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**Houghton Mifflin Harcourt Publishing Company
Presents:**

**Clay County School District
FL Science K-12 Hybrid 5yr 2019
Pricing Proposal**

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HMH / CLAY COUNTY SCHOOL DISTRICT

FL SCIENCE K-12 HYBRID 5YR 2019 PRICING PROPOSAL

Summary	Delivery	Digital Material
FL Science K-5 2019 Hybrid Student Resource Package 5yr	FL Pricing	\$807,679.95
FL Science K-5 2019 Hybrid Teacher Resource Package 5yr	FL Pricing	\$148,110.95
FL Science 6-8 2019 Hybrid Student Resource Package 5yr	FL Pricing	\$754,262.00
FL Science 6-8 2019 Hybrid Teacher Resource Package 5yr	FL Pricing	\$37,771.50
FL Biology 2019 Hybrid Student Resource Package 5yr	FL Pricing	\$187,760.95
FL Biology 2019 Hybrid Teacher Resource Package 5yr	FL Pricing	\$9,706.20
FL Chemistry 2019 Hybrid Student Resource Package 5yr	FL Pricing	\$159,789.05
FL Chemistry 2019 Hybrid Teacher Resource Package 5yr	FL Pricing	\$8,666.25
FL Physics 2019 Hybrid Student Resource Package 5yr	FL Pricing	\$48,325.00
FL Physics 2019 Hybrid Teacher Resource Package 5yr	FL Pricing	\$4,505.15
FL Environmental Science Student Materials 5yr	FL Pricing	\$99,108.75
FL Environmental Science Teacher Materials 5yr	FL Pricing	\$1,724.45
FL Science Hybrid K-12 5yr 2019 Total		\$2,267,410.20
Value of free materials (Buy 4 Get 1 Format)		(\$454,139.50)
FL Science Hybrid K-12 5yr 2019 Grand Total		\$1,813,270.70

****Pricing totals are based on enrollment provided by Clay County School District at time of proposal offer as shown in Appendix 1. Change in enrollments and/or program mix will affect the price of the total. Pricing effective through December 15, 2017**

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Pricing Includes:

FL Science

Hybrid Package

Grade K

Student Resource Package

Florida Student Edition Interactive Worktext Print Subscription (5-Year)
Florida ED Online Student Edition (5-Year)
Florida Downloadable Student Edition PDF

Teacher Resource Package

Florida Teacher Edition
Florida ED Online Teacher Digital Management Center (5-Year)
Florida Downloadable Teacher Resource Tool
Florida Big Book of Science Vocabulary
Florida Inquiry Flip Chart
Picture Sorting Cards
Florida Big Book of Songs and Rhymes

Grade 1-2

Student Resource Package

Florida Student Edition Interactive Worktext Print Subscription (5-Year)
Florida ED Online Student Edition (5-Year)
Florida Downloadable Student Edition PDF

Teacher Resource Package

Florida Teacher Edition
Florida ED Online Teacher Digital Management Center (5-Year)
Florida Downloadable Teacher Resource Tool
Florida Assessment Guide

Grade 3-5

Student Resource Package

Florida Student Edition Interactive Worktext Print Subscription (5-Year)
Florida ED Online Student Edition (5-Year)
Florida Downloadable Student Edition PDF
Florida Statewide Science Assessment Review and Practice Student Edition (5-Year)

Teacher Resource Package

Florida Teacher Edition
Florida ED Online Teacher Digital Management Center (5-Year)
Florida Downloadable Teacher Resource Tool
Florida Assessment Guide
Florida Statewide Science Assessment Review and Practice Teacher Edition

Grade 6-8

Student Resource Package

Florida Student Edition Interactive Worktext Print-Subscription (5-Year)
Florida Online Student Interactive Digital Curriculum (5-Year)
Florida Online Student Edition eTextbook ePub (5-Year)
Florida Downloadable Student Edition PDF
Florida Statewide Science Assessment Review and Practice Student Edition Print Subscription (5-Year)

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Teacher Resource Package

Florida Teacher Edition
Florida Online Teacher Digital Management Center (5-Year)
Florida Downloadable Teacher Resource Tool
Florida Assessment Guide
Florida Lab Manual
Florida Statewide Science Assessment Review and Practice Teacher Edition

