



1904.3

| CONTRACT REVIEW FORM ("CRF")   |  | BOARD MEETING DATE:<br>4-4-19<br><small>WHEN BOARD APPROVAL IS REQUIRED DO NOT PLACE<br/>ITEM ON AGENDA UNTIL REVIEW IS COMPLETED</small> |
|--|--|---|
| Date Submitted: 3-8-19   |  |   |
| Contract Initiator (Name of Person Overseeing the Contract): Debbie Green  |  | Telephone Number: 336-6905  |
| School/Department Submitting Contract: Curriculum and Instruction  |  |   |
| Vendor/Contractor Name: Achieve3000  |  |   |
| Contract Title: Achieve3000  |  |   |
| Contract Type: New <input type="checkbox"/> Renewal <input type="checkbox"/> Amendment <input checked="" type="checkbox"/> Extension <input type="checkbox"/>  |  | Date Original Contract Approved: 06/29/2017   |
| Contract Term: 3 years 9/1/2017 - 6/30/2020  |  | Renewal Option(s):  |
| Contract Cost: Year 3----- \$466,457.67  |  | Payment Schedule (Monthly? Upon delivery? When finished?): Invoice  |
| Add Amendment 4 cost \$7350 (Bannerman) = \$473,807.67 total year 3  |  |   |
| Funding Source: \$162,327.01 - SAI Technology (1120)<br>\$311,480.66 - Reading Categorical (1190)  |  | Purchase Requisition No.:   |
| Strategic Plan Tie-in Explanation: Improve the instructional framework processes and structures that enrich student achievement  |  |   |
| Pre-Approved by Superintendent or Designee? Yes _____ No _____   |  |   |
| Additional Information:  |  |   |
| <b>CONTRACT REQUIRED DOCUMENTS ("CRD") PACKAGE ATTACHED?</b><br>X _____ Completed Contract Review Form<br>_____ SBAO Template Contract or other Contract (with all basic and mandatory terms)<br>_____ SIGNED 2018 Addendum A (if not an SBAO Template Contract)*<br><small>*This Statement MUST BE included in the body of the Contract: "The terms and conditions of Addendum A are hereby incorporated into this Agreement and the same shall govern and prevail over any conflicting terms and/or conditions herein stated."</small><br>X _____ Certificate of Insurance (COI) for General Liability & Workers' Compensation that meet these requirements:<br><small>COI must list the School Board of Clay County, Florida as an Additional Insured and Certificate Holder. Insurer must be rated as A- or better.<br/>General Liability = \$1,000,000 Each Occurrence &amp; \$2,000,000 General Aggregate.<br/>Auto Liability = \$1,000,000 Combined Single Limit (\$5,000,000 for Charter Buses).<br/>Workers' Compensation = \$100,000 Minimum<br/>[if exempt from Workers' Compensation Insurance, vendor/contractor must sign a Release and Hold Harmless Form. If not exempt, vendor/contractor must provide Workers' Compensation coverage].</small> |  |   |

**Approvals****Comments**

| Purchasing Department          | Approved | Denied |                                       |
|--------------------------------|----------|--------|---------------------------------------|
| Review Date: 3/25/19           | B78      |        |                                       |
| Risk Management Department     | Approved | Denied |                                       |
| Review Date: 3/25/19           | ACD      |        |                                       |
| School Board Attorney          | Approved | Denied | Approved with The Attached "Amendment |
| Review Date: 3/18/19           | JB       |        | four" going To The board.             |
| Information & Technology Dept. | Approved | Denied |                                       |
| Review Date: 3/25/19           | JB       |        |                                       |
| Other:                         | Approved | Denied |                                       |
| Review Date:                   |          |        |                                       |

**AMENDMENT NUMBER FOUR (4) TO CONTRACT BETWEEN  
THE SCHOOL BOARD OF CLAY COUNTY, FLORIDA,  
AND ACHIEVE3000, INC.**

This Amendment Number Four (4) to the Contract (hereafter "original Contract") between **THE SCHOOL BOARD OF CLAY COUNTY, FLORIDA** ("Board"), and **ACHEIVE3000, INC.** ("Contractor"), collectively referred to as "the Parties," which original Contract was entered into by the parties on June 19, 2014, and was duly executed by Carol Studdard for the Board and Peter Saretsky for the Contractor, shall become effective on the date last executed by either of the parties and shall serve to modify original Contract as set forth herein.

