Experience – Rolling 12 months (August - July) -2

| Current Rolling 12 August 16 - July 17 | Covered Employees | Medical Claims | Pharmacy Claims | Capitation | Total Claims | PEPM Claim Cost | Annualized Premium | Loss Ratio |
|---|----------------------|----------------|--------------------|-------------|--------------|--------------------|-----------------------|------------|
| 16-Aug | 3,001 | \$1,420,536 | \$539,745 | \$17,095 | \$1,977,376 | \$658.91 | \$1,910,177 | 103.5% |
| 16-Sep | 3,005 | \$1,200,199 | \$418,526 | \$17,581 | \$1,636,306 | \$544.53 | \$1,914,133 | 85.5% |
| 16-Oct | 3,042 | \$893,305 | \$244,228 | \$107,619 | \$1,245,152 | \$409.32 | \$1,906,164 | 65.3% |
| 16-Nov | 3,017 | \$1,227,072 | \$372,627 | \$106,391 | \$1,706,090 | \$565.49 | \$1,878,557 | 90.8% |
| 16-Dec | 3,020 | \$1,408,990 | \$389,950 | \$106,340 | \$1,905,220 | \$630.87 | \$1,882,645 | 101.2% |
| 17-Jan | 3,032 | \$1,241,148 | \$451,826 | \$115,560 | \$1,808,534 | \$596.48 | \$1,841,303 | 98.2% |
| 17-Feb | 3,012 | \$1,444,610 | \$477,043 | \$115,145 | \$2,036,798 | \$676.23 | \$1,882,500 | 108.2% |
| 17-Mar | 3,021 | \$1,443,167 | \$512,580 | \$115,588 | \$2,071,334 | \$685.65 | \$1,873,784 | 110.5% |
| 17-Apr | 3,021 | \$1,762,350 | \$459,091 | \$115,505 | \$2,336,946 | \$773.57 | \$1,897,571 | 123.2% |
| 17-May | 3,022 | \$1,341,371 | \$472,890 | \$115,671 | \$1,929,931 | \$638.63 | \$1,895,153 | 101.8% |
| 17-Jun | 3,022 | \$1,764,966 | \$458,818 | \$115,864 | \$2,339,648 | \$774.21 | \$1,889,254 | 123.8% |
| 17-Jul | 3,031 | \$2,030,686 | \$496,679 | \$116,556 | \$2,643,921 | \$872.29 | \$1,887,301 | 140.1% |
| 2016-2017 Year Total | 36,246 | \$17,178,340 | \$5,294,002 | \$1,164,915 | \$23,637,256 | \$652.13 | \$22,658,542 | 104.3% |
| 2016-2017 Year Avg | 3,021 | \$1,431,528 | \$441,167 | \$97,076 | \$1,969,771 | \$652.13 | \$1,888,212 | 104.3% |

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| Prior Rolling 12 August 15 - July 16 | Covered Employees | Medical Claims | Pharmacy Claims | Capitation | Total Claims | PEPM Claim Cost | Annualized Premium | Loss Ratio |
|---|----------------------|----------------|--------------------|------------|--------------|--------------------|-----------------------|------------|
| 15-Aug | 3,132 | \$1,065,278 | \$407,578 | \$19,672 | \$1,492,528 | \$476.54 | \$1,709,827 | 87.3% |
| 15-Sep | 3,137 | \$964,664 | \$431,094 | \$20,153 | \$1,415,911 | \$451.36 | \$1,716,828 | 82.5% |
| 15-Oct | 3,048 | \$925,167 | \$375,992 | \$18,678 | \$1,319,837 | \$433.02 | \$1,973,749 | 66.9% |
| 15-Nov | 3,057 | \$796,288 | \$359,778 | \$17,604 | \$1,173,670 | \$383.93 | \$1,981,182 | 59.2% |
| 15-Dec | 3,045 | \$968,727 | \$414,375 | \$17,503 | \$1,400,605 | \$459.97 | \$1,971,331 | 71.0% |
| 16-Jan | 3,027 | \$795,648 | \$353,840 | \$17,817 | \$1,167,305 | \$385.63 | \$1,960,007 | 59.6% |
| 16-Feb | 3,018 | \$950,558 | \$388,414 | \$17,303 | \$1,356,275 | \$449.40 | \$1,951,972 | 69.5% |
| 16-Mar | 3,010 | \$1,098,197 | \$487,742 | \$17,320 | \$1,603,259 | \$532.64 | \$1,945,908 | 82.4% |
| 16-Apr | 3,004 | \$1,252,982 | \$418,990 | \$17,135 | \$1,689,107 | \$562.29 | \$1,943,460 | 86.9% |
| 16-May | 3,005 | \$1,918,432 | \$407,531 | \$17,280 | \$2,343,243 | \$779.78 | \$1,946,431 | 120.4% |
| 16-Jun | 3,002 | \$1,329,414 | \$492,874 | \$17,254 | \$1,839,542 | \$612.77 | \$1,944,517 | 94.6% |
| 16-Jul | 2,998 | \$1,616,293 | \$409,994 | \$16,997 | \$2,043,284 | \$681.55 | \$1,942,076 | 105.2% |
| 2015-2016 Year Total | 36,483 | \$13,681,648 | \$4,948,202 | \$214,716 | \$18,844,566 | \$516.53 | \$22,987,288 | 82.0% |
| 2015-2016 Year Avg | 3,040 | \$1,140,137 | \$412,350 | \$17,893 | \$1,570,381 | \$516.53 | \$1,915,607 | 82.0% |

