



**CLAY COUNTY DISTRICT SCHOOLS
PURCHASING AND MATERIAL MANAGEMENT**

800 CENTER STREET, GREEN COVE SPRINGS, FL 32043

P (904) 336-6500 W oneclay.net

SUPERINTENDENT OF SCHOOLS

David S. Broskie

BOARD MEMBERS:

- Erin Skipper, District 1
- Robert Alvero, District 2
- Beth Clark, District 3
- Michele Hanson, District 4
- Ashley Gilhousen, District 5

February 5, 2026

Ray McIlwain
GovConnection Inc. DBA Connection Public Sector Solutions
732 Milford Road
Merrimack, NH 03054

SUBJECT: Wireless Access Points RFP #25-MI-90 Award Recommendation / Award Letter

Dear Ray McIlwain:

We are pleased to inform you that the SBCC Purchasing Department intends to recommend Connection Public Sector Solutions for the award of RFP 25-MI-90 (Wireless Access Points) at the School Board scheduled for March 5, 2026.

As stated in the RFP:

It is expressly understood that the SBCC's preference/selection of any proposal does not constitute an award of a Contract with the SBCC. It is further expressly understood that no contractual relationship exists with the SBCC until a written Contract has been formally executed by both the SBCC, and the selected contractor.

Any and all special conditions and specifications attached hereto that vary from these General Conditions shall have precedence. The accompanying RFP constitute an offer from the bidder. If any or all parts of the RFP are accepted by the School Board of Clay County, an authorized representative of the Purchasing Department shall issue an officially signed Award Letter which shall then constitute the completed written agreement between the parties. The conditions of the Award Letter become a part of the written agreement between the parties.

In accordance with the RFP, upon execution by both parties, this Award Letter becomes a part of the written agreement for RFP 25-MI-90. **Please sign below indicating your acknowledgement of the Award and return the signed document by email to District9056@myoneclay.net no later than February 19, 2026.**

Insurance Certificates (COI) as specified on page 6-7 of the RFP shall list Clay County School Board, 800 Center Street, Green Cove Springs, FL 32043 as Certificate Holder (with a 30-day Notice of Cancellation or Change in Coverage) and list Clay County School Board as Additional Insured.

No Purchase Orders and/or Payments will be made under this Contract until the documents mentioned above (Signed Award Letter and Certificate of Insurance) are received by the Purchasing Department. The Vendor shall not acquire any legal or equitable rights relative to RFP until the recommendation of award is accept and approved by the School Board of Clay County at a Board Meeting. The SBCC further reserves the right to cancel this recommendation at any time.

Thank you for your response and your interest in serving the needs of the School Board of Clay County.

SCHOOL BOARD OF CLAY COUNTY, FLORIDA

CONNECTION PUBLIC SECTOR SOLUTIONS

Authorized Signature

Ray McIlwain

Authorized Signature

Print Name

Date

Raymond McIlwain 2/12/26

Print Name

Date

Title

Sr Dir. of Contracts & Compliance

Title



FCC Form 470 – Funding Year 2026

Form 470 Application Number: 260006014
26SBCC-470_C2

Billed Entity

SCHOOL BOARD OF CLAY COUNTY
900 WALNUT ST GREEN COVE SPRINGS, FL 32043
904-336-9579

Contact Information

Chris Lenhardt
clenhardt@erateelite.com
410-902-5800 ext.102

Billed Entity Number: 146121
FCC Registration Number: 0012014361

Number of Eligible Entities: 47

Application Type

Applicant Type: School District
Recipients of Services: General-Use School; New Construction School; Pre-K; Public School; Public School District

Consulting Firms

Name	Consultant Registration Number	Phone Number	Email
E-Rate Elite Services, Inc.	16024803	410-902-5800	clenhardt@erateelite.com

Consultants

Name	Phone Number	Email
Chris Lenhardt	410-902-5800 ext.102	clenhardt@erateelite.com
Dave LeNard	410-902-5800	dlenard@erateelite.com
Garnet Person	410-902-5800	gperson@erateelite.com

RFPS

ID	Name
215068	1 RFP 25_MI_90 Final Document
215837	2 RFP 25_MI_90 Addendum 1

Category One Service Requests

Service Type	Function	Function Other Description	Minimum Capacity	Maximum Capacity	Entities	Quantity	Unit	Installation and Initial Configuration?	Associated RFPs
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Description of Other Functions

ID	Name
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Narrative

Category Two Service Requests

Service Type	Function	Manufacturer	Manufacturer Other Description	Entities	Quantity	Unit	Installation and Initial Configuration?	Associated RFPs
Internal Connections	Wireless Access Points and Necessary Software and Licenses	Meraki or equivalent			4040	Each	No	215068, 215837
Basic Maintenance of Internal Connections	Wireless Access Points	Other	1		4040	Each		215068, 215837
Internal Connections	Racks	Meraki or equivalent			4040	Each	No	215068, 215837

Description of Other Manufacturers

ID	Name
1	Meraki or equivalent

Narrative
<p>The School Board of Clay County is seeking proposals for a total quantity of up to 4,000 Meraki CW9164 Wi-Fi 6E (802.11ax) indoor Wireless Access Points (WAP or AP) or equivalent, a total quantity of up to 40 Meraki MR86 Wi-Fi 6 (802.11ax) outdoor Wireless Access Points (WAP or AP) or equivalent, and any necessary licenses, antennas, cables, mounting brackets, etc., plus training on the configuration and operation of the proposed solution. Please note: The District does not require any installation or configuration services for the requested WAPs. The School Board reserves the sole right to establish a product as equivalent. Please see the attached RFP for additional specifications, requirements, and important dates pertaining to this solicitation.</p>

Technical Contact

State and Local Procurement Restrictions

Please see the attached RFP.

Billed Entities

Billed Entity Number	Billed Entity Name
146121	SCHOOL BOARD OF CLAY COUNTY

Certifications

I certify that the applicant includes:

I certify that the applicant includes schools under the statutory definitions of elementary and secondary schools found in the No Child Left Behind Act of 2001, 20 U.S.C. §§ 7801 (18) and (38), that do not operate as for-profit businesses, and do not have endowments exceeding \$50 million.

Other Certifications

I certify that this FCC Form 470 and any applicable RFP will be available for review by potential bidders for at least 28 days before considering all bids received and selecting a service provider. I certify that all bids submitted will be carefully considered and the bid selected will be for the most cost-effective service or equipment offering, with price being the primary factor, and will be the most cost-effective means of meeting educational needs and technology goals.

I certify that I will retain required documents for a period of at least 10 years (or whatever retention period is required by the rules in effect at the time of this certification) after the later of the last day of the applicable funding year or the service delivery deadline for the associated funding request. I certify that I will retain all documents necessary to demonstrate compliance with the statute and Commission rules regarding the form for, receipt of, and delivery of services receiving schools and libraries discounts. I acknowledge that I may be audited pursuant to participation in the schools and libraries program.

I certify that I have reviewed all applicable FCC, state, and local procurement/competitive bidding requirements and that I have complied with them. I acknowledge that persons willfully making false statements on this form may be punished by fine or forfeiture, under the Communications Act, 47 U.S.C. §§ 502, 503(b), or fine or imprisonment under Title 18 of the United States Code, 18 U.S.C. § 1001.

I acknowledge that FCC rules provide that persons who have been convicted of criminal violations or held civilly liable for certain acts arising from their participation in the schools and libraries support mechanism are subject to suspension and debarment from the program.

I certify that the services the applicant purchases at discounts provided by 47 U.S.C. § 254 will be used primarily for educational purposes, see 47 C.F.R. § 54.500, and will not be sold, resold or transferred in consideration for money or any other thing of value, except as permitted by the Commission’s rules at 47 C.F.R. § 54.513. Additionally, I certify that the entity or entities listed on this form have not received anything of value or a promise of anything of value, other than services and equipment sought by means

of this form, from the service provider, or any representative or agent thereof or any consultant in connection with this request for services.

I acknowledge that support under this support mechanism is conditional upon the school(s) and/or library(ies) I represent securing access, separately or through this program, to all of the resources, including computers, training, software, internal connections, maintenance, and electrical capacity necessary to use the services purchased effectively. I recognize that some of the aforementioned resources are not eligible for support. I certify that I have considered what financial resources should be available to cover these costs. I certify that I am authorized to procure eligible services for the eligible entity(ies). I certify that I am authorized to submit this request on behalf of the eligible entity(ies) listed on this form, that I have examined this request, and to the best of my knowledge, information, and belief, all statements of fact contained herein are true.

NOTICE:

In accordance with Section 54.503 of the Federal Communications Commission's ("Commission") rules, certain schools and libraries ordering services that are eligible for and seeking universal service discounts must file this Description of Services Requested and Certification Form (FCC Form 470) with the Universal Service Administrator. 47 C.F.R. § 54.503. The collection of information stems from the Commission's authority under Section 254 of the Communications Act of 1934, as amended. 47 U.S.C. § 254. The data in the report will be used to ensure that schools and libraries comply with the competitive bidding requirement contained in 47 C.F.R. § 54.503. Schools and libraries must file this form themselves or as part of a consortium.

An agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a currently valid OMB control number.

The FCC is authorized under the Communications Act of 1934, as amended, to collect the information requested in this form. We will use the information you provide to determine whether you have complied with the competitive bidding requirements applicable to requests for universal service discounts. If we believe there may be a violation or a potential violation of any applicable statute, regulation, rule or order, the information you provide in this form may be referred to the Federal, state, or local agency responsible for investigating, prosecuting, enforcing, or implementing the statute, rule, regulation or order. In certain cases, the information you provide in this form may be disclosed to the Department of Justice or a court or adjudicative body when (a) the FCC; or (b) any employee of the FCC; or (c) the United States Government is a party of a proceeding before the body or has an interest in the proceeding. In addition, information provided in or submitted with this form, or in response to subsequent inquiries, may also be subject to disclosure consistent with the Communications Act of 1934, FCC regulations, the Freedom of Information Act, 5 U.S.C. § 552, or other applicable law.

If you owe a past due debt to the federal government, the information you provide in this form may also be disclosed to the Department of the Treasury Financial Management Service, other Federal agencies and/or your employer to offset your salary, IRS tax refund or other payments to collect that debt. The FCC may also provide the information to these agencies through the matching of computer records when authorized.

If you do not provide the information we request on the form, the FCC or Universal Service Administrator may return your form without action or deny a related request for universal service discounts.

The foregoing Notice is required by the Paperwork Reduction Act of 1995, Pub. L. No. 104-13, 44 U.S.C. § 3501, et seq.

Public reporting burden for this collection of information is estimated to average 3.5 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, completing, and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing the reporting burden to the Federal Communications Commission, Performance Evaluation

and Records Management, Washington, DC 20554. We also will accept your comments via the email if you send them to PRA@FCC.gov. DO NOT SEND COMPLETED WORKSHEETS TO THESE ADDRESSES.

Authorized Person

Chris Lenhardt

E-Rate Elite Services, Inc.

P.O. Box 563, Erate Elite Services Owings Mills, MD 21117 Baltimore

410-902-5800 ext.102

Certified Timestamp

11/26/2025 10:01 AM EST

RFP Response

School Board of Clay County

FCC Form 470: 260006014

Due: 2026-01-05






SUBMIT RFP BY EMAIL ONLY TO:
**SCHOOL BOARD OF CLAY COUNTY
 PURCHASING DEPARTMENT**

erate.proposals@myoneclay.net

REQUEST FOR PROPOSAL

Acknowledgement Form

Page 1 of 24 Pages	RFP WILL BE OPENED AT: 2:00 P.M. EST, JANUARY 5, 2026 and may not be withdrawn within 90 days after such date and time.	RFP NO. 25-MI-90
POSTING TIME & DATE 10:00 A.M. EST November 26, 2025	PURCHASING DEPARTMENT REPRESENTATIVE Elaine L Barton-Weeks Coordinator of Purchasing Email: elaine.bartonweeks@myoneclay.net	RFP TITLE WIRELESS ACCESS POINTS
VENDOR NAME GovConnection Inc. DBA Connection Public Sector Solutions	"NO RFP" REASON FOR NOT SUBMITTING RFP To qualify as a respondent, bidder shall submit only this bidder acknowledgement form and it shall be received no later than the stated RFP opening date and hour.	
VENDOR MAILING ADDRESS 732 Milford Road	<div style="text-align: center;">  <hr/> AUTHORIZED SIGNATURE (MANUAL) </div> <div style="text-align: center; margin-top: 20px;"> Ray McIlwain <hr/> AUTHORIZED SIGNATURE (TYPED or PRINTED) </div> <div style="text-align: center; margin-top: 20px;"> Senior Manager, Contracts and Compliance <hr/> TITLE </div>	
CITY-STATE-ZIP Merrimack, NH. 03054		
TELEPHONE NUMBER: (800) 800 - 0019 x 75520		
FAX NUMBER: (603) 683-1104		
EMAIL ADDRESS: jamie.stoltze@connection.com		
<p>I hereby certify that I am submitting the following information as my firm's (Bidder) RFP and am authorized by Vendor/Contractor/Bidder to do so. Bidder agrees to complete and unconditional acceptance of the contents of all pages in this Request For Proposal (RFP), and all appendices and the contents of any Addenda released hereto; Bidder agrees to be bound to any and all specifications, terms, conditions contained in RFP, and any released Addenda and understand that the following are requirements of RFP and failure to comply will result in disqualification of RFP submitted; Bidder certifies this offer is made without prior understanding, agreement, or connection with any corporation, firm, business entity or person submitting an offer for the same materials, supplies, equipment, or services(s), and is in all respects fair and without collusion or fraud. Bidder acknowledges that all information contained herein is part of the public record as defined by State of Florida Sunshine and Public Records Laws; all responses, data and information contained in this RFP are true and accurate.</p>		
<p>ELECTRONIC RFP: All RFP sheets, requested documents, and this acknowledgement form must be executed and submitted with the RFP. Proposals will only be accepted as a file attachment emailed to erate.proposals@myoneclay.net. Email subject reference line should read "RFP 25-MI-90 WAP Proposal". Emails received after January 5, 2026, 2:00PM EST will not be opened. All RFPs are subject to the conditions specified herein. Those which do not comply with these conditions are subject to RFP being considered Non-Responsive.</p>		
<p>SIGNATURE REQUIRED CHECKLIST:</p> <p>All Documents shall be submitted with RFP</p> <ul style="list-style-type: none"> <input checked="" type="checkbox"/> REQUEST FOR PROPOSAL ACKNOWLEDGEMENT FORM (Page 1) <input checked="" type="checkbox"/> SPECIAL CONDITIONS (Page 8) <input checked="" type="checkbox"/> RFP TENDER FORM (Page 14) <input checked="" type="checkbox"/> EDGAR CERTIFICATION (Page 17) <input checked="" type="checkbox"/> CERTIFICATION REGARDING DEBARMENT, SUSPENSION (Page 18) <input checked="" type="checkbox"/> DRUG-FREE WORKPLACE CERTIFICATION (Page 19) <input checked="" type="checkbox"/> NON-COLLUSION AFFIDAVIT (PAGE 20) <input checked="" type="checkbox"/> DISCLOSURE OF POTENTIAL CONFLICT OF INTEREST (Page 21) <input checked="" type="checkbox"/> STATE OF FLORIDA DOCUMENTS (Page 22) <input checked="" type="checkbox"/> APPLICANT STATEMENT and BACKGROUND (Page 23) <input checked="" type="checkbox"/> EXPERIENCE and REFERENCES (Page 24) 	<p>SUBMITTAL REQUIRED CHECKLIST:</p>	



CLAY COUNTY DISTRICT SCHOOLS
PURCHASING AND MATERIAL MANAGEMENT
800 CENTER STREET, GREEN COVE SPRINGS, FL 32043
 P (904) 336-6500 W oneclay.net
SUPERINTENDENT OF SCHOOLS
 David S. Broskie

BOARD MEMBERS:
 Erin Skipper, District 1
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 Michele Hanson, District 4
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ADDENDUM 1 POSTED AT 4:00 PM EST, ON DECEMBER 5, 2025

ADDENDUM 1 FOR RFP #25-MI-90
WIRELESS ACCESS POINTS

NOTE:

Replace Original RFP pages 9, 11, 13 & 14 with Addendum-1 pages 9, 11, 13 & 14 (attached)

NOTE: Vendor questions and District responses are hereby incorporated into the RFP, any changes or additions to the requirements/conditions and shall be included in your response.

Question 1:

The district is asking for License 6 year but on page 14 License 5 year is listed twice. Instead of a 6-year license would the district accept a 7-year license option if no 6-year option is available?

Answer 1:


Pages 9-14 have been updated to reflect a seven (7) year license option for Wireless Access Points. Use the attached pages 9-14 replacement pages when submitting your RFP.

REMINDER: Proposals are DUE at 2:00 PM EST, on January 5, 2026 and the Proposers should provide their best offer with the initial proposal since the District reserves the right to award a contract based on initial Proposal without any further negotiations.

 Except as noted above, all other Conditions and Specifications remain unchanged. Include, as part of your proposal package an executed copy of this Addendum.

Sign and return this ADDENDUM 1 with your proposal

VENDOR NAME: GovConnection Inc. DBA Connection Public Sector Solutions
 (Print)

SIGNATURE: 

NAME & TITLE: Ray McIlwain, Senior Director Contracts and Compliance
 (Print)

GENERAL CONDITIONS

ELECTRONIC RFP REQUIREMENTS: Unless otherwise specified, bidders shall use the form(s) furnished by the Purchasing Department, of the School Board of Clay County, Florida ("SBCC" School Board or "District") and enter information only in the spaces where a response is requested. Any modifications or alterations to the original RFP documents by the bidder, whether intentional or otherwise, may constitute grounds for rejection of a RFP. Bidders may use an attachment as an addendum to the RFP if sufficient space is not available on the original form for the bidder to enter a complete response. For purpose of evaluation, the bidder shall indicate any and all variances from specifications, terms, and/or conditions regardless of how slight. If variations are not stated in the RFP, it shall be assumed that the product or service fully complies with the specifications, terms, and conditions herein.

BIDDER'S RESPONSIBILITY: It is the responsibility of the Bidder to be certain that all numbered pages of the RFP and all attachments thereto are received and all Addendum released are received prior to submitting a RFP without regard to how a copy of this RFP was obtained. All RFPs are subject to the conditions specified herein, on the attached RFP documents, and on any Addenda issued thereto.

RFP SUBMITTED: Completed RFP must be submitted electronically. No mailed proposals will be accepted. RFPs must be received by email to erate.proposals@myoneclay.net on or before Due Date and Time listed on Acknowledgement Form.

EXECUTION OF RFP: RFP shall contain a manual signature of an authorized representative, officer or employee having authority to legally bind the company or firm in the space provided above. All RFPs must be completed in ink or typewritten. Use of erasable ink is not permitted.

If a price correction is necessary, draw a single line through the entered figure and enter the corrected figure or use an opaque correction fluid. All price corrections must be initialed by the person signing the RFP even when using opaque correction fluid. SBCC reserves the right to reject any RFP or RFP item completed in pencil or any RFP that contains illegible entries or price corrections not initialed.

PRICES QUOTED: Deduct discounts and quote firm net prices. Give both unit price and extended total. Prices must be stated in units to quantity specified in the RFP specification. In case of discrepancy in computing the amount of the RFP, the **Unit Price** quoted shall govern. Each item must be RFP separately and no attempt is to be made to tie any item or items in with any other item or items. All prices quoted shall be F.O.B. destination and freight prepaid (Bidder pays and bears freight charges). Awardee owns goods in transit and files any claims. Bidder is requested to offer a cash discount for prompt invoice payment; however such discounts shall not be considered in determining the lowest net cost for RFP evaluation purposes. Discount time shall be computed from the date of satisfactory delivery at place of acceptance or from receipt of correct invoice at the SBCC Accounts Payable Department, whichever is later. *Cash or quantity discounts offered shall not be a consideration in determination of award of RFP(s).*

TAXES: SBCC does not pay Federal Excise and State taxes. The applicable tax exemption number is shown on the Purchase Order.

MISTAKES: Bidders are expected to examine the specifications, delivery schedules, RFP prices and extensions, and all instructions pertaining to RFP. Failure to do so shall be at Bidder's risk.

CONDITION AND PACKAGING: It is understood and agreed that any item offered or shipped as a result of this RFP shall be new (current production model at the time of this RFP) unless otherwise specified. All containers shall be suitable for storage or shipment and all prices shall include standard commercial packaging.

SUBSTITUTIONS: SBCC SHALL NOT accept substitute shipments of any kind. Awardees are expected to furnish the brand quoted in their RFP once awarded by SBCC. Any substitute shipments shall be returned at the Awardee's expense.

MANUFACTURER'S NAMES AND APPROVED EQUIVALENTS: Any manufacturer's names, trade names, brand names, information, and/or catalog numbers listed in a specification are for information and not intended to limit competition. The bidder may offer any brand for which he is an authorized representative, which meets or exceeds the specification for any item(s). If RFPs are based on equivalent products, indicate the manufacturer's name and product number on the RFP form. Bidder shall submit cuts, sketches, and descriptive literature and/or complete specifications with their RFP. Reference to literature submitted with a previous RFP shall not satisfy this provision. The bidder shall also explain in detail the reason(s) why the proposed equivalent meets the specifications and should not be considered an exception thereto. The SBCC reserves the right to determine acceptance of item(s) as an approved equivalent. RFPs that do not comply with these requirements are subject to rejection. RFPs lacking any written indication of intent to RFP an alternate brand shall be received and considered in complete compliance with the specifications as listed on the RFP form. The Purchasing Department is to be notified of any proposed changes in (a) materials used, (b) manufacturing process, or (c) construction. However, changes shall not be binding upon the SBCC unless evidenced by a Change Notice issued and signed by authorized SBCC representative.

SAMPLES: Samples of items, when required, must be furnished free of expense within five (5) working days of request unless otherwise stated and, if not destroyed, will, upon request, be returned at the Bidder's expense. Bidders shall be responsible for removal of all samples furnished within 30 days after RFP opening or samples shall be disposed of. Each individual sample must be labeled with Bidder's name, RFP number and item number. Failure of Bidder to either deliver required samples or to clearly identify samples as indicated may be reason for rejection of RFP item. Unless otherwise indicated, samples should be delivered to SBCC Purchasing Department, 800 Center Street, Green Cove Springs, FL 32043.

DELIVERY: All deliveries shall be F.O.B. indicated destination; freight fully prepaid. Title to goods shall pass to SBCC upon receipt and acceptance at the destination unless indicated otherwise herein. Until acceptance, contractor retains the sole insurable interest in the goods. SBCC shall not accept collect freight charges. Time of delivery is an important consideration for the SBCC in making the award. SBCC reserves the right to cancel any order, or any part thereof, without obligation if delivery is not made within the time specified. Any delivery made after cancellation of the order shall be returned at the contractor's expense. Delivery shall be within the normal working hours of the user, Monday through Friday, excluding state holidays and days during which SBCC administration is closed.

AWARDS: In the best interest of the SBCC, the SBCC reserves the right to: 1) withdraw this RFP at any time prior to the time and date specified for the RFP opening; 2) make award(s) by individual item, group of items, all or none or combination thereof with one or more suppliers; 3) to acquire additional quantities at prices quoted on this RFP unless additional quantities are not acceptable, in which case, the RFP sheets must be noted "RFP IS FOR SPECIFIED QUANTITY ONLY."; 4) to reject any and all RFPs or waive any minor irregularity or technicality in RFPs received; and 5) when it is determined there is no competition to the lowest responsible bidder, evaluation of other RFPs are not required. Bidders are cautioned to make no assumptions unless their RFP has been evaluated as being responsive. Upon award of this RFP, the successful bidder shall be notified of award configuration in writing by Purchasing Department. Bidder who is awarded this contract resulting from this RFP is cautioned not to provide goods/services to any SBCC site or to any SBCC employee prior to receiving a purchase order issued by the SBCC Purchasing Department. Notification of award is not to be construed as authorization to provide goods/services. SBCC is not obligated to pay invoices for provision of goods/services for which SBCC Purchasing Department has not issued a purchase order, or invoices resulting from purchase order changes not authorized by SBCC. All awards made as a result of this RFP shall conform to applicable Florida Statutes and shall be governed by the laws of the State of Florida, and must have venue established in state court located in Clay County, Florida.

RFP OPENING: All RFPs shall be received by email no later than the date and time specified on the document. All RFPs received after that time shall not be considered. It is the bidder's responsibility to assure that their RFP is delivered. Public opening shall acknowledge receipt of RFPs only, details concerning pricing or the offering may not be announced. All RFPs submitted shall become public record in accordance with F.S. 119.071. RFP files may be examined during normal working hours by appointment.

PROPRIETARY INFORMATION: Pursuant to Chapter 119, Florida Statutes, RFPs received as a result of this RFP shall not become public record until thirty (30) days after the date of opening or until posting of the recommendation for award, whichever occurs first. Thereafter, all RFP documents or other materials submitted by all Bidders in response to this RFP shall be open for inspection by any person and in accordance with Chapter 119, Florida Statutes. To the extent a Bidder asserts any portion of its RFP is confidential and exempt, along with specific citations of the Florida Statutes establishing the confidentiality or exemption. Failure to identify the portions of the RFP claimed to be exempt or the specific statutory authority establishing the exemption shall be deemed a waiver by the Bidder that any unidentified portion of the RFP is confidential or exempt from disclosure under Chapter 119, Florida Statutes.

PUBLIC RECORDS REQUEST: All public records requests shall be administered by the District Records Office at 900 Walnut Street, Green Cove Springs, Florida 32043, phone 904.336-6500, or by email at: PRR@myoneclay.net

INSPECTION, ACCEPTANCE & TITLE: Inspection and acceptance shall be at destination unless otherwise provided. Title to/ or risk of loss or damage to all items shall be the responsibility of the Awardee until acceptance by the buyer unless loss or damage resulting from negligence by the buyer. If the materials or services supplied to SBCC are found to be defective or not conform to specifications, SBCC reserves the right to cancel the order upon written notice to the seller and return product at Awardee's expense.

PAYMENT AND INVOICING: Contractor shall be paid in accordance with the Florida Local Government Prompt Payment Act, Florida Statutes Chapter 218, upon submission of invoices to the SBCC at the prices stipulated on the contract at the time the order is placed, less deductions if any, after delivery and acceptance of goods and services. An original invoice referencing a SBCC purchase order number shall be submitted for payment to SBCC Accounts Payable Department, 814 Walnut Street, Green Cove Springs, FL 32043. Failure to follow these instructions may result in delay in processing invoices for payment.

INSURANCE / LICENSES / PERMITS: Bidder, by virtue of submitting a RFP, shall be in full compliance with LIABILITY INSURANCE, LICENSES AND PERMITS as specified herein. Bidder shall take special notice that SBCC shall be named as an additional insured under the General Liability policy including Products Liability.

The insurance policies shall be issued by companies qualified to do business in the State of Florida. The insurance companies must be rated at least A- by AM Best. All policies must remain in effect during the performance of the contract.

