



YOUR LAUNCHPAD FOR EFFECTIVE TEACHING AND LEARNING

School Board of Clay County
December 18, 2019



Welcome & Introductions

Christine Moss

Chief Sales & Marketing Officer



Rob Wilson

President & Chief Innovation Officer



School Information System (SIS)

Modernization Project

How is EduPoint and How Can They Improve our Work?

- SIS is core to all data in district – today it limits what we can do. EduPoint's SIS provides a world-class experience
- Manages student data, improve accuracy, simplify and automate processes while increasing productivity
- Offers TeacherVUE portal which provides powerful classroom management and communication tools
- Combines robust data analysis with extensive reporting and sharing options to analyze data, identify issues and trends

Why EduPoint Now?

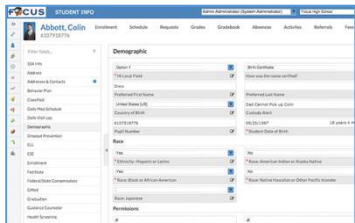
- Focus SIS contract expires July 1, 2020
- Contracting now allows ample time for planning, communication, change management, professional development
- Go-live Summer 2020
- Significant financial savings to CCDS – \$1M+ categorical dollars over 5 years



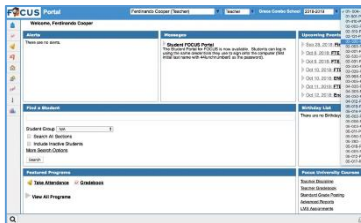
Goals for SIS Modernization

Replace multiple standalone systems with single, integrated platform

Focus
SIS



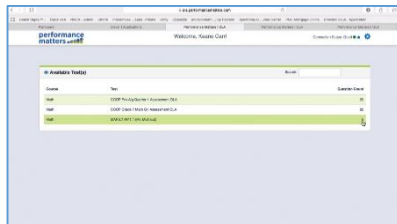
Focus
Gradebook



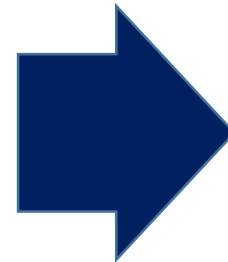
ESE-
STAR



Performance Matters
Testing Platform



Performance
Matters MTSS/RTI



Synergy[®]
Education Platform

- Reduces the number of solutions that teachers have to interact with and increases adoption
- Simplifies PD across all areas
- Real-time, consistent data across systems at all times
- Removes need for complex data integration
- Improved security and management to meet state auditing needs

SIS Modernization- *Benefits to Teachers*

- More Functionality that Teachers Desire:
 - Two-way Google Classroom integration – **no more double grading**
 - **Modern mobile apps for teachers, parents and students** make data more accessible and simplifies communication
 - **Graphical reporting makes it easy to understand student performance** and inform classroom instruction decisions
 - **Powerful dashboard to access all data from one spot** - IEP, test accommodations, test scores, custody and health information...
 - **PBIS support** to promote positive student behavior
 - Unified interface
 - **Offers Differentiated Instruction Opportunities**

Integrated Gradebook, Google, & Assessment

Synergy TeacherVUE

Google Integration

Kathy Jackson
kjackson@agctesting4 in
permissions: Classroom

Connected to Google Classroom

Student	Grade	Missing	Assignment	Assignment	Test	Quiz	Test
Abbott, Billy	73.8% C-	0	10	8	24	15	52 La
Benton, Holly	89.1% B+	0	8	10	100	12	
Bisenius, Adam	86.4% B	0	10	10	55	15	
Burch, Kali	97.0% A+	0	9	10	100	15	
Burghardt, Chris	97.5% A+	0	10	10	75	15	
Carlson, Jared	91.6% A-	0	10	8	60	13	
Christiansen, Kyle	94.7% A	0	4	10	100	15	
Crane, Kellie	91.7% A-	0	10	10	100	16	
Fast, Tracy	92.0% A-	0	10	10	80	15	
Helming, Stuart	97.0% A+	0	9	10	55	15	
Holly, Stacy	73.8% C-	0	10	10	100	7	
Kenny, Lisa	88.2% B+	0	10	10	100	12	
Loggins, Jamie	77.0% C+	0	9	10	100	7	
Macias, Bryan	100.0% A+	0	10	10		5	
McDonough, Melissa	91.0% A-	0	10	6	100	15	

