



9858 South Audio Drive  
 West Jordan, UT 84081  
 Toll free: (800) 383-9362  
 Fax: (801) 254-3802

**QUOTE**  
**45025**

Page: 1/3

| <b>BILL TO</b>                                                                     |  |
|------------------------------------------------------------------------------------|--|
| School District of Clay County<br>900 Walnut Street<br>Green Cove Springs FL 32043 |  |
| <b>SHIP TO</b>                                                                     |  |
| Keystone Heights<br>900 Orchid Ave<br>Keystone Heights FL 32656                    |  |

**Date:** May 3, 2023  
**Expires:** Nov 30, 2023  
**Customer Number:** 1003904  
**Sales Rep:** Spencer Anderson  
**Payment Terms:** 30 days net

| Product      | Description                                                                   | Quantity | Price    | Total     |
|--------------|-------------------------------------------------------------------------------|----------|----------|-----------|
| ST-XD-9025   | XD Teacher Box with Teacher Pendant Microphone                                | 96       | 223.30   | 21,436.80 |
| AM-1001      | EPIC Common Zone Amplifier 2 X 80W 70V, 1U HALF-RACK                          | 5        | 616.23   | 3,081.15  |
| AM-1003      | EPIC Common Zone Amplifier 1 X 80W 70V, 1U HALF-RACK                          | 4        | 497.74   | 1,990.96  |
| ST-AM-1025   | EPIC Common Zone Amplifier 4 X 250W 70V - 1U                                  | 1        | 1,577.09 | 1,577.09  |
| AM-1011      | EPIC Common Zone Amplifier 2 X 120W 70V, 1U HALF-RACK                         | 2        | 853.36   | 1,706.72  |
| AC-1027      | MS-300 to Amplifier Cable                                                     | 4        | 18.06    | 72.24     |
| PA-0095.P    | Grandstream GXP2130 Enterprise Phone including Programming                    | 1        | 158.08   | 158.08    |
| EP-0020.P    | EPIC Kiosk with Programming                                                   | 1        | 1,612.63 | 1,612.63  |
| ST-EP-0001.P | 1U Rackmount Appliance for EPIC System with Programming                       | 1        | 5,861.51 | 5,861.51  |
| EP-0105.P    | CLAUDIA - EPIC Front Office Media Player with Programming (Requires AC Power) | 1        | 713.08   | 713.08    |
| EP-0009      | EPIC System Platform License                                                  | 1        | 3,672.86 | 3,672.86  |
| EP-0010      | SAFE System License (Requires EP-0009)                                        | 1        | 3,071.84 | 3,071.84  |
| EP-0022      | EPIC System Intercom Paging & Bells License (Requires EP-0009)                | 1        | 1,348.46 | 1,348.46  |
| PA-0011      | 2U Vented Utility Shelf, For Use w/EPIC Appliance                             | 1        | 75.16    | 75.16     |
| PA-0024      | Smart-UPS 1000VA LCD 2U 120V Battery Backup For EPIC Appliance                | 1        | 870.37   | 870.37    |
| PA-0045      | UPS 425VA 6-Outlet 120V for use with EPIC Kiosk                               | 1        | 90.42    | 90.42     |
| SP-0300      | Circle Cut In 70V Loudspeaker                                                 | 146      | 112.31   | 16,397.26 |
| SE-1002      | EPIC Custom Map Development Services                                          | 1        | 500.00   | 500.00    |
| SE-1024      | Engineering and Design Services                                               | 1        | 1,495.00 | 1,495.00  |
| SE-0045      | Installation of Intercom Classroom                                            | 96       | 405.30   | 38,908.80 |
| SE-0037      | Installation of 2-Way Intercom System                                         | 44       | 365.40   | 16,077.60 |
| SE-0038      | Installation of MS-300 for Common Zone Amplifier                              | 22       | 214.20   | 4,712.40  |
| SE-0012      | Installation Lift Rental                                                      | 1        | 550.00   | 550.00    |
| EP-0035      | EPIC Administrator Training                                                   | 1        | 500.00   | 500.00    |
| SE-0025      | Travel Services                                                               | 1        | 1,650.00 | 1,650.00  |