WHEREAS, the 2014 Contract concerned the licensing and provisions of computer-based education programming, assessment, and associated services ("the Program") for a limited number of district students and employees, and

WHEREAS, the Parties entered into Amendments Number One, Two and Three in 2017 and 2018 to expand the scope and duration of the 2014 Contract, and

WHEREAS, the term of the 2014 Contract expires June 30, 2020, and

WHEREAS, the Parties now seek to expand the scope of services such that the Program will be available to students and employees at Bannerman Learning Center located in Clay County, Florida, thereby increasing the cost of the contract by a total of Seven Thousand Three Hundred and Fifty Dollars (\$7,350.00),

NOW THEREFORE, the Parties have mutually agreed to modify the terms of the original Contract as follows:

1. The 2014 Contract is hereby amended such that the Program shall be made available to employees and students at Bannerman Learning center, thereby increasing the cost of the Program as set forth in Exhibit "A," a copy of which is attached hereto.

2. All other terms and conditions of the original Contract, including those changes made in Amendments Number One, Two and Three, shall remain unmodified and in full force and effect.

3. The only effect of this Amendment is to modify the Contract cost by increasing it by \$7,350.00, as set forth herein.

IN WITNESS WHEREOF, the Parties, by the execution of this Amendment by their authorized representatives below, bind themselves to all terms of this Amendment Four to the original Contract and to the remaining unmodified terms of the Original Contract and previous Amendments.

AS TO:

**THE SCHOOL BOARD OF CLAY  
COUNTY, FLORIDA**

By: \_\_\_\_\_  
Printed Name: Carol Y. Studdard  
Title: Chairman  
Date: \_\_\_\_\_

AS TO:

**ACHEIVE3000, INC.**

By: \_\_\_\_\_  
Printed Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Date: \_\_\_\_\_



Quote ID: Q-05937  
Contract Period: 8/01/2019 - 6/30/2020

Quote Date: 1/10/2019  
Valid Until: 6/30/2019

**Client Information**

|                                   |   |
|-----------------------------------|---|
| <b>Account Name</b>               |   |
| R C Bannerman Learning Center     |   |
| <b>Address</b>                    | <b>Client</b>   |
| 900 Walnut St                     | Cynthia Johnson   |
| Green Cove Springs, FL 32043-3129 | Email: <a href="mailto:cynthia.johnson@myoneclay.net">cynthia.johnson@myoneclay.net</a> |
| Phone: 904-284-6500               | Phone: 904-284-6500   |

Achieve3000 is pleased to continue partnering with you to accelerate your students' literacy growth throughout the 2019 - 2020 school year. Your custom quote includes the solutions listed below. You can explore all of Achieve3000's research-based solutions by visiting [www.achieve3000.com](http://www.achieve3000.com).

| Product   | Cost                | Qty    | Total      |
|---|---------------------|--------|------------|
| Achieve3000's Pro Differentiated Literacy Solution: includes 1 student license (LIT-STD1) | \$42.00 per student | 175.00 | \$7,350.00 |
| Subtotal  |                     |        | \$7,350.00 |
| Order Total   |                     |        | \$7,350.00 |

Acceptance for Quote ID Q-05937: \$7,350.00

Clay County School District

Account Name

Achieve3000

Signature

Signature

Name / Title

Name / Title

Date

Date

The Complete Signed Quote and Purchase Orders can be sent to:

Achieve3000

1985 Cedar Bridge Ave., Suite 3

Lakewood, NJ 08701

Fax: 316-221-0718

Email: [orders@achieve3000.com](mailto:orders@achieve3000.com)

For questions, please contact Renewal Sales at 732-367-5505 x222.

This quote is governed by and subject to the Achieve3000 terms and conditions at [www.achieve3000.com/terms-of-service](http://www.achieve3000.com/terms-of-service). By signing this quote, you are agreeing to such terms and conditions.

### **National Literacy Summit**

**November 11-13 | Orlando, FL**

Join us at the National Literacy Summit, an interactive experience where you'll collaborate and learn powerful new strategies for literacy instruction from an incredible lineup of the industry's thought leaders and expert practitioners. Ask about special customer pricing!

### **About Achieve3000®**

Achieve3000 is the leading literacy platform in today's blended learning programs, with cloud-based solutions that serve more than three million students worldwide. Based on decades of scientific research, Achieve3000's patented and proven differentiated instruction for grades PreK-12 and adult education reaches all students at their individual reading levels to accelerate learning, improve high stakes test performance, and drive college and career success. To explore more options, such as our multi-year quote with LOCKED-IN PRICING for three full years, please contact [sales.support@achieve3000.com](mailto:sales.support@achieve3000.com) for an adjusted quote.

Discover all of Achieve3000's research-based solutions by visiting [www.achieve3000.com](http://www.achieve3000.com).