Student Assessment Results

(YR) Carroll, N 3/4 Grade(1) SEC.0102 / 1st Qtr

Charts Data Table Reports

Show Analysis Bands

Column Groupings

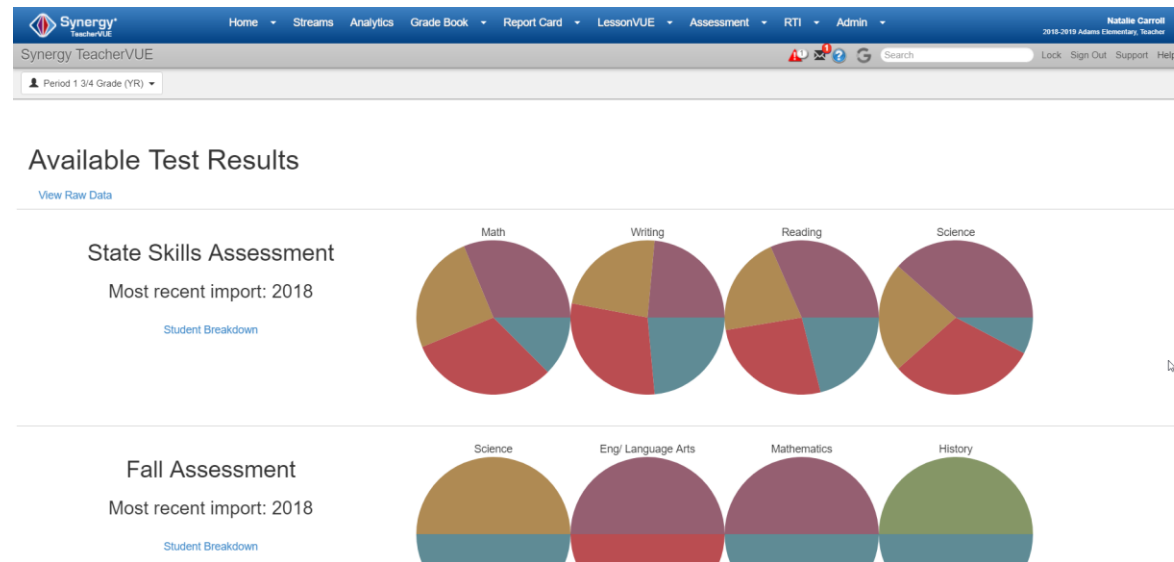
Drag a column header here to group by that column

Student	District ID	Grade Book	Status	Status Date	Section	School	Teacher	Allow Retake	Overall Score	1 (MC)	2 (MC)								
Averages										58.44%	68.18%	58.44%							
Aaron, Ian	129442	A	Complete	06/06/2019 10:46 AM	Carroll, N 3/4 Grade(1) Compare and order who	Adams Element	Carroll, Natalie	X	5/7 (71%)	B	A	C	X	B	B	X	D		
Alejandroz, Willie	992706	A	Complete	09/14/2018 05:26 PM	Carroll, N 3/4 Grade(1) Compare and order who	Adams Element	Carroll, Natalie	X	2/7 (29%)	A	X	B	X	C	X	B	X	C	
Bahena, Joshua	129454	A	Complete	09/14/2018 05:26 PM	Carroll, N 3/4 Grade(1)	Adams Element	Carroll, Natalie	X	1/7 (14%)	B	C	X	B	X	D	X	B	X	A
Baker, Carlos	151640	A	Complete	12/28/2018 12:50 PM	Carroll, N 3/4 Grade(1) Math Intervention	Adams Element	Carroll, Natalie	X	4/7 (57%)	B	B	X	D	B	B	X	D		
Bustamante, Aaron	130333	A	Complete	09/14/2018	Carroll, N 3/4 Grade(1)	Adams Element	Carroll, Natalie	X	6/7 (86%)	B	A	D	B	D	X	D			

Look at the array.

What is the perimeter of this array?