Where Awardees are required to enter or go onto SBCC property to deliver materials or perform work or services as a result of a RFP award, the Awardee agrees to The Hold Harmless Agreement stated herein and shall assume the full duty obligation and expense of obtaining all necessary licenses, permits and insurance.

GENERAL CONDITIONS

The Awardee shall be liable for any damages or loss to SBCC occasioned by negligence of the Awardee (or agent) or any person the Awardee has designated in the completion of the Contract as a result of their RFP.

RFP BONDS / PERFORMANCE BONDS: RFP bonds, when required, shall be submitted with the RFP in the amount specified in Special Conditions. RFP bonds shall be returned to non-Awardees. After acceptance of RFP, SBCC shall notify the Awardee to submit a performance bond and certificate of insurance in the amount specified in Special Conditions. Upon receipt of the performance bond, the RFP bond shall be returned to the Awardee.

LICENSES, CERTIFICATIONS AND REGISTRATIONS: As of the RFP Opening Date, Bidder must have all Licenses, Certifications and Registrations required when performing the services as described herein, in order for RFP to be considered a responsive and responsible RFP. Licenses, Certifications and Registrations required for this RFP shall be as required by Chapter 489, Florida Statutes, as currently enacted or as amended from time to time; by the State Requirements for Educational Facilities (SREF), latest version; and by SBCC. Bidder must submit a copy of all its current Licenses, Certifications and Registrations required as described herein, either with its RFP or within 24 hours upon request by SBCC.

An Awardee who has any License, Certification or Registration either suspended, revoked or expired after the date of the RFP Opening, shall provide notice to the Supervisor of Purchasing within five working days of such suspension, revocation or expiration. However, such suspension, revocation or expiration after the date of the RFP Opening shall not relieve the Awardee of its responsibilities under this RFP.

PATENTS & ROYALTIES: The Awardee, without exception, shall indemnify and save harmless SBCC and its employees from liability of any nature or kind, including cost and expenses for any copyrighted, patented, or unpatented invention, process, or article manufactured or used in the performance of the contract, including its use by SBCC. If the Awardee uses any design, device, or materials covered by letters, patent, or copyright, it is mutually understood and agreed without exception that the RFP prices shall include all royalties or cost arising from the use of such design, device or materials in any way involved in the work.

SAFETY STANDARDS / OSHA / MSDS: The Awardee warrants that the product supplied to SBCC shall conform in all respects to the standards set forth in the Occupational Safety and Health Act (OSHA), as amended, and the failure to comply with this condition shall be considered as a breach of contract. The bidder further certifies that if they are the successful bidder and delivered product is subsequently found to be deficient pursuant to any OSHA requirement in effect on the date of delivery, all costs necessary to bring the material, equipment, etc. into compliance with aforementioned requirements shall be borne solely by the bidder. The Manufacturer, Importer, or Distributor of a toxic substance shall provide all Material Safety Data Sheets (MSDS) with their RFP. (See Florida's Right-To-Know Law, Chapter 442, Florida Statutes.)

ASBESTOS / FORMALDEHYDE / LEAD-FREE: All building materials, pressed boards, and furniture supplied to SBCC shall be **100% asbestos free. It is desirous that all building materials, pressed boards and furniture supplied to SBCC also be 100% formaldehyde free.** Bidder, by virtue of bidding, certifies by signing RFP that, if awarded this RFP, only building materials, pressed boards, and/or furniture that is **100% asbestos free** shall be supplied. All material supplied to SBCC must be 100% lead free. Bidder, by virtue of signing RFP, certifies that only materials or equipment that is 100% lead free shall be supplied to SBCC.

CONTRACT WORK HOURS & SAFETY STANDARDS ACT: (34 CFR 80.36(i)(6)): All contractor, and subcontractors shall comply with sections 103 and 107 of the Contract Work Hours and Safety Standards Act (40 U.S.C. 327-330) as supplemented by Department of Labor regulations (29 CFR part 5). Applies to all construction contracts awarded by the District and subgrantees in excess of \$2000, and in excess of \$2500 for other contracts which involve the employment of mechanics or laborers).

TOXIC SUBSTANCES IN CONSTRUCTION, REPAIR OR MAINTENANCE OF EDUCATIONAL FACILITIES: (Fla. Statute 1013-49: (1) All toxic substances enumerated in the Florida Substance List that are to be used in the construction, repair or maintenance of educational facilities have restricted usage provisions. (2) Before any such substance may be used the contractor shall notify the SBCC Superintendent or the SBCC Project Manager/Supervisor in writing at least three (3) working days prior to using the substance. The notification shall contain: (a) The name of the substance to be used; (b) Where the substance is to be used; and (c) When the substance is to be used. A copy of a material safety data sheet shall be attached to the notification for each such substance.

GOVERNMENTAL RESTRICTIONS: In the event any governmental restrictions may be imposed which would necessitate alteration of the material, quality, workmanship or performance of the items offered on this proposal prior to their delivery, it shall be the responsibility of the supplier to notify the Purchasing Department in writing at once indicating in their submittal the specific regulation that required an alteration. The SBCC reserves the right to accept any such alteration, including any price adjustments occasioned thereby, or to cancel the contract at no expense to the SBCC.

FACILITIES: SBCC reserves the right to inspect the Awardee's facilities at any time with prior notice. RFPs shall be considered only from firms which are regularly engaged in the business of providing the goods and/or services as described in this RFP, have a record of performance for a reasonable period of time; have sufficient financial support equipment and organization to ensure that they can satisfactorily execute the services if awarded a contract under the terms

and conditions herein stated. The term "equipment and organization" as used herein shall be construed to mean a fully equipped and well-established company in line with best business practices in the industry and as determined in discretion by the proper authorities of the SBCC. SBCC may use the information obtained from this in determining whether Bidder is a responsible Bidder.

SPECIAL CONDITIONS: The Superintendent or Designee has the authority to issue Special Conditions and Specifications as required for individual RFPs. Any and all Special Conditions that may vary from General Conditions shall have precedence.

DISPUTES: in the event of a conflict between the documents, the order of priority of the documents shall be as follows:

- Addenda released for this RFP, with the latest Addendum taking precedence, then;
- The RFP; then
- Bidder's submitted RFP.

In case of any other doubt or difference of opinion, the decision of SBCC shall be final and binding on both parties.

EXPENDITURE: No guarantee is given or implied as to any sums payable or the quantity or scope of any award under this RFP. SBCC is not obligated to place any order for goods/services as a result of this award. Order placement shall be based upon the needs and best interest of SBCC.

EXTENSION: In addition to any extension options contained herein, SBCC is granted the right to extend any award resulting from this RFP for the period of time necessary for SBCC to release, award and implement a replacement RFP for the goods, products and/or services provided through this RFP. Such extension shall be upon the same prices, terms and conditions as existing at the time of SBCC's exercise of this extension right. The period of any extension under this provision shall not be for a period in excess of six months from (a) the termination date of a contract entered into as a result of this RFP or (b) the termination date under any applicable period of extension under a contract entered into as a result of this RFP.

ASSIGNMENT: Neither any award of this RFP nor any interest in any award of this RFP may be assigned, transferred or encumbered by any party without the prior written consent from SBCC. There shall be no partial assignments of this RFP including, without limitation, the partial assignment of any right to receive payments from SBCC. The successful contractor shall not assign, transfer, convey, sublet, or otherwise dispose of this contract, or of any or all rights, title or interest herein, or their power to execute such contract to any person, company, or corporation without prior written consent of SBCC. The successful contractor has the sole and exclusive responsibility for furnishing services in accordance with this contract. The successful contractor obligations cannot be delegated.

PURCHASE AGREEMENT: This RFP and the corresponding Purchase Orders shall constitute the complete agreement. SBCC shall not accept proposed terms and conditions that are different than those contained in this Invitation to RFP, including pre-printed text contained on catalogs, price lists, other descriptive information submitted or any other materials. By virtue of submitting a RFP, Awardee agrees to not submit to any SBCC employee, for signature, any document that contains terms and conditions that are different than those contained herein and that in the event any document containing any term or condition that differs from those contained herein is executed, said document shall not be binding on SBCC.

FISCAL NON-APPROPRIATIONS CLAUSE: In the event sufficient budgeted funds are not available for a new fiscal period, the purchasing department shall notify the contractor of such an occurrence and the RFP and any resulting contract shall terminate on the last day of the current fiscal period without penalty or expense to the SBCC.

TIED RFP: In the event of tied or identical RFPs, preference shall be given to the RFP which certifies that a drug-free workplace has been implemented in accordance with Section 287.087 F.S. If all tied RFPs have a drug-free workplace program certification, the award of the tied RFP shall be decided by the flip of a coin in the presence of witnesses. The coin flip shall be administered by the Supervisor of Purchasing who shall designate the calling of heads or tails.

LOBBY: Bidders are hereby advised that they shall not lobby with any School District personnel or SBCC Members regarding this RFP. All oral or written inquiries shall be directed through the Purchasing Department. Lobbying is defined as any action taken by an individual, firm, association, joint venture, partnership, syndicate, corporation, and all other groups who seek to influence the governmental decision of a Board Member or School District Personnel on the award of this contract. Any bidder or any individuals that lobby on behalf of a bidder shall result in the rejection/disqualification of said RFP.

ETHICS: All bidders shall comply with the requirements of law regarding ethics as set forth in Chapter 112, Florida Statutes, and rules promulgated by the Florida Commission of Ethics.

COMPLIANCE WITH FEDERAL REGULATIONS: All contracts involving Federal funds will contain certain provisions required by applicable sections of Title 34, Section 80.36(l) and 85.510, Code of Federal Regulations and are included by reference herein.

GENERAL CONDITIONS

PROHIBITION AGAINST CONTRACTING WITH SCRUTINIZED COMPANIES: Pursuant to Florida Statute 287.135, a company is ineligible to, and may not, bid on, submit a proposal for, or enter into or renew a contract with an agency or local government entity for goods or services of any amount if, at the time of bidding on, submitting a proposal for, or entering into or renewing such contract, the company is on the Scrutinized Companies that Boycott Israel List created pursuant to s. 215.4725 or is engaged in a boycott of Israel; or for \$1 million or more if, at the time of bidding on, submitting a proposal for, or entering into or renewing a contract, is on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List created pursuant to 215.473 or is engaged in business operations in Cuba or Syria.

The company/vendor certifies by submission and signature of this RFP that: it is not on the Scrutinized Companies with Activities in Sudan List; the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List; the Scrutinized Companies that Boycott Israel list, engaged in a boycott of Israel or that it is not engaged in business operations in Cuba or Syria. Any contract for goods or services of any amount may be terminated at the option of the awarding body if the company is found to have been placed on the Scrutinized Companies that Boycott Israel List or is engaged in a boycott of Israel. A contract for goods and services of \$1 million or more may be terminated at the option of the awarding body if the company is found to have submitted false certification, has been placed on any of the other lists in this section or has been engaged in business operations in Cuba or Syria.

PROHIBIT ACQUISITION OF UNNECESSARY OR DUPLICATIVE ITEMS. (2CFR 200.318(d)/7 CFR 3016.36(b): Grantee and subgrantee procedures shall provide for review of proposed procurement to avoid purchase of unnecessary or duplicative items. Consideration should be given to consolidating or breaking out procurements to obtain a more economical purchase. Where appropriate, an analysis shall be made of lease versus purchase alternatives, and any other appropriate analysis to determine the most economical approach.

SERVICE AND WARRANTY: Unless otherwise specified, the bidder shall define any warranty service and replacements that shall be provided during and subsequent to this contract. Bidders shall explain on an attached sheet to what extent warranty and service facilities are provided. All materials and/or services furnished under this RFP shall be warranted by the contractor/distributor/manufacturer to be free from defects and fit for the intended use. Unless otherwise requested, the items RFP shall be new and equal to or exceed specifications. The manufacturer's standard guarantee or warranty shall apply. During the guarantee or warranty period, the successful bidder shall repair and/or replace any defects without cost to the SBCC with the understanding that all replacements shall carry the same guarantee or warranty as the original equipment. The successful bidder shall make any such repairs and/or replacements immediately upon receiving notice from the SBCC.

GOVERNING LAW: This RFP, any award(s) resulting from this RFP, and all transaction from this RFP shall be interpreted and construed in accordance with the laws of the State of Florida. Any protests arising from this RFP shall be subject to Section 120.57(3), Florida Statutes. Any disputes or controversies arising out of a contract award under this RFP shall be submitted to the jurisdiction of the state courts located in Clay County, Florida without regards to principles of conflicts of law.

PURCHASES BY OTHER GOVERNMENTAL AGENCIES (D.O.E. Regulation #6A1.012(5)): With the consent and agreement of successful bidder(s), purchases may be made under this RFP by other governmental agencies within the State of Florida. Such purchases shall be governed by same terms and conditions as stated herein with exception of venue of litigation of disputes which may be changed to include only the state courts in the county in which the governmental agency is located.

USE OF OTHER CONTRACTS: SBCC reserves the right to utilize any other SBCC contract, any State of Florida Contract, any contract awarded by any other city or county governmental agencies, other schools, other community college/state university system cooperative RFP agreement, or to directly negotiate/purchase per SBCC and/or Rule 6A-1.012, Florida Administration Code as currently enacted or as amended from time to time, in lieu of any offer received or award made as a result of this RFP if it is in its best interest to do so.

PURCHASING AGREEMENTS AND STATE TERM CONTRACTS: The purchasing agreements and state term contract available under s. 287.056 have been reviewed.

CONE OF SILENCE: Any Bidder, or lobbyist for a Bidder, is prohibited from having any communications (except as provided in this rule) concerning any solicitation for a competitive procurement with any School Board member, the Superintendent, any Evaluation Committee Member, or any other School District employee after SBCC Purchasing Department releases a solicitation to the General Public. All communications regarding this solicitation shall be directed to the designated SBCC representative. This "Cone of Silence" period shall go into effect and shall remain in effect from the time of release of the solicitation until the contract is awarded by SBCC. Further, any Awardee, its principals, or their lobbyists shall not offer campaign contributions to School Board Members or offer contributions to School Board Members for campaigns of other candidates for political office during the period in which the Awardee is attempting to sell goods or services to SBCC. This period of limitation of offering campaign contributions shall commence at the time of the "cone of silence" period for any solicitation for a competitive procurement as described by SBCC. **Any Bidder or lobbyist who violates this provision shall cause their RFP (or that of their principal) to be considered non-responsive and therefore be ineligible for award.**

NONCONFORMANCE TO CONTRACT CONDITIONS: Items offered may be tested for compliance with RFP conditions and specifications at any time. Items delivered, not conforming to RFP conditions or specifications, may be rejected and returned at Awardee's expense. Goods or services not delivered as per delivery date in RFP and/or Purchase Order may be rejected upon delivery and/or may be purchased on the open market. Any increase in cost may be charged against the Awardee. Any violation of these stipulations may also result in:

a) For a period of two years, any RFP submitted by Awardee shall not be considered and shall not be recommended for award.

b) All departments being advised not to do business with Awardee.

SEVERABILITY: In case of any one or more of the provisions contained in this RFP shall be for any reason be held to be invalid, illegal, unlawful, unenforceable or void in any respect, the invalidity, illegality, unenforceability or unlawful or void nature of that provision shall not affect any other provision and this RFP shall be considered as if such invalid.

JESSICA LUNSFORD ACT: In accordance with the Jessica Lunsford Act the bidder and all their employees, as required by law, shall undergo and pass a Level II fingerprinting and background check as required by F.S. 1012.465, 467 or 468 and possess a SBCC fingerprinting clearance card prior to entry upon SBCC property. All costs associated with obtaining fingerprinting and background check shall be at no expense to the SBCC. To obtain information on when and how to obtain fingerprinting log on to the SBCC web site at ba.myoneclay.net/purchasing click on "Jessica Lunsford Act Information" or contact the Human Resources Division at (904) 336-6716.

E-VERIFY: The contractor named herein, and its subcontractors, are required to register with and use the U.S. Department of Homeland Security's (DHS) E-Verify system to verify the work authorization status of all newly hired employees. By executing this Contract, the contractor certifies that it, and any subcontractors with which it contracts, are registered with, and use, the E-Verify system for all newly hired employees, and acknowledges that it must obtain an affidavit from its subcontractors in accordance with section 895.095(2)(b) Fla. Stat. that the subcontractor does not employ, contract with or subcontract with any unauthorized alien. The contractor must maintain a copy of such affidavit for the duration of the contract. This section serves as notice to the contractor that, pursuant to the terms of section 448.095(2)(c)1 and 2, Florida Statutes, the School Board shall terminate this contract if it has a good faith belief that the contractor has knowingly violated section 448.09(1), F.S. If the School Board has a good faith belief that the subcontractor, without the knowledge of the contractor, has knowingly violated section 448.09(1) or 448.095(2), F.S., School board shall notify the contractor and order the contractor to immediately terminate the contract with the subcontractor.

If the School Board terminates a contract with a contractor pursuant to sec. 448.095(2)(c), F.S., the contractor will not be awarded a public contract for at least one year after the date of such termination.

BIDDER'S EMPLOYEE RESPONSIBILITY: All employees and/or subcontractors of the contractor shall be considered to be at all times the sole employees and responsibility of contractor under their sole direction and not an employee or agent of SBCC. The contractor shall supply competent employees and/or subcontractors and the SBCC may require the contractor to remove an employee and/or sub-contractor it deems careless, incompetent, insubordinate of otherwise objectionable and whose presence on SBCC property is not in the best interest of the SBCC. Contractor and all their employees shall be in accordance with Jessica Lunsford Act. Each employee and or sub-contractor of contractor shall have and wear proper identification while on SBCC property and are required to sign in/out at main office or other designated place upon arrival and when leaving job site, if applicable. Workman using foul/abusive language or presenting an offensive appearance as determined by SBCC Representative(s) shall be asked to leave. Radios/other audio items are not to be used and Smoking is prohibited on SBCC property.

DISCRIMINATION: An entity or affiliate who has been placed on the discriminatory contractor list may not submit a RFP on a contract to provide goods or services to a public entity, may not submit a RFP on a contract with a public entity for the construction or repair of a public building or public work, may not submit RFPs on leases of real property to a public entity, may not award or perform work as a contractor, supplier, subcontractor, or consultant under contract with any public entity, and may not transact business with any public entity.

ANTI-DISCRIMINATION: The Bidder certifies that Bidder is in compliance with the requirements of law regarding equal employment opportunity for all persons without regard to age, race, color, religion, sex, national origin, or disability and is not on the Discriminatory Vendor List pursuant to Florida Statute 287.134

PROTESTING: Any actual or prospective bidder who disputes the reasonableness, or competitiveness of the terms and conditions / specifications of the invitation to RFP or contract award recommendation, shall file a written Notice of Protest with the Superintendent of Schools within 72 hours of the posting of RFP solicitation or posting of the RFP tabulation with recommendation and shall file a formal written protest within ten working days following the filing of Notice of Protest. Any person who files an action protesting this RFP pursuant to FS 120.57(3)(b), shall post with the purchasing department at the time of filing the formal written protest, a bond payable to the School Board of Clay County in an amount equal to 1 percent (1%) of the total estimated contract value, but not

GENERAL CONDITIONS

less than \$5000, which bond shall be conditioned upon the payment of all costs which may be adjudged against the protester in the administrative hearing in which the action is brought and in any subsequent appellate court proceeding. In lieu of a bond, a cashier's check, certified bank check, bank certified company check, money order or U.S. currency will be acceptable form of security. If, after completion of the administrative hearing process and any appellate court proceedings, the District prevails, it shall recover all costs and charges which shall be included in the final order or judgment, including charges made by the Division of Administrative Hearings, but excluding attorney's fees. Upon payment of such costs and charges by the protester, the protest security shall be returned. If the protester prevails, he or she shall recover from the District all costs and charges which shall be included in the final order of judgment, excluding attorney's fees. Failure to observe such timeliness shall constitute a waiver of proceedings and of right to protest as set forth in Chapter 120, Florida Statutes. RFP Tabulation / Recommendation of Award shall be posted on the SBCC Purchasing Department Webpage in folder called Open Bids and RFP's Purchasing and hard copy posted in the SBCC Purchasing Department at 800 Center Street, Green Cove Springs, Florida after the intended recommendation is announced the week of **January 12, 2026**. This tabulation shall remain posted for a minimum period of 96 hours. Section 3 b, Chapter 120.57, Florida Statutes, as currently enacted or as amended from time to time, states that **"The formal written protest shall state with particularity the facts and law upon which the protest is based."**

CONFIDENTIAL RECORDS: Notwithstanding any provision to the contrary within this Contract, any party contracting with SBCC under this Contract shall fully comply with the requirements of Sections 1002.22 and 1002.221, Florida Statutes; Family Educational Rights and Privacy Act (FERPA), and any other state or federal law or regulation regarding the confidentiality of student information and records. Each such party agrees, for itself, its officers, employees, agents, representatives, contractor or subcontractors, to fully indemnify and hold harmless SBCC and its officers and employees for any violation of this section, including, without limitation, defending SBCC and its officers and employees against any complaint, administrative or judicial proceeding, payment of any penalty imposed upon SBCC, or payment of any and all costs, damages, judgments or losses incurred by or imposed upon SBCC arising out of a breach of this covenant by the party, or an officer, employee, agent, representative, contractor, or sub-contractor of the party to the extent that the party or an officer, employee, agent, representative, contractor, or sub-contractor of the party shall either intentionally or negligently violate the provisions of this section or of Sections 1002.22 and/or 1002.221, Florida Statutes. Awardee agrees that it may create, receive from or on behalf of SBCC, or have access to, records or record systems that are subject to FERPA and/or HIPAA (collectively, the "Confidential Records"). Awardee represents, warrants, and agrees that it shall: (1) hold the Confidential Records in strict confidence and shall not use or disclose the Confidential Records except as (a) permitted or required by this Agreement, (b) required by law, or (c) otherwise authorized by the SBCC in writing; (2) safeguard the Confidential Records according to commercially reasonable administrative, physical and technical standards as required by law; and (3) continually monitor its operations and take any and all action necessary to assure that the Confidential Records are safeguarded in accordance with the terms of this Agreement. At the request of the SBCC, Awardee agrees to provide SBCC with a written summary of the procedures Awardee uses to safeguard the Confidential Records. A breach of these confidentiality requirements shall constitute grounds for the SBCC to terminate any Agreement with Awardee.

PUBLIC ENTITY CRIMES: Section 287.133(2)(a), Florida Statutes, as currently enacted or as amended from time to time, states that a person or affiliate who has been placed on the convicted contractor list following a conviction for a public entity crime may not submit a RFP on a contract to provide any goods or services to a public entity, may not submit a RFP on a contract with a public entity for the construction or repair of a public building or public work, may not submit RFPs on leases of real property to a public entity, may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under a contract with any public entity, and may not transact business with any public entity in excess of the threshold amount provided in Section 287.017 for CATEGORY TWO [currently \$35,000] for a period of 36 months from the date of being placed on the convicted contractor list.

COLLECTION, USE OR RELEASE OF SOCIAL SECURITY NUMBERS: The SBCC is authorized to collect, use or release social security numbers (SSN) of vendors, contractor and their employees and for the following purposes, which are noted as either required or authorized by law to be collected. The collection of social security numbers is either specifically authorized by law or imperative for the performance of the District's duties and responsibilities as prescribed by law (Sections 119.07(5)(a)2 and 3, Florida Statutes):

- a) Criminal history and criminal background checks/Identifiers for processing fingerprints by Department of Law Enforcement/, if SSN is available [Required by Fla. Admin. Code 11 C-6.003 and Fla. Stat. § 119.07(5)(a)6]
- b) Vendors/Consultants that District reasonably believes would receive a 1099 form if a tax identification number is not provided including for IRS form W-9 [Required by 26 C.F.R. § 31.3406-0, 26 C.F.R. § 301.61091, and Fla. Stat. § 119.07(5)(a)2 and 6]

FORCE MAJEURE: Neither party to this Agreement shall be liable for delays or failures in performance under this Agreement (other than obligations relating to payment, confidentiality, and protection of ownership and intellectual property rights) resulting from acts or events beyond the reasonable control of such party (a "Force Majeure Event"), including acts of war, terrorism, acts of God, earthquake, flood, embargo, riot, sabotage, labor dispute, wide spread outbreak of disease or pandemic, governmental act, failure of the internet, power failure, or energy, utility, or

telecommunications interruptions, provided that the delayed party: (i) gives the other party prompt notice of such cause; and (ii) uses its reasonable commercial efforts to promptly correct such failure or delay in performance. In the event that a Force Majeure Event lasts for more than 90 days, and the party experiencing the initial delay cannot correct its failure or delay in performance during that period of time, despite using its reasonable commercial efforts to do so, the other party may terminate the affected portions of this Agreement.

CANCELLATION / TERMINATION: In the event, the awarded bidder violates any of the provisions of this RFP or fails to perform their obligation under this contract in a manner satisfactory to the SBCC as per specifications, the Supervisor of Purchasing shall give written notice to the contractor setting forth the deficiencies and unless the deficiencies are corrected within ten (10) days, recommendation shall be made to the SBCC for immediate cancellation of the contract. Failure of the contractor to correct deficiencies shall give the SBCC the right to cancel this contract, but failure by the SBCC to exercise this right, in any instance, shall not prevent the subsequent exercise of this right by the SBCC or prejudice its claim for damages resulting from such default, violations, breach of contract or other failures whether or not an expressed written agreement exists for the provision of such goods and/or service. Upon cancellation, hereunder the SBCC may pursue any and all legal remedies as provided herein and pursuant to the contract and by law. The SBCC reserves the right to terminate any contract resulting from this invitation at any time for cause, upon giving seven (7) days prior written notice to the other party. If said contract should be terminated for cause or convenience as provided herein, the SBCC shall be relieved of all obligations under said contract. The SBCC shall only be required to pay to the award bidder that amount of the contract actually satisfactorily performed to the date of termination and shall not be responsible for any consequential damage, future damages or damages caused by lost profits, inconvenience or overhead expense to the contractor. The SBCC may cancel the contract upon ninety (90) days written notice for reasons other than cause and contractor shall have no legal recourse or cause of action against the SBCC damages resulting from said cancellation.

INDEMNIFICATION: Notwithstanding any contrary contractual language, nothing in any agreement shall be construed or interpreted to increase the scope or dollar limit of the School's or School Board's liability beyond that which is set forth in 768.28 Fla. Stat. , or to otherwise waive School's or School Board's sovereign immunity, or to require School or School Board to indemnify the contractor or any other person, corporation or legal entity of any kind or nature whatsoever for injury or loss resulting from any acts other than the negligent acts of School or School Board or its agents or employees. Contractor shall, in addition to any other statutory or common law obligation to indemnify the School Board of Clay County, Florida, indemnify, defend and hold harmless the School Board of Clay County, Florida, its agents, officers, elected officials and employees against all claims, actions, liabilities, damages, losses, costs, fines punitive damages and expenses of any kind or nature whatsoever, including but not limited to attorney's fees and legal costs, brought against the School Board of Clay County, Florida, and/or its agents, officers, elected officials, employees and assigns, by any individual, corporation, consortium or any other legal person or entity, arising out of or caused by acts or omissions, negligence, recklessness, intentional wrongful misconduct, violations of laws, statutes, ordinances, government administration orders, rules or regulations of the contractor, contractor's employees, officers, agents, subcontractors, material man or agents of any tier or their respective employees. This indemnification clause shall not be construed to require any indemnitor to indemnify the School Board of Clay County, Florida, for any negligence on the part of the School Board of Clay County, Florida, its agents or employees. The indemnification obligations hereunder shall not be limited to any limitation on the amount, type of damages, compensation, or benefits payable by or for the contractor or any subcontractor under workers' compensation acts, disability benefit acts, other employee benefits acts or any statutory bar. This indemnification/hold harmless provision shall survive the termination of any contract with the School Board of Clay County, Florida.