**QUOTE**  
**45025**

| Product      | Description                                                                               | Quantity | Price    | Total      |
|--------------|-------------------------------------------------------------------------------------------|----------|----------|------------|
| SP-1022      | 70V Wall Mount Speaker, White                                                             | 84       | 92.25    | 7,749.00   |
| AC-0004      | 18/2 Spooled Speaker Wire Plenum Rated Per Foot, White                                    | 25000    | 0.41     | 10,250.00  |
| ST-AM-8003.P | MS-300 Network Interface with Programming (Requires PoE)                                  | 22       | 588.90   | 12,955.80  |
| SP-1094      | CK-4001 - Internal Horn and Enclosure Kit                                                 | 8        | 204.25   | 1,634.00   |
| AC-0002      | 75' Speaker Wire Plenum Rated, White                                                      | 16       | 28.25    | 452.00     |
| AC-0003      | 50' Speaker Wire Plenum Rated, White                                                      | 1        | 22.61    | 22.61      |
| EP-0034      | EPIC Phone Integration License                                                            | 1        | 1,014.52 | 1,014.52   |
| EP-0032      | InfoView Visual Messaging and Clock License (Requires EP-0009)                            | 1        | 2,995.00 | 2,995.00   |
| SP-1091      | External 70V Horn Speaker and Enclosure                                                   | 50       | 222.16   | 11,108.00  |
| ST-EP-0128   | Single - Wall Mounted Display Bundle (Requires PoE+)                                      | 7        | 1,052.54 | 7,367.78   |
| ST-EP-0228   | Double - Wall Mounted Display Bundle (Requires PoE+)                                      | 15       | 3,114.36 | 46,715.40  |
| SE-0078      | Installation of Double Display                                                            | 15       | 399.00   | 5,985.00   |
| SE-0077      | Installation of Single Display                                                            | 7        | 199.50   | 1,396.50   |
| AM-3245.P    | Network Interface SAFE Alert Extender and 2-Way Intercom with Programming (Requires PoE+) | 44       | 985.22   | 43,349.68  |
| PA-0233      | Clock Guard Dynamic Displays for InfoView Clocks                                          | 2        | 278.36   | 556.72     |
| CK-4011      | Wiring Bundle for Optimum Amplifier with Integrated XD Receiver                           | 96       | 119.04   | 11,427.84  |
| ST-SP-0211   | Classroom Speaker, Ceiling, 1x2 Tile Replacement, Plenum Rated, Set of 4                  | 97       | 299.23   | 29,025.31  |
| ST-SP-0212   | Classroom Speaker, Ceiling, 1x2 Tile Replacement, Plenum Rated, Set of 2                  | 15       | 149.62   | 2,244.30   |
| SE-1068      | SE-0023 - Install of Network Devices                                                      | 333      | 315.00   | 104,895.00 |
| SE-0080      | Installation of Kiosk                                                                     | 1        | 138.60   | 138.60     |
| AM-1002      | EPIC Common Zone Amplifier 1 X 40W 70V, 1U HALF-RACK                                      | 4        | 303.83   | 1,215.32   |
| ST-PA-9005   | PA-9005 - EPIC 70 Volt Volume Control Kit                                                 | 45       | 78.00    | 3,510.00   |
| WP-0001      | CK-4006 - Wall Plate, WPA-701, Ambient Mic with Decora Plate                              | 96       | 89.79    | 8,619.84   |
| SE-0067      | SE-1065 - System Pre-Assembly - Basic                                                     | 1        | 3,418.21 | 3,418.21   |
| SE-0029      | Initial On-Site Commissioning                                                             | 2        | 2,750.00 | 5,500.00   |
| SE-0031      | On-Site Commissioning                                                                     | 3        | 1,094.50 | 3,283.50   |
| PA-8010      | Wall Plate, ITC-1, AV Touch Control KIT                                                   | 96       | 513.54   | 49,299.84  |
| TX-0001      | This System Contains:                                                                     | 96       | 0.00     | 0.00       |
| AC-0014      | 22/2 Plenum Shielded Stranded Cable                                                       | 1920     | 0.00     | 0.00       |
| PA-0074      | Interactive Touch Controller                                                              | 96       | 0.00     | 0.00       |
| AC-0106      | 50' Cat6, Plenum Rated, Black                                                             | 96       | 0.00     | 0.00       |
| IN-0015      | Low Voltage Mounting Bracket/Double Gang Cut In Box                                       | 96       | 0.00     | 0.00       |
| AC-2018      | Female DB9 to Terminal Block Connector                                                    | 96       | 0.00     | 0.00       |
| SE-1001      | Programming of Network Device (ITC)                                                       | 96       | 33.00    | 3,168.00   |



