

EXHIBIT A PRICING FOR KELLY EDUCATIONAL STAFFING

This Pricing Exhibit A is incorporated and made part of the Agreement for Educational Services between Kelly Services, Inc. and School Board of Clay County, dated 8/1/2019. The pricing in Exhibit A is confidential and proprietary to Kelly. Customer agrees not to disclose the contents of Pricing Exhibit A to persons or entities not party to this agreement without Kelly's written permission.

1. Types of Assignments; Pricing

The Assigned Employees will be assigned to the following positions and at the following rates:

Position	Pay Rate	Pay Type	Markup	Bill Rate
Teacher (Transitional Emergency Sub)	\$ 10.00	Hourly	1.330	\$ 13.30
Teacher - AA Degree	\$ 11.33	Hourly	1.330	\$ 15.07
Teacher- BA Degree	\$ 12.00	Hourly	1.330	\$ 15.96
Teacher- Master's Degree or Higher	\$ 13.33	Hourly	1.330	\$ 17.73
Teacher Assistant	\$ 9.50	Hourly	1.330	\$ 12.64
Long Term Sub Teacher (11+ days retro back to day 1)	\$ 20.00	Hourly	1.295	\$ 25.90
Custodian	\$ 9.00	Hourly	1.370	\$ 12.33
Cafeteria	\$ 9.00	Hourly	1.370	\$ 12.33

A signed Job Description is required for each position listed.

2. Pricing for Hiring a Kelly Temporary Employee

If Customer hires an Assigned Employee before the Assigned Employee works 90 substitute days, Customer agrees to pay a placement fee upon hiring the Kelly Educational Staffing temporary employee to work in full- or part-time position of employment with the Customer. The placement fee is based on days worked. The fee schedule is set forth below.

1 – 60 days worked	Fee Waived
61 – 90 days worked	Fee Waived
90+ days worked	Fee Waived

*Annualized salary based on the daily bill rate would be calculated as follows:

Total school days in a school year multiplied by the daily bill rate = annualized salary

The annualized salary calculation using hourly rates is calculated as follows:

Total school days in a year multiplied by the hourly bill rate multiplied by the number of hours per work day = annualized salary

3. Pricing for Hiring a Direct Hire Candidate

If the Customer hires a candidate referred to it by Kelly Educational Staffing for direct hire by Customer, the Customer agrees to pay a direct placement fee of 0% of the candidate's annualized salary.

KELLY SERVICES, INC.

SCHOOL BOARD OF CLAY COUNTY

By: _____

By: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____