Any and all special conditions and specifications attached hereto that vary from these General Conditions shall have precedence. The accompanying RFP constitute an offer from the bidder. If any or all parts of the RFP are accepted by the School Board of Clay County, an authorized representative of the Purchasing Department shall issue an officially signed Award Letter which shall then constitute the completed written agreement between the parties. The conditions of the Award Letter become a part of the written agreement between the parties.

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SPECIAL CONDITIONS

It is the intent of the SBCC to establish a firm fixed price for “**WIRELESS ACCESS POINTS**” as specified herein. Upon successful negotiations, we may enter into a written contract for Wireless Access Points.

This is an ALL OR NONE Bid. Vendor shall respond to ALL UNIT PRICING PER GROUP IN SECTIONS 1 AND 2 and submit on the RFP TENDER FORM. In order to be considered for evaluation the contractor must be a registered service provider with the United Service Administrative Co. The proposers shall demonstrate sufficient capacity, resources and experience to provide Wireless Access Points as specified in this RFP.

The RFP shall be awarded based on a graded evaluation outlined in the RFP Specifications. A Proposal Evaluation Committee shall review the proposals received in response to this RFP and make a recommendation to the SBCC for the selection of the contractor. The Proposal Evaluation Committee will consist of five (5) members.

It is expressly understood that the SBCC's preference/selection of any proposal does not constitute an award of a Contract with the SBCC. It is further expressly understood that no contractual relationship exists with the SBCC until a written Contract has been formally executed by both the SBCC, and the selected contractor.

In the best interest of the SBCC, the District reserves the right to reject any and all proposals/offers, with or without cause, to waive informalities, minor irregularities or other requirements in proposals/offers received and/or to accept any portion of the proposal/offer if deemed in the best interest of the District.

The District also reserves the right to request clarification of information from any contractor. Any ex parte communications initiated by a contractor with any employee of the District other than those personnel specifically identified as contacts in this RFP, or communication with any member of the District may result in immediate disqualification from the RFP process.

The SBCC is not responsible for any expenses which contractors may incur in preparing and submitting Proposals. The SBCC will not be liable for any costs incurred by the contractor in connection with interviews/presentations (i.e., travel, accommodations, etc.). It is expressly understood, no contractor may seek or claim any award and/or re-imbursement from the SBCC for any expenses, costs, and/or fees (including attorneys' fees) borne by any contractor, during the entire RFP process. Such expenses, costs, and/or fees (including attorneys' fees) are the sole responsibility of the contractor.

The bidder shall comply with the SBCC insurance requirements.

CONTRACTOR'S AND SUB-CONTRACTOR'S INSURANCE: Contractor shall take out and maintain all insurance policies required below with companies authorized to do business under the laws of the State of FL. and satisfactory to the SBCC. **The awarded Contractor SHALL ensure that any sub-contractor they use maintain the same level of insurance coverage.** Insurer shall be rated A- with an FSC V or better in the current AM Best Guide through the life of the contract to include any renewal periods.

Insurance certificate(s) reflecting the required coverages shall be submitted to the School Board Purchasing Department prior to any work being performed under this Contract. Certificate(s) shall be submitted directly from Contractor's Insurance Agent. Mark All Certificates Attn: SBCC Purchasing Department, as Certificate Holder (with 30-day Notice of Cancellation or Change in Coverage) and list SBCC as Additional Insured.

SPECIAL CONDITIONS

COMPREHENSIVE GENERAL LIABILITY AND PROPERTY DAMAGE INSURANCE: Including Premises Operation, Independent Contractor’s Protective, Products and Completed Operation Board Form, Contractual Liability in at least the following amounts and coverage’s:

<u>Bodily Injury</u>	<u>Property Damage</u>	<u>Personal Injury</u>
- Each Occurrence \$1,000,000.00	- Each Occurrence \$1,000,000.00	-Annual Aggregate \$1,000,000.00
- Annual Aggregate \$2,000,000.00	- Annual Aggregate \$2,000,000.00	
- Completed Operations and Products Liability shall be maintained for one (1) year after final payment		

WORKERS’ COMPENSATION INSURANCE: Contractor is responsible for assuring that valid Worker’s Compensation Insurance as required by Chapter 440, Florida Statutes is maintained for all of their employees and subcontractors employed at the site of the project. Such insurance shall comply fully with the Florida Worker’s Compensation Law. In case any class of employees engaged in hazardous work under this Contract at the site of the project is not protected under the Workers’ Compensation Statute the Contractor shall provide adequate insurance satisfactory to the Owner, for protection of his employees not otherwise protected. School Board shall accept an approved NOTICE OF ELECTION TO BE EXEMPT FROM THE PROVISIONS OF THE FLORIDA WORKERS’ COMPENSATION LAW Certificate.

<u>State</u>	<u>Employer’s Liability</u>
- Statutory	- Per Accident \$100,000.00
	- Disease, Policy Limit \$500,000.00 - Disease, Each Employee \$100,000.00

AUTOMOBILE INSURANCE: Including all owned, non-owned and hired vehicles used in connection with the work in at least the following amounts and coverage’s:

<u>Bodily Injury</u>	<u>Property Damage</u>
- Each Person \$1,000,000.00	- Each Occurrence \$1,000,000.00
- Each Occurrence \$1,000,000.00	
- Each Accident – Single Limit – Bodily Injury and Property Damage combined one million dollars (\$1,000,000.00)	

NO PAYMENTS will be made until approved Insurance Certificate is received by SBCC.

IF CONTRACTOR HAS QUESTIONS REGARDING THE APPLICATION OF F.S CHAPTER 119 TO THE CONTRACTOR’S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS CONTRACT, CONTACT THE CUSTODIAN OF PUBLIC RECORDS AT 900 WALNUT STREET, GREEN COVE SPRINGS, FLORIDA 32043, OR AT 904-336-6500, OR AT: PRR@myoneclay.net

Funding for this RFP may be provided in whole or in part by one or more Government funding agencies (Federal, State, Local). As a result, Contractor shall comply with applicable Laws, Regulations, Executive Orders, and Governmental Agency Rules and Policies included but not limited to Florida Department of Education (DMS, SREF); Florida Statutes Chapter 287, 489; Code of Federal Regulations Titles: 2 – Grants and Agreements (2 C.F.R. §200), Title 7 – Agriculture (NSLP), Title 34 – Education (EDGAR, FERPA), Title 44 – Emergency Management and Assistance (FEMA); U.S. Code Titles: 20, 31, 40, 41.

NOTE: The successful contractor shall not assign, transfer, convey, sublet, or otherwise dispose of this contract, or of any or all rights, title or interest herein, or their power to execute such contract to any person, company or corporation without prior written consent of the SBCC. The successful contractor has the sole and exclusive responsibility for furnishing services in accordance with this contract. The successful contractor obligations cannot be delegated.

SPECIAL CONDITIONS

RFPs must be submitted via email with all required documents to include completed Attachments/Exhibits. Bidders may use an attachment if sufficient space is not available on the original form for the bidder to enter a complete response. Any modifications or alterations to the original RFP documents by the bidder, whether intentional or otherwise, shall constitute grounds for rejection of an RFP. Any such modifications or alterations that a contractor wishes to propose must be clearly stated in the contractor’s proposal response. Prior to submitting an RFP, it is the sole responsibility of bidder to ensure that all addenda releases are received, and that all RFP and addenda requirements have been completed and that all required submittals have been included.

Written questions concerning clarification, interpretation, or additional information will be accepted only by email submitted to elaine.bartonweeks@myoneclay.net, by the deadlines listed in the Timetable below. Telephone inquiries will not be accepted, nor will any answers or additional information be provided by telephone. Any and all written questions received shall be reviewed, responded to and if deemed necessary an official response shall be issued by the District in the form of an Addendum. This process shall constitute the only official means by which additional information regarding this RFP shall be made available. Additional information acquired by any other means shall not be utilized in the configuration of any bidder’s proposal and shall not be considered in the evaluation of proposals submitted and shall be considered inadmissible in proposal dispute proceedings. Bidder’s may be disqualified who solicit or receive (even if unsolicited) additional information regarding the RFP by any other means than process described herein.

NOTE: ALL RFP SHEETS, THAT ARE REQUIRED, MUST BE EXECUTED AND SUBMITTED WITH THE ELECTRONIC PROPOSAL AS A FILE ATTACHMENT TO THE EMAIL. ALL RFPs ARE SUBJECT TO THE CONDITIONS SPECIFIED HEREIN. THOSE WHICH DO NOT COMPLY WITH THESE CONDITIONS ARE SUBJECT TO REJECTION.

By submitting a proposal, the contractor certifies that the contractor has fully read and understands all General Conditions, Special Conditions, and has full knowledge of the scope, nature, and quality of work to be performed. Contractor certifies that this RFP is made without prior understanding, agreement, or connection with any corporation, firm, or person submitting an RFP for the same equipment/service and in all respects is fair and without collusion or fraud. Contractor agrees to abide by all conditions of this RFP and certifies that they are authorized to sign this RFP for the Contractor.

Company Name: GovConnection Inc. DBA Connection Public Sector Solutions

Ray McIlwain
(Printed Name)

Ray McIlwain
(Signature)

Senior Director, Contracts and Compliance
(Title)

12/31/2025
(Date)

RFP SPECIFICATIONS – ADDENDUM 1**SCOPE OF WORK**

The District is seeking proposals for a total quantity of up to 4,000 Meraki CW9164 Wi-Fi 6E (802.11ax) indoor Wireless Access Points (WAP or AP) or equivalent, A total quantity of up to 40 Meraki MR86 Wi-Fi 6 (802.11ax) outdoor Wireless Access Points (WAP or AP) or equivalent, and any necessary licenses, antennas, cables, mounting brackets, etc., plus training on the configuration and operation of the proposed solution. Please note: The District does not require any installation or configuration services for the requested WAPs. The School Board reserves the sole right to establish a product “as equivalent”.

REQUIREMENTS

1.1 The Wireless Solution must meet the following requirements:

- The Wireless Access Points should include a Layer-3 or Application based firewall to filter clients on the AP
- The Wireless Solution should include reporting features for troubleshooting client connectivity issues and tracking devices associated to an AP or previous APs.
- At a minimum, 7 days of historical data is required to troubleshoot previous issues and locating devices.
- The Wireless Solution’s management should be hosted externally with a minimum of 99.999% uptime.
 - Centralized Wireless Management software is defined by SBCC as devices managed in one platform under one vendor in a single pane of glass with scalability of 4000 or more AP’s.
- On-prem controller-based solutions are not being requested for this RFP/FCC Form 470.
- Mounting options for each AP should include ceiling grid mounts and flat mounts (for drywall installation).
- All requested features/capabilities fully supported by (1) gigabit ethernet POE+ (802.3at, class 4)
- Must support a minimum 4x4:4 MU-MIMO on both the 5GHz and 6GHz band for the indoor model
- Limited Lifetime Hardware Warranty included at no extra cost for the indoor access point model
- Minimum 1-Year Limited Hardware Warranty for outdoor access point model

1.2 Licensing for functionality of the solution should be provided in 1, 3, 5, and 7 year increments. The vendor must meet the following requirements:

- Training of the product should be accessible to the District.
 - Classes can be hosted with the District and its facilities or remotely in Clay County or Jacksonville, FL. If there is a cost associated with this training, please provide this cost in your response.
- Access to Support 24/7/365 with a guide for escalating issues provided.
- Engineer(s) accessible during installation and start of service for a successful product launch.

1.3 The awarded contractor must comply with all local, state and federal codes and School Board Rules.

RFP SPECIFICATIONS**PRICING**

2.1 Pricing is expected to be per AP (multiple models may be used as long as the Wireless Solution is managed in one platform under one vendor). Pricing for licensing can be separate or bundled with the AP.

2.2 Vendors should also price all hardware or software needed for the functionality of the APs to meet the requirements outlined in this RFP.

2.3 Vendors are free to price any additional software or hardware available that is an accessory of the solution but is not needed for the functionality. These costs will not be evaluated in the grading matrix.

2.4 Final quantity quoted are not guaranteed and may vary based upon needs. Vendors must bid to the RFP as all or none. Vendors must disclose any E-Rate ineligible costs in their proposal.

2.5 The Pricing Tables must be signed by an individual of the contractor that has the authority to bind the firm.

Proposers should provide their best offer with the initial proposal since the District reserves the right to award a contract based on initial Proposal without any further negotiations. Vendors are given wide latitude in the degree of detail they offer in their Proposal, including the extent to which they describe their corporate capability and how their firm engages in services that meet the objectives of the District. There is no limit on the number of pages; however, Proposers should prepare their Proposal simply and economically, providing a straightforward and concise description of their ability to satisfy the requirements of the RFP. Proposals that are of excessive length, contain a preponderance of boilerplate text, or are redundant are discouraged. Emphasis in each Proposal should be on completeness and clarity of content and address all required components in the order given in this RFP. Failure of a vendor to provide the appropriate information or materials in response to each stated requirement or request for information may result in lower scores during the evaluation process. The aim of the required format is to simplify the proposal preparation and evaluation process and to ensure that all proposals receive the same orderly review. All proposals should include the following components:

TIMETABLE

Please make sure you can accommodate the following timetable.

November 26, 2025 at 10 AM EST	RFP Released
December 3, 2025 by 2 PM EST	RFP Questions by Email are Due
December 5, 2025 by 4 PM EST	Addendum Regarding Questions Posted (if Applicable)
January 5, 2026 by 2 PM EST	Proposals Due
January 12, 2026	Award Notification Posted During this week
March 5, 2026	Board Approval

RFP SPECIFICATIONS – ADDENDUM 1**DEFINITIONS OF EVALUATION CRITERIA FOR RANKING OF PROPOSAL 25-MI-90**

- A. Price of the E-Rate eligible products/services (0-30 points).
- WAP cost, license cost at 1/3/5/7 years, any additional hardware/software/training to meet the needs of the district.
- B. Technical Solution meets the needs of SBCC (0-29 points).
- C. Compliance with RFP requirements (0-15 points).
- Vendor requirements, completed original RFP required documents to include all attachments/exhibits.
- D. Company Qualifications & Vendor References (0-26 points).

A. PRICING

Using the RFP Tender Form, provide the pricing and fees associated with contractor's services.

- Price of E-rate eligible products and services.
- Please describe any other available discounts or guarantees.

B. TECHNICAL

Demonstration of the contractor's understanding of the RFP Specifications provided. This section should address how the contractor can provide the requested Scope of Work as outlined in this RFP. Contractor should also showcase an example of services your company has successfully provided, preferably with a School District/Governmental Entity that is similar in size to the SBCC.

Technical merit of the proposed solution to meet needs of the RFP Specifications. Compliance with listed requirements of the project scope and bidding requirements, whether or not the proposal includes all information requested; timelines met.

C. COMPLIANCE WITH RFP REQUIREMENTS

Completed original RFP documents and submit in PDF format to include all Attachments/Exhibits. Compliance with applicable Laws, Regulations, Executive Orders, and Governmental Agency Rules and Policies included but not limited to Florida Department of Education (DMS, SREF); Florida Statutes Chapter 287, 489; Code of Federal Regulations Titles: 2 – Grants and Agreements (2 C.F.R. §200), Title 7 – Agriculture (NSLP), Title 34 – Education (EDGAR, FERPA), Title 44 – Emergency Management and Assistance (FEMA); U.S. Code Titles: 20, 31, 40, 41.

Any modifications or alterations to the original RFP documents by the bidder, whether intentional or otherwise, shall constitute grounds for rejection of an RFP. Any such modifications or alterations that a contractor wishes to propose must be clearly stated in the contractor's proposal response

(INTENTIONALLY LEFT BLANK)

RFP SPECIFICATIONS**D. COMPANY QUALIFICATIONS AND VENDOR REFERENCES**

Contractor should provide the following information, at a minimum, about your company:

Using cover letter format, please provide an introduction to the company to include:

- Highlights of the contractor's qualifications and ability to perform the requested services.
- Specify the level of capability, financial stability, material equipment, facilities, personnel, resources, experience knowledge and expertise, or demonstrate ability to obtain any of these, necessary to meet contractual requirements.
- Indicate whether the contractor has a satisfactory record of performance on similar projects.
- Specify the level of work experience especially as it relates to proposed Scope of Work noted in the RFP.
- Indicate whether contractor has ever had a contract/agreement/business relationship terminated/cancelled/suspended. If so, what were the reasons, and what was the ultimate outcome?
- Indicate whether contractor has ever filed a Bid/RFP/RFQ protest. If so, what were the reasons, and what was the ultimate outcome?
- Indicate whether contractor has ever filed an administrative or judicial action with any State agency or State court. If so, what were the grounds/reasons, and what was the ultimate outcome?
- Using Attachment 7: Provide company background information.
- Using Attachment 8: Provide a list of 3 current references of clients of similar size to that of the District (preferably in the greater North Central Florida area). Please provide a list of 2 former clients, with at least 1,000 employees, who have discontinued your services within the last two years, including contact name and phone number.

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RFP TENDER FORM – ADDENDUM 1

It is the intent of the SBCC to establish a firm fixed price for “**WIRELESS ACCESS POINTS**” as specified in the RFP. In negotiations, we may enter into a written contract for Wireless Access Points. This is an ALL OR NONE Bid. VENDOR MUST SUBMIT UNIT PRICING PER GROUP IN SECTIONS 1 AND 2 and submit on the RFP TENDER FORM. In order to be eligible, the contractor must be a registered service provider with the United Service Administrative Co.

SECTION 1: INDOOR WIRELESS ACCESS POINT Meraki CW9164I or Equivalent

Item	Make	Model	Part No/SKU	Description	Unit Cost	
Wireless Access Port	Meraki	CW9164I	CW9164I-MR	Catalyst 9164I AP	\$606.94	
License 1 Year	Meraki	Meraki 1yr lic	LIC-ENT-1YR	1yr license & support	\$53.17	
License 3 Year	Meraki	Meraki 3yr lic	LIC-ENT-3YR	3yr license & support	\$119.64	
License 5 Year	Meraki	Meraki 5yr lic	LIC-ENT-5YR	5yr license & support	\$199.39	
License 7 Year	Meraki	Meraki 7yr lic	LIC-ENT-7YR	7yr license & support	\$279.14	
Antenna	Meraki	Meraki Antenna	MA-ANT-20	Dual Band Omni Ant	\$64.77	
Cabling	NA	NA	NA	NA	NA	
Mounting Bracket *	included w AP	NA	NA	NA	NA	
Training p/Day 7.5 Hours	Meraki	Meraki Training credits	TRN-CLC-000	10 Training credit	\$959.07	
Other*						
Other*						
Other*						

* If not included in WAP Cost)

For more information regarding the Meraki Training Credits, visit the link below:

<https://www.cisco.com/site/us/en/learn/training-certifications/training/learning-credits/index.html>

RFP TENDER FORM – ADDENDUM 1

SECTION 2: OUTDOOR WIRELESS ACCESS POINT Meraki MR86 or Equivalent						
Item	Make	Model	Part No/SKU	Description	Unit Cost	
Wireless Access Port	Meraki	MR86	MR86-HW	MR86 wi-fi 6 Outdoor AP	\$797.36	
License 1 Year	Meraki	Meraki 1yr lic	LIC-ENT-1YR	1yr license & support	\$53.17	
License 3 Year	Meraki	Meraki 3yr lic	LIC-ENT-3YR	3yr license & support	\$119.64	
License 5 Year	Meraki	Meraki 5yr lic	LIC-ENT-5YR	5yr license & support	\$199.39	
License 7 Year	Meraki	Meraki 7yr lic	LIC-ENT-7YR	7yr license & support	\$279.14	
Antenna	Meraki	Meraki Antenna	MA-ANT-20	Dual Band Omni Ant	\$64.77	
Cabling	NA	NA	NA	NA	NA	
Mounting Bracket *	included w AP	NA	NA	NA	NA	
Training p/Day 7.5 Hours	Meraki	Meraki Training credits	TRN-CLC-000	10 Training credit	\$959.07	
Other*						
Other*						
Other*						

* If not included in WAP Cost)

I certify that this proposal is made without prior understanding, agreement or connection with any corporation a proposal for the same scope of work, and in all respects is fair and without collusion or fraud. I certify that bid for the vendor.

Ray McIlwain

12/31/2025

AUTHORIZED SIGNATURE OF BIDDER

DATE

Ray McIlwain, Senior Director Contracts and Compliance

GovConnection Inc. DBA Connection P

PRINTED NAME OF BIDDER

COMPANY NAME



SALES QUOTE

GovConnection, Inc.
732 Milford Road
Merrimack, NH 03054

Account Executive: Jamie Stoltze
Phone: (800) 800-0019 ext. 75520
Fax: 603-683-0882
Email: jamie.stoltze@connection.com

25837330.01
PLEASE REFER TO THE ABOVE QUOTE # WHEN ORDERING
Date: 12/19/2025
Valid Through: 1/18/2026
Account #: 966509/k01656

Customer Contact: Christa Mummaw
Email: christa.mummaw@myoneclay.net

Phone: (904) 336-9579
Fax:

QUOTE PROVIDED TO: AB#: 966509 CLAY COUNTY SCHOOL BOARD ACCOUNTS PAYABLE 814 WALNUT ST GREEN COVE SPRINGS, FL 32043 US (904) 284-6500	SHIP TO: AB#: 13192327 CLAY COUNTY SCHOOL BOARD INFORMATION SERVICES 900 WALNUT ST GREEN COVE SPRINGS, FL 32043 US (904) 529-4996
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DELIVERY	FOB	SHIP VIA	PRODUCT WEIGHT	TERMS	CONTRACT ID#
5-30 Days A/R/O	Destination	Truckload Services "Frt. Quote Req	13,412.00 lbs	Net 30	143026005

Important Notice: --- THIS QUOTATION IS SUBJECT TO THE FOLLOWING Terms of Sale: All purchases from GovConnection, Inc. are subject to the Company's Standard Terms of Sale, which describe important legal rights and obligations. You may review the Company's Standard Terms of Sale on the Company's website: <https://www.govconnection.com/content/about/legal/terms-and-conditions-sale>, or you may request a copy via fax, e-mail, or mail by calling your account representative. The only exception to this policy is if your order is being placed under any one of our many national, state, educational or cooperative Agreements, in which case the Terms and Conditions of your Purchase Order are already pre-negotiated and stated in that Agreement. No other Terms and Conditions shall apply and any other terms and conditions referenced or appearing in your Purchase Order are considered null and void. Please refer to our Quote Number in your order. By accepting this quote and/or providing a purchase order to Connection - Public Sector Solutions, Applicant accepts responsibility for payment of the full amount of the purchase order regardless of third-party funding decisions.

* Line #	Qty	Item #	Mfg. Part #	Description	Mfg.	Price	Ext
1	4,000	41498297	CW9164I-MR	CATALYST 9164I AP W6E TRI-BAN	Cisco Meraki	\$ 606.94	\$ 2,427,760.00
2	4,000	11839311	LIC-ENT-1YR	Enterprise Cloud Controller License - 1 year	Cisco Meraki	\$ 53.17	\$ 212,680.00
3	40	41044111	MR86-HW	Meraki MR86 Wifi6 Outdoor AP	Cisco Meraki	\$ 797.36	\$ 31,894.40
4	40	11839311	LIC-ENT-1YR	Enterprise Cloud Controller License - 1 year	Cisco Meraki	\$ 53.17	\$ 2,126.80
5	80	18339416	MA-ANT-20	Dual Band Omni Antenna	Cisco Meraki	\$ 64.77	\$ 5,181.60
6	5	41749225	TRN-CLC-000	10 Training credit. Expires in 1 yr. Team Captain required	Cisco	\$ 959.07	\$ 4,795.35
Subtotal						\$	2,684,438.15
Fee						\$	0.00
Shipping and Handling						\$	0.00
Tax							Exempt!
Total						\$	2,684,438.15



ORDERING INFORMATION

GovConnection, Inc. DBA Connection

Please contact your account manager with any questions.

<u>Ordering Address</u>	<u>Remittance Address</u>
GovConnection, Inc. 732 Milford Road Merrimack, NH 03054	GovConnection, Inc. Box 536477 Pittsburgh, PA 15253-5906

Please reference the Contract # on all purchase orders.

TERMS & CONDITIONS

Payment Terms:	NET 30 (subject to approved credit)
FOB Point:	DESTINATION (within Continental US)
Maximum Order Limitation:	NONE
FEIN:	52-1837891
DUNS Number:	80-967-8782
Cage Code:	OGTJ3
Business Size:	LARGE
Erate Spin Number:	143026005

WARRANTY: Manufacturer’s Standard Commercial Warranty

NOTE: It is the end user's responsibility to review, understand and agree to the terms of any End User License Agreement (EULA).

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If you require a hard copy invoice for your credit card order, please visit the link below and click on the Proof of Purchase/Invoice link on the left side of the page to print one: <https://www.govconnection.com/web/Shopping/ProofOfPurchase.htm>

Please forward your Contract or Purchase Order to:
SLEDOPS@connection.com
QUESTIONS: Call 800-800-0019
FAX: 603.683.0374



SALES QUOTE

GovConnection, Inc.
732 Milford Road
Merrimack, NH 03054

Account Executive: Jamie Stoltze
Phone: (800) 800-0019 ext. 75520
Fax: 603-683-0882
Email: jamie.stoltze@connection.com

25837876.01

PLEASE REFER TO THE ABOVE QUOTE # WHEN ORDERING

Date: 12/19/2025
Valid Through: 1/18/2026
Account #: 966509/k01656

Customer Contact: Christa Mummaw
Email: christa.mummaw@myoneclay.net

Phone: (904) 336-9579
Fax:

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DELIVERY	FOB	SHIP VIA	PRODUCT WEIGHT	TERMS	CONTRACT ID#
5-30 Days A/R/O	Destination	Truckload Services "Frt. Quote Req	13,412.00 lbs	Net 30	143026005

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2	4,000	11703289	LIC-ENT-3YR	Enterprise Cloud Controller Subscription License - 3 year	Cisco Meraki	\$ 119.64	\$ 478,560.00
3	40	41044111	MR86-HW	Meraki MR86 Wifi6 Outdoor AP	Cisco Meraki	\$ 797.36	\$ 31,894.40
4	40	11703289	LIC-ENT-3YR	Enterprise Cloud Controller Subscription License - 3 year	Cisco Meraki	\$ 119.64	\$ 4,785.60
5	80	18339416	MA-ANT-20	Dual Band Omni Antenna	Cisco Meraki	\$ 64.77	\$ 5,181.60
6	5	41749225	TRN-CLC-000	10 Training credit. Expires in 1 yr. Team Captain required	Cisco	\$ 959.07	\$ 4,795.35
Subtotal						\$	2,952,976.95
Fee						\$	0.00
Shipping and Handling						\$	0.00
Tax							Exempt!
Total						\$	2,952,976.95



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GovConnection, Inc. DBA Connection

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Please reference the Contract # on all purchase orders.