Biology

Student Resource Package

Florida Student Edition
Florida Interactive Online Student Edition (5-Year)
Florida Downloadable Student Edition PDF
Biology Florida Interactive Reader Print Subscription (5-Year)
Biology Engineering Design Guide Student Edition
Biology Florida Standards Workbook Student Edition
Biology Florida Standards Review and Practice

Teacher Resource Package

Florida Teacher Edition
Online Florida Hybrid Teacher Digital Management Center (5-Year)
Florida Downloadable Teacher Resource Tool
Biology Florida Interactive Reader Answer Key
Biology Engineering Design Guide Teacher Edition
Biology Florida Standards Workbook Teacher Edition
Biology Florida Standards Review and Practice Answer Key

Chemistry

Student Resource Package

Florida Student Edition
Hybrid Florida Interactive Online Student Edition 5-Year
Florida Downloadable Student Edition PDF
Chemistry Interactive Reader 5-Year Print Subscription
Chemistry Engineering Design Guide Student Edition
Chemistry Florida Standards Workbook Student Edition

Teacher Resource Package

Florida Teacher Edition
Online Florida Hybrid Teacher Digital Management Center 5-Year
Florida Downloadable Teacher Resource Tool
Chemistry Interactive Reader Answer Key
Chemistry Engineering Design Guide Teacher Edition
Chemistry Florida Standards Workbook Teacher Edition

Physics

Student Resource Package

Florida Student Edition
Hybrid Florida Interactive Online Student Edition 5-Year
Downloadable Florida Student Edition PDF
Physics Interactive Reader 5-Year Print Subscription
Physics Engineering Design Guide Student Edition
Physics Florida Standards Workbook Student Edition

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Teacher Resource Package

Florida Teacher Edition
Online Florida Hybrid Teacher Digital Management Center (5-Year)
Florida Downloadable Teacher Resource Tool
Physics Interactive Reader Answer Key
Physics Engineering Design Guide Teacher Edition
Physics Florida Standards Workbook Teacher Edition

Environmental Science

Student Materials

Student Edition
Student Edition eTextbook ePub (5-Year)
Study Guide

Teacher Materials

Teacher Edition
Interactive Online Edition (5-Year)

Appendix 1

Enrollment Counts used:

FL Science

FL Hybrid Student Resource Package

- Grade K - 2,682
- Grade 1 - 2,739
- Grade 2 - 2,814
- Grade 3 - 2,841
- Grade 4 - 3,009
- Grade 5 - 2,938
- Grade 6 - 3,209
- Grade 7 - 2,678
- Grade 8 - 2,853
- Biology - 1,913
- Chemistry- 1,633
- Physics- 500
- Environmental Science- 975

FL Hybrid Teacher Resource Package

- Grade K - 143
- Grade 1 - 142
- Grade 2 - 130
- Grade 3 - 107
- Grade 4 - 89
- Grade 5 - 78
- Grade 6 - 74
- Grade 7 - 41
- Grade 8 - 34
- Biology - 28
- Chemistry- 25
- Physics- 13
- Environmental Science- 13

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Appendix 2

Program	FL Pricing	Total Quantity	Total Price	Free Quantity	Free Materials	Net Total
FL Science 2019 Hybrid Student Resource Package (5yr) Grade K ISBN 9781328874443	\$35.95	2,682	\$96,283.80	536	\$19,242.40	\$77,041.40
FL Science 2019 Hybrid Student Resource Package (5yr) Grade 1 ISBN 9781328874450	\$45.25	2,739	\$123,939.75	548	\$24,797.00	\$99,142.75
FL Science 2019 Hybrid Student Resource Package (5yr) Grade 2 ISBN 9781328874467	\$45.25	2,814	\$127,333.50	563	\$25,475.75	\$101,857.75
FL Science 2019 Hybrid Student Resource Package (5yr) Grade3 ISBN 9781328874474	\$49.70	2,841	\$141,197.70	568	\$28,229.60	\$112,968.10
FL Science 2019 Hybrid Student Resource Package (5yr) Grade 4 ISBN 9781328874481	\$51.80	3,009	\$155,866.20	602	\$31,183.60	\$124,682.60
FL Science 2019 Hybrid Student Resource Package (5yr) Grade 5 ISBN 9781328874498	\$55.50	2,938	\$163,059.00	588	\$32,634.00	\$130,425.00
			\$807,679.95		(\$161,562.35)	\$646,117.60