**QUOTE**  
**45025**

| Product    | Description                                                                           | Quantity | Price     | Total      |
|------------|---------------------------------------------------------------------------------------|----------|-----------|------------|
| AM-3230.P. | MS-600 Optimum Amplifier with Integrated XD Receiver with Programming (Requires PoE+) | 96       | 1,637.52  | 157,201.92 |
| SE-0066    | Construction - Payment and Performance Bonding Services                               | 1        | 17,041.79 | 17,041.79  |

|                      |        |                       |
|----------------------|--------|-----------------------|
| Total Item Net Value |        | 681,671.91 USD        |
| Freight              |        | 20,451.00 USD         |
| State (%)            | 6.00 % | 0.00 USD              |
| County (%)           | 1.50 % | 0.00 USD              |
| <b>Total</b>         |        | <b>702,122.91 USD</b> |

PAEC Florida Buy Contract #23-01  
Price includes Performance Bonding

The content of this quote is confidential and is intended solely for the addressed organization. If you are not the intended recipient, any disclosure, copying, distribution, or other use of this information is prohibited.

Any install rates quoted are non-Davis Bacon/Prevailing Wage compliant, unless specifically noted within the descriptions above.

If tax exempt, sales tax will be removed upon receipt of Sales Tax Certificate.

# Audio Enhancement Solutions Proposal



May 3, 2023

Proposal ID# 107424  
SAP Quote# 45025

Prepared For School District of Clay County  
Mike Kemp



Dear School District of Clay County,

I want to personally thank you for inviting us to submit a proposal to School District of Clay County!

When my mother, Claudia Anderson, founded Audio Enhancement over 40 years ago, we never imagined the impact our services would have on education today. Through customer feedback, we have grown from offering classroom audio solutions to providing district-wide communication and safety technology. We have impacted over 4,000 districts, 39,000 schools, and over 1,200,000 classrooms across the world. We are excited for the opportunity to help you!

Our team focuses on hiring employees with a passion to make a difference in education. We look forward to developing a deeper partnership with School District of Clay County through building friendship and trust during the ongoing stages of your project.

It is our pleasure to submit this proposal to School District of Clay County. As with all proposals, revisions can be made at any time.

We look forward to your response and are available to answer any questions during the review process.

From all of us here at Audio Enhancement, thank you!

Sincerely yours,



*Jeff Anderson*

Jeff Anderson  
Audio Enhancement, CEO



# Making a Difference in Education

For more than forty years, Audio Enhancement has served the schools throughout the United States, providing both classroom audio enhancement systems as well as integration services for classroom technology. Audio Enhancement is headquartered in Salt Lake City Utah and has facilities in Georgia and Florida.

Audio Enhancement was founded in 1978 by Claudia Anderson around the simple idea that “learning begins with hearing.” Having two hearing impaired children; the first Audio Enhancement systems were designed specifically for the hearing impaired. Early in our history, technological advancements made it possible to also provide whole classroom sound systems, benefiting all students. Audio Enhancement has been the innovator and leader in this field.

By 2004, it was clear that classroom audio enhancement systems were a key part of the overall technology landscape in the classroom. Based on our high level of support, outstanding customer service, and training that was provided for the audio systems, several school districts came to us and requested that we expand our product offerings. Based on these requests, we undertook an initiative to increase our capabilities in order to provide a complete integrated technology package for the classroom. These offerings include display devices, control, video/audio playback devices and interactive technologies. By utilizing the principles developed over thirty years of providing classroom audio systems to the schools, we were able to provide both technical integration, teacher in-servicing, training, and professional development to help the schools ensure the success of their technology goals.

Moving the company forward, in 2008, Audio Enhancement was incorporated: Jeff Anderson, President and CEO, Jennifer Crum, CFO, Jeremy Anderson, CAO and Justin Anderson, COO. Today, the Audio Enhancement product line improves student achievement, decreases teacher vocal fatigue and absenteeism, and creates positive student behavior. Audio Enhancement systems also increase focus and attention and supports classroom management.



The Anderson Family



## Classroom Audio

A classroom Audio Enhancement system provides teachers with benefits seen in documented sound field system research with the consistency and clarity of the newest classroom technology—XD Audio. Teachers wear an XD Microphone with confidence of zero signal drop-outs. This delivers their voices to each student as clearly as if the teacher were sitting right next to them. With Classroom Audio, you can expect more time on task, fewer behavior issues, less teacher verbal repetition, and better content understanding. These provide an increase in actual instructional time, one thing every teacher can use more of. Clear and equitably distributed audio in the classroom contributes to the overall quality of instruction, targeting gaps in learning.