TERMS & CONDITIONS

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FOB Point:	DESTINATION (within Continental US)
Maximum Order Limitation:	NONE
FEIN:	52-1837891
DUNS Number:	80-967-8782
Cage Code:	OGTJ3
Business Size:	LARGE
Erate Spin Number:	143026005

WARRANTY: Manufacturer's Standard Commercial Warranty

NOTE: It is the end user's responsibility to review, understand and agree to the terms of any End User License Agreement (EULA).

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FAX: 603.683.0374



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Merrimack, NH 03054

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DELIVERY	FOB	SHIP VIA	PRODUCT WEIGHT	TERMS	CONTRACT ID#
5-30 Days A/R/O	Destination	Truckload Services "Frt. Quote Req	13,412.00 lbs	Net 30	143026005

Important Notice: --- THIS QUOTATION IS SUBJECT TO THE FOLLOWING Terms of Sale: All purchases from GovConnection, Inc. are subject to the Company's Standard Terms of Sale, which describe important legal rights and obligations. You may review the Company's Standard Terms of Sale on the Company's website: <https://www.govconnection.com/content/about/legal/terms-and-conditions-sale>, or you may request a copy via fax, e-mail, or mail by calling your account representative. The only exception to this policy is if your order is being placed under any one of our many national, state, educational or cooperative Agreements, in which case the Terms and Conditions of your Purchase Order are already pre-negotiated and stated in that Agreement. No other Terms and Conditions shall apply and any other terms and conditions referenced or appearing in your Purchase Order are considered null and void. Please refer to our Quote Number in your order. By accepting this quote and/or providing a purchase order to Connection - Public Sector Solutions, Applicant accepts responsibility for payment of the full amount of the purchase order regardless of third-party funding decisions.

* Line #	Qty	Item #	Mfg. Part #	Description	Mfg.	Price	Ext
1	4,000	41498297	CW9164I-MR	CATALYST 9164I AP W6E TRI-BAN	Cisco Meraki	\$ 606.94	\$ 2,427,760.00
2	4,000	11701081	LIC-ENT-5YR	Enterprise Cloud Controller Subscription License - 5 year	Cisco Meraki	\$ 199.39	\$ 797,560.00
3	40	41044111	MR86-HW	Meraki MR86 Wifi6 Outdoor AP	Cisco Meraki	\$ 797.36	\$ 31,894.40
4	40	11701081	LIC-ENT-5YR	Enterprise Cloud Controller Subscription License - 5 year	Cisco Meraki	\$ 199.39	\$ 7,975.60
5	80	18339416	MA-ANT-20	Dual Band Omni Antenna	Cisco Meraki	\$ 64.77	\$ 5,181.60
6	5	41749225	TRN-CLC-000	10 Training credit. Expires in 1 yr. Team Captain required	Cisco	\$ 959.07	\$ 4,795.35
Subtotal						\$	3,275,166.95
Fee						\$	0.00
Shipping and Handling						\$	0.00
Tax							Exempt!
Total						\$	3,275,166.95



ORDERING INFORMATION

GovConnection, Inc. DBA Connection

Please contact your account manager with any questions.

Ordering Address
GovConnection, Inc.
732 Milford Road
Merrimack, NH 03054

Remittance Address
GovConnection, Inc.
Box 536477
Pittsburgh, PA 15253-5906

Please reference the Contract # on all purchase orders.

TERMS & CONDITIONS

Payment Terms: NET 30 (subject to approved credit)
FOB Point: DESTINATION (within Continental US)
Maximum Order Limitation: NONE
FEIN: 52-1837891
DUNS Number: 80-967-8782
Cage Code: OGTJ3
Business Size: LARGE
Erate Spin Number: 143026005

WARRANTY: Manufacturer's Standard Commercial Warranty

NOTE: It is the end user's responsibility to review, understand and agree to the terms of any End User License Agreement (EULA).

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If you require a hard copy invoice for your credit card order, please visit the link below and click on the Proof of Purchase/Invoice link on the left side of the page to print one: <https://www.govconnection.com/web/Shopping/ProofOfPurchase.htm>

Please forward your Contract or Purchase Order to:
SLEDOPS@connection.com
QUESTIONS: Call 800-800-0019
FAX: 603.683.0374



SALES QUOTE

GovConnection, Inc.
732 Milford Road
Merrimack, NH 03054

Account Executive: Jamie Stoltze
Phone: (800) 800-0019 ext. 75520
Fax: 603-683-0882
Email: jamie.stoltze@connection.com

25839425.01

PLEASE REFER TO THE ABOVE QUOTE # WHEN ORDERING

Date: 12/19/2025
Valid Through: 1/18/2026
Account #: 966509/k01656

Customer Contact: Christa Mummaw
Email: christa.mummaw@myoneclay.net

Phone: (904) 336-9579
Fax:

QUOTE PROVIDED TO: AB#: 966509 CLAY COUNTY SCHOOL BOARD ACCOUNTS PAYABLE 814 WALNUT ST GREEN COVE SPRINGS, FL 32043 US (904) 284-6500	SHIP TO: AB#: 13192327 CLAY COUNTY SCHOOL BOARD INFORMATION SERVICES 900 WALNUT ST GREEN COVE SPRINGS, FL 32043 US (904) 529-4996
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DELIVERY	FOB	SHIP VIA	PRODUCT WEIGHT	TERMS	CONTRACT ID#
5-30 Days A/R/O	Destination	Truckload Services "Frt. Quote Req	13,412.00 lbs	Net 30	143026005

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* Line #	Qty	Item #	Mfg. Part #	Description	Mfg.	Price	Ext
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2	4,000	14650557	LIC-ENT-7YR	MR Enterprise License and 7-Years Support	Cisco Meraki	\$ 279.14	\$ 1,116,560.00
3	40	41044111	MR86-HW	Meraki MR86 Wifi6 Outdoor AP	Cisco Meraki	\$ 797.36	\$ 31,894.40
4	40	14650557	LIC-ENT-7YR	MR Enterprise License and 7-Years Support	Cisco Meraki	\$ 279.14	\$ 11,165.60
5	80	18339416	MA-ANT-20	Dual Band Omni Antenna	Cisco Meraki	\$ 64.77	\$ 5,181.60
6	5	41749225	TRN-CLC-000	10 Training credit. Expires in 1 yr. Team Captain required	Cisco	\$ 959.07	\$ 4,795.35
Subtotal						\$	3,597,356.95
Fee						\$	0.00
Shipping and Handling						\$	0.00
Tax							Exempt!
Total						\$	3,597,356.95



ORDERING INFORMATION

GovConnection, Inc. DBA Connection

Please contact your account manager with any questions.

Ordering Address	Remittance Address
GovConnection, Inc. 732 Milford Road Merrimack, NH 03054	GovConnection, Inc. Box 536477 Pittsburgh, PA 15253-5906

Please reference the Contract # on all purchase orders.

TERMS & CONDITIONS

Payment Terms:	NET 30 (subject to approved credit)
FOB Point:	DESTINATION (within Continental US)
Maximum Order Limitation:	NONE
FEIN:	52-1837891
DUNS Number:	80-967-8782
Cage Code:	OGTJ3
Business Size:	LARGE
Erate Spin Number:	143026005

WARRANTY: Manufacturer's Standard Commercial Warranty

NOTE: It is the end user's responsibility to review, understand and agree to the terms of any End User License Agreement (EULA).

Important Notice: --- THIS QUOTATION IS SUBJECT TO THE FOLLOWING Terms of Sale: All purchases from GovConnection, Inc. are subject to the Company's Standard Terms of Sale, which describe important legal rights and obligations. You may review the Company's Standard Terms of Sale on the Company's website: www.govconnection.com or you may request a copy via fax, e-mail, or mail by calling your account representative. The only exception to this policy is if your order is being placed under any one of our many national, state, educational or cooperative Agreements, in which case the Terms and Conditions of your Purchase Order are already pre-negotiated and stated in that Agreement. No other Terms and Conditions shall apply and any other terms and conditions referenced or appearing in your Purchase Order are considered null and void. Due to the industry-wide constraints and fluctuations, we reserve the right to change pricing at any time. Please refer to our Quote Number in your order.

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Please forward your Contract or Purchase Order to:
SLEDOPS@connection.com
QUESTIONS: Call 800-800-0019
FAX: 603.683.0374

ATTACHMENT 1**EDGAR CERTIFICATIONS**

All purchases involving the expenditure of federal funds must be compliant with the Education Department General Administrative Regulations ("EDGAR"). The following certifications and provisions are required and apply when the School Board of Clay County, Florida ("SBCC" "School Board") expends federal funds for any purchase resulting from this procurement process. Pursuant to 2 C.F.R. § 200.326, all contracts, including small purchases, awarded by the District shall contain the procurement provisions of Appendix II to Part 200, as applicable.

**REQUIRED CONTRACT PROVISIONS FOR NON-FEDERAL ENTITY CONTRACTS UNDER FEDERAL AWARDS
APPENDIX II to C.F.R. PART 200**

(A) Contracts for more than the simplified acquisition threshold currently set at \$150,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 U.S.C. 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

Pursuant to Federal Rule (A) above, when School Board expends federal funds, School Board reserves all rights and privileges under the applicable laws and regulations with respect to this procurement in the event of breach of contract by either party.

(B) All contracts in excess of \$10,000 must address termination for cause and for convenience by the non-Federal entity including the manner by which it will be effected and the basis for settlement.

Pursuant to Federal Rule (B) above, for all contracts involving Federal funds in excess of \$10,000, School Board reserves the right to terminate the contract (i) for convenience, and/or (ii) for cause by issuing a certified notice to the vendor.

(C) Equal Employment Opportunity. Except as otherwise provided under 41 CFR Part 60, all contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 must include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."

Pursuant to Federal Rule (C) above, when School Board expends federal funds on any federally assisted construction contract, the equal opportunity clause is incorporated by reference herein.

(D) Davis-Bacon Act, as amended (40 U.S.C. 3141-3148). When required by Federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-Federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

Pursuant to Federal Rule (D) above, when School Board expends federal funds during the term of an award for all contracts and subgrants for construction or repair, Vendor will be in compliance with all applicable Davis-Bacon Act provisions.

EDGAR CERTIFICATIONS (continued)

(E) Contract Work Hours and Safety Standards Act (40 U.S.C. 3701-3708). Where applicable, all contracts awarded by the non-Federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

Pursuant to Federal Rule (E) above, when federal funds are expended by School Board, Vendor certifies that Vendor will be in compliance with all applicable provisions of the Contract Work Hours and Safety Standards Act during the term of an award resulting from this procurement process.

(F) Rights to Inventions Made Under a Contract or Agreement. If the Federal award meets the definition of “funding agreement” under 37 CFR §401.2 (a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that “funding agreement,” the recipient or subrecipient must comply with the requirements of 37 CFR Part 401, “Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements,” and any implementing regulations issued by the awarding agency.

Pursuant to Federal Rule (F) above, when federal funds are expended by School Board, Vendor certifies that Vendor will be in compliance with all applicable provisions of Federal Rule (F) during the term of an award resulting from this procurement process.

(G) Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended Contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

Pursuant to Federal Rule (G) above, when federal funds are expended by School Board, Vendor certifies that Vendor will be in compliance with all applicable provisions of Federal Rule (G) during the term of an award resulting from this procurement process.

(H) Energy Policy and Conservation Act (2 CFR §910.120, 10 CFR §600.236). Vendor agrees to comply with the mandatory standards and policies relating to energy efficiency contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.

Pursuant to Federal Rule (H) above, when federal funds are expended by School Board, Vendor certifies that Vendor will be in compliance with all applicable provisions of Federal Rule (H) during the term of an award resulting from this procurement process.

(I) Debarment and Suspension (Executive Orders 12549 and 12689)—A contract award (see 2 CFR 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR part 1986 Comp., p. 189) and 12689 (3 CFR part 1989 Comp., p. 235), “Debarment and Suspension.” SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Pursuant to Federal Rule (I) above, when federal funds are expended by School Board, Vendor certifies that during the term of an award resulting from this procurement process, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

(J) Byrd Anti-Lobbying Amendment (31 U.S.C. 1352)—Contractors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352.

EDGAR CERTIFICATIONS (continued)

Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

Pursuant to Federal Rule (J) above, Vendor certifies that it is in compliance with all applicable provisions of the Byrd Anti-Lobbying Amendment (31 U.S.C. 1352). The Vendor further certifies that: (1) No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement. (2) If any funds other than Federal appropriated funds have been paid to any person for influencing or attempting to influence an officer or employee of any agency, Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions. (3) The undersigned shall require that the language of this certification be included in the award documents for all covered subawards in Federal funds at all appropriate tiers and that all subrecipients shall certify and disclose accordingly.

RECORDS ACCESS AND RETENTION

Records Access (34 CFR 80.36 (i)(10): All vendors, contracts and subcontractors shall give access to the SBCC, the appropriate Federal agency, the Comptroller General of the United States, or any of their duly authorized representative to any books, documents, papers, and records of the vendor which are directly pertinent to this specific bid/contract for the purpose of making audit, examination, excerpts and transcriptions.

Records Retention (2 C.F.R. § 200.333): Financial records, supporting documents, statistical records and all other non-Federal entity records pertinent to a Federal award must be retained for a period of three (3) years from the date of submission of the final expenditure report or, for Federal awards that are renewed quarterly or annually, from the date of the submission of the quarterly or annual financial report, respectively, as reported to the Federal awarding agency or passthrough entity in the case of a subrecipient.

RECOVERED MATERIALS

Recovered Materials (2 CFR §200.322): Contractor must comply with section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

Vendor agrees to comply with all federal, state, and local laws, rules, regulations and ordinances, as applicable. It is further acknowledged that vendor certifies compliance with all provisions, laws, acts, regulations, etc. as specifically noted above.

Vendor's Name: GovConnection Inc. DBA Connection Public Sector Solutions

Signature of Authorized Representative: *Ray McIlwain*

Print Name of Authorized Representative: Ray McIlwain, Senior Director Contracts and Compliance

ATTACHMENT 2

CERTIFICATION REGARDING DEBARMENT, SUSPENSION, INELIGIBILITY AND VOLUNTARY EXCLUSION - LOWER TIER COVERED TRANSACTIONS

This certification is required by the Department of Education regulations implementing Executive Order 12549, Debarment and Suspension, 34 CFR Part 85, for all lower tier transactions meeting the threshold and tier requirements stated at Section 85.110.

1. By signing and submitting this proposal, the prospective lower tier participant is providing the certification set out below.
2. The certification in this clause is a material representation of fact upon which reliance was placed when this transaction was entered into. If it is later determined that the prospective lower tier participant knowingly rendered an erroneous certification, in addition to other remedies available to the Federal Government, the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.
3. The prospective lower tier participant shall provide immediate written notice to the person to whom this proposal is submitted if at any time the prospective lower tier participant learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
4. The terms "covered transaction," "debarred," "suspended," "ineligible," "lower tier covered transaction," "participant," "person," "primary covered transaction," "principal," "proposal," and "voluntarily excluded," as used in this clause, have the meanings set out in the Definitions and Coverage sections of rules implementing Executive Order 12549. You may contact the person to which this proposal is submitted for assistance in obtaining a copy of those regulations.
5. The prospective lower tier participant agrees by submitting this proposal that, should the proposed covered transaction be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is debarred, suspended, declared ineligible, or voluntarily excluded from participation in this covered transaction, unless authorized by the department or agency with which this transaction originated.
6. The prospective lower tier participant further agrees by submitting this proposal that it will include the clause titled "Certification Regarding Debarment, Suspension, Ineligibility, and Voluntary Exclusion - Lower Tier Covered Transactions," without modification, in all lower tier covered transactions and in all solicitations for lower tier covered transactions.
7. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not debarred, suspended, ineligible, or voluntarily excluded from the covered transaction, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may, but is not required to, check the Non-Procurement List.
8. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.
9. Except for transactions authorized under paragraph 5 of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is suspended, debarred, ineligible, or voluntarily excluded from participation in this transaction, in addition to other remedies available to the Federal Government, the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.

Instructions for Certification:

1. The prospective lower tier participant certifies, by submission of this proposal that neither it nor its principals are:
 - (a) presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency;
 - (b) have not within a three-year period preceding this application been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in performing a public (federal, state or local) transaction or contract under a public transaction; or for violation of federal or state antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements or receiving stolen property;
 - (c) are not presently indicted for or otherwise criminally or civilly charged by a government entity (federal, state or local) with commission of the offenses enumerated in this certification; or
 - (d) have not within a three-year period preceding this application had one or more public transaction (federal, state or local) terminated for cause or default.
2. Where the prospective lower tier participant is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this proposal.

Name of Bidder: GovConnection Inc. DBA Connection Public Sector Solutions

Ray McIlwain
Printed Name

Signature: 

Senior Director, Contracts and Compliance
Title of Authorized Representative

Date: 12/31/2025

ATTACHMENT 3
DRUG-FREE WORKPLACE CERTIFICATION

Preference shall be given to vendors/contractors certifying their compliance with a drug-free workplace in accordance with Section 287.087, Florida Stat. as follows:

Preference to businesses with drug-free workplace programs - Whenever two or more bids, proposals, or replies that are equal with respect to price, quality, and service, are received by the State or by any political subdivision for the procurement of commodities or contractual services, a bid, proposal, or reply received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. Established procedures for processing tied bids, proposal, or replies shall be followed if none of the tied vendor has a drug-free workplace program. In order to have a drug-free workplace program, a business shall:

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions what shall be taken against employee for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business’s policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee shall abide by the terms of the statement and shall notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee’s community, by any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.

CONTRACTOR NAME: GovConnection Inc. DBA Connection Public Sector Solutions

AUTHORIZED CONTRACTOR REPRESENTATIVE SIGNATURE:

Ray McIlwain
(Printed Name)

Ray McIlwain
(Signature)

Senior Director, Contracts and Compliance
(Title)

12/31/2025
(Date)

ATTACHMENT 4
NON-COLLUSION AFFIDAVIT

State of FLORIDA)
County of CLAY)

My name is (INSERT NAME Ray McIlwain). I hereby attest that I am authorized to execute this affidavit on behalf of my firm, its owners, directors, and officers. I have personal knowledge of the price(s), guarantees and the total financial commitment represented in the firm’s offer and/or contract.

(1) The firm’s prices and amounts offered have been arrived at independently and without consultation, communication or agreement with any other contractor or respondent.

(2) Neither the final nor approximate prices or amounts offered have been disclosed to any other firm or person who is a respondent or potential respondent, nor were they disclosed prior to opening of offers.

(3) The offer from my firm is made in good faith and no attempt has been made to induce any firm or person to refrain from submitting an offer, or to submit an offer higher than our offer, or to submit any intentionally high or noncompetitive offer or other form of complementary offer.

(4) (INSERT NAME OF COMPANY GovConnection Inc. DBA Connection Public Sector Solutions) its affiliates, subsidiaries, officers, directors, employees are not currently under investigation by any governmental agency and have not in the last three years been convicted or found liable for any act prohibited by State or Federal law in any jurisdiction, involving conspiracy or collusion with respect to bidding, proposing or offering on any public contract, except as follows:

I attest that (INSERT NAME OF COMPANY GovConnection Inc. DBA Connection Public Sector Solutions) understands and acknowledges that the above representations are material and important, and will be relied on by The School Board of Clay County, Florida, in awarding the contract for which this offer is submitted. I understand and my firm understands that any misstatement of material representations herein shall be treated as fraudulent or otherwise intentional concealment of the true facts relating to submission of offers for this contract.

CONTRACTOR NAME: GovConnection Inc. DBA Connection Public Sector Solutions

AUTHORIZED CONTACTOR REPRESENTATIVE SIGNATURE:

Ray McIlwain
(Printed Name)

Ray McIlwain
(Signature)

Senior Director Contracts and Compliance
(Title)

12/31/2025
(Date)

ATTACHMENT 5
DISCLOSURE OF POTENTIAL CONFLICT OF INTEREST AND
CONFLICTING EMPLOYMENT OR CONTRACTUAL RELATIONSHIP

Section 112.313 (3) and (7), Florida Statutes, sets forth restrictions on the ability of SBCC employees acting in a private capacity to rent, lease, or sell any realty, goods or services to SBCC. It also places restrictions on SBCC employees concerning outside employment or contractual relationships with any business entity which is doing business with SBCC.

Bidder must disclose in its Bid, the names of any employees who are employed by Bidder who are also an employees of SBCC. Persons identified below may have obligations and restrictions applicable to them under Chapter 112, Florida Statutes.

Name of Bidder's Employee	SBCC Title or Position of Bidder's Employee	SBCC Department/ School of Bidder's Employee
N/A - No Conflicts Exist		

Check one of the following and sign:

I hereby affirm that there are no known persons employed by Bidder who are also an employee of SBCC.

I hereby affirm that all known persons who are employed by Bidder who are also an employee of SBCC have been identified above.

Ray McIlwain

Signature

GovConnection Inc. DBA Connection Public Sector Solutions
Company Name

ATTACHMENT 6
STATE OF FLORIDA REQUIRED DOCUMENTS

FOREIGN COUNTRY OF CONCERN ATTESTATION

Form must be completed by an officer or representative of an entity submitting a bid, proposal, reply to, entering into, renewing, or extending, a contract with a Governmental Entity which would grant the entity access to an individual's Personal Identifying Information. Capitalized terms used herein have definitions ascribed in Rule [60A-1.020, F.A.C.](#)

GovConnection Inc. DBA Connection

(INSERT NAME OF COMPANY **Public Sector Solutions**) is not owned by the government of a Foreign Country of Concern, is not organized under the laws of nor has its Principal Place of Business in a Foreign Country of Concern, and the government of a Foreign Country of Concern does not have a Controlling Interest in the entity.

Under penalties of perjury, I declare that I have read the foregoing statement and that the facts stated in it are true.

Printed Name: **Ray McIlwain** Title: **Senior Director Contracts and Compliance**

Signature: *Ray McIlwain* Date: **12/31/2025**

[FL DMS PUR 1355](#) 10/23

VENDOR AFFIDAVIT REGARDING THE USE OF COERCION FOR LABOR AND SERVICES

Vendor Name: **GovConnection Inc. DBA Connection Public Sector Solutions**

Address: **732 Milford Road, Merrimack, NH. 03054**

Section 787.06(13), Florida Statutes requires all nongovernmental entities (such as Vendor) executing, renewing, or extending a contract with a governmental entity (such as the School Board of Levy County, Florida) to provide an affidavit signed by an officer or representative of Vendor under penalty of perjury that Vendor does not use coercion for labor or services as defined in that statute.

As the person authorized to sign on behalf of Vendor, I certify that the company identified above does not:

- Use or threaten to use physical force against any person;
- Restrain, isolate, or confine or threaten to restrain, isolate, or confine any person without lawful authority and against her or his will;
- Use lending or other credit methods to establish a debt by any person when labor or services are pledged as a security for the debt, if the value of the labor or services as reasonably assessed is not applied toward the liquidation of the debt, the length and nature of the labor or services are not respectively limited and defined;
- Destroy, conceal, remove, confiscate, withhold, or possess any actual or purported passport, visa, or other immigration document, or any other actual or purported government identification document, of any person;
- Cause or threaten to cause financial harm to any person;
- Entice or lure any person by fraud or deceit; or
- Provide a controlled substance as outlined in Schedule I or Schedule II of s. 893.03 to any person for the purpose of exploitation of that person.

Under penalties of perjury, I declare that I have read the foregoing document and that the facts stated in it are true.

Printed Name: **Ray McIlwain** Title: **Senior Director Contracts and Compliance**

Phone Number: **800-800-0019** Email Address: **jamie.stoltze@connection.com**

Signature: *Ray McIlwain* Date: **12/31/2025**

ATTACHMENT 7
APPLICANT STATEMENT – BACKGROUND INFORMATION

1. Legal Name and Address: **GovConnection Inc. DBA Connection Public Sector Solutions**
732 Milford Road, Merrimack, NH. 03054
Address of Proposed Office in Charge, if different:
Contact Person and Position: **Ray McIlwain, Senior Director Contracts and Compliance**
Telephone: **800-800-0019**

2. Circle One: **Corporation**, Partnership, Individual, Joint Venture or Other

3. If Corporation,
Date of Incorporation: **August 13, 1993**
State of Incorporation: **Delaware**
If out-of-state Corporation currently authorized to do business in Florida, give date of such authorization: **GovConnection, Inc. d/b/a Connection Public Sector Solutions was authorized to transact business in Florida on June 21, 2002 (Florida document number F0200003170).**
Names and Titles of Principal Officers:

4. Name and Address and amount of ownership of all stockholders owning more than 10 percent of the company:
GovConnection, Inc. d/b/a Connection Public Sector Solutions is a wholly owned subsidiary of PC Connection, Inc.

5. If Partnership: Date of Organization: **Not Applicable**
Nature of Partnership (General, Limited, or Association): **Not Applicable**
Name and Address of Partners: **Not Applicable**

6. If Individual: Name and Address of Owner: **Not Applicable**

7. Under what other or former names has your organization operated?
Incorporated as ComTeq Federal, Inc. on August 13, 1993; Became a wholly owned Subsidiary of PC Connection, Inc on June 28, 1998; Renamed GovConnection, Inc. on January 1, 2002, Renamed company under one umbrella: Connection in 2016

8. Length of time in business.
32 years, since August 13, 1993

9. Length of time as a registered provider with United Service Administrative Co.
Connection has participated in the E-Rate program since its inception in 1998 — approximately 27 years as of 2025

10. Describe any litigation or regulatory action filed against your firm in the last three (3) years, and the resolution thereof.
Connection has not been a party to any litigation or regulatory action within the past three (3) years that would materially affect its ability to perform under this contract.

11. State whether the firm has offices and representatives in the State of Florida and/or in Clay County or surrounding Counties.
Connection operates a blended workforce model that combines remote-first teams with regional offices and field-based personnel for on-site delivery, ensuring coverage and responsiveness across all project phases. More than 2,600 employees work remotely nationwide, enabling us to staff engagements with the right specialists regardless of location while maintaining local presence where needed.
In Florida, we maintain an office in Boca Raton and deploy local account, engineering, and services resources; Sales Engineers are available for on-site professional services when required. For large deployments, we leverage our ISO 9001:2015—certified Technology Integration and Distribution Center (Wilmington, OH) to pre-stage, configure, and kit equipment, compressing on-site time and reducing risk.

