

EXHIBIT A PRICING FOR KELLY EDUCATIONAL STAFFING

This Pricing Exhibit A is incorporated and made part of the Agreement for Educational Services between Kelly Services, Inc. and School Board of Clay County, effective date 2/4/2022 through 5/31/2022. The pricing in Exhibit A is confidential and proprietary to Kelly. Customer agrees not to disclose the contents of Pricing Exhibit A to persons or entities not party to this agreement without Kelly's written permission.

1. Types of Assignments; Pricing

The Assigned Employees will be assigned to the following positions and at the following rates:

Position	Pay Rate	Pay Type	Markup	Bill Rate
SUBSTITUTE TEACHER (TRANSITIONAL EMERGENCY SUB)	\$ 12.66	Hourly	1.330	\$ 16.84
SUBSTITUTE TEACHER-AA DEGREE	\$ 14.00	Hourly	1.330	\$ 18.62
ECE TEACHER AA DEGREE	\$ 14.00	Hourly	1.400	\$ 19.60
SUBSTITUTE TEACHER- BA DEGREE	\$ 14.66	Hourly	1.330	\$ 19.50
ECE TEACHER - BA DEGREE	\$ 14.66	Hourly	1.400	\$ 20.52
SUBSTITUTE TEACHER- MASTER'S DEGREE or HIGHER	\$ 16.00	Hourly	1.330	\$ 21.28
ECE TEACHER – MASTER'S DEGREE	\$ 16.00	Hourly	1.400	\$ 22.40
SUBSTITUTE TEACHER ASSISTANT	\$ 10.00	Hourly	1.330	\$ 13.30
LONG TERM SUB PAY- (11+ Days, Retro Back to Day 1)	\$ 20.00	Hourly	1.295	\$ 25.90
ECE TEACHER - HS DIPLOMA	\$ 13.42	Hourly	1.400	\$ 18.79
CUSTODIAN SUBSTITUTE	\$ 10.00	Hourly	1.370	\$ 13.70
CAFETERIA ASSISTANT SUBSTITUTE	\$ 10.00	Hourly	1.370	\$ 13.70

2. Pricing for Hiring a Kelly Temporary Employee

If Customer hires an Assigned Employee before the Assigned Employee works 90 substitute days, Customer agrees to pay a placement fee upon hiring the Kelly Educational Staffing temporary employee to work in full- or part-time position of employment with the Customer. The placement fee is based on days worked. The fee schedule is set forth below.

1 – 60 days worked	0 % of annualized salary*
61 – 90 days worked	0 % of annualized salary
90+ days worked	Fee Waived

*Annualized salary based on the daily bill rate would be calculated as follows:

Total school days in a school year multiplied by the daily bill rate = annualized salary

The annualized salary calculation using hourly rates is calculated as follows:

Total school days in a year multiplied by the hourly bill rate multiplied by the number of hours per work day = annualized salary

KELLY SERVICES, INC.

SCHOOL BOARD OF CLAY COUNTY

By: _____

By: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____