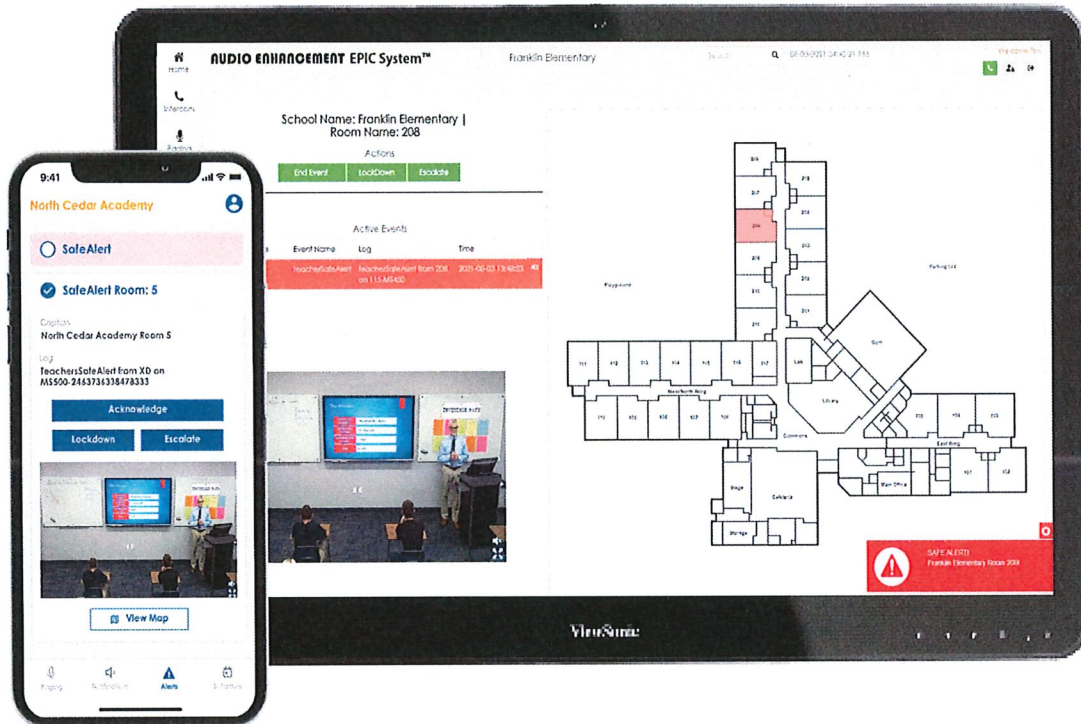
# EPIC System



## EPIC System

EPIC System allows schools to effectively and efficiently manage and schedule student movement within the school. By customizing bells and announcements on an individual classroom level, schools can eliminate unnecessary distractions to the learning environment, maximizing allocated learning time. EPIC system can be controlled from the Kiosk or the EPIC mobile app. Optional InfoView expands your EPIC System to include customizable classroom clocks, visual emergency notifications, and digital signage around your campus.





## SAFE System

SAFE System™ (Signal Alert For Education) System™ is an alert and notification solution that connects teachers and classrooms to first responders for quick response and communication. The integration of SAFE System with our teacher microphone gives teachers a personal duress button to send alerts instantly from anywhere in the school. Office staff can discreetly acknowledge the alert, letting teachers know that help is on the way. The web-based interface gives administrators the ability to provide direction and maintain situational awareness of the entire campus, even in the most challenging emergency conditions. Give everyone on your campus peace of mind with the reassurance that SAFE is ready when seconds count.

## Selected Systems and Products

### Optimum System

QTY - 80

COMPATIBILITY



The MS-600 is a fully integrated networked classroom amplifier and wireless microphone receiver, and a central component in the Optimum Classroom System. This amplifier has network-based intercom, paging and emergency notification, providing full-duplex audio. It is easy-to-use, easy-to-install, and has a simple user interface software. The entire unit is Powered over Ethernet (PoE). Intercom and paging functionalities are built-in.