ATTACHMENT 8
EXPERIENCE OF BIDDER AND REFERENCES

Name of Bidder: GovConnection, Inc. DBA Connection Public Sector Solutions

Number of years your business has performed Wireless Access Point services: Over 20 years

Please provide a list of 3 current references of clients of similar size to that of the District (preferably in the greater North Central Florida area).

Name of Business: Brevard County Schools

Business Address: 2700 Judge Fran Jamieson Way, Viera, FL 32940

Contact person: Barrett Puschus, Director Of IT

Email Address: puschus.barrett@brevardschools.org Phone Number: (321) 431-9703

Name of Business: Hillsborough County Public Schools

Business Address: 901 East Kennedy Boulevard Tampa, FL 33602

Contact person: Scott Gafner, General Manager IT Operations

Email Address: scott.gafner@hcps.net Phone Number: (813) 906-8123

Name of Business: St. Johns County School District

Business Address: 10 Hildreth Drive, St. Augustine, FL 32084

Contact person: Patrick McGee, Director of Technology Support

Email Address: patrick.mcgee@stjohns.k12.fl.us Phone Number: (904) 547-3926

Please provide a list of 2 former clients, with at least 1,000 employees, who have discontinued your services within the last two years, including contact name and phone number.

Name of Business: In the past 2 years, Connection Public Sector Solutions does not have any former clients with over 1,000 employees who have discontinued our services.

Business Address: _____

Contact person: _____

Email Address: _____ Phone Number: _____

Name of Business: PC Connection, Inc., parent of Connection Public Sector Solutions, recently received a Net Promoter Score (NPS) of 82, reflecting our strong customer loyalty and satisfaction.

Business Address: NPS measures how likely customers are to recommend a company, with scores above 50 considered excellent—making an 82 truly outstanding.

Contact person: _____

Email Address: _____ Phone Number: _____



[Department of State](#) / [Division of Corporations](#) / [Search Records](#) / [Search by Entity Name](#) /

Detail by Entity Name

Foreign Profit Corporation
GOVCONNECTION, INC.

Filing Information

Document Number	F02000003170
FEI/EIN Number	52-1837891
Date Filed	06/21/2002
State	MD
Status	ACTIVE
Last Event	CANCEL ADM DISS/REV
Event Date Filed	12/26/2003
Event Effective Date	NONE

Principal Address

2275 Research Blvd.
Suite 360
Rockville, MD 20850

Changed: 01/10/2023

Mailing Address

2275 Research Blvd.
Suite 360
Rockville, MD 20850

Changed: 01/10/2023

Registered Agent Name & Address

REGISTERED AGENT SOLUTIONS, INC.
2894 REMINGTON GREEN LANE
SUITE A
TALLAHASSEE, FL 32308

Name Changed: 01/13/2025

Address Changed: 03/10/2025

Officer/Director Detail

Name & Address

Title President, Director

Kirsch , Larry
2275 Research Blvd.

Evans, JOAN
2275 Research Blvd.
Suite 360
Rockville, MD 20850

Title CEO

McGrath, Timothy
2275 Research Blvd.
Suite 360
Rockville, MD 20850

Title CFO

Baker, Thomas C.
2275 Research Blvd.
Suite 360
Rockville, MD 20850

Annual Reports

Report Year	Filed Date
2023	01/10/2023
2024	04/05/2024
2025	03/10/2025

Document Images

03/10/2025 -- ANNUAL REPORT	View image in PDF format
01/13/2025 -- Reg. Agent Change	View image in PDF format
04/05/2024 -- ANNUAL REPORT	View image in PDF format
01/10/2023 -- ANNUAL REPORT	View image in PDF format
01/28/2022 -- ANNUAL REPORT	View image in PDF format
04/30/2021 -- ANNUAL REPORT	View image in PDF format
05/12/2020 -- ANNUAL REPORT	View image in PDF format
04/03/2019 -- ANNUAL REPORT	View image in PDF format
02/07/2018 -- ANNUAL REPORT	View image in PDF format
01/10/2017 -- ANNUAL REPORT	View image in PDF format
01/22/2016 -- ANNUAL REPORT	View image in PDF format
01/23/2015 -- ANNUAL REPORT	View image in PDF format
04/25/2014 -- ANNUAL REPORT	View image in PDF format
04/15/2013 -- ANNUAL REPORT	View image in PDF format
04/10/2012 -- ANNUAL REPORT	View image in PDF format
04/18/2011 -- ANNUAL REPORT	View image in PDF format
01/08/2010 -- ANNUAL REPORT	View image in PDF format
01/14/2009 -- ANNUAL REPORT	View image in PDF format
07/09/2008 -- ANNUAL REPORT	View image in PDF format
07/20/2007 -- ANNUAL REPORT	View image in PDF format
03/29/2006 -- ANNUAL REPORT	View image in PDF format
01/18/2005 -- ANNUAL REPORT	View image in PDF format
04/30/2004 -- ANNUAL REPORT	View image in PDF format
12/26/2003 -- REINSTATEMENT	View image in PDF format

B. Technical

Requirements

1.1 The Wireless Solution must meet the following requirements:

- *The Wireless Access Points should include a Layer-3 or Application based firewall to filter clients on the AP*

The **Layer 3 firewall rules on Meraki MR access points are stateless** and can be configured based on destination IP address and port. These rules control outbound client traffic from the wireless network to the wired LAN or Internet. The rules are evaluated in numeric order, and the first matching rule is applied. If no rules match, the default is to allow all traffic. These Layer 3 rules provide granular access control but are limited to IP and port-based filtering without stateful inspection on the MR APs themselves

- *The Wireless Solution should include reporting features for troubleshooting client connectivity issues and tracking devices associated to an AP or previous APs.*

- **Dashboard Intelligence and Root Cause Analysis:** The Meraki Dashboard includes automated root cause analysis for MR access points, which correlates network events to provide deeper insights, identify the scope of issues, and offer actionable resolution steps such as VLAN mismatches, CRC errors, and configuration mismatches.
- **Client and Network Health Tabs:** The dashboard features a wireless Health tab that offers a top-down assurance overview, enabling you to drill down from overall network health to single device troubleshooting workflows.
- **Live Tools and Packet Captures:** You can perform packet captures directly from the dashboard to analyze common issues like DHCP, ARP, and ICMP. Proactive packet capture enablement allows automatic captures on selected devices, which can be viewed on the Clients page.
- **Event Logs and Alerts:** The dashboard provides detailed event logs showing associations, disassociations, deauthentications, RSSI values (signal strength), and timestamps to build timelines of client connectivity events. Alerts can be customized and monitored in real-time to proactively detect issues.
- **Connectivity Graphs:** Connectivity graphs spanning hours, days, or weeks help spot outages or changes in device status quickly.
- **API-Driven Troubleshooting:** The Meraki Dashboard API allows programmatic access to device statuses and event data, enabling automation and integration with other tools.
- **Support Integration:** The dashboard includes a “Call Me Now” feature to connect directly with Cisco support engineers for urgent or complex issues.

- *At a minimum, 7 days of historical data is required to troubleshoot previous issues and locating devices.*

Historical data can be configured from 2 hours to 6 months, change logs and other operational logs are retained for 24 months.

- *The Wireless Solution's management should be hosted externally with a minimum of 99.999% uptime.*

Connection's proposed solution Meets or exceeds this requirement.

Centralized Wireless Management software is defined by SBCC as devices managed in one platform under one vendor in a single pane of glass with scalability of 4000 or more AP's.

- *On-prem controller-based solutions are not being requested for this RFP/FCC Form 470.*
- *Mounting options for each AP should include ceiling grid mounts and flat mounts (for drywall installation).*
- *All requested features/capabilities fully supported by (1) gigabit ethernet POE+*

Connection's proposed solution Meets or exceeds this requirement.

(802.3at, class 4)

- *Must support a minimum 4x4:4 MU-MIMO on both the 5GHz and 6GHz band for the indoor model*
- *Limited Lifetime Hardware Warranty included at no extra cost for the indoor access point model*
- *Minimum 1-Year Limited Hardware Warranty for outdoor access point model*

Connection's proposed solution Meets or exceeds this requirement.

D. Company Qualifications and Vendor References

Contractor should provide the following information, at a minimum, about your company: Using cover letter format, please provide an introduction to the company to include:

School Board of Clay County
900 Walnut St
Green Cove Springs, FL, 32043

Re: E-Rate FCC Form 470 #260006014

Connection® Public Sector Solutions (Connection), appreciates the opportunity to participate in the FCC Form 470 Response Process and are pleased to offer the enclosed E-Rate solution for your review and consideration. Connection complies with USAC's terms, and this opportunity follows Connection's standard terms and conditions.

Highlights of Connection's E-Rate Expertise:

- **Longstanding Experience:** Connection has participated in the E-Rate program for over 25 years, managing more than \$2 billion in awards as a Category 2 Service Provider.
- **Top-Tier Vendor Partnerships:** Connection is a top-tier partner with major networking OEMs such as Cisco, Ruckus, Aruba, and Juniper, ensuring access to leading-edge technology and support.
- **Nationwide Reach and Impact:** Connection supports hundreds of districts across the US, with nearly half of recent education revenue directly attributable to K-12 and state/local institutions and libraries.
- **Customer Advocacy and Guidance:** Connection offers specialized E-Rate guidance, helping customers navigate USAC rules, assemble technology partners, and secure funding for digital equity initiatives.
- **Integrated Support Teams:** Each customer is assigned a dedicated Account Manager, backed by sales, engineering, and delivery experts to ensure seamless project delivery and ongoing support.

Connection is a national IT solutions provider with a dedicated Public Sector division focused on K–12 education and libraries. We have participated in the E-Rate program continuously since 1998 and have managed more than \$2B in Category 2 awards, helping districts modernize wired and wireless infrastructure at scale.

Your dedicated Connection Account Manager team is lead by Jamie Stoltze (1-800-800-0019 ext. 75520; jaime.stoltze@connection.com), and Jerret Simmons, Business Development Manager (1-800-800-0019 ext. 74510; jerret.simmons@connection.com). Jamie and Jerret will work with School Board of Clay County to coordinate schedules, contracting, and project communications. Connection maintains Green Light status with the FCC, supporting compliant bidding and invoicing under E-Rate.

- *Highlights of the contractor's qualifications and ability to perform the requested services.*

Connection is a top-tier partner with leading networking OEMs including Cisco, providing access to current product portfolios, engineering best practices, and escalation pathways critical to on-time delivery and lifecycle success in education environments. Our ISO 9001:2015-certified Technology Integration and Distribution Center (TIDC) in Ohio supports secure pre-staging, configuration, asset tagging, kitting, and nationwide logistics, compressing deployment timelines and ensuring consistency across multi-school rollouts. Our public sector organization integrates proposal, contracts, capture, sales, engineering, and project management resources to deliver districtwide initiatives in a turn-key manner—from needs assessment and architecture/design through implementation and post-installation support—with processes aligned to E-Rate eligibility and documentation requirements.

- *Specify the level of capability, financial stability, material equipment, facilities, personnel, resources, experience knowledge and expertise, or demonstrate ability to obtain any of these, necessary to meet contractual requirements.*

Connection brings the scale, financial strength, and specialized public-sector delivery model required to meet Clay County's contractual requirements. We maintain active E-Rate identifiers SPIN 143026005 and FCC/FRN 0012080651, supporting efficient, audit-ready procurement and invoicing. Audited financials, insurance certificates, and bank references can be provided under NDA. Our delivery backbone includes the ISO-certified TIDC described above, enabling material readiness and schedule assurance for large K-12 programs.

We field approximately 400 engineering, services, and technical staff trained to design, implement, and support complex K-12 networking environments, led by an E-Rate Program Team under Thomas Halberda (Director of E-Rate and Data Center Sales), who holds a Cisco Networking Sales Certification and brings 20+ years of education leadership. Connection supports hundreds of districts nationwide, reflecting repeatable execution and the resources to scale rapidly as needs evolve.

- *Indicate whether the contractor has a satisfactory record of performance on similar projects.*

Connection maintains a satisfactory performance record delivering E-Rate-eligible, districtwide networking projects for K-12 institutions nationwide, with repeat engagements across hundreds of districts and a significant share of education revenue dedicated to K-12 customers. Our turn-key delivery model—needs assessment, design, OEM coordination, implementation, and post-installation support—has been applied on projects comparable in scope to Clay County's requirements, including districtwide wireless and wired infrastructure initiatives. Current and former client references of similar size are included in Attachment 8 of our response and may be contacted to confirm on-time delivery, quality, and service performance.

- *Specify the level of work experience especially as it relates to proposed Scope of Work noted in the RFP.*

Connection has deep experience delivering internal connections projects aligned to Clay County's anticipated scope areas, including districtwide wired and wireless networking,

structured cabling, installation, configuration, and post-installation support in K-12 environments. We routinely deliver modern wired and wireless networks in partnership with Cisco and manage cabling, installation, and full project management for districtwide initiatives—mapping each phase to E-Rate eligibility and documentation requirements.

Our turn-key engagement model—needs assessment, architecture/design, OEM coordination, implementation by certified engineers, and post-installation support—has been applied successfully on projects of comparable scope and complexity across school districts nationwide. To support reliable schedule execution across multiple sites, we leverage our ISO 9001:2015-certified Technology Integration and Distribution Center for secure pre-staging, imaging, asset tagging, kitting, and rapid logistics. References for similar-scope engagements are provided in Attachment 8.

- *Indicate whether contractor has ever had a contract/agreement/business relationship terminated/cancelled/suspended. If so, what were the reasons, and what was the ultimate outcome?*

To the best of our knowledge, Connection has not had a contract, agreement, or business relationship terminated for cause or default and has never been suspended or debarred; on rare occasions, public entities have exercised termination for convenience or non-renewal due to funding or scope changes, and each was closed out orderly with all obligations met.

- *Indicate whether contractor has ever filed a Bid/RFP/RFQ protest. If so, what were the reasons, and what was the ultimate outcome?*

On rare occasions and only when justified, Connection has sought formal clarification of RFP award outcomes to address administrative errors (e.g., missing documentation); such process-level actions are narrow in scope and will not materially affect this contract if awarded.

- *Indicate whether contractor has ever filed an administrative or judicial action with any State agency or State court. If so, what were the grounds/reasons, and what was the ultimate outcome?*

Connection has not filed an administrative or judicial action with any State agency or State court.

- *Using Attachment 7: Provide company background information.*

Please refer to Attachment 7 included with our response.

- *Using Attachment 8: Provide a list of 3 current references of clients of similar size to that of the District (preferably in the greater North Central Florida area). Please provide a list of 2 former clients, with at least 1,000 employees, who have discontinued your services within the last two years, including contact name and phone number*

Please refer to Attachment 8 included with our response.

Thank you for the opportunity to offer this proposal. For additional information, or to discuss any portion of this response to your FCC Form 470, please feel free to contact your dedicated Connection Account Management team.

Jamie Stoltze, Presidential Account Manager

1-800-800-0019 ext. 75520

jaimie.stoltze@connection.com),

Jerret Simmons, Business Development Manager

1-800-800-0019 ext. 74510

jerret.simmons@connection.com).

Sincerely,



Ray McIlwain

Senior Director, Contracts and Compliance

Connection® Public Sector Solutions

732 Milford Road, Merrimack, NH 03054 ▪ www.connection.com/ps

Connection & K12 Education Technology Solutions and Services

Powering K-12 Education Innovation

Connection enables K-12 education technology transformation with solutions and services that address key challenges and pave the way for seamless integration and uninterrupted education experiences. We create connected digital workspaces, modernize infrastructure, and optimize supply chains to lay the foundation for successful K-12 education innovation.

Connection supports K-12 education technology and E-Rate with a comprehensive portfolio of solutions, deep expertise, and a proven, customer-focused process that addresses both technology and funding challenges for school districts nationwide. Key components of Connection's approach include:

Technology Solutions and Services

Connection delivers key education IT services and products, including modern wired and wireless networking (partnering with top OEMs such as Cisco, Ruckus, Aruba, and Juniper) Connection also provides cabling, installation, and project management for district-wide deployments in partnership with our Professional Services organization, (TDIC), with our staff of certified engineers for design, deployment, and support of complex networking environments with a focus on specialized expertise for remote and hybrid learning environments, infrastructure modernization, and digital workspace optimization

Turn-Key Project Delivery and Funding Guidance

Connection offers turn-key solutions—starting with needs assessment, solution design, vendor coordination, implementation, and post-installation support. Connection provides dedicated E-Rate guidance, educating customers on the program and helping districts maximize compliance and funding eligibility.

Integrated Sales, Engineering, and Operations Teams

Connection's public sector division includes dedicated sales managers, account managers, engineers, proposal writers, and contracts staff focused on K-12 and E-Rate customers. Connection's recent enhancements to integrate our sales, engineering and operations teams include expanded rapid-response delivery capacity and marketing outreach, enabling small to large-scale K-12 deployments with speed and efficiency.

Connection supports hundreds of districts nationwide, with nearly half of recent education revenue directly attributable to K-12 and state and local institutions, demonstrating strong market focus and expertise supporting K-12 districts and public libraries achieve their E-Rate purchasing goals.

Contract Expertise and Customer Advocacy

Connection maintains a large portfolio of government and education contracts, offering competitive pricing and procurement strategies tailored for public institutions. As part of Connection’s commitment to diversity, equity and inclusion - Connection advocates for digital equity, ensuring all students nationwide have access to reliable, affordable IT infrastructure through the E-Rate program and other funding sources.

Ongoing Engagement and Support

Connection teams provide guidance not only prior to purchase but throughout the solution lifecycle, integration planning, knowledge transfer, maintenance, and upgrade pathways. Connection’s strong partnerships with third-party providers enable districts with unique or advanced requirements (such as wireless mesh networking or hybrid learning technologies) to receive customized support to build solutions that meet the unique needs of each district.

Unique Advantages of Partnering with Connection

Integrated E-Rate program leadership and education technology specialists, many with direct school experience, are available to understand district culture and challenges.

Connection’s ISO 9001:2015-certified Technology Integration and Distribution Center located in Ohio has the capability to provide secure, rapid configuration, delivery, and support for small to large-scale deployments across the US, including Fast, reliable delivery ensures rapid, accurate configuration and shipment nationwide. Connection’s TIDC offers Efficiency & Scalability: Streamlined processes enable quick rollouts for large projects, reducing delays for schools and agencies. Connection’s Lifecycle Support includes integration planning, maintenance, and ongoing customer service beyond initial delivery.

Green Light Status

As part of compliance with USAC Regulations for bidding, Connection confirms that we are in good standing and hold green light status with the FCC.

The screenshot displays the 'View FRN Financial Info' page in the Commission Registration System (CORES). The header includes the FCC logo and navigation links for 'Associate Username to FRN', 'Manage Existing FRNs & FRN Financial', 'Register New FRN', 'Reset FRN Password', and 'Search for FRN'. The breadcrumb trail shows 'FCC > FCC Registration > Manage Existing FRNs > FRN Financial'. The user is logged in as 'sledcontracts@connection.com'. The main content area is titled 'FRN Financial' and contains a table with the following data:

FRN	FRN Name	Red Light Status	Action
0012080651	GovConnection	Green Light	View/Make Payments

Below the table, it indicates 'Showing 1 to 1 of 1 entries' and provides navigation options like 'Previous', 'Next', and 'Go Back'. A footer section titled 'Customer Service' includes links for 'Help', 'Frequently Asked Questions', 'Privacy Statement', and 'FCC Home Page', along with contact information: 'For assistance, please submit a help request at <https://www.fcc.gov/wireless/available-support-services> or call 877-480-3201 (Mon.-Fri. 8 a.m.-6 p.m. ET).

E-Rate Team & Resources

Connection has successfully participated in the E-Rate program since its inception, in 1998, bringing discounted technology to K-12 school districts all over the country. Our E-Rate customers rely on Connection to provide complete turn-key solutions around internal connections to include networking, wireless, cabling, implementation, and support.

To our K-12 customers, we offer the expertise of our experienced E-Rate team to educate, assist and provide guidance to our customers while navigating E-Rate and understanding USAC rules. Our E-Rate team, under the direction of Thomas Halberda, Director of E-Rate, has worked with K-12 districts and libraries and consortiums, instructional leaders as well as technical leaders, and has the technical background needed to help identify needs, assemble the required technology partners to create unique solutions, get them integrated and assist in getting the funding required to implement the desired results.



What sets Connection apart is our ability to offer this specialized E-Rate guidance combined with our highly trained sales team, 400 engineering, services, and technical staff to help design, implement, and manage the most complex of networking designs.

We are uniquely positioned to ensure that every school district has successful experience with the E-Rate Program and to secure the funding requested to support digital equity.

Thomas Halberda, Director of E-Rate and Data Center Sales



Thomas has been in the Public Sector Sales/Education Market, specifically the E-Rate Program for over 2 two decades where he has served in a variety of leadership positions.

Throughout Thom's career as a business owner, VP of Sales, Director of Channel Operations for a leading networking manufacturer and Director of Sales for a Texas based K-12 Education Team, Thom and teams he has led have consistently exceeded growth expectations and he developed many sales strategies and programs earning him numerous awards.

Working with K-12 Districts and Libraries and Consortiums, Instructional Leaders as well as Technical Leaders, Tom has the technical background needed to help identify needs, assemble the required technology partners to create unique solutions, get them integrated and assist in getting the funding required to implement the desired results. Participating in the E-Rate Program for over 20 years, Thom has managed over \$2B of Awards as a Category 2 Service Provider. Tom has multiple manufacturers' certifications including Cisco Networking Sales Certification and VMware Certification.

Change is inevitable, in today's challenging time it is critical that organizations take advantage of all the technical resources funding sources available to them. Thom has the experience and knowledge of several programs, including the E-Rate Program help guide organizations take full advantage of the available technical and financial resources available to them. Tom and the Educational Leadership Team of Connection have the experience and expertise to produce results. Thom reports to Bob Marconi, Vice President SLED Sales.

Contact information for Thom:

800-800-0019 ext. 33226

thomas.halberda@connection.com

E-Rate 470 Support Team

Connection supports hundreds of districts nationwide, with active customers across the US. In 2024, nearly half of Connection's education business was attributed to K-12 institutions, highlighting the focus and breadth of the education program.

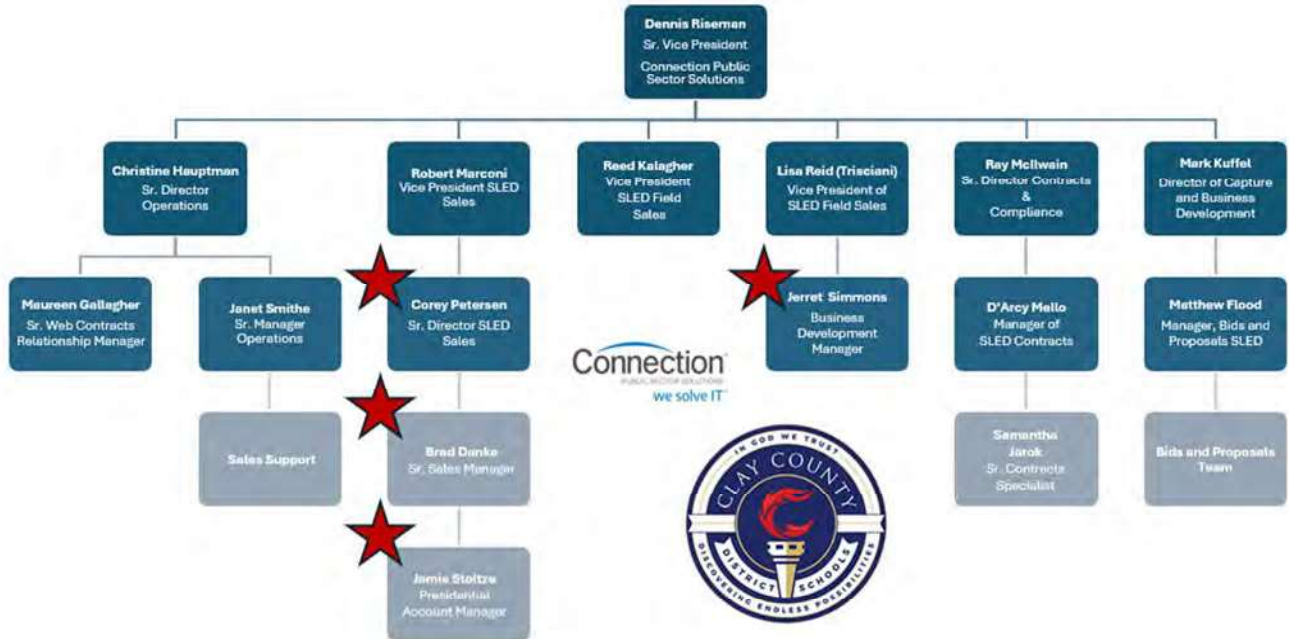
Recent enhancements include Increased capacity for rapid-response delivery from their Technology Integration and Distribution Center, supporting large-scale K-12 deployments alongside E-Rate opportunities and expanded marketing technology stack (MarTech), supporting more targeted and efficient outreach to school districts



Connection has created a dedicated team to proactively reach out & address responding to E-Rate opportunities and assist customers in maximizing their experience with USAC Funding. The E-Rate team consists of regional based Account managers, and dedicated resources from our Capture Management, Contracts & Proposal teams.

Connection's promotion of the E-Rate program in K-12 is a coordinated effort across education-focused marketing, personalized account management, expert-led guidance, vendor partnerships, and constant engagement with customer needs at every touchpoint.

School Board of Clay County's Account Support Team



Account Manager Role & Responsibilities



Jamie Stoltz – your Connection Presidential Account Manager is your dedicated point of contact, responsible for supporting all aspects of your IT projects, purchases, and contracts, and serving as a partner committed to your ongoing satisfaction. Each customer is assigned a dedicated Account Manager, backed by a broader team including a Sales Manager, Sales Director, and subject matter experts, ensuring you have access to the resources and expertise needed at every stage.

Your dedicated Connection Account Manager acts as a central contact for your organization, providing guidance and support throughout the project lifecycle. Your dedicated Account Manager partners with your team to ensure successful planning, implementation, and ongoing support for IT solutions.

Connection's Account Managers facilitate communication between your organization and Connection's technical, engineering, and executive staff. Your Account Manager handles issues directly and escalates unresolved matters through a structured hierarchy for rapid problem resolution, starting with the Sales Manager and progressing to the Sales Director and VP if needed. Your dedicated Account Manager can also assist with product returns and warranty claims within the specified period after purchase.

Business Development Manager Role & Responsibilities

The Business Development Manager (BDM) role at Connection is an outside, quota-carrying field seller who drives net-new growth and strategic expansion, partnering with Account Managers to develop solution-led opportunities across hardware, software, cloud, security, services, and staffing.

BDM's act as a customer-facing executive, building relationships, meeting on site, and advocating for customer needs while coordinating internal specialists and manufacturer partners to deliver tailored technology solutions and support key projects and business reviews.