Notes:



Starting Oct 1, 2016 with UHC, claims are reported on an incurred basis. Prior to this, claims were reported on an paid basis.
 Capitation includes cost for the administration of Optum programs (behavioral health, clinical, Care 24) and claims (behavioral health), LabCorp charges and claims for the Beacon Labs management program and rehabilitation therapy management and claims. More details provided on Slide 34.
 October 2016 through July 2017: UHC reported data; February 2017: Estimated premium based on premium holiday less adjustments.
 Sum totals may be off due to rounding

High Cost Claimants (Over \$75k) – October - June -3

Current: 10/1/2016 – 6/30/2017

| Member | Diagnosis | Year-To-Date Paid Amount |
|----------------------------------|-------------------------------------|--------------------------|
| Active | Deficiency and other anemia | \$499,103 |
| Active | Phlebitis; thrombophlebitis | \$417,962 |
| Active | Other acquired deformities | \$359,319 |
| Active | Septicemia (except in labor) | \$323,856 |
| Active | Maintenance chemotherapy; radiation | \$290,179 |
| Active | Other aftercare | \$255,305 |
| Active | Maintenance chemotherapy; radiation | \$245,749 |
| Active | Complication of device; implant | \$214,558 |
| No longer on the plan | Maintenance chemotherapy; radiation | \$213,760 |
| Active | Multiple myeloma | \$191,959 |
| No longer on the plan | Spondylosis; intervertebral | \$175,978 |
| Active | Hypertension with complication | \$175,282 |
| No longer on the plan | Maintenance chemotherapy | \$153,470 |
| Active | Phlebitis; thrombophlebitis an | \$124,346 |
| Active | Cancer of breast | \$106,881 |
| Active | Cancer of rectum and anus | \$103,483 |
| Active | Chronic kidney disease | \$103,389 |
| Active | Other acquired deformities | \$99,985 |
| Active | Cardiac dysrhythmias | \$92,262 |
| Active | Cancer of breast | \$87,171 |
| No longer on the plan | Cancer of head and neck | \$86,548 |
| Active | Cancer of rectum and anus | \$85,594 |
| Active | Secondary malignancies | \$82,146 |
| Active | Leukemias | \$81,186 |
| Active | Rheumatoid arthritis and related | \$80,421 |
| Total Claims over 75k | | \$4,649,891 |
| Total High Cost Claimants | | 25 |

There are 25 high cost claimants between \$50k and \$70k with claims totaling \$1,539,644. Three are no longer on the plan.
 Note: UHC Large Claims report available on a quarterly basis.



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Year over Year PEPM Costs Overview – 10/1/2013 to 7/31/2017

| PEPM Costs | Immature 10 months | | | |
|-------------------|---|--|--|------------------------------------|
| | October 1, 2013 - September 30, 2014 | October 1, 2014 - September 30, 2015* | October 1, 2015 - September 30, 2016* | October 1, 2016 - July 31, 2017 |
| Average Employees | 3,181 | 3,160 | 3,018 | 3,024 |
| Premium | \$559.96 | \$674.89 | \$645.64 | \$622.83 |
| Medical | \$298.09 | \$338.91 | \$394.05 | \$481.40 |
| Capitation | \$5.85 | \$6.03 | \$5.79 | \$37.38 |
| Subtotal Medical | \$303.93 | \$344.94 | \$399.84 | \$508.15 |
| Pharmacy | \$123.71 | \$124.62 | \$139.92 | \$143.38 |
| Total Claims | \$427.65 | \$469.56 | \$539.75 | \$662.16 |
| Loss ratio | 76.4% | 69.6% | 83.6% | 106.3% |

Note: PEPM is Per Employee Per Month

*The actual premium rates did not decrease from 2014/2015 to 2015/2016.



