

Event: 22753 August 12, 2016, Orange Park, FL

Sent: June 21, 2016

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Letter of Agreement

This is an understanding and agreement between:

Kagan Professional Development (Kagan)
PO Box 72008
San Clemente, CA 92673-2008

Thunderbolt Elementary
& 2020 Thunderbolt Road
Orange Park, FL 32003

Federal Tax ID: 33-0593901

Kagan will present the following event:

- I. Topic: Kagan Cooperative Learning Day 2
 - II. Date(s): August 12, 2016
 - III. Total Day(s): 1
 - IV. Time: 7:45AM - 3:00PM
-

Thunderbolt Elementary agrees to:

- I. Pay the consulting fee of \$4,999.00 for a maximum of 70 participants from Thunderbolt Elementary only.
- II. **Participants attending from outside Thunderbolt Elementary must pay \$219.00 per person (unless prior written approval is obtained from Kagan).**
- III. Provide at least 5 additional seats for outside participants to attend this event at a price of \$219.00 per person.
- IV. Ensure that each participant brings the Cooperative Learning Book (BKCL) to the event. The workshop requires that participants write in their book.
- V. Sign and return this Letter of Agreement along with an approved purchase order at least 30 days prior to the start date of your event.
- VI. Contact Kagan's Workshop Coordinator with a final participant count at least 30 days prior to the start date of your event.
- VII. If your signed agreement, approved purchase order, and participant count are not received at least 21 days prior to your event, you may be responsible for any additional shipping charges incurred.
- VIII. Provide a location to have the workshop.
- IX. Provide the following:
 1. Tables and chairs
 2. LCD projector with table, podium, extension cord with power strip, and screen (minimum 8'x8')
 3. Platform for presenter for groups over 40
 4. Lavalier wireless microphone and sound system for over 50 participants
 5. Three input cords to podium: 1) VGA cord to connect into venue projector; 2 & 3) two mini-jack input cords to connect into the venue audio system; one for the presenter's computer and the other for their iPod.
 6. Flip chart and markers (if applicable)
- X. Comply with the terms of Kagan's Copyright: <https://www.KaganOnline.com/copyright>. Thunderbolt Elementary agrees not to offer trainings on the copyrighted content of this workshop without Kagan's permission or certification.
- XI. Collect a completed registration form from each participant in order to verify attendance and provide each participant a certification of completion.

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Kagan agrees to:

- I. Provide consulting services.
 - II. Provide workshop materials for the instructor and participants that attend each day. Any materials in excess of attending participants will be sent back to Kagan.
 - III. Reimburse pre-approved sales helpers. The Workshop Coordinator will determine the number of helpers necessary for this event, if any. Helpers must be pre-authorized by the Workshop Coordinator in order to be eligible for reimbursement. Pre-authorized helpers will receive \$150 in Kagan product per day (not to exceed \$300 in Kagan product per event). Please see the *Workshop Sales Helper Form* for full details.
 - IV. Provide Thunderbolt Elementary with an invoice and copy of applicable receipts after the event has concluded; typically within 30 days. Please contact Kagan's Contract Coordinator at 949-545-6366 if your invoice is required by a specific date.
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Both parties understand that:

- I. Thunderbolt Elementary may purchase Kagan product (except course materials) up to 3 weeks prior to the workshop date at a 10% discount plus free shipping. Please put your event date on your purchase order to ensure your discount.
- II. Any changes in content or time must be pre-approved by Nancy Murray, the Director of Workshops and Graduate Programs.
 1. Content shall include: Kagan Cooperative Learning Day 2
 2. Grade Levels: K-6
- III. If the workshop is cancelled by Thunderbolt Elementary for any reason after travel and/or shipping expenses are incurred by Kagan, those expenses will be reimbursed by Thunderbolt Elementary.
- IV. Outside Participants: No participants from outside the host school will be allowed to attend this workshop without the prior consent of both parties. Superintendents, principals, and administrators in charge of providing staff development are invited to attend at no cost when approved by the Director of Workshops and Graduate Programs prior to the event. If registration fees are to be collected from outside participants by either Kagan or the sponsoring school or district, both parties agree that all registration fees will go to Kagan.
- V. Advertising of any sort, printed or electronic, must be approved by Nancy Murray, the Director of Workshops and Graduate Programs before distribution. Copies of flyers, brochures, E-mail messages, or other advertising should be on file with Laurie Kagan, the Director of Professional Development.
- VI. It is agreed by Thunderbolt Elementary that the presenter will administer a one-page Course Evaluation form to each participant. Thunderbolt Elementary will return all completed evaluations to Kagan.
- VII. It is agreed by Thunderbolt Elementary that no videotaping of the presentation will be allowed without prior written consent from the Director of Professional Development, Laurie Kagan.
- VIII. If events beyond the reasonable control of the parties (including, but not limited to, acts of God, declared war, governmental authority, terrorist attacks in or near the workshop site, or curtailment of transportation to or from the workshop site) make it illegal, impossible, or unreasonable for the trainer to perform as originally contracted under this Agreement, Kagan may terminate this Agreement, without liability. In the very extraordinary instance that an event must be cancelled by Kagan, Kagan agrees to reschedule the event, but will assume no financial responsibility to Thunderbolt Elementary for the results of the cancellation.

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Required Billing Information (Host school/district to complete)

This agreement must receive board approval.

Yes No

If yes, date approved: submitted for approval 7/21/16

The billing contact is different from the Host as listed in the above Letter of Agreement.

Yes No

If yes, please complete the following:

Billing Contact Name: Dee Dee Phillips

Title: Principal

Billing Address: 2020 Thunderbolt Road

Fleming Island, FL 32003

Phone: 904-278-5630 Fax: 904-278-5633

Email: dorothy.phillips@myoneclay.net

To indicate your understanding and agreement, please sign one copy of this Letter of Agreement and return it to Kagan.

Agreed to and accepted by:

Murray R. Murray

(Signature)
Kagan Professional Development

Director of Workshops & Graduate Programs
(Title)

June 21, 2016
(Date)

Dee Dee Phillips

(Signature)
Thunderbolt Elementary

Principal
(Title)

7/13/16
(Date)