#### INCLUDED COMPONENTS



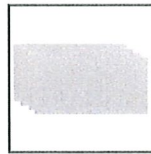
XD Teacher Box with Teacher Pendant Microphone



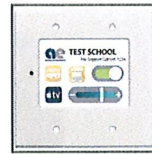
Optimum MS-600 Amplifier with Integrated XD Receiver with Programming (Requires PoE+)



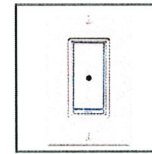
Wiring Bundle for Optimum Amplifier with Integrated XD Receiver



Classroom Speaker, Ceiling 1x2, Set of 4



Interactive Touch Controller Bundle with Programming



Wall Plate, WPA-701, Ambient Mic with Decora Plate

#### Full System Product Details

XD Teacher Box with Teacher Pendant Microphone, Optimum MS-600 Amplifier with Integrated XD Receiver with Programming (Requires PoE+), Wiring Bundle for Optimum Amplifier with Integrated XD Receiver, Classroom Speaker, Ceiling 1x2, Set of 4, Interactive Touch Controller Bundle with Programming, Wall Plate, WPA-701, Ambient Mic with Decora Plate,

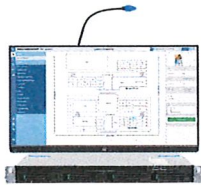
### EPIC Head End System

QTY - 01

COMPATIBILITY



Everything you need in order for an EPIC System central head-end.



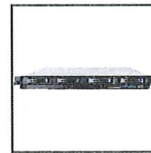
#### INCLUDED COMPONENTS



Grandstream GXP2130 Enterprise Phone including Programming



EPIC Kiosk with Programming



EPIC Server with Programming



CLAUDIA - EPIC Front Office Media Player with Programming (Requires AC Power)



EPIC System Platform License



SAFE System License (Requires EP-0009)

+ More

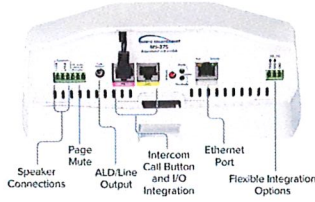
#### Full System Product Details

Grandstream GXP2130 Enterprise Phone including Programming, EPIC Kiosk with Programming, EPIC Server with Programming, CLAUDIA - EPIC Front Office Media Player with Programming (Requires AC Power), EPIC System Platform License, SAFE System License (Requires EP-0009), EPIC System Intercom Paging & Bells License (Requires EP-0009), 2U Vented Utility Shelf, For Use w/EPIC Appliance, Smart-UPS 1000VA LCD 2U 120V Battery Backup For EPIC Appliance, UPS 425VA 6-Outlet 120V for use with EPIC Kiosk, EPIC Custom Map Development Services, Engineering and Design Services, EPIC Administrator Training, EPIC Phone Integration License, InfoView Visual Messaging and Clock License (Requires EP-0009),

# MS-375 Network Interface

QTY - 44

COMPATIBILITY



## INCLUDED COMPONENTS



Network Interface SAFE Alert Extender and 2-Way Intercom with Programming (Requires PoE+)

### Full System Product Details

Network Interface SAFE Alert Extender and 2-Way Intercom with Programming (Requires PoE+).

# Hallway Visual Messaging Display

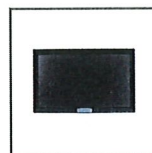
QTY - 15

COMPATIBILITY



The EPIC System InfoView Display is a display device specifically designed for the K-12 campus. With a PoE powered 22" Full HD display. This high-performance, energy-efficient, world-class Digital Signage Systems deliver power and data over a single Ethernet cable, offering greatly increased flexibility with location and positioning

## INCLUDED COMPONENTS



Double - Wall Mounted Display Bundle (Requires PoE+)

### Full System Product Details

Double - Wall Mounted Display Bundle (Requires PoE+).

## Gym Visual Messaging Display

QTY - 02

COMPATIBILITY

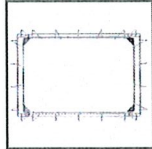


The EPIC System InfoView Display is a display device specifically designed for the K-12 campus. With a PoE powered 22" Full HD display. This high-performance, energy-efficient, world-class Digital Signage Systems deliver power and data over a single Ethernet cable, offering greatly increased flexibility with location and positioning.

### INCLUDED COMPONENTS



Single - Wall Mounted Display Bundle (Requires PoE+)



Clock Guard Dynamic Displays for InfoView Clocks

### Full System Product Details

Single - Wall Mounted Display Bundle (Requires PoE+), Clock Guard Dynamic Displays for InfoