

Amending Original Contract  
so  
Need Contract Review & Board Approval



# Service Change Request ("SCR")

Req R 006069  
Deleted per  
J.B Request  
3/28/2018

Performance Matters LLC ("PM") a Utah limited liability company, located at: 7730 South Union Park Avenue, Suite 500 Sandy, Utah 84047		Clay County School District ("Customer") located at: 814 Walnut Street Green Cove Springs, FL 32043	
SCR Effective Date	March 12, 2018	SCR Number	35135
PM contact:	Amy Wieland	Customer contact:	Steven Amburgey

Effective on the SCR Effective Date, this SCR is incorporated by this reference into the Subscription, Services and Hosting Agreement dated March 2, 2015 ("Agreement") by and between the parties and is governed by the terms and provisions of that Agreement. Except as amended or supplemented by this SCR, the terms and conditions of the Agreement remain in full force and effect.

- The Payment Remittance Address is 8860 East Chaparral Road, Suite 100, Scottsdale, AZ 85250. All payments should be directed to Accounts Receivable at this address. Any billing questions may be sent via email to <accounting@performancematters.com>.

## Description of SCR Change to Agreement:

Addition of Evaluation Choice for Certificated Users and Professional Development Management Choice for Certificated Users to Agreement. See below Table. Products on page 2.

Initial Subscription Term: March 31, 2018 – June 30, 2018 (3 months). Agreement automatically renews on the anniversary of the Effective Date for successive one-year terms.

Performance Matters Solutions	Unit	Count	Unit Price	Special Clay County Price	Total (3 months)
Software License Package:					
- Evaluation Choice	Certificated Users	3,100	\$30.00	\$24.75	\$25,575.00
- Professional Development Choice	Certificated Users	3,100	\$20.00	\$19.00	\$19,633.33
Implementation: One Time Fee	District	1	\$2,500.00	Waived	\$0.00
Professional Development:					
- Online Help Center	Each	1	\$2,500.00	Waived	\$0.00
- Video Tutorial Library	Each	1	\$2,500.00	Waived	\$0.00
- Onsite Training Days	Per Day	2	\$2,400.00	Waived	\$0.00

Total \$66,166.67

\*If purchased by 3/1/2018, an additional 32% license discount will apply \$(20,958.33)

Total If purchased by 3/1/2018 \$45,208.33

Passed



Year 2 Subscription Term: July 1, 2018 – June 30, 2019 Pricing:

Performance Matters Solutions	Unit	Count	Unit Price	Special Clay County Price	Total
Evaluation Choice License	Certificated Users	3,100	\$30.00	\$24.75	\$76,725.00
Professional Development Choice License	Certificated Users	3,100	\$20.00	\$19.00	\$58,900.00
Onsite Training Days	Per Day	3	\$2400	\$2000	\$6,000.00

**\$141,625.00**

**Pricing Terms**

- Pricing reflects current Performance Matters pricing. Pricing is valid until 3/31/2018.
- Performance Matters software license fees are due annually Net 30 of the beginning of the annual term
- Performance Matters services fees are due upon completion of delivery milestones established upon contract.
- Performance Matters Training Fees are due Net 30 at the beginning of the annual term.
- All Training Services must be completed within the first twelve months following the SCR effective date. Any Training Services detailed in the SCR that are not used during the first twelve months of the SCR effective date are forfeited by the Customer.

Accepted and Agreed as of SCR Effective Date.

<b>Clay County School District</b>	<b>Performance Matters LLC</b>
Signed:	Signed:
Name:	Name:
Title:	Title:
Date:	Date:



## EVALUATION

## CHOICE

Evaluation System	<input checked="" type="checkbox"/>
Classroom Observation	<input checked="" type="checkbox"/>
Principal Insights	<input checked="" type="checkbox"/>
Configurable Forms & Sign-off	<input checked="" type="checkbox"/>
Self Assessment	<input checked="" type="checkbox"/>
HRIS Nightly Import	<input checked="" type="checkbox"/>
Single Sign on Authentication (SAML)	<input checked="" type="checkbox"/>
Project Manager, Client Relations Manager	<input checked="" type="checkbox"/>
System Configuration/Implementation	<input checked="" type="checkbox"/>
Project Kick-off	Onsite
Evaluation Plans (Frameworks)	Up to 4
Rubrics	Up to 6
Evaluation Scoring Configuration (Avg, Sums)	<input checked="" type="checkbox"/>
Default Scoring Display	<input checked="" type="checkbox"/>
Embedded Growth Plan	<input checked="" type="checkbox"/>
Historical PDF/Score Import	<input checked="" type="checkbox"/>
Peer Review/Participation	<input checked="" type="checkbox"/>
Import of Student Scores	<input checked="" type="checkbox"/>
Anonymous Survey	<input checked="" type="checkbox"/>
Custom Reporting	<input checked="" type="checkbox"/>
Complex Scoring Configuration (If/Then)	<input checked="" type="checkbox"/>

# performance matters

## PROFESSIONAL DEVELOPMENT MANAGEMENT SYSTEM

	CHOICE
PD Management System	<input type="radio"/>
Facilitation of Instructor-led & Self-paced Courses	<input type="radio"/>
Course Completion Survey	<input type="radio"/>
Mobile Attendance App	<input type="radio"/>
Premium Library Access	<input type="radio"/>
Transfer Credit Manager	<input type="radio"/>
HRIS Nightly Import	<input type="radio"/>
Single Sign on Authentication (SAML)	<input type="radio"/>
Virtual Project Kickoff	<input type="radio"/>
Project Manager, Client Relations Manager	<input type="radio"/>
System Configuration/Implementation	<input type="radio"/>
PD Frameworks	<input type="radio"/>
Transcript Import	<input type="radio"/>
Discussion Boards	<input type="radio"/>
Course Approval (1-2 Levels)	<input type="radio"/>
PD Payroll	<input type="radio"/>
Professional Learning Communities (PLCs)	<input type="radio"/>
Badging	<input type="radio"/>
Certification & Licenses	<input type="radio"/>
Embedded Growth Plan	<input type="radio"/>
Historical Import (Full Course/Roster History)	<input type="radio"/>
Course Approval Configurable Workflow (Dynamic)	<input type="radio"/>
Credit Banking & Import	<input type="radio"/>
Coaching & Mentoring	<input type="radio"/>
Room Management	<input type="radio"/>
LMS Integration*	<input type="radio"/>