

**EXHIBIT A  
PRICING FOR KELLY EDUCATION**

This Pricing Exhibit A is incorporated and made part of the Agreement for Educational Staffing between Kelly Services, Inc. and School Board of Clay County, dated 9/30/2021. The pricing in Exhibit A is confidential and proprietary to Kelly.

**1. Types of Assignments; Pricing**

The Assigned Employees will be assigned to the following positions and at the following rates:

<b>Position</b>	<b>Pay Rate</b>	<b>Pay Type</b>	<b>Markup</b>	<b>Bill Rate</b>
SUBSTITUTE TEACHER (TRANSITIONAL EMERGENCY SUB)	\$10.00	Hourly	1.330	<b>\$ 13.30</b>
SUBSTITUTE TEACHER-AA DEGREE	\$11.33	Hourly	1.330	<b>\$ 15.07</b>
ECE TEACHER AA DEGREE	\$11.33	Hourly	1.400	<b>\$ 15.86</b>
SUBSTITUTE TEACHER- BA DEGREE	\$12.00	Hourly	1.330	<b>\$ 15.96</b>
ECE TEACHER - BA DEGREE	\$12.00	Hourly	1.400	<b>\$ 16.80</b>
SUBSTITUTE TEACHER- MASTER'S DEGREE OR HIGHER	\$13.33	Hourly	1.330	<b>\$ 17.73</b>
ECE TEACHER - MASTER'S DEGREE	\$13.33	Hourly	1.400	<b>\$ 18.66</b>
SUBSTITUTE TEACHER ASSISTANT	\$10.00	Hourly	1.330	<b>\$ 13.30</b>
LONG TERM SUB PAY- (11+ Days, Retro Back to Day 1)	\$20.00	Hourly	1.295	<b>\$ 25.90</b>
ECE TEACHER - HS DIPLOMA	\$10.75	Hourly	1.400	<b>\$ 15.05</b>
CUSTODIAN SUBSTITUTE	\$10.00	Hourly	1.370	<b>\$ 13.70</b>
CAFETERIA ASSISTANT SUBSTITUTE	\$10.00	Hourly	1.370	<b>\$ 13.70</b>

A signed Job Description is required for each position listed.

**2. Pricing for Hiring a Kelly Assigned Employee**

Customer agrees to pay a placement fee upon hiring the Kelly Assigned Employee to work in full- or part-time position of employment with the Customer. The placement fee is based on days worked. The fee schedule is set forth below.

1 – 30 days worked	\$0
31– 60 days worked	\$0
61 – 90 days worked	\$0
90+ days worked	\$0

**KELLY SERVICES, INC.**

**School Board of Clay County**

By: \_\_\_\_\_

By: \_\_\_\_\_

Name: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Date: \_\_\_\_\_