Program	FL Pricing	Total Quantity	Total Price	Free Quantity	Free Materials	Net Total
FL Science 2019 Hybrid Teacher Resource Package (5yr) Grade K ISBN 9781328874504	\$299.05	143	\$42,764.15	29	\$8,672.45	\$34,091.70
FL Science 2019 Hybrid Teacher Resource Package (5yr) Grade 1 ISBN 9781328876614	\$182.10	142	\$25,858.20	28	\$5,098.80	\$20,759.40
FL Science 2019 Hybrid Teacher Resource Package (5yr) Grade 2 ISBN 9781328876621	\$182.10	130	\$23,673.00	26	\$4,734.60	\$18,938.40
FL Science 2019 Hybrid Teacher Resource Package (5yr) Grade3 ISBN 9781328876638	\$205.50	107	\$21,988.50	21	\$4,315.50	\$17,673.00
FL Science 2019 Hybrid Teacher Resource Package (5yr) Grade 4 ISBN 9781328876751	\$205.50	89	\$18,289.50	18	\$3,699.00	\$14,590.50
FL Science 2019 Hybrid Teacher Resource Package (5yr) Grade 5 ISBN 9781328876768	\$199.20	78	\$15,537.60	16	\$3,187.20	\$12,350.40
			\$148,110.95		(\$29,707.55)	\$118,403.40

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Program	FL Pricing	Total Quantity	Total Price	Free Quantity	Free Materials	Net Total
FL Science 2019 Hybrid Student Resource Package (5yr) Grade 6 ISBN 9781328936691	\$86.30	3,209	\$276,936.70	642	\$55,404.60	\$221,532.10
FL Science 2019 Hybrid Student Resource Package (5yr) Grade 7 ISBN 9781328936707	\$86.30	2,678	\$231,111.40	536	\$46,256.80	\$184,854.60
FL Science 2019 Hybrid Student Resource Package (5yr) Grade 8 ISBN 9781328936714	\$86.30	2,853	\$246,213.90	571	\$49,277.30	\$196,936.60
			\$754,262.00		(\$150,938.70)	\$603,323.30

Program	FL Pricing	Total Quantity	Total Price	Free Quantity	Free Materials	Net Total
FL Science 2019 Hybrid Teacher Resource Package (5yr) Grade 6 ISBN 9781328936783	\$253.50	74	\$18,759.00	15	\$3,802.50	\$14,956.50
FL Science 2019 Hybrid Teacher Resource Package (5yr) Grade 7 ISBN 9781328936790	\$253.50	41	\$10,393.50	8	\$2,028.00	\$8,365.50
FL Science 2019 Hybrid Teacher Resource Package (5yr) Grade 8 ISBN 9781328936806	\$253.50	34	\$8,619.00	7	\$1,774.50	6,844.50
			\$37,771.50		(\$7,605.00)	\$30,166.50

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Program	FL Pricing	Total Quantity	Total Price	Free Quantity	Free Materials	Net Total
FL Biology 2019 Hybrid Student Resource Package (5yr) ISBN 9781328828071	\$98.15	1,913	\$187,760.95	383	\$37,591.45	\$150,168.50
FL Chemistry 2019 Hybrid Student Resource Package (5yr) ISBN 9781328830074	\$97.85	1,633	\$159,789.05	327	\$31,996.95	\$127,792.10
FL Physics 2019 Hybrid Student Resource Package (5yr) ISBN 9781328830319	\$96.65	500	\$48,325.00	100	\$9,665.00	\$38,660.00
FL Environmental Science Student Materials (5yr) ISBN 9780547904016	\$101.65	975	\$99,108.75	195	\$19,821.75	\$79,287.00
			\$494,983.75		(\$99,075.15)	\$395,908.60

Program	FL Pricing	Total Quantity	Total Price	Free Quantity	Free Materials	Net Total
FL Biology 2019 Hybrid Teacher Resource Package (5yr) ISBN 9781328828057	\$346.65	28	\$9,706.20	6	\$2,079.90	\$7,626.30
FL Chemistry 2019 Hybrid Teacher Resource Package (5yr) ISBN 9781328830043	\$346.65	25	\$8,666.25	5	\$1,733.25	\$6,933.00
FL Physics 2019 Hybrid Teacher Resource Package (5yr) ISBN 9781328830296	\$346.65	13	\$4,505.15	3	\$1,039.65	\$3,465.60
FL Environmental Science Teacher Materials (5yr) ISBN 9780547904009	\$132.65	13	\$1,724.45	3	\$397.95	\$1,326.50
			\$24,602.05		(\$5,250.75)	\$19,351.30

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