A 14 Units
B 18 Units
C 20 Units
D 24 Units



RTI, PBIS, & Assessment Results

Synergy TeacherVUE

Home Streams Analytics Grade Book Report Card LessonVUE Assessment RTI Admin

Natalie Carroll
2018-2019 Adams Elementary, Teacher

RTI

(YR) Carroll, N 3/4 Grade(1) SEC 0102 / 1st Qtr

OPEN RTI Referral Plans (4)

CASE FOCUS

TIER 2	TIER 3	EXTENSION
2 Cases 5 Total Students 0 With Outcome 0 Success 0 Fail GOAL PROGRESS 2 EXCEEDS 2 MEETS 2 DOES NOT MEET	1 Case 4 Total Students 0 With Outcome 0 Success 0 Fail GOAL PROGRESS 0 EXCEEDS 5 MEETS 0 DOES NOT MEET	0 Case 0 Total Students 0 With Outcome 0 Success 0 Fail GOAL PROGRESS 0 EXCEEDS 0 MEETS 0 DOES NOT MEET

Ela

Student Performance Progress

3 Total Plans	Exceeds
6 Total Students	Meets
0 Positive Outcomes	Does Not Meet
11 Negative Outcomes	
11 Total Outcomes	

GRID PRESETS CLEAR

Drag a column header here to group grid records

School	Student Name	Student Grade	Plan Creator Name	Plan Type	Student Concern	Plan Start Date	Plan Outcome
Adams Elementary	Burghardt, Christopher	03	Carroll, Natalie	Tier 2	Ela	8/6/2018 12:00:00 AM	
Adams Elementary	Burghardt, Christopher	03	Carroll, Natalie	Tier 2	Ela	8/6/2018 12:00:00 AM	

Synergy TeacherVUE

Home Streams Analytics Grade Book Report Card LessonVUE Assessment RTI Admin

Natalie Carroll
2018-2019 Adams Elementary, Teacher

Synergy TeacherVUE

Period 1 3/4 Grade (YR)

Back to Test Results

State Skills Assessment

	Math	Falls Far Below	Raw Score 13	Scale Score 601
	Writing	Falls Far Below	Raw Score 15	Scale Score 558
	Reading	Approaches	Raw Score 13	Scale Score 611
	Science	Falls Far Below	Raw Score 12	Scale Score 551

Year	Math	Writing	Reading	Science
2016	600	550	610	550
2017	605	560	615	555
2018	610	570	620	560

	Math	Falls Far Below	Raw Score 12	Scale Score 550
	Writing	Falls Far Below	Raw Score 14	Scale Score 600

Year	Math	Writing
2016	550	600
2017	555	605
2018	560	610

Synergy TeacherVUE

Period 1 3/4 Grade (YR)

6	0	5	1	6
Total Students	New This Week	Not Responding	Responding	Reviews Due

Search students... Start... to End... Group by: Week, Expectations Sort by: Date asc

collapse	8/6/18 - 8/10/18	8/13/18 - 8/17/18	8/20/18 - 8/24/18	8/27/18 - 8/31/18	9/3/18 - 9/7/18	9/10/18 - 9/14/18	9/17/18 - 9/21/18
Alejandro, Willie (114681, Grade: 03, American Indian or Alaska Native, MI)							
Respectful				75	83	83	79
Responsible				88	85	78	83
Safe				75	78	80	78
TOTAL				77	82	89	81
Carmona, Helen (114681, Grade: 03, American Indian or Alaska Native, MI)							
Respectful	21	50	50				
Responsible	25	47	41				
Safe	29	33	36				
TOTAL	25	42	26				

Cervantes Vizquez, Howard (115224, Grade: 03, American Indian or Alaska Native, MI)

SIS Modernization - *Benefits to Parents*

- Teacher accessibility – Email, Conferences, and Streams
- Improved mobile app and parent portal
 - **User friendly interface/ easy to navigate**
 - No more “pinching to expand to view grades”
 - **Language translation to simplify communication** between teachers, staff and parents – regardless of language spoken
 - View graphical progress toward graduation, academic history
 - **“Self-service”** capabilities for parents
 - to update demographic/emergency information
 - print unofficial transcripts
 - Built-in School of Choice – with **online registration** for Controlled Open Enrollment

Informative Parent Portal, Translation/ Communication Tools

Edupoint School District
Buenas tardes, Phillip Aaron, 11/27/2018

Componer | Atrás | Más | Respuesta

Correo de sinergia

Bandeja de entrada

Alertas | Enviado | Corrientes de aire | Basura | Bandeja de salida

De: Rob Wilson (Counselor)

16 de abril de 2019 a las 4:22 PM

Me gustaría hablar con usted sobre su conducta en clase. No escucha o sigue instrucciones. Es disruptivo y distrae a los demás estudiantes. Me gustaría su ayuda para corregir este comportamiento. Gracias.

Este mensaje ha sido traducido del English. Ocultar mensaje Original

Mensaje original

Asunto: Please contact me.

I would like to speak with you regarding your child's behavior in class. He does not listen or follow instructions. He is disruptive and distracts the other students. I would like your help in correcting this behavior. Thank you.

Edupoint | English | Español | Français | 粵語 | suomi | Deutsch | русский | Modo de accesibilidad

Edupoint School District
Good afternoon, Phillip Aaron, 11/27/2018

Streams | My Account | Help | Online Registration | Logout

Graduation Status Class of 2018 | Detail: off

Subject Area	Progress
English Literature	100.0%
Mathematics	100.0%
Science Required	100.0%
American History	80.0%
Government	50.0%
Electives	100.0%

Government
Required: 1.00
Completed: 0.50
In Progress: 0.50
Remaining: 0.00

Test Requirements | Detail: off

Cummulative GPA: 1.80 (Rank: 776 out of 820)

Grant (10-11): 2.01 (Rank: 728 out of 819)

Unweighted GPA: 2.00 (Rank: 501 out of 819)

Edupoint | English | Español | Français | 粵語 | suomi | Deutsch | русский | Accessibility Mode

Edupoint School District
Good afternoon, Phillip Aaron, 11/27/2018

Streams | My Account | Help | Online Registration | Logout

TEST HISTORY

State Skills Assessment

Test Part	Test Part Perform...	Year	State Skills Assess...
Math	Meets	2018	690
Reading	Approaches	2018	650
Writing	Exceeds	2018	800
Math	Exceeds	2017	700
Reading	Falls Far Below	2017	600
Writing	Meets	2017	650
Math	Exceeds	2016	675
Reading	Falls Far Below	2016	600
Writing	Approaches	2016	625

Growth Over Time

Reading - Scale Score | Writing - Scale Score | Math - Scale Score

Edupoint | English | Español | Français | 粵語 | suomi | Deutsch | русский | Accessibility Mode




SIS Modernization – *Benefits to Students*

- Gives CCDS's students their own student mobile app!
- The Provides Students with the opportunity to:
 - Monitor their grades, GPAs, student behavior trends, test scores, and graduation tracker.
 - Create a “What if” analysis related to projected grade calculator
 - Register for courses online for upcoming year
 - Submit assignments and/or take assessments
 - Review emergency management component allows for safety self-reporting
 - Communicate with faculty and staff on school related topics

Learning Management, Student Portal & App

Item Samples #6 of 10 Aaron, Ian

The figure below is a right-rectangular pyramid.



Select True or False for each statement describing the two-dimensional figure that results from slicing the figure above by a plane at various positions.

Statement	True	False
A triangle is formed when the figure is sliced by a plane parallel to its base.	<input type="checkbox"/>	<input type="checkbox"/>
A trapezoid is formed when the figure is sliced by a plane not parallel to its base.	<input type="checkbox"/>	<input type="checkbox"/>
A rectangle is formed when the figure is sliced by a plane perpendicular to its base and containing the vertex.	<input type="checkbox"/>	<input type="checkbox"/>

[Previous Question](#)
[Save](#)
[Next Question](#)
[Save and Return](#)

Streams My Account Help Online Registration Logout

Billy
Hope High School
ID: 995483 (949-555-1212)

Edupoint School District
Good afternoon, Phillip Aaron, 11/27/2018

Home Synergy Mail Calendar Assessment Attendance Class Schedule

Class Websites

Conference Course History Course Request Discipline Fee Grade Book Health Report Card School Information Student Info Special Ed Custom Tab Digital Locker Test History Documents

Classes
(S1) Jackson, K Am Gov(0) SEC:0077

American Government

Unit 1 The Documents Unit 2 The Government Unit 3 The Laws Unit 4 Simulations Unit 4

