



EXHIBIT A PRICING FOR KELLY EDUCATIONAL STAFFING

This Pricing Exhibit A is incorporated and made part of the Agreement for Educational Services between Kelly Services, Inc. and School Board of Clay County, dated 9/30/2021.

1. Types of Assignments; Pricing

The Assigned Employees will be assigned to the following positions at the following locations with the following rates

The pricing will only increase at the schools listed below and will be in effect 10/8/2021 through 12/14/2021. Effective 12/15/2021 the pricing will convert back to original Exhibit A dated 9/30/2021.

Position	Pay Rate	Pay Type	Markup	Bill Rate
SUBSTITUTE TEACHER (TRANSITIONAL EMERGENCY SUB)	\$ 13.57	Hourly	1.330	\$ 18.04
SUBSTITUTE TEACHER-AA DEGREE	\$ 14.90	Hourly	1.330	\$ 19.82
ECE TEACHER AA DEGREE	\$ 14.90	Hourly	1.400	\$ 20.86
SUBSTITUTE TEACHER- BA DEGREE	\$ 15.57	Hourly	1.330	\$ 20.71
ECE TEACHER - BA DEGREE	\$ 15.57	Hourly	1.400	\$ 21.80
SUBSTITUTE TEACHER- MASTER'S DEGREE OR HIGHER	\$ 16.90	Hourly	1.330	\$ 22.48
ECE TEACHER - MASTERS DEGREE	\$ 16.90	Hourly	1.400	\$ 23.66
ECE TEACHER - HS DIPLOMA	\$ 14.32	Hourly	1.400	\$ 20.05

The locations are

School
Argyle Elem
Bannerman Lrn Ctr
C.E. Bennett Elem
Clay Hill Elem
Discovery Oaks Elem
Green Cove Springs JR
Grove Park Elem
Keystone Hghts Elem
Keystone Hghts JR/HS
Lake Asbury Elem
Lake Asbury JR
Lakeside Elem
Middleburg HS
Montclair Elem
Oakleaf Village Elem
Plantation Oaks Elem
RideOut Elem
Ridgeview Elem
Tynes Elem
Wilkinson Elem
Wilkinson JR

2. Pricing for Hiring a Kelly Temporary Employee

If Customer hires an Assigned Employee before the Assigned Employee works 90 substitute days, Customer agrees to pay a placement fee upon hiring the Kelly Educational Staffing temporary employee to work in full- or part-time position of employment with the Customer. The placement fee is based on days worked. The fee schedule is set forth below.

1 – 60 days worked	0 % of annualized salary*
61 – 90 days worked	0 % of annualized salary
90+ days worked	Fee Waived

*Annualized salary based on the daily bill rate would be calculated as follows:

Total school days in a school year multiplied by the daily bill rate = annualized salary

The annualized salary calculation using hourly rates is calculated as follows:

Total school days in a year multiplied by the hourly bill rate multiplied by the number of hours per work day = annualized salary

KELLY SERVICES, INC.

SCHOOL BOARD OF CLAY COUNTY

By: _____

By: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____