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Year over Year PMPM Utilization Overview – 10/1/2013 to 7/31/2017

| Utilization | Immature 10 months | | | |
|--------------------|---|---|---|------------------------------------|
| | October 1, 2013 - September 30, 2014 | October 1, 2014 - September 30, 2015 | October 1, 2015 - September 30, 2016 | October 1, 2016 - July 31, 2017 |
| | <u>PMPM</u> | <u>PMPM</u> | <u>PMPM</u> | <u>PMPM</u> |
| | <u>% Change</u> | <u>% Change</u> | <u>% Change</u> | <u>% Change</u> |
| Inpatient | \$47.99 | \$66.37 | \$85.15 | \$ 91.49 |
| Outpatient | <u>\$56.11</u> | <u>\$62.38</u> | <u>\$90.19</u> | <u>\$108.78</u> |
| Total Facility | \$104.10 | \$128.75 | \$175.34 | \$200.27 |
| PCP | \$19.18 | \$19.48 | \$19.70 | \$11.59 |
| Specialist | \$89.37 | \$97.43 | \$95.50 | \$95.82 |
| Capitation | <u>\$4.17</u> | <u>\$4.37</u> | <u>\$4.26</u> | <u>\$26.82</u> |
| Total Professional | \$112.72 | \$121.28 | \$119.46 | \$134.23 |
| Pharmacy | \$88.26 | \$90.33 | \$103.66 | \$102.47 |
| | | | | -1.1% |
| | | | | 12.4% |
| | | | | -2.5% |
| | | | | -2.0% |
| | | | | 1.1% |
| | | | | 36.2% |
| | | | | 14.2% |
| | | | | 20.6% |
| | | | | 7.4% |

Note:
PMPM is Per Member Per Month



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ARTICLE XXII
INSURANCE

- 6

- A. Beginning on September 15, 2012, the Board agrees to pay \$258.49, per pay period, during each pay period when premiums are deducted from employees' pay, toward the premiums for coverage for comprehensive hospital-surgical-major medical insurance and 100% of the group life insurance policy, up to a maximum of \$32.20 per year, for each full time employee contracted in at least a six-tenths (.6) allocated position or for six-tenths (.6) or more of each consecutive day for 60 days or more or for the balance of the school year. Any increase in the School Board's contribution to the insurance premium shall be effective only upon ratification of the contract. If a contract, with new premium contribution amounts, is not ratified by September 15th of each year, the previous year's School Board contribution rate will be considered the status quo.
- B. Policies shall include benefits in accordance with the terms and conditions as set forth in the master insurance policies as provided by the Board.
- C. 1. An insurance committee shall be formed, one third (1/3) of which will be association representation. This committee will meet at least monthly during the school year unless voted upon by the committee as unwarranted. The committee shall select the chairperson of the Insurance Committee from among its membership. Decisions of the committee shall be made by consensus. If consensus cannot be reached a majority vote of the membership will make the decision. Members are allowed to vote by signed proxy for another member of the committee. The chairperson will be empowered to vote only upon a tie vote.
2. The insurance committee shall review and recommend actions with regard but not limited to:
- Bids
 - Specifications
 - Recommendation on Invitation to Bid ←
 - Bid Tabulations
 - Monthly Insurance Experience Rating Reports
3. Other health related employee programs may be studied by this committee. Such health related employee benefits may include such health related coverage as may be necessary for portions of the employee assistance program, if established, which may require such coverage. Additional health related employee benefits recommended by this committee shall be at no cost to the Board unless otherwise negotiated. The purpose of this committee shall be to make recommendations to the School Board and the Association bargaining teams on matters pertaining to insurance as covered in this article. ←
4. The Board does not relinquish or delegate any authority or responsibility as mandated by laws pertaining to bidding or employee group insurance or health related programs.
- D. An Employee Assistance Program, when funded by the Board, will be provided for all teachers with the following provisions:
1. To assure employee confidentiality, the Employee Assistance Program will be managed by someone who is not an employee of the Clay County School Board.
 2. Costs of fitness for duty evaluations will be paid by the employer.
 3. Other costs incurred by voluntary participation will be the responsibility of the individual and may be covered by existing insurance policies.