3 Branches of Government
The Cabinet
Executive Branch
Judicial Branch
Legislative Branch

Video/Image and Text
"In matters of style, serenity with the common; in matters of principle, stand like a rock."
Thomas Jefferson

Welcome to Lesson 1
Work through the content on the page and complete the required tasks to move to the next lesson.
You are required to participate in the

Web/File Resources
constitution_new.pptx
created on 10/28/2015 7:13:29 PM by Kathy

Page Text
Once you've:
1. Watched the video
2. Studied the resources
3. Taken the Lesson 1 Test
4. Written the Essay
5. Move to the next Lesson:
Foundations of US Government
Explore the historical roots

Assignment
Details

Logout Contact Privacy

Edupoint
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localhost/az/PP2_ClassWebsite.aspx?library_key=58f7092a-5804-4681-a2c1-9a1003a11c5c&book_key=4bd421dc-6cb4-46fa-ade0-4342db57d023&page_key=c2d1ddc8-8e91-4c9f-b23c-d70b05d4d102RAGU=2

Accessibility Mode



Product Review Process for Immediate Feedback

- Conducted multiple on-site product demonstrations with the following:
 - Superintendent/ Leadership
 - ESE Staff
 - Teachers
 - CCEA President
 - Core IT Group
 - State Reporting Team
 - Administrative Users
- Multiple technical reviews have been held to:
 - Develop a scope of work to outline transition requirements
 - Ensure Data migration & Alignment with Clay County District School Needs
 - Outline a professional development schedule if the School Board approved
- Overall we have confirmed that this SIS is a **NATIONAL MODEL**

First-in-State Partnership Offer

➤ License Purchase

- Price Match of Focus maintenance
- 61% discount Immediately
- No cost for Synergy Toolkit and Source Code

➤ Professional Services

- 50% discount

➤ Hosting of Data

- Discount of 35%

➤ Additional discounts as Synergy grows in Florida



First-in-State Partnership Offer

- CCDS becomes “flagship” reference account
- Additional license discounts added as new FL districts join the Synergy family



Total Florida Students Served	Additional Discount on License
35,000 - 100,000	2.5%
100,001 – 250,000	5%
251,001 – 1,000,000	7.5%
1,000,001+	10%

Chris/ Rob Slides

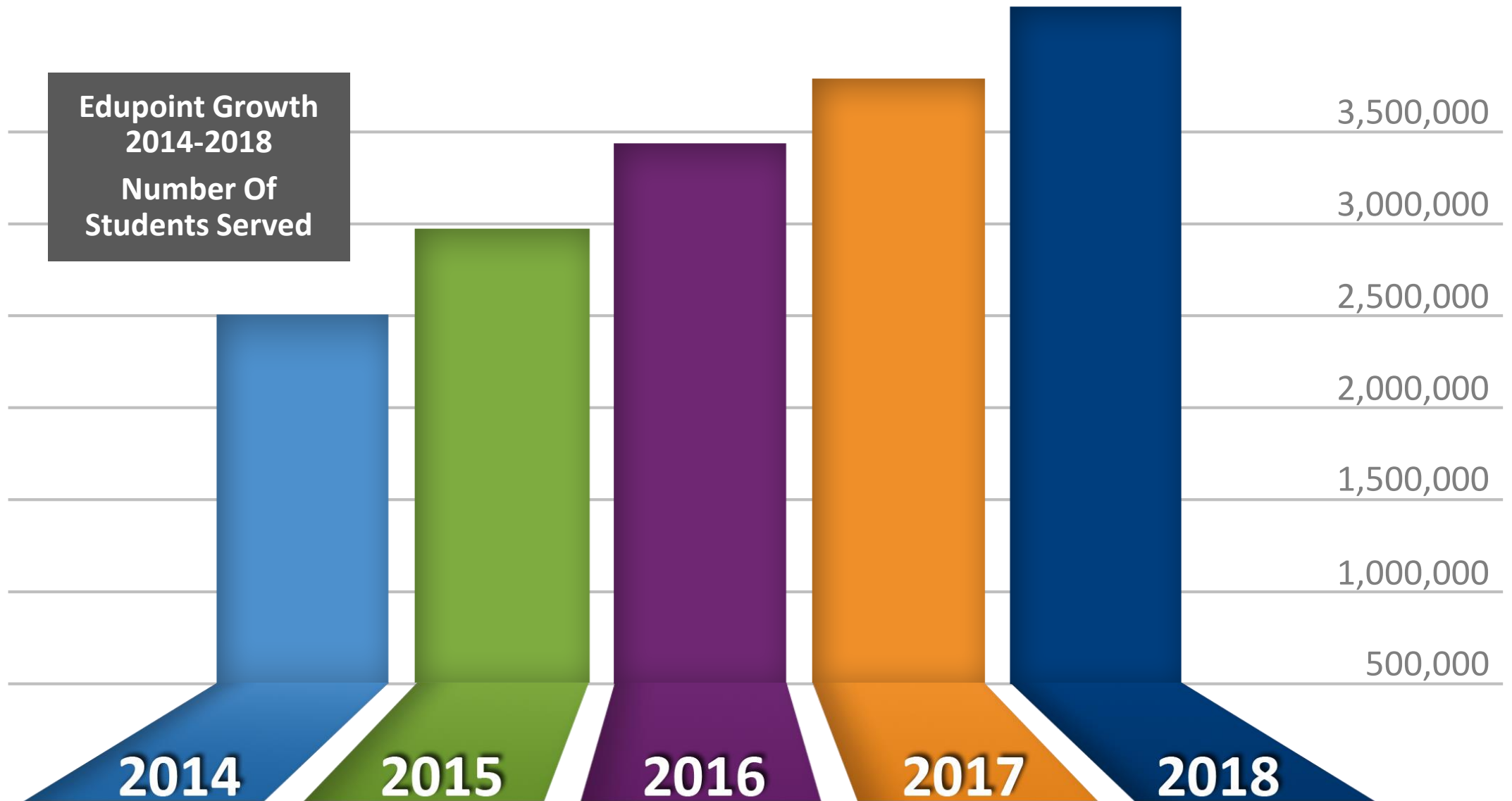
Edupoint Educational Systems

- **Core Leadership Together for 25+ Years**
 - Privately-held, with Freedom to Make Best Long-Term Decisions for our Clients
 - Creators of North America's Most Successful SIS
 - Synergy is 3rd generation SIS, began in early 2000s
- **100% Laser-Focused** on K-12 Student and Instructional Data Management