**Achieve3000, Inc**  
**1985 Cedar Bridge Avenue, Suite 300**  
**Lakewood, NJ 08701**

|                      |            |
|----------------------|------------|
| <b>Invoice No:</b>   | 32002      |
| <b>Invoice Date:</b> | 7/1/2019   |
| <b>PO:</b>           | PO Pending |
| <b>Due Date:</b>     | 7/31/2019  |

|  |                    |
|--|--------------------|
| Bill to:   |                    |
| Clay County School District                        | CLIENT INFORMATION |
| 900 Walnut St<br>Green Cove Springs, FL 32043-3129 |                    |

| School                               | Item               | Description  | Cost | SY    | Amount |
|--------------------------------------|--------------------|--|------|-------|--------|
| Argyle Elementary School             | 2017-IMP-LIT-PRO-S | Achieve3000 Implementation Resources, including professional development and classroom resources for teachers and students.  |      | 19/20 |        |
| Charles E Bennett Elem School        |                    |  |      |       |        |
| Clay Hill Elementary School          | 2017-LIT-PRO-S     | Achieve3000®'s Pro Differentiated Literacy Solution: up to 125 students, 1 PLS day included  |      |       |        |
| Coppergate Elementary School         |                    |  |      |       |        |
| Doctors Inlet Elem School            | 2017-SPT-LIT-PRO-S | Full technical and data support including rostering of new students; 24x7 online customer support; Telephone support 7:30AM-10:30PM ET.                                |      |       |        |
| Grove Park Elementary School         |                    |  |      |       |        |
| J L Wilkinson Elem School            | 2017-IMP-LIT-PRO-D | Achieve3000 Implementation Resources, including professional development and classroom resources for teachers and students. Achieve3000®'s Pro Differentiated Literacy |      |       |        |
| Lakeside Elementary School           |                    |  |      |       |        |
| Mcrae Elementary School              |                    |  |      |       |        |
| Middleburg Elementary School         |                    |  |      |       |        |
| Montclair Elementary School          |                    |  |      |       |        |
| Oakleaf Village Elementary Sch       |                    |  |      |       |        |
| Orange Park Elementary School        |                    |  |      |       |        |
| Plantation Oaks Elementary           |                    |  |      |       |        |
| Rideout Elementary School            |                    |  |      |       |        |
| Ridgeview Elementary School          |                    |  |      |       |        |
| S Bryan Jennings Elem School         |                    |  |      |       |        |
| Shadowlawn Elementary School         |                    |  |      |       |        |
| Swimming Pen Creek Elementary School |                    |  |      |       |        |
| W E Cherry Elementary School         |                    |  |      |       |        |
| Discovery Oak Elem                   |                    |  |      |       |        |
| Clay High School                     |                    |  |      |       |        |
| Green Cove Springs Jr High Sch       |                    |  |      |       |        |
| Keystone Heights Jr Sr HS            |                    |  |      |       |        |
| Lakeside Junior High School          |                    |  |      |       |        |

**Your prompt payment is greatly appreciated.**  
**For questions; please contact:**

**Accounts Receivable**  
**888-968-6822 Ext. 124**  
**Accounts.Receivable@achieve3000.com**



The Leader in Differentiated Instruction

# INVOICE

Achieve3000, Inc  
1985 Cedar Bridge Avenue, Suite 3  
Lakewood, NJ 08701

|   |  |  |  |  |  |
|---|--|--|--|--|--|
| Orange Park High School<br>Orange Park Junior High School<br>Ridgeview High School<br>Wilkinson Junior High School<br>Ami kids<br>Clay Virtual<br>Pace for Girls                          | 2017-LIT-PRO-D<br>2017-SPT-LIT-PRO-D                       | Solution: up to 675 students, 3 PLS days included<br>Achieve3000®'s Pro Differentiated Literacy<br>Full technical and data support including rostering of new students; 24x7 online customer support; Telephone support 7:30AM-10:30PM ET.   |  |  |  |
| Fleming Island Elem School<br>Keystone Heights Elem School<br>Lake Asbury Elementary School<br>R M Paterson Elementary School<br>Thunderbolt Elementary School<br>Tynes Elementary School | 2017-IMP-LIT-PRO-A<br>2017-LIT-PRO-A<br>2017-SPT-LIT-PRO-A | Achieve3000 Implementation Resources, including professional development and classroom resources for teachers and students.<br>Achieve3000®'s Pro Differentiated Literacy<br>Solution: up to 250 students, 2 PLS days included<br>Full technical and data support including rostering of new students; 24x7 online customer support; Telephone support 7:30AM-10:30PM ET.  |  |  |  |
| Fleming Island High School<br>Lake Asbury Jr High School<br>Middleburg High School<br>Oakleaf High School   | 2017-IMP-LIT-PRO-E<br>2017-LIT-PRO-E<br>2017-SPT-LIT-PRO-E | Achieve3000 Implementation Resources, including professional development and classroom resources for teachers and students.<br>Achieve3000®'s Pro Differentiated Literacy<br>Solution: up to 850 students, 3 PLS days included<br>Full technical and data support including rostering of new students; 24x7 online customer support; Telephone support 7:30AM-10:30PM ET.  |  |  |  |
| Oakleaf Junior High School  | 2017-IMP-LIT-PRO-F<br>2017-LIT-PRO-F<br>2017-SPT-LIT-PRO-F | Achieve3000 Implementation Resources, including professional development and classroom resources for teachers and students.<br>Achieve3000®'s Pro Differentiated Literacy<br>Solution: up to 1175 students, 4 PLS days included<br>Full technical and data support including rostering of new students; 24x7 online customer support; Telephone support 7:30AM-10:30PM ET. |  |  |  |