Sales Manager Support



Sales Managers at Connection plays a central role in the delivery of solutions to customers, particularly within the Public Sector and E-Rate program. Their primary responsibilities include supporting dedicated customers as part of an account team, working closely with Account Managers and Sales Directors. Sales Managers work with the teams they lead, guiding assessment, planning, and implementation for IT projects, purchases, and contracts.

Connection's Sales Managers act as a key escalation point for issues and ensuring service excellence, and participate in internal reviews prior to submitting bids, proposals, and documentation, often coordinating with other departments and managers to ensure that Connection's proposed solutions are compelling, compliant and fulfill our customer's needs.

Account Management Hierarchy & Escalation Path

The Account Manager is part of a dedicated team alongside the Sales Manager, Sales Director, and Sales VP. Connection's sales teams' collaboration ensures the unique needs of districts and organizations are fully supported with tailored solutions.

Connection's customer support extends beyond the Account Manager for complex or unresolved issues up the leadership path, including dedicated Sales Managers, Sales Directors, and ultimately if needed, your dedicated account team has the support of Vice President of SLED Sales, Bob Marconi.



Important Information

Warranty / Returns: All products purchased via Connection, come with the specific warranty offered by the manufacturers. As Connection is the reseller and not the manufacturer of the products offered within this IFB, the manufacturer warranty on all products purchased through Connection, will be passed through to the purchaser.

Your Account Manager should be notified within 30 days of purchase to return defective product, for repair or replacement, for up to 30 days from the date of receipt. (Reference our return policy, via the link below, for complete details and restrictions.) After this period, the individual manufacturer's warranty/return policy will come into effect.

<https://www.govconnection.com/IPA/Content/Support>Returns/PCCGOV/Default>

Appendix

Product Specifications

CW9164 Datasheet

High-Performance Wi-Fi 6E Wireless

Tri-band 802.11ax-compliant access point with separate radios dedicated to security, RF management, and Bluetooth® coupled with a USB port for added connectivity options.



Flexible Deployment Options

With the flexibility to choose between cloud- and on-premises management, the Catalyst 9164 Series Access Point ensures network investment protection and unlocks the power of hybrid work. The Wi-Fi 6E-compliant access point takes advantage of the 6-GHz band expansion to produce a network that is more reliable and secure, with higher throughput, more capacity, and less device interference. The access points come with one 2x2:2 and two 4x4:4 radios and provide a host of cutting-edge features.

With the industry's leading network architecture (Catalyst) joining the industry's leading cloud IT platform (Meraki), this access point provides an unparalleled network experience. For organizations that need solutions to power hybrid work, and that allow their people to work anywhere at any given time with elevated, secure, and connected experiences, the Cisco Catalyst 9164 Series Access Points are the best choice.

Operational management is not static, as customers are able to change their network management whenever they want. If a network with Cisco Catalyst 9164 Series Access Points was originally an on-premises deployment, it can be changed to cloud-based management without the need to purchase and redistribute additional hardware.

Cisco Meraki Cloud Management

Pairing the Cisco Catalyst 9164 Series Access Points with the Meraki cloud platform gives organizations a unified IT experience for network monitoring and management. The Meraki dashboard provides an intuitive and interactive web interface connecting your network to the industry's leading cloud IT platform.

Through the dashboard, Meraki provides sophisticated and scalable tools to automate network optimization, deploy policy and segmentation configurations across thousands of sites and devices, and manage a full-stack network from SD-WAN to Access to IoT technologies. The platform supports over 3.5 million active networks around the world.

Working together, the Catalyst 9164 Series and Cisco Meraki offer such features as:

- Cisco DNA Spaces
- Cisco Identity Services Engine
- Meraki Health intelligent optimization and assurance
- Meraki Vision, smart cameras, and sensors for network closet monitoring

Cisco DNA and Catalyst 9800 WLC support

Cisco Catalyst 9164 Series Access Points can also be paired with Catalyst 9800 WLC and Cisco DNA Center. Cisco DNA Center allows you to understand your network with real-time analytics, quickly detect and contain security threats, and easily provide network-wide consistency through automation and virtualization.

Working together, the Catalyst 9164 Series and Cisco DNA offer such features as:

- Cisco DNA Spaces
- Cisco Identity Services Engine
- Cisco DNA Analytics and Assurance along with Intelligence Capture (iCAP)

For information about Cisco DNA, refer to the [Cisco DNA Solution Overview](#).

6 GHZ Radio Architecture

Tri-band configuration unlocks the use of the new spectrum in the 6GHz frequency range. This provides additional channels to increase throughput and reduce interference and noise from legacy devices. 6GHz support ensures that the CW9164 supports future technologies.

Designed for next-generation deployments in offices, schools, hospitals, retail shops, and hotels, the CW9164 offers high throughput, enterprise-grade security, and simple management.

The CW9164 provides a maximum of 7.49 Gbps* aggregate frame rate with concurrent 2.4 GHz, 5 GHz, and 6GHz radios. A dedicated fourth radio provides real-time WIDS/WIPS with automated RF optimization, and a fifth integrated IoT radio delivers Bluetooth scanning and beaconing.

With the combination of cloud management, high-performance hardware, multiple radios, and advanced software features, the CW9164 makes an outstanding platform for the most demanding of uses. This includes high-density deployments and bandwidth or performance-intensive applications like voice (Cisco WebEx) and high-definition video.

CW9164 and Meraki cloud management

Management of the CW9164 is through the Meraki cloud, with an intuitive browser-based interface that enables rapid deployment without time-consuming deployment complexity and time-consuming staging process. Since the CW9164 is self-configuring and managed over the web, it can be deployed at a remote location in a matter of minutes, even without on-site IT staff.

24x7 monitoring via the Meraki cloud delivers real-time alerts if the network encounters problems. Remote diagnostic tools enable immediate troubleshooting over the web so that distributed networks can be managed with a minimum of hassle.

The CW9164's firmware is automatically kept up to date via the cloud. New features, bug fixes, and enhancements are delivered seamlessly over the web. This means no manual software updates to download or missing security patches to worry about.

Product Highlights

- 2x2:2 and 4x4:4 MU-MIMO 802.11ax compatible
- 7.49 Gbps tri-radio aggregate frame rate
- 24x7 real-time WIDS/WIPS and spectrum analytics via dedicated Scanning radio
- Integrated Bluetooth Low Energy Beacon and scanning radio
- 1x 2.5 Gbps mGig Ethernet port
- USB 2.0 host interface (Type A connector) with a 4.5W power budget
- Enhanced transmit power and receive sensitivity
- Full-time Wi-Fi location tracking via dedicated Scanning radio
- Integrated enterprise security and guest access
- Application-aware traffic shaping
- Optimized for voice and video
- Self-configuring, plug-and-play deployment
- Sleek design blends into office environments

Features

Tri-radio aggregate frame rate of up to 7.49 Gbps*

A 6 GHz 4x4:4, 5 GHz 4x4:4, and 2.4 GHz 2x2:2 radio offer a combined tri-radio aggregate frame rate of 7.49 Gbps*. Technologies like transmit beamforming and enhanced receive sensitivity allow the CW9164 to support a higher client density than typical enterprise-class access points, resulting in better performance for more clients from each AP.



* Refers to maximum over-the-air data frame rate capability of the radio chipset, and may exceed data rates allowed by IEEE 802.11ax operation.

Multi-User Multiple Input Multiple Output (MU-MIMO)

With support for features of 802.11ax, the CW9164 offers DL and UL MU-MIMO and OFDMA for more efficient transmission to multiple clients. Especially suited to environments with numerous mobile devices, MU-MIMO and OFDMA enable multiple clients to receive data simultaneously. This increases the total network performance and improves the end-user experience.

IoT and Bluetooth Low Energy Radio

An integrated Bluetooth radio provides seamless deployment of Bluetooth Low Energy beacon functionality and effortless visibility of Bluetooth devices. The CW9164 enables the next generation of location-aware applications while future-proofing deployments, ensuring it's ready for any new customer engagement strategies.

Automatic Cloud-Based RF Optimization

The CW9164's sophisticated and automated RF optimization means that there is no need for the dedicated hardware and RF expertise typically required to tune a wireless network. The RF data collected by the dedicated fourth radio is continuously fed back to the Meraki cloud. This data is then used to automatically tune the channel selection, transmit power, and client connection settings for optimal performance under even the most challenging RF conditions.

Integrated Enterprise Security and Guest Access

The CW9164 features integrated, easy-to-use security technologies to provide secure connectivity for employees and guests alike. Advanced security features such as AES hardware-based encryption and Enterprise authentication with 802.1X and Active Directory integration provide wired-like security while still being easy to configure. CW9164 will also support 192-bit encryption along with WPA3 support for added security of the wireless network.

One-click guest isolation provides secure, Internet-only access for visitors. PCI compliance reports check network settings against PCI requirements to simplify secure retail deployments.

Dedicated scanning radio delivers 24x7 Air Marshal and RF analytics

There's no need to choose between wireless security (AirMarshal), advanced RF analysis, and serving client data. A dedicated scanning radio means that all functions occur in real-time without impacting client traffic or AP throughput.

The CW9164's dedicated tri-band scanning radio security radio continually monitors the environment, characterizing RF interference and containing wireless threats like rogue access points. Containment is only possible in the 2.4 GHz and 5 GHz frequencies as 6 GHz requires Protected Management Frames (PMF).

Enterprise Mobility Management (EMM) and Mobile Device Management (MDM) integration

Meraki Systems Manager natively integrates with the CW9164 to offer automatic, context-aware security. System Manager's self-service enrollment helps to rapidly deploy MDM without installing additional equipment and then dynamically tie firewall and traffic shaping policies to client posture.

Application-Aware Traffic Shaping

The CW9164 includes an integrated layer 7 packet inspection, classification, and control engine, enabling the configuration of QoS policies based on traffic type, helping to prioritize mission-critical applications while setting limits on recreational traffic like peer-to-peer and video streaming. Policies can be implemented per network, SSID, user group, or individual user for maximum flexibility and control.

Voice and video optimizations

Industry-standard QoS features are built-in and easy to configure. Wireless Multimedia (WMM) access categories, 802.1p, and DSCP standards support all ensure important applications get prioritized correctly, not only on the CW9164 but also on other network devices. Unscheduled Automatic Power Save Delivery (U-APSD) and Target Wait Time feature in 802.11ax clients ensure minimal battery drain on wireless VoIP phones.

Self-Configuring, Self-Maintaining, Always Up-To-Date

When plugged in, the CW9164 automatically connects to the Meraki cloud, downloads its configuration, and joins the appropriate network. Administrators can schedule automatic firmware upgrades for their Dashboard network seamlessly. This ensures the network is kept up-to-date with bug fixes, security updates, and new features.


Meraki Health

CW9164 will support all the latest and greatest analytics to provide AI/ML anomaly detection, server root cause analysis, wireless client scoring based on performance and connectivity metrics, and network benchmarking for networks of similar size and vertical. Along with these features, CW9164 will provide advanced location analytics via API and graphs in the dashboard to provide a clear picture of client density and their movement across the floor plan.

Choice of Management Mode

Cisco Catalyst 9164 series access points can be managed either on-premises with Catalyst 9800 wireless LAN controllers (WLC) or cloud-managed through the Meraki dashboard. Customers have the flexibility to deploy these access points in one management mode and migrate to the other in the future.

Specifications

Category	Specifications
Radios	<ul style="list-style-type: none">• 2.4 GHz 802.11b/g/n/ax client access radio• 5 GHz 802.11a/n/ac/ax client access radio• 6 GHz 802.11ax client access radio• 2.4 GHz, 5 GHz, and 6 GHz tri-band Air Marshal WIDS/WIPS, spectrum analysis, and location analytics radio• 2.4 GHz Bluetooth Low Energy radio with beacon and scanning support concurrent operation of all five radios
Antenna	<ul style="list-style-type: none">• Integrated omnidirectional antennas<ul style="list-style-type: none">◦ 2.4 GHz: Peak gain 3 dBi, internal antenna, omnidirectional in azimuth◦ 5 GHz: Peak gain 5 dBi, internal antenna, omnidirectional in azimuth◦ 6 GHz: Peak gain 4 dBi, internal antenna, omnidirectional in azimuth
802.11 ax compatible, 802.11ac Wave 2, and 802.11n Capabilities	<ul style="list-style-type: none">• UL/DL-OFDMA• Target wait time (TWT)• BSS coloring*• SU-MIMO and DL MU-MIMO support• Maximal ratio combining (MRC)• 802.11ax beamforming• 20 and 40 MHz* channels (802.11n)• 20, 40*, 80 MHz channels (802.11ac wave 2)• 20, 40*, 80, and 160 MHz channels (802.11ax)
	<div style="border: 1px solid #ccc; border-radius: 10px; padding: 10px;"><p> Note: *40MHz channels are supported only in 5 & 6 GHz bands.</p></div>
	<ul style="list-style-type: none">• Up to 1024-QAM on 2.4 GHz, 5 GHz, and 6 GHz bands• Packet aggregation - A-MPDU (transmit and receive), A-MSDU (transmit and receive)

- Power over Ethernet: 42.5 - 57V (PoE+ and UPoE compliant)
- DC power adapter (54V)
- Power requirement USB: Up to 30,5W (UPOE)
- Power requirement No USB: Up to 25W (PoE+)
- Power over Ethernet injector and DC adapter sold separately

Power



Actual power consumption may vary depending on the AP usage

Power Source	2.4 GHz radio	5 GHz radio	6 GHz radio	Link speed	USB	Maximum PoE power consumption
802.3bt (UPOE)	2x2	4x4	4x4	2.5 Gbps	Y (4,5W)	30,5W
802.3at (PoE+)	2x2	4x4	4x4	2.5 Gbps	N	25W
802.3af (PoE)	-	-	-	-	-	-
DC Power	2x2	4x4	4x4	2.5 Gbps	Y	



It is recommended that you ensure that LLDP is enabled to allow proper power negotiation

802.3af PoE is not supported

- 1x 100/1000/2.5G BASE-T Ethernet (RJ45)
- 1x DC power connector (8 mm, center positive)
- USB 2.0 at 4.5W

Interfaces



- Console - only available in DNA Management Mode
- Environmental interfaces - only available in DNA Management Mode

Mounting

- All Cisco standard mounting hardware supported (AIR-AP-BRACKET-2 included)

- Desktop, ceiling, and wall-mount capable
- Ceiling tile rail (9/16 in, 15/16 in, or 1 ½ in flush or recessed rails), assorted cable junction boxes

Physical security

- Kensington lock slot

Environment

- Nonoperating (storage) temperature: -22°F to 158°F (-30°C to 70°C)
- Nonoperating (storage) altitude test: 25°C (77°F) at 15,000 ft (4600 m)
- Operating temperature: 32°F to 122°F (0°C to 50°C)
- Operating humidity: 10% to 90% (non-condensing)
- Operating altitude test: 40°C (104°F) at 9843 ft (3000 m)

Mean time between failure (MTBF):

Reliability

- 1,128,980 hrs at 77°F (25°C) operating temperature
- 289,596 hrs at 122°F (50°C) operating temperature

Physical Dimensions

- 9.5 in x 9.5 in x 2.2 in (241.3 mm x 241.3 mm x 56.9 mm)
- Weight: 3.54 lb (1.60 kg)

Security

- Integrated layer 7 firewall with mobile device policy management
- Real time WIDS/WIPS with alerting and automatic rogue AP containment with Air Marshal
- Flexible guest access with device isolation
- VLAN tagging (802.1q) and tunneling with IPsec VPN
- PCI compliance reporting
- WPA2-PSK, WPA2-Enterprise, WPA3 - Personal, WPA3 - Enterprise, WPA3 - Enhanced Open (OWE)
- EAP Local authentication - EAP-TTLS/PAP, PEAP-GTC, EAP-TLS
- Advanced Encryption Standard (AES)
- Enterprise Mobility Management (EMM) and Mobile Device Management (MDM) integration

- Cisco ISE integration for guest access and BYOD posturing

Quality of Service

- Advanced power save (U-APSD)
- WMM access categories with DSCP and 802.1p support
- Layer 7 application traffic identification and shaping

Mobility

- PMK, OKC, and 802.11r for fast layer 2 roaming
- Distributed or centralized layer 3 roaming

Analytics

- Embedded location analytics reporting and device tracking
- Global layer 7 traffic analytics reporting per network, device, and application

LED Indicators

- One power/booting/firmware upgrade status

Regulatory

- RoHS
- For additional country-specific regulatory information, please contact Meraki sales

Warranty

- Indoor access point
- Limited Lifetime hardware warranty with advanced replacement included

Ordering Information

- CW9164I-MR: Meraki CW9164I cloud-managed 802.11ax compatible AP
- MA-PWR-50WAC: Meraki AC adapter for MR series (power cable separate SKU)
- MA-INJ-6: Meraki multigigabit 802.3bt power over Ethernet injector (power cable separate SKU)
- Cisco AIR-PWRINJ-6 802.3at
- Cisco AIR-PWRINJ-7 802.3bt



Power cord - MA-PWR-CORD-XX (XX = country code) should be ordered separately for the AC adapter and Ethernet injector

- Mounting bracket: AIR-AP-BRACKET-1 and AIR-AP-BRACKET-2(bundled)
- Meraki access point license required



Software features can be enabled via firmware updates

Compliance and Standards

Category	Standard
IEEE Standards	<ul style="list-style-type: none"> • 802.3 ab/bz • 802.3 at/bt • 802.11a/b/g/n/ac/ax • 802.11d/h/i/k/r/u/v/w
Certifications	<ul style="list-style-type: none"> • Wi-Fi Alliance: Wi-Fi 6 (R2), Wi-Fi 6E, WPA3-R3, WPA3-Suite B, Enhanced Open Security • Bluetooth SIG: Bluetooth Low Energy
Safety Approvals	<ul style="list-style-type: none"> • CSA and CB 60950 and 62368 • EN 60601 certified • Conforms to UL 2043 (plenum rating)
Radio Approvals	<ul style="list-style-type: none"> • FCC Part 15C • 15E RSS-247 (Canada) • EN 300 328 (v2.1.1) • EN 301 893 (v2.1.1) • AS/NZS 4268 (Australia/NZ) • NOM-121 (Mexico) • NCC LP0002 (Taiwan)



For additional country-specific regulatory information, please contact Meraki sales

EMI Approvals (Class B)

- FCC Part 15B
- ICES-003 (Canada)
- EN 301 489-1-17
- EN 55032
- EN 55024 (Europe)
- CISPR 32 (Australia/NZ) VCCI (Japan)

Exposure Approvals

- FCC Part 2 RSS-102 (Canada)
- EN 50385
- EN 6231
- EN 62479 (Europe)
- AS/NZS 2772 (Australia/NZ)

Context and Comparisons

802.11ax, 802.11ac Wave 2, and 802.11n Capabilities

MR44	MR46	MR56	CW9164
DL-OFDMA, UL-OFDMA, TWT support**, BSS coloring**	DL-OFDMA, UL-OFDMA, TWT support**, BSS coloring**	DL-OFDMA, UL-OFDMA, TWT support**, BSS coloring**	DL-OFDMA, UL-OFDMA, TWT support**, BSS coloring**
2.4 GHz: 2x2 multiple input, multiple-output (MIMO) with two spatial streams	2.4GHz: 4x4 multiple-input, multiple-output (MIMO) with four spatial streams	2.4 GHz: 4x4 multiple-input, multiple-output (MIMO) with four spatial streams	2.4 GHz 2x2 multiple-input, multiple-output (MIMO) with two spatial streams
5 GHz: 4x4 multiple-input, multiple-output (MIMO) with four spatial streams	5 GHz: 4x4 multiple-input, multiple-output (MIMO) with four spatial streams	5 GHz: 8x8 multiple-input, multiple-output (MIMO) with eight spatial streams	5 GHz: 4x4 multiple-input, multiple-output (MIMO) with four spatial streams
			6 GHz: 4x4 multiple-input, multiple-output (MIMO) with four spatial

streams

Maximal ratio combining (MRC) & beamforming	Maximal ratio combining (MRC) & beamforming	Maximal ratio combining (MRC) & beamforming	Maximal ratio combining (MRC) & beamforming
SU-MIMO, UL MU-MIMO and DL MU-MIMO support	SU-MIMO, UL MU-MIMO and DL MU-MIMO support	SU-MIMO, UL MU-MIMO and DL MU-MIMO support	SU-MIMO, UL MU-MIMO and DL MU-MIMO support
20 and 40 MHz* channels (802.11n); 20, 40*, and 80 MHz channels (802.11ac Wave 2); 20, 40* and 80 MHz channels (802.11ax)	20 and 40 MHz* channels (802.11n); 20, 40*, and 80 MHz channels (802.11ac Wave 2); 20, 40* and 80 MHz channels (802.11ax)	20 and 40 MHz* channels (802.11n); 20, 40*, and 80 MHz channels (802.11ac Wave 2); 20, 40* and 80 MHz channels (802.11ax)	20 and 40 MHz* channels (802.11n); 20, 40*, and 80 MHz channels (802.11ac wave 2); 20, 40*, 80, and 160 MHz channels (802.11ax)



Note: *40MHz channels are supported only in 5 & 6 GHz bands.

Up to 1024-QAM on both 2.4 GHz and 5 GHz bands	Up to 1024-QAM on both 2.4 GHz and 5 GHz bands	Up to 1024-QAM on both 2.4 GHz and 5 GHz bands	Up to 1024-QAM on all three - 2.4 GHz, 5 GHz, and 6 GHz bands
Packet aggregation	Packet aggregation	Packet aggregation	Packet aggregation

Power

MR44	MR46	MR56	CW9164
Power over Ethernet: 42.5 - 57V (802.3at) or 37 - 57V (802.3af) - low power mode **	Power over Ethernet: 42.5 - 57V (802.3at compliant)	Power over Ethernet: 42.5 - 57V (802.3at compliant)	Power over Ethernet: 42.5 - 57V (802.3at compliant)
Alternative: 12V DC input	Alternative: 12V DC input	Alternative: 12V DC input	Alternative: 54V DC input
Power consumption: 30W max (802.3at) or 15W max (802.3af) - low power mode **	Power consumption: 30W max (802.3at required)	Power consumption: 30W max (802.3at required)	Power consumption: 30.5W with USB support and 25W without USB support
Power over Ethernet injector and DC adapter sold separately	Power over Ethernet injector and DC adapter sold separately	Power over Ethernet injector and DC adapter sold separately	Power over Ethernet injector and DC adapter sold separately



** features can be enabled via future firmware updates

Interfaces

MR44	MR46	MR56	CW9164
1x 100/1000/2.5G BASE-T Ethernet (RJ45)	1x 100/1000/2.5G BASE-T Ethernet (RJ45)	1x 100/1000/2.5G/5G BASE-T Ethernet (RJ45)	1x 100/1000/2.5G BASE-T Ethernet (RJ45)
1x DC power connector (5.5 mm x 2.5 mm, center positive)	1x DC power connector (5.5 mm x 2.5 mm, center positive)	1x DC power connector (5.5 mm x 2.5 mm, center positive)	1x DC power connector (8 mm, center positive)

Physical Dimensions

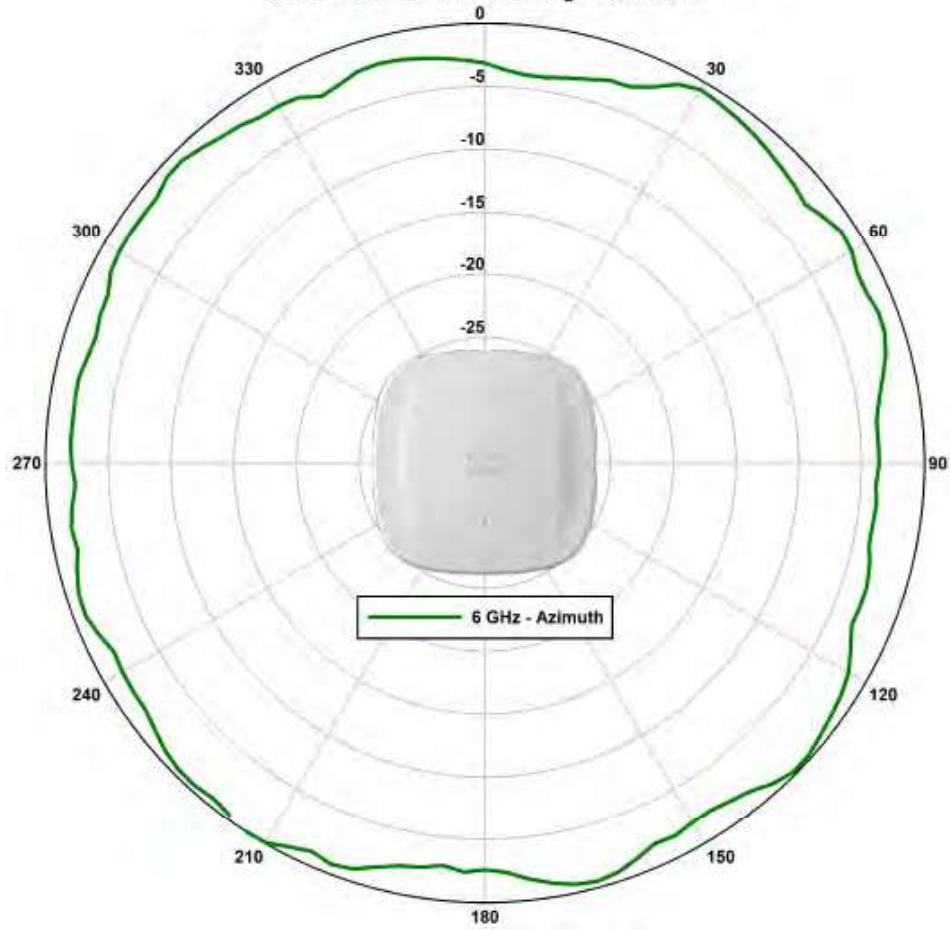
MR44	MR46	MR56	CW9164
12.05 in × 5.06 in × 1.74 in (306.0 mm × 128.4 mm × 44.3 mm), not including mount plate	12.05 in × 5.06 in × 1.74 in (306.0 mm × 128.4 mm × 44.3 mm), not including mount plate	12.83 in × 5.54 in × 1.76 in (326.0 mm × 140.79 mm × 44.7 mm), not including mount plate	9.5 in × 9.5 in × 2.2 in (241.3 mm × 241.3 mm × 56.9 mm), not including mount plate
Weight: 26.07 oz (0.739 kg)	Weight: 1.76 lbs (0.800 kg)	Weight: 2.2 lbs (1 kg)	Weight: 3.54 lbs (1.60kg)