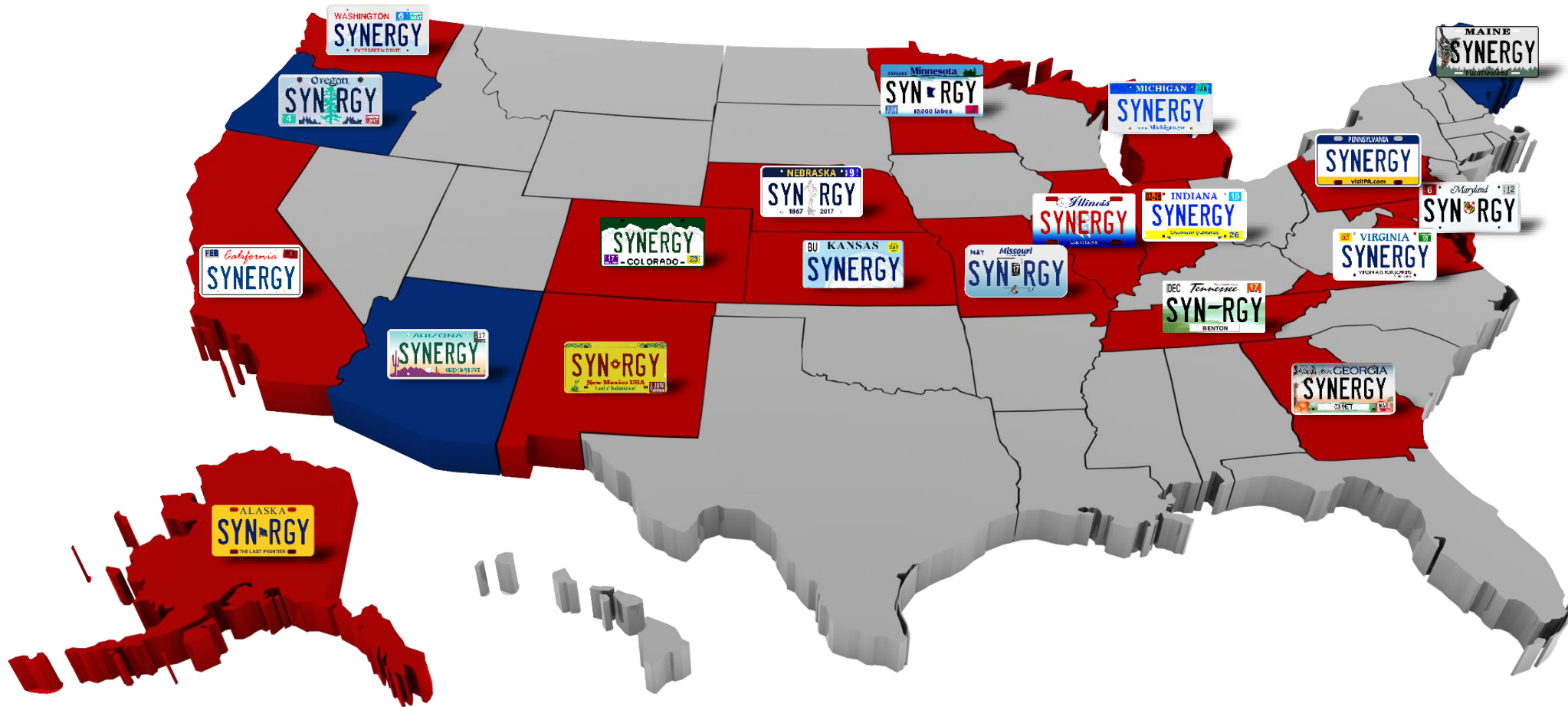


Consistency in both **LEADERSHIP** and **MISSION**

Company Growth And Success



Strategic Company Growth



5,600+ Schools Supported Nationwide Across 20 States,
Including 16 of the Top 100 Largest School Districts
and 3 State-Level Solutions in Arizona, Oregon, and Maine

Our Partners Are Thought Leaders

EDUPOINT KEY ACCOUNTS

Fairfax County Public Schools (VA)	187,500
Gwinnett County Public Schools (GA)	178,000
Cobb County School District (GA)	113,000
Albuquerque Public Schools (NM)	91,500
Loudoun County Public Schools (VA)	78,000
Long Beach Unified School District (CA)	76,500
Virginia Beach City Public Schools (VA)	69,000
Mesa Public Schools (AZ)	65,000
San Francisco Unified School District (CA)	60,000
Chesterfield County Public Schools (VA)	60,000
Howard County Public Schools (MD)	55,500
Wichita Public Schools (KS)	50,500
Tucson Unified School District (AZ)	48,000
Lincoln Public Schools (NE)	40,000
Bradley County Schools (TN)	10,500

Customer First, Always

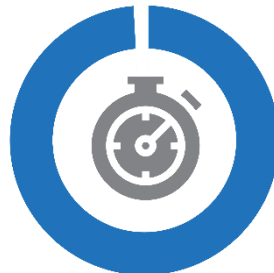
Edupoint Support Services Client Satisfaction, 2018 YTD