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|--|--|---|--|--|--|
|  |  | support; Telephone support 7:30AM-10:30PM<br>ET |  |  |  |
|--|--|---|--|--|--|

|                       |                     |
|-----------------------|---------------------|
| <b>Invoice TOTAL:</b> | <b>\$466,457.67</b> |
|-----------------------|---------------------|

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For questions; please contact:

Accounts Receivable  
888-968-6822 Ext. 124  
[Accounts.Receivable@achieve3000.com](mailto:Accounts.Receivable@achieve3000.com)





# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

6/21/2018

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

|   |  |
|---|--|
| PRODUCER<br>Crystal & Company<br>Crystal IBC LLC<br>32 Old Slip<br>New York, NY 10005   | CONTACT NAME: Roger Hohne<br>PHONE (A/C, No, Ext): 212 504 5826<br>FAX (A/C, No):<br>E-MAIL: roger.hohne@crystalco.com<br>ADDRESS: roger.hohne@crystalco.com                   |
| INSURED<br>Achieve3000, Inc.<br>1985 Cedar Bridge Ave.<br>Suite 3<br>Lakewood, NJ 08701 | INSURER(S) AFFORDING COVERAGE<br>INSURER A: StarNet Insurance Company<br>INSURER B: Berkley Regional Insurance Company<br>INSURER C:<br>INSURER D:<br>INSURER E:<br>INSURER F: |
|   | NAIC #<br>40045<br>29580   |

## COVERAGES

CERTIFICATE NUMBER: 634980232

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

| INSR LTR | TYPE OF INSURANCE   | ADDL SUBR INSD Y/N | POLICY NUMBER | POLICY EFF (MM/DD/YYYY) | POLICY EXP (MM/DD/YYYY) | LIMITS  |
|----------|---|--------------------|---------------|-------------------------|-------------------------|---|
| A        | <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY<br><input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR<br>GEN'L AGGREGATE LIMIT APPLIES PER:<br><input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC<br>OTHER:                       | Y                  | TCP700650813  | 7/10/2018               | 7/10/2019               | EACH OCCURRENCE \$1,000,000 ✓<br>DAMAGE TO RENTED PREMISES (Ea occurrence) \$300,000<br>MED EXP (Any one person) \$10,000<br>PERSONAL & ADV INJURY \$1,000,000<br>GENERAL AGGREGATE \$2,000,000 ✓<br>PRODUCTS - COMP/OP AGG \$2,000,000<br>\$ |
| A        | <input checked="" type="checkbox"/> AUTOMOBILE LIABILITY<br><input checked="" type="checkbox"/> ANY AUTO<br><input checked="" type="checkbox"/> OWNED AUTOS ONLY <input checked="" type="checkbox"/> SCHEDULED AUTOS<br><input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY |                    | TCP700650813  | 7/10/2018               | 7/10/2019               | COMBINED SINGLE LIMIT (Ea accident) \$1,000,000<br>BODILY INJURY (Per person) \$<br>BODILY INJURY (Per accident) \$<br>PROPERTY DAMAGE (Per accident) \$<br>Collision/Comp Deduct \$1,000   |
| A        | <input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR<br>EXCESS LIAB CLAIMS-MADE<br>DED <input checked="" type="checkbox"/> RETENTION \$10,000  |                    | TCP700650813  | 7/10/2018               | 7/10/2019               | EACH OCCURRENCE \$10,000,000<br>AGGREGATE \$10,000,000<br>\$  |
| B        | WORKERS COMPENSATION AND EMPLOYERS' LIABILITY<br>ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)<br>If yes, describe under DESCRIPTION OF OPERATIONS below  | Y/N<br>N/A         | TWC7006509    | 7/10/2018               | 7/10/2019               | <input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER<br>E.L. EACH ACCIDENT \$1,000,000<br>E.L. DISEASE - EA EMPLOYEE \$1,000,000<br>E.L. DISEASE - POLICY LIMIT \$1,000,000  |

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

The School Board of Clay County is added as additional insured under General Liability policy where required by written contract.

## CERTIFICATE HOLDER

## CANCELLATION

The School Board of Clay County  
900 Walnut Street  
Green Cove Springs, FL 32043

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

*Crystal & Company*

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