Signal Coverage Pattern

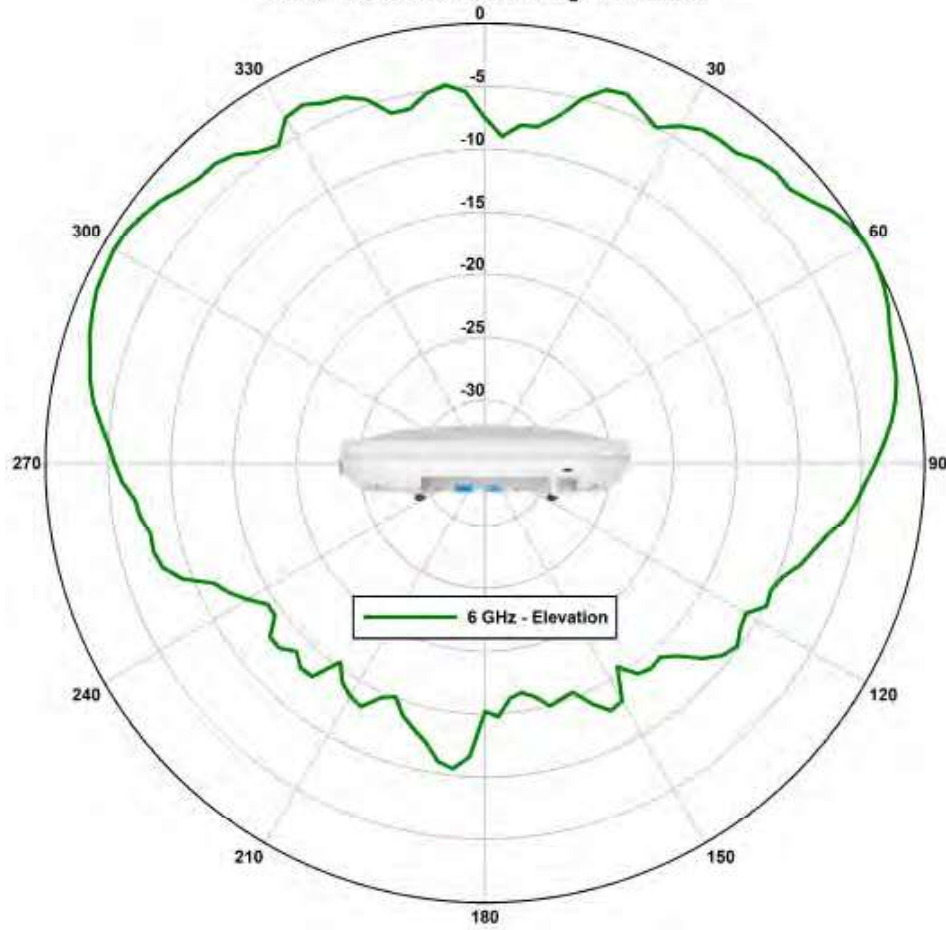
Client Serving Radios

6 GHz Radio

Catalyst 9164I Series Wi-Fi 6E Access Points
6 GHz - Azimuth - Client Serving - Normalized

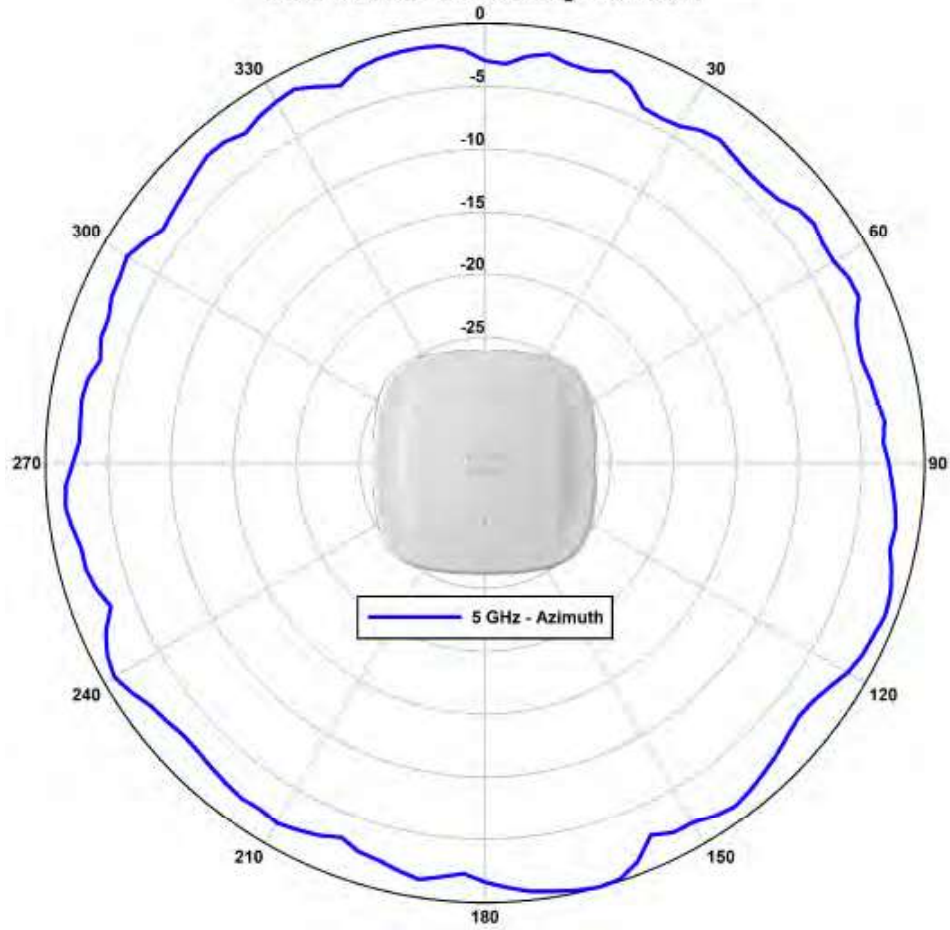


Catalyst 9164I Series Wi-Fi 6E Access Points 6 GHz - Elevation - Client Serving - Normalized

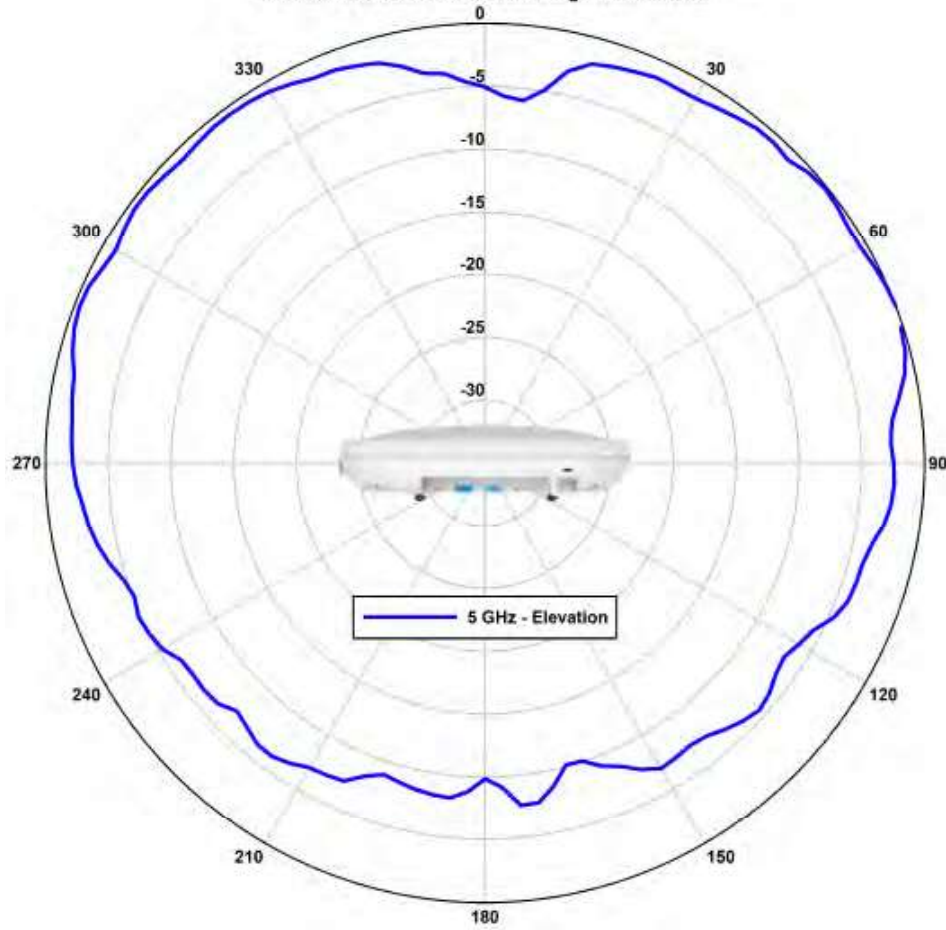


5 GHz Radio

Catalyst 9164I Series Wi-Fi 6E Access Points
5 GHz - Azimuth - Client Serving - Normalized

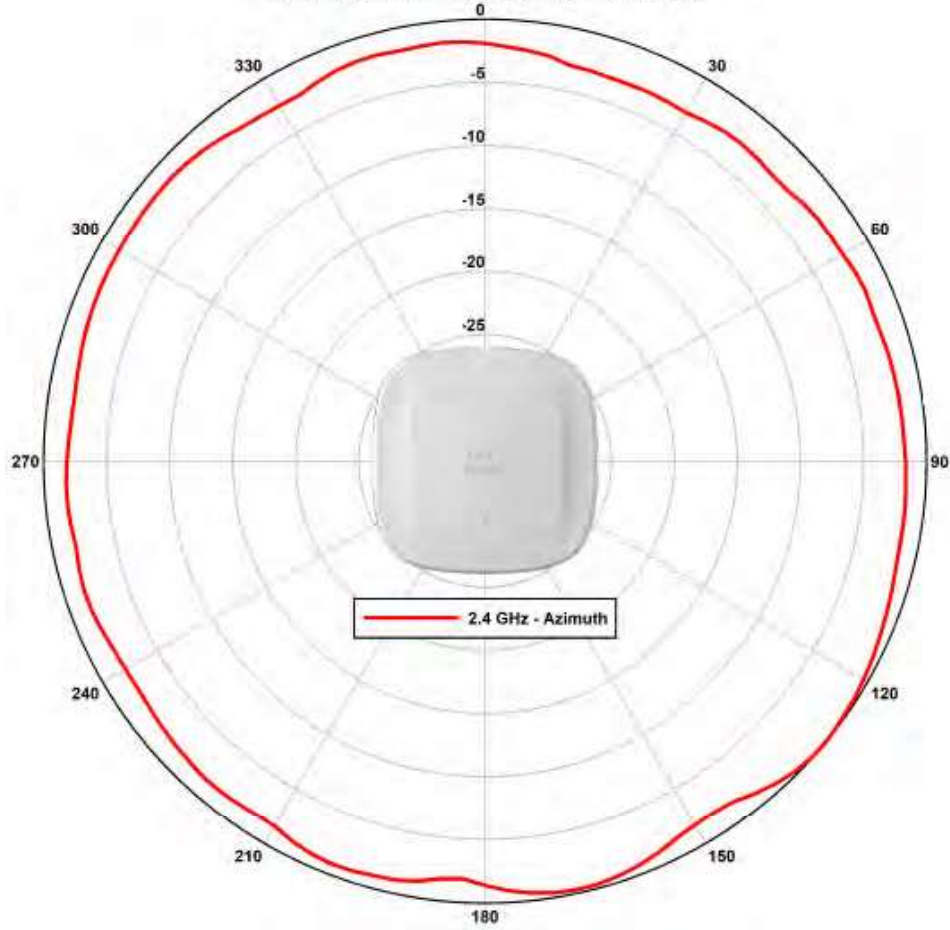


Catalyst 9164I Series Wi-Fi 6E Access Points
5 GHz - Elevation - Client Serving - Normalized

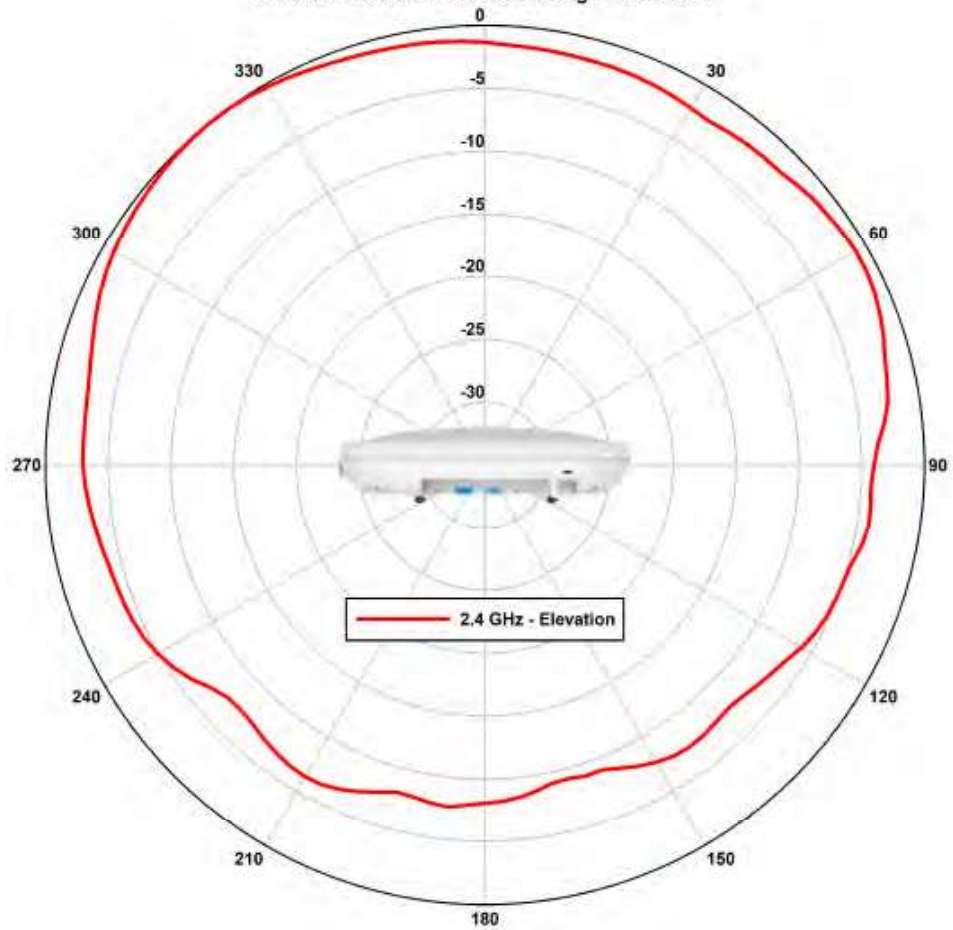


2.4 GHz Radio

Catalyst 9164I Series Wi-Fi 6E Access Points
2.4 GHz - Azimuth - Client Serving - Normalized

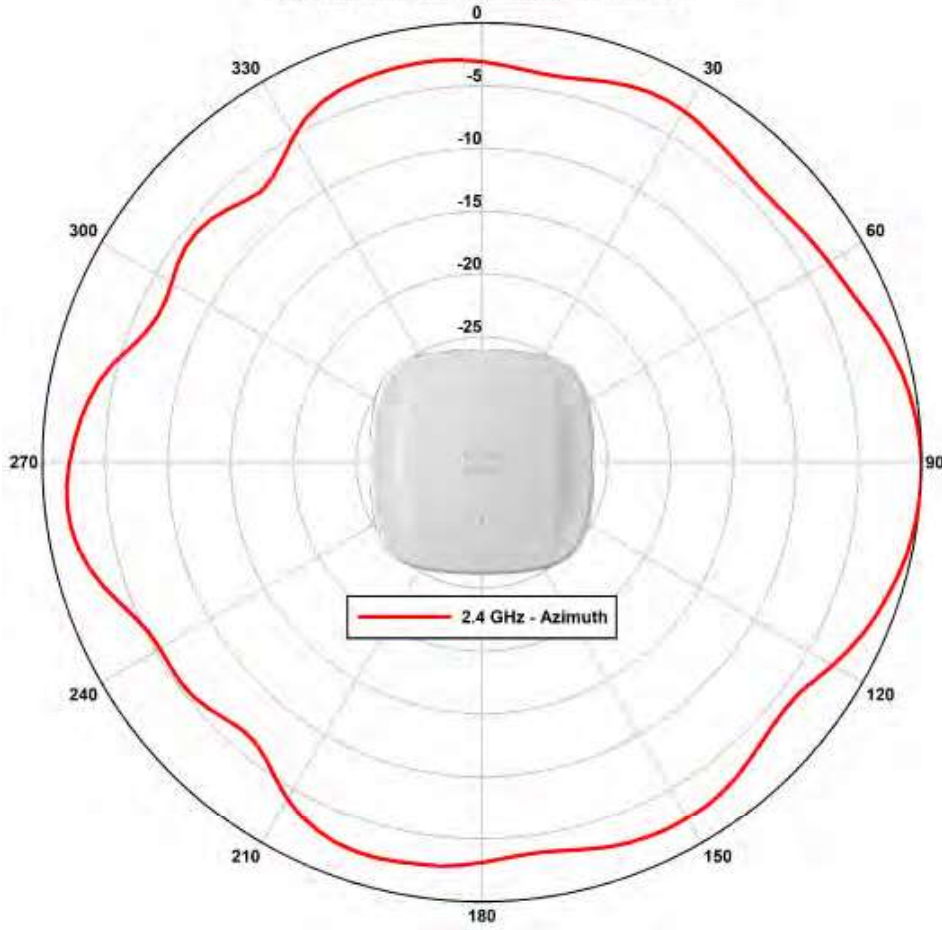


Catalyst 9164I Series Wi-Fi 6E Access Points 2.4 GHz - Elevation - Client Serving - Normalized

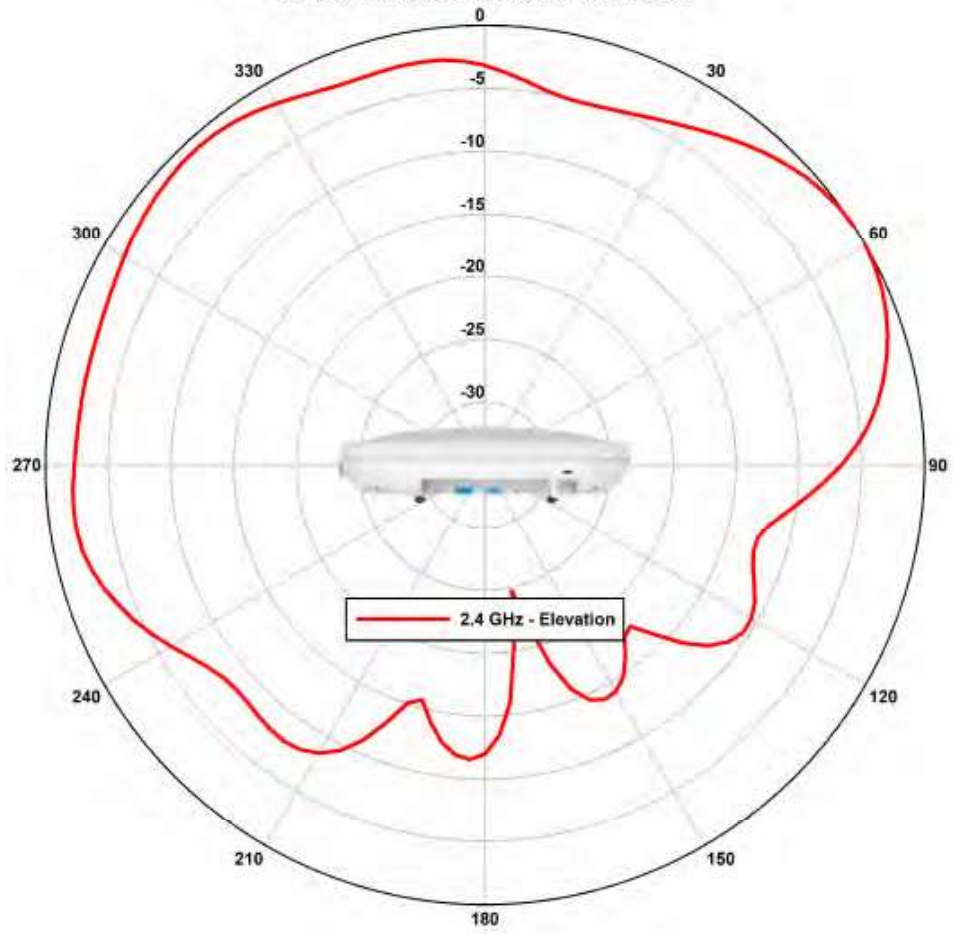


IoT Radios

Catalyst 9164I Series Wi-Fi 6E Access Points
2.4 GHz - Azimuth - IoT Radio - Normalized



Catalyst 9164I Series Wi-Fi 6E Access Points 2.4 GHz - Elevation - IoT Radio - Normalized



MR86 Datasheet

High Performance 802.11ax Wireless

The Cisco Meraki MR86 is a cloud-managed 4x4:4 802.11ax access point that raises the bar for wireless performance and efficiency. Designed for next-generation deployments in offices, schools, hospitals, shops, and hotels, the MR86 offers high throughput, enterprise-grade security, and simple management.

The MR86 provides a maximum of 3.0 Gbps* aggregate frame rate with concurrent 2.4 GHz and 5 GHz radios. A dedicated third radio provides real-time WIDS/WIPS with automated RF optimization, and a fourth integrated radio delivers Bluetooth scanning and beaconing.

With the combination of cloud management, high-performance hardware, multiple radios, and advanced software features, the MR86 makes an outstanding platform for the most demanding of uses—including high-density deployments and bandwidth or performance-intensive applications like voice and high-definition video.



MR86 and Meraki Cloud Management

Management of the MR86 is performed through the Meraki cloud, with an intuitive browser-based interface that enables rapid deployment without time-consuming training or costly certifications. Because the MR86 is self-configuring and managed over the web, it can be deployed at a remote location in a matter of minutes, even without on-site IT staff.

24x7 monitoring via the Meraki cloud delivers real-time alerts if a network encounters problems. Remote diagnostic tools enable immediate troubleshooting over the web so that distributed networks can be managed with a minimum of hassle.

The MR86's firmware is automatically kept up to date via the cloud. New features, bug fixes, and enhancements are delivered seamlessly over the web. This means no manual software updates to download or missing security patches to worry about.

Product Highlights


- 4x4:4 MU-MIMO 802.11ax
- 3.0 Gbps* dual-radio aggregate frame rate
- 24x7 real-time WIDS/WIPS and spectrum analytics via dedicated third radio
- Integrated Bluetooth Low Energy Beacon
- Integrated scanning radio
- Enhanced transmit power and receive sensitivity
- Integrated enterprise security and guest access
- Application-aware traffic shaping
- Optimized for voice and video
- Self-configuring, plug-and-play deployment
- Sleek design blends into office environments
- Full-time Wi-Fi location tracking via dedicated 3rd radio

Features

Dual-radio aggregate frame rate of up to 3.0 Gbps*

5 GHz 4x4:4 and 2.4 GHz 4x4:4 radios offer a combined dual-radio aggregate frame rate of **3.0 Gbps***, with up to **2,402 Mbps in the 5 GHz band** and **574 Mbps in the 2.4 GHz band**.

* The radio chipset supports an aggregate PHY data rate of **3.5 Gbps (2,402 Mbps in the 5 GHz band and 1,147 Mbps in the 2.4 GHz band)**.

 **Note:** Achieving a 1,147 Mbps PHY rate in 2.4GHz requires using 40MHz channels (20 + 20 MHz channel bonding) in 2.4GHz, which Cisco Meraki does not enable because this feature is not recommendable in real-world enterprise deployments. Please review this [KB](#) to learn more.

Multi User Multiple Input Multiple Output (MU-MIMO)

With support for features of 802.11ax, the MR86 offers MU-MIMO and OFDMA for more efficient transmission to multiple clients. Especially suited to environments with numerous mobile devices, MU-MIMO enables multiple clients to receive data simultaneously. This increases the total network performance and improves the end user experience.

Dedicated third radio delivers 24x7 wireless security and RF analytics

The MR86's dedicated dual-band scanning and security radio continually assesses the environment, characterizing RF interference and containing wireless threats like rogue access points. There's no need to choose between wireless security, advanced RF analysis, and serving client data - a dedicated third radio means that all functions occur in real-time, without any impact to client traffic or AP throughput.

Bluetooth Low Energy Beacon and scanning radio

An integrated fourth Bluetooth radio provides seamless deployment of BLE Beacon functionality and effortless visibility of Bluetooth devices. The MR86 enables the next generation of location-aware applications while future proofing deployments, ensuring it's ready for any new customer engagement strategies.

Automatic cloud-based RF optimization

The MR86's sophisticated and automated RF optimization means that there is no need for the dedicated hardware and RF expertise typically required to tune a wireless network. The RF data collected by the dedicated third radio is continuously fed back to the Meraki cloud. This data is then used to automatically tune the channel selection, transmit power, and client connection settings for optimal performance under even the most challenging RF conditions.

Integrated enterprise security and guest access

The MR86 features integrated, easy-to-use security technologies to provide secure connectivity for employees and guests alike. Advanced security features such as AES hardware-based encryption and Enterprise authentication with 802.1X and Active Directory integration provide wired-like security while still being easy to configure. One-click guest isolation provides secure, Internet-only access for visitors. PCI compliance reports check network settings against PCI requirements to simplify secure retail deployments.

Enterprise Mobility Management (EMM) & Mobile Device Management (MDM) integration

Meraki Systems Manager natively integrates with the MR86 to offer automatic, context-aware security. Systems Manager's self-service enrollment helps to rapidly deploy MDM without installing additional equipment, and then dynamically tie firewall and traffic shaping policies to client posture.

Application-aware traffic shaping

The MR86 includes an integrated layer 7 packet inspection, classification, and control engine, enabling the configuration of QoS policies based on traffic type, helping to prioritize mission-critical applications while setting limits on recreational traffic like peer-to-peer and video streaming. Policies can be implemented per network, per SSID, per user group, or per individual user for maximum flexibility and control.

Voice and video optimizations

Industry standard QoS features are built-in and easy to configure. Wireless MultiMedia (WMM) access categories, 802.1p, and DSCP standards support all ensure important applications get prioritized correctly, not only on the MR86, but on other devices in the network. Unscheduled Automatic Power Save Delivery (U-APSD) and new Target Wait Time features in 802.11ax clients ensure minimal battery drain on wireless VoIP phones.

Self-configuring, self-maintaining, always up-to-date

When plugged in, the MR86 automatically connects to the Meraki cloud, downloads its configuration, and joins the appropriate network. If new firmware is required, this is retrieved by the AP and updated automatically. This ensures the network is kept up-to-date with bug fixes, security updates, and new features.

Advanced analytics

Drilling down into the details of network usage provides highly granular traffic analytics. Visibility into the physical world can be enhanced with journey tracking through location analytics. Visitor numbers, dwell time, repeat visit rates, and track trends can all be easily monitored in the dashboard and deeper analysis is enabled with raw data available via simple APIs.