99%



Received Necessary
Support Help

97%



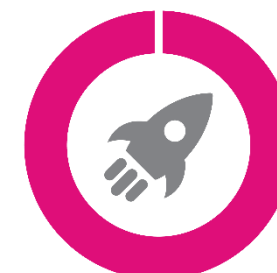
Resolved Issue
On Time

100%



Courteous &
Respectful Treatment

98%



Timely Access
To Member

100%



Member Had
Knowledge

98%



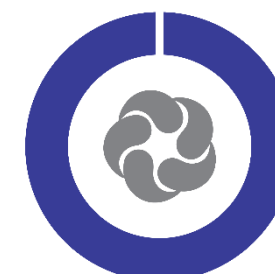
Help This
Year Overall

95%



Product
Satisfaction

98%



Overall Satisfaction
With Edupoint

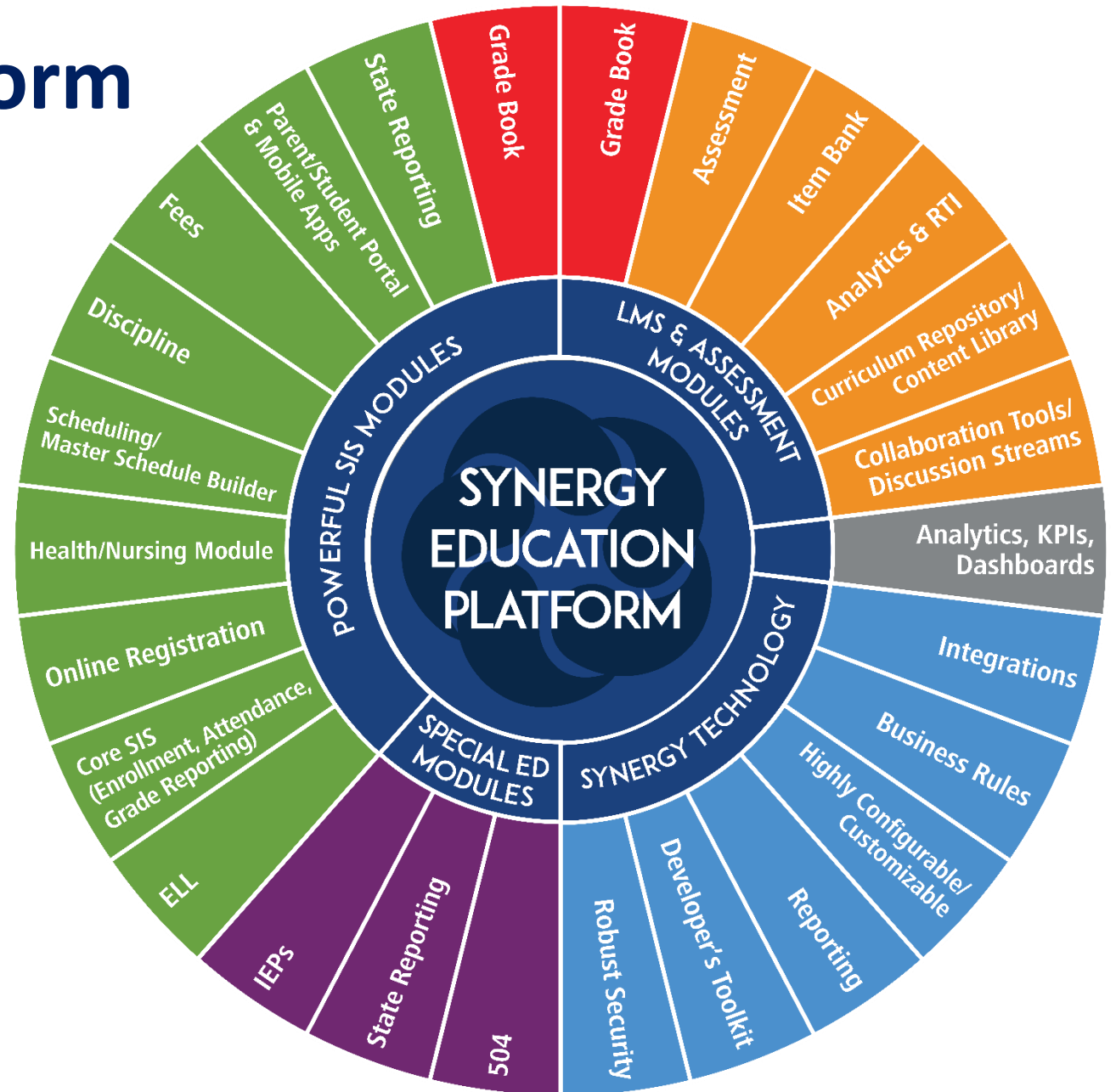
What We're Proud Of

- 99.5% Customer Retention Rate
- 100% On-Time Implementation Track Record
- 400+ Years of Staff K-12 Experience
- 90% of Staff Dedicated to Customer Service
- 98% Overall Client Satisfaction Rating



Synergy Education Platform

- Robust SIS
- Gradebook with Traditional or Standards-based Grading
- LMS, Assessment, Analytics & RTI
- Powerful Analytics, KPIs, and Customizable Dashboards
- Synergy Technology
- Special Education



Innovative Leadership