Specifications

Category	Specifications
Radios	<ul style="list-style-type: none">• 2.4 GHz 802.11b/g/n/ax client access radio• 5 GHz 802.11a/n/ac/ax client access radio• 2.4 GHz & 5 GHz dual-band WIDS/WIPS, spectrum analysis, & location analytics radio• 2.4 GHz Bluetooth Low Energy (BLE) radio with Beacon and BLE scanning support• Concurrent operation of all four radios• Supported frequency bands (country-specific restrictions apply):<ul style="list-style-type: none">◦ 2.401 - 2.484 GHz◦ 5.150 - 5.250 GHz (UNII-1)

- 5.250-5.350 GHz (UNII-2A)
- 5.490 - 5.730 GHz (UNII-2C)
- 5.735 - 5.825 GHz (UNII-3)

- List of compatible antennas: MA-ANT-20/25/27 and AIR-ANT2513P4M-N=

Antenna



Antennas are not included, please see "Ordering Information"

802.11ax, 802.11ac Wave 2 and 802.11n Capabilities

- DL-OFDMA**, UL-OFDMA**, TWT support**, BSS Coloring**
- 4 x 4 multiple input, multiple output (MIMO) with four spatial streams
- SU-MIMO, UL MU-MIMO** and DL MU-MIMO support
- Maximal ratio combining (MRC) & beamforming
- 20 and 40 MHz* channels (802.11n); 20, 40*, and 80 MHz channels (802.11ac Wave 2); 20, 40* and 80 MHz channels (802.11ax)



Note: *40MHz channels are supported only in the 5GHz band.

- Up to 1024-QAM on both 2.4 GHz & 5 GHz bands
- Packet aggregation

Power

- Power over Ethernet: 42.5 - 57 V (802.3at compatible)
- Power consumption: 30W max (802.3at **required**)
- Power over Ethernet injector sold separately

Note: Actual power consumption may vary depending on the AP usage.

Interfaces

- 1x 100/1000/2.5G BASE-T Ethernet (RJ45)

Mounting

- All standard mounting hardware included
- Mounts to walls and vertical poles.

Physical Security

- Two security screws
- Concealed mount plate with anti-tamper cable bay

Environment

- Operating and storage temperature: -40 °F to 131 °F (-40 °C to 55 °C)
- Operating and storage humidity: 5 to 95% non-condensing
- Operating and storage altitude: Up to 40,000 feet (12,192 meters)
- IP67 Environmental rating

Reliability	<ul style="list-style-type: none"> • Mean Time Between Failure (MTBF): 1,566,656hrs at +25°C operating temperature
Physical Dimensions	<ul style="list-style-type: none"> • 11.81" x 6.02" x 2.16" (30.0 cm X 15.3 cm X 5.5 cm), not including cable gland, mounts or antennas • Weight: 1.5 kg
Security	<ul style="list-style-type: none"> • Integrated Layer 7 firewall with mobile device policy management • Real-time WIDS/WIPS with alerting and automatic rogue AP containment with Air Marshal • Flexible guest access with device isolation • VLAN tagging (802.1q) and tunneling with IPsec VPN • PCI compliance reporting • WEP***, WPA, WPA2-PSK, WPA2-Enterprise with 802.1X, WPA3 - Personal**, WPA3 - Enterprise**, WPA3 - Enhanced Open (OWE)** • EAP-TLS, EAP-TTLS, EAP-MSCHAPv2, EAP-SIM • TKIP and AES encryption • Enterprise Mobility Management (EMM) & Mobile Device Management (MDM) integration • Cisco ISE integration for Guest access and BYOD Posturing
Quality of Service	<ul style="list-style-type: none"> • Advanced Power Save (U-APSD) • WMM Access Categories with DSCP and 802.1p support • Layer 7 application traffic identification and shaping
Mobility	<ul style="list-style-type: none"> • PMK, OKC, & 802.11r for fast Layer 2 roaming • Distributed or centralized layer 3 roaming
Analytics	<ul style="list-style-type: none"> • Embedded location analytics reporting and device tracking • Global L7 traffic analytics reporting per network, per device, & per application
LED Indicators	<ul style="list-style-type: none"> • 1 power/booting/firmware upgrade status
Regulatory	<ul style="list-style-type: none"> • RoHS • For additional country-specific regulatory information, please contact Meraki sales
Warranty	<ul style="list-style-type: none"> • Outdoor access point • 1 year hardware warranty with advanced replacement included
Ordering Information	<ul style="list-style-type: none"> • MR86-HW: Meraki MR86 Cloud Managed 802.11ax AP • MA-INJ-4: Meraki MR 802.3at PoE Injector (Power Cord Not Included) • MA-INJ-6: Meraki MR MultiGigabit 802.3bt Injector (Power Cord Not Included) • MA-ANT-20 Meraki Dual-Band Omni Antennas

- MA-ANT-25 Meraki Dual-Band Patch Antenna
- MA-ANT-27 Meraki Dual-Band Sector Antenna
- AIR-ANT2513P4M-N= Dual-band, 4-port, 30° beam
- For AIR-ANT2513P4M-N= antenna, contact Cisco directly
- Note: Meraki access point license required.

Compliance and Standards

Category	Standards
IEEE Standards	<ul style="list-style-type: none"> • 802.11a, 802.11ac, 802.11ax, 802.11b, 802.11e, 802.11g, 802.11h, 802.11i, 802.11k, 802.11n, 802.11r, and 802.11u***
Safety Approvals	<ul style="list-style-type: none"> • CSA and CB 60950 & 62368 • Conforms to UL 2043 (Plenum Rating)
Radio Approvals	<ul style="list-style-type: none"> • Canada: FCC Part 15C, 15E, RSS-247 • Europe: EN 300 328, EN 301 893 • Australia/NZ: AS/NZS 4268 • Mexico: IFT, NOM-208 • Taiwan: NCC LP0002 • For additional country-specific regulatory information, please contact Meraki Sales
EMI Approvals (Class B)	<ul style="list-style-type: none"> • Canada: FCC Part 15B, ICES-003 • Europe: EN 301 489-1-17, EN 55032, EN 55024 • Australia/NZ: CISPR 22 • Japan: VCCI
Exposure Approvals	<ul style="list-style-type: none"> • Canada: FCC Part 2, RSS-102 • Europe: EN 50385, EN 62311, EN 62479 • Australia/NZ: AS/NZS 2772



*** feature can be enabled for required networks

RF Performance Table

2.4 GHz

Operating Band	Operating Mode	Data Rate	Total TX Power (conducted)
2.4 GHz	802.11b	1 Mb/s	25.0
		2 Mb/s	25.0
		5.5 Mb/s	25.0
		11 Mb/s	25.0
2.4 GHz	802.11g	6 Mb/s	25.0
		9 Mb/s	25.0
		12 Mb/s	23.5
		18 Mb/s	23.5
		24 Mb/s	22.0
		36 Mb/s	22.0
		48 Mb/s	21.5
2.4 GHz	802.11n (HT20)	54 Mb/s	21.5
		MCS0	25.0
		MCS1	25.0
		MCS2	23.5
		MCS3	23.5
	MCS4	23.5	

		MCS5	21.5
		MCS6	21.5
		MCS7	20.5
2.4 GHz	802.11ac (VHT20)	MCS0	25.0
		MCS1	25.0
		MCS2	23.5
		MCS3	23.5
		MCS4	23.5
		MCS5	21.5
		MCS6	21.5
		MCS7	20.5
		MCS8	19.5
2.4 GHz	802.11ax (HE20)	MCS0	25.0
		MCS1	25.0
		MCS2	23.5
		MCS3	23.5
		MCS4	23.5
		MCS5	21.5
		MCS6	21.5

MCS7	20.5
MCS8	19.5
MCS9	19.5
MCS10	18.0
MCS11	18.0

5 GHz

Operating Band	Operating Mode	Data Rate	TX Power
5 GHz	802.11a	6 Mb/s	24.0
		9 Mb/s	24.0
		12 Mb/s	23.0
		18 Mb/s	23.0
		24 Mb/s	22.0
		36 Mb/s	22.0
		48 Mb/s	21.0
		54 Mb/s	20.5
		5 GHz	802.11n (HT20)
MCS1	24.0		
MCS2	23.0		

		MCS3	23.0
		MCS4	22.0
		MCS5	22.0
		MCS6	21.0
		MCS7	20.5
5 GHz	802.11n (HT40)	MCS0	23.0
		MCS1	23.0
		MCS2	23.0
		MCS3	23.0
		MCS4	22.0
		MCS5	21.0
		MCS6	20.5
		MCS7	20.0
5 GHz	802.11ac (VHT20)	MCS0	24.0
		MCS1	24.0
		MCS2	23.0
		MCS3	23.0
		MCS4	22.0
		MCS5	22.0

		MCS6	21.0
		MCS7	20.5
		MCS8	19.5
5 GHz	802.11ac (VHT40)	MCS0	23.0
		MCS1	23.0
		MCS2	23.0
		MCS3	23.0
		MCS4	22.0
		MCS5	21.0
		MCS6	20.5
		MCS7	20.0
		MCS8	19.0
		MCS9	18.5
5 GHz	802.11ac (VHT80)	MCS0	23.0
		MCS1	23.0
		MCS2	23.0
		MCS3	23.0
		MCS4	22.0
		MCS5	20.0

		MCS6	20.0
		MCS7	19.0
		MCS8	18.0
		MCS9	18.0
5 GHz	802.11ax (HE20)	MCS0	24.0
		MCS1	24.0
		MCS2	23.0
		MCS3	23.0
		MCS4	22.0
		MCS5	22.0
		MCS6	21.0
		MCS7	20.5
		MCS8	19.5
		MCS9	19.0
		MCS10	17.5
		MCS11	17.5
5 GHz	802.11ax (HE40)	MCS0	23.0
		MCS1	23.0
		MCS2	23.0

		MCS3	23.0
		MCS4	22.0
		MCS5	21.0
		MCS6	20.5
		MCS7	20.0
		MCS8	19.0
		MCS9	18.5
		MCS10	17.0
		MCS11	17.0
5 GHz	802.11ax (HE80)	MCS0	23.0
		MCS1	23.0
		MCS2	23.0
		MCS3	23.0
		MCS4	22.0
		MCS5	20.0
		MCS6	20.0
		MCS7	19.0
		MCS8	18.0
		MCS9	18.0

MCS10 16.0

MCS11 16.0

Installation Guide

For instructions on how to install and configure MR86 access points please refer to the [MR86 Installation Guide](#).

E-Rate Agreement No [REDACTED]

Between

CUSTOMER NAME

and

GovConnection, Inc. d/b/a Connection Public Sector Solutions

This Volume Purchase Agreement (hereinafter the "Agreement") is made and entered into this ____ day of _____, 20XX by and between GovConnection, Inc. d/b/a Connection Public Sector Solutions a Maryland corporation with offices located at 732 Milford Road, Merrimack, NH 03054 (hereinafter "Connection") and **CUSTOMER NAME AND ADDRESS** (hereinafter "CUSTOMER").

WHEREAS, Connection offers to sell products available to CUSTOMER via Connection's catalog and/or websites (hereinafter "Products"); and

WHEREAS, CUSTOMER desires to purchase such Products from Connection and Connection desires to sell Products to CUSTOMER under the terms and conditions of this Agreement.

NOW, THEREFORE, for and in consideration of the foregoing premises and the mutual covenants and agreements contained in this Agreement, the parties agree as follows:

1. SCOPE OF AGREEMENT

- a. **Products & Services** CUSTOMER may purchase and Connection will sell and deliver products and services within the scope of the E-rate program
- b. **Eligible Purchasers.** Only Eligible Purchasers are allowed to purchase in the name of CUSTOMER. CUSTOMER faculty, staff, and students are considered Eligible Purchasers ("Eligible Purchasers") in this Agreement. CUSTOMER will take measures to ensure that only authorized purchases are made and indemnify Connection if anyone unauthorized purchases through no fault of Connection. **[Eligible Parties Includes: Faculty, Staff, Students, Parents, Employees]** if desired)
- c. **Prices.** Pricing will be determined and calculated consistently by Connection and made available for all Eligible Purchasers. The prices as shown on the quote will be honored at the time of purchase, if products are still available when E-Rate funding is approved.
- d. **Commitment.** Customer is responsible for payment whether whole, partial or no E-rate funding is approved.
- e. **Net Purchases.** Purchases made by an Eligible Purchaser under the terms of this Agreement, which includes Web Orders (or B2B Orders) and any orders placed directly with the Account Manager/Account Management Team and specifically referencing this Agreement, less any credits or returns.

2. TERM AND TERMINATION

- a. **Term.** The term of this Agreement begins on the date of the last signature set forth herein, and shall continue until **June 30 20XX or September 30, 20XX.**
 - b. **Notice of termination/cancellation.** Either party may terminate this Agreement immediately upon written notice to the other in the event of a breach or violation of the terms or conditions of this Agreement and such breach has not been remedied within ten (10) business days from receipt of such notice.
3. **Orders and Payment.** CUSTOMER may place orders under this Agreement by a) using a debit or credit card accepted by Connection, with payment due at time of order placement; or b) issuing a purchase order with credit terms approved by Connection's credit department. Payment terms of Net 30 days means that payment is expected to be made by Check or Electronic Funds Transfer (ACH or wire) within 30 days after date of Connection's invoice. Credit Cards will not be accepted for payment of Net accounts. Please note that Connection may assess interest at the rate of one and one-half percent (1.5%) per month or the maximum rate allowed by applicable law, whichever is greater, on any past due amounts, together with Connection's costs of collection (including, without limitation, reasonable attorneys' fees).
 4. **Independent Contractor Relationship.** Nothing in this Agreement is intended to create anything other than an independent contractor relationship between the parties. Neither party will bind or commit the other to any commitment or obligation, or incur any charge or expense for, or in the name of, the other without the other's prior written consent.
 5. **Warranties.** Connection warrants that it has good title to the hardware products it sells and that it has proper authority to license the software products it distributes. The provision of certain discounts, including educational and governmental discounts, is contingent on CUSTOMER providing accurate and truthful information. Connection has no control over the technology of the Products sold hereunder and therefore cannot and does not indemnify CUSTOMER for any claims by third parties that Products infringe any patent, copyright, trademark or trade secret. Connection will pass through any such indemnity it receives from the Product manufacturers or suppliers to CUSTOMER.

CONNECTION AND ITS AFFILIATES HEREBY EXPRESSLY DISCLAIM ALL WARRANTIES EITHER EXPRESS OR IMPLIED, RELATED TO PRODUCTS SOLD OR SERVICES PROVIDED BY THIRD PARTIES OR AFFILIATES OF CONNECTION, INCLUDING, WITHOUT LIMITATION, ANY WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. THIS DISCLAIMER DOES NOT AFFECT THE TERMS OF THE MANUFACTURER'S WARRANTY, IF ANY.

6. **Customer Lists.** Connection agrees that it will not compile a list of the CUSTOMER's Eligible Purchasers' email or other addresses, nor compile any information about the use made by CUSTOMER's Eligible Purchasers of the website. If such information is compiled automatically by Connection through operation of software or other programming, then Connection agrees that it will not use, sell, or otherwise disclose such information to any third party, except when a disclosure is required by law or as otherwise permitted in accordance with the Section entitled "Confidentiality" of this Agreement.
7. **Non-Waiver & Severability.** The failure or delay of either party to insist on strict performance of any term or condition, or to exercise any right or remedy in this Agreement is not intended, and will not be construed as, a waiver of any such right or remedy. The provisions of this Agreement may be severable and the invalidity, in whole or in part, of any term or condition of this Agreement shall not affect the validity of other parts hereof.

8. **Vendor license agreements.** CUSTOMER agrees to abide by all license provisions or end user agreements imposed by the manufacturer or publisher.

9. **Returns.** All returns require prior authorization by Connection. Returns must be authorized by Connection within 30 days of the invoice date, and are subject to the manufacturer's return policy. Software, BTO, CTO and certain other manufacturer's products are not returnable. We will do our best to work with you, however, manufacturer's and Connection's policies with respect to such returns should be checked prior to purchase. Within thirty (30) days of purchase, Connection will replace or repair, at its sole discretion, any product that is deemed defective. After 30 days, the manufacturer's warranty process must be followed. All non-defective returns authorized by Connection are subject to a 15% restocking fee, and must be returned within 30 days from date of invoice. Connection's Return Policy is subject to change. The Return Policy will be accessible at the time of sale on web orders. The most current Returns policy will be posted here:

<http://www.govconnection.com/IPA/Content/About/Legal/PCCGOV/TermsConditionsSale.htm>

10. **Shipping.** Orders delivered within the Continental US will be shipped FOB Destination either by an established delivery service, i.e. standard carrier, at Connection's option and cost or, at the discretion of the CUSTOMER, via expedited delivery with Freight Prepaid and added to the invoice. All Shipments designated for Hawaii and Alaska, or any other OCONUS location, are subject to additional shipping charges. CUSTOMER will pay all shipping charges for any Order where such CUSTOMER requests or requires overnight or expedited delivery or that require special shipment/handling (i.e. lift gate and/or inside delivery) or heavy weight packaging. Such charges will be added to the Order and Invoiced as a separate line item. Connection shall have the capability of tracking all shipments to provide status to CUSTOMER. Connection shall maintain records evidencing the delivery of goods and upon request by CUSTOMER will provide such proof of delivery. Connection reserves the right to propose changes to any terms of shipping established with this Agreement with thirty (30) day notice to CUSTOMER. Heavy Weight Shipment: Connection defines heavy weight shipments as a single item weighing over 150lbs or multiple items weighing over 300lbs or heavy dimensional weight (packages with a large size-to-weight ratio). For orders classified as "Heavy Weight" the shipping terms will be FOB Destination, Freight Prepaid and added to Purchaser's Order. Shipping charges will be added to all personal shipments. Due to fluctuating, unstable energy prices in today's market place, Connection may add a handling charge of \$5.00 to any single order from a Customer with a total value of \$50.00 or less. In addition, special handling charges may be incurred for shipments of hazardous materials (e.g. Laptop batteries) that require special packaging and/or handling under Federal regulations.

11. **Governing Law;** These terms and any sale hereunder will be governed by the laws of the state _____ without regard to conflicts of laws rules, regardless of the location of customer. Any dispute, action or litigation must be brought in _____ and customer consents to the jurisdiction of the federal and state courts in _____, submits to jurisdiction there, and waives the right to change venue. Customer hereby agrees that such venue is appropriate and that Connection's agreement to sell and deliver products to customer is dependent on this provision. In the event of litigation each party agrees to be responsible for its legal costs and expenses including its attorney fees.

12. **Limitation of Liability.** NEITHER CONNECTION NOR ITS AFFILIATES WILL BE LIABLE FOR LOST PROFITS, LOSS OF BUSINESS OR OTHER CONSEQUENTIAL, SPECIAL, INDIRECT OR PUNITIVE DAMAGES, EVEN IF ADVISED OF THE POSSIBILITY OF SUCH DAMAGES, OR FOR ANY CLAIM BY ANY THIRD PARTY. NEITHER CONNECTION NOR ITS AFFILIATES WILL BE LIABLE FOR PRODUCTS NOT BEING AVAILABLE FOR USE OR FOR LOST OR CORRUPTED DATA OR SOFTWARE OR THE PROVISION OF SERVICES BY THIRD PARTIES. CUSTOMER AGREES THAT FOR ANY LIABILITY RELATED TO THE PURCHASE OF

PRODUCTS OR SERVICES PROVIDED DIRECTLY BY CONNECTION OR ITS AFFILIATES, NEITHER CONNECTION NOR ITS AFFILIATES ARE LIABLE OR RESPONSIBLE FOR ANY AMOUNT OF DAMAGES ABOVE THE DOLLAR AMOUNT PAID BY CUSTOMER FOR THE PRODUCT(S) OR SERVICE(S) GIVING RISE TO THE CLAIM.

13. **Pricing Information; Availability; Errors and Omissions Disclaimer.** All pricing is subject to change without notice. Connection reserves the right to make adjustments to pricing, products and service offerings for reasons including but not limited to, changing market conditions, product discontinuation, product unavailability, manufacturer price changes and errors in advertisements. All orders are subject to product availability. Therefore, Connection cannot guarantee that it will be able to fulfill all CUSTOMER's orders as requested.

Connection makes every effort to ensure the accuracy of the information published in our catalogs and on our Website(s). However, the documents and graphics published on this site may contain technical inaccuracies or typographical errors. We make no representations about the suitability of the information and graphics presented on this site. All such documents and graphics are provided "as is" without warranty of any kind.

If an error is made and a product is listed at an incorrect price, Connection shall maintain the right to refuse or cancel any orders placed at the incorrect price. If the order has been confirmed and charged to your credit card, Connection shall immediately issue a credit in the amount of the incorrect price. Note: Connection does not guarantee that its prices listed on other Web sites or price engines are accurate or up-to-date.

14. **Indemnification**

Connection offers thousands of brand-name commercially available products and services (Products). Connection has no control over the technology of the Products it sells and therefore cannot and do not indemnify Customer for claims by third parties that Products infringe any patent, copyright, trademark or trade secret. Connection will pass through any such indemnity it receives from the Product manufacturers or supplier. Connection warrants that the Products it sells have good title and that it has the proper authority to license the software products it distributes.

15. **Confidentiality**

- a. Both parties shall maintain as confidential and shall not disclose (except for those employees, of the recipient and its affiliates who need to know such information in connection with the recipient's performance of its obligations under the Agreement, any confidential information of the other party which may include, but is not limited to, any information which relates to the other party's or CUSTOMER's or Eligible Purchasers' business affairs, trade secrets, technology, research and development, or the terms of this Agreement ("Confidential Information") and each party agrees to protect that Confidential Information with the same degree of care it uses to protect its own confidential information.
- b. The parties shall have no obligation under this Agreement with respect to any information that is: (i) already known by the receiving party at the time of the disclosure; (ii) publicly known at the time of the disclosure or becomes publicly known through no wrongful act of the receiving party; (iii) subsequently disclosed on a non-confidential basis by a third party not having a confidential relationship with the disclosing party and which third party rightfully acquired such information; (iv) independently developed by the receiving party;

(v) communicated to a third party with the express written consent of the disclosing party; or (vi) required to be disclosed to any governmental agency or is required by any subpoena, summons, order or other judicial process, provided however that the receiving party shall give at least fourteen (14) business days written notice to the other party prior to disclosing such information.

c. Both parties shall, upon expiration or earlier termination of this Agreement, whichever is earlier, either a) return to the disclosing party any and all of the disclosing party's Confidential Information together with any copies or reproductions thereof or b) provide the disclosing party with a certificate of destruction.

16. **Force Majeure.** Neither party will be liable to the other party for a failure or delay in performance any event which includes, but is not limited to, an act of God, act or omission of carriers, embargo, explosion, fire, flood, order of civil or military authority, strike, war, or similar causes beyond its reasonable control ("Force Majeure Event"). If a Force Majeure Event renders impossible or delays a party's performance, that party will immediately notify the other in writing of such event.

17. **Advertising.** By execution of this Agreement, CUSTOMER agrees that Connection may use CUSTOMER's name in publicity releases or for advertising purposes only. Neither party shall use the name(s) or trademark(s) of the other in any other manner without the prior written consent of the other party; such consent shall not be unreasonably withheld.

18. **Notices.** Any notices required to be provided under the terms of this Agreement will be sent to the parties via email; facsimile; certified mail – return receipt requested or overnight courier at the following addresses:

CUSTOMER	GovConnection, Inc.
	GovConnection, Inc.
	732 Milford Road
	Merrimack, NH 03054
Attn:	Attn: GovConnection Contracts
Tel:	Tel: 800-800-0019
Fax:	Fax: 603-683-2482
Email:	Email: sledcontracts@govconnection.com

19. **Order of Precedence.** The order of precedence for all transactions made under this Agreement shall be: This Agreement and any amendments made to it, then Connection's standard terms and conditions. CUSTOMER shall be subject to the terms and conditions set forth herein. Connection reserves the right to not accept any purchase order if said purchase order has stated Terms and Conditions with which it cannot agree. In such case Connection will work with CUSTOMER to make any such Terms and Conditions acceptable. If an agreement cannot be reached, Connection will refuse any such purchase order. Such refusal shall not constitute a breach of this Agreement and cannot be used as a cause for termination of this Agreement nor relieve either party of its obligations in accordance with this Agreement.

20. **Changes.** No change or modification to this Agreement is valid or binding on either party unless set forth in an Amendment, referencing this Agreement, and signed by both parties' duly authorized officials.

21. **Assignment.** The rights and liabilities of the Parties shall bind and inure to the benefit of their respective successors and assigns; provided that CUSTOMER may not assign its rights or delegate its obligations under this Agreement to any entity that is not wholly-owned, directly or indirectly, by CUSTOMER without the prior written consent of Connection. Any attempted assignment in violation of this section shall be void. This Agreement shall not be deemed to confer any rights or remedies upon any person or entity not a party hereto.
22. **Counterparts.** This Agreement may be executed by the parties hereto in any number of counterparts, each of which shall be deemed an original, but all of which shall constitute one and the same Agreement. Each counterpart may consist of a number of copies hereof each signed by less than all, but together signed by all the Parties to this Agreement.
23. **Audit /Document Retention.** E-rate documentation requirement for both CUSTOMER AND CONNECTION IS 10 years from the last date to receive service, or equipment delivery date, whichever is later. All applicants and service providers are required to retain receipt and delivery records relating to pre-bidding, bidding, contracts, application process, invoices, provision of services, and other matters relating to the administration of universal service for a period of at least ten years after the latter of the last day of the applicable funding year or the service delivery deadline for the funding request.
24. **Entire Agreement.** This Agreement, its attachments and any other document incorporated herein by reference, constitute the entire agreement between Connection and CUSTOMER for the matters set forth herein; shall only be supplemented by the prices, quantity and descriptions set forth in Connection's invoices for sales related to this Agreement; and supersede all prior agreements and understandings, written or oral, relating to the subject matter of this Agreement. No modification of any term or condition in this Agreement will be binding unless in writing and executed by both parties.
25. **Software.** If a quotation includes software or other products acquired pursuant to a subscription or other licensing arrangement, be aware that the manufacturer of such products requires all end users to agree to an End User License Agreement ("EULA"). The manufacturer will make its EULA available for review and it must be agreed to at or before the time the software or other licensed product is installed or accessed for the first time by the end user. It is the end user's responsibility to review, understand and agree to the terms of any such EULA.

By the signatures of their authorized representatives below, Connection and CUSTOMER acknowledge their understanding of, and consent to, each term and condition in this Agreement, as of the date of last signature below (the "Effective Date").

For and on behalf of:

CUSTOMER

Signature: _____

For and on behalf of:

GovConnection, Inc. d/b/a Connection

Signature: _____

Name: _____
Title: _____
Date: _____

Name: _____
Title: _____
Date: _____

DRAFT

ATTACHMENT B
ACCOUNT MANAGEMENT TEAM

The Team

The following represents the Connection Account Management Team who will support CUSTOMER during the term of the Agreement.

Name	Title	Email address	Phone #
Account Manager Name	Title		
Name of Sr. Sales manager	Sr. Sales Manager		
Name of Director	Sr. Director Sales		

RFP 25-MI-90 Award Recommendation - Award Letter_DOC-603126

Final Audit Report


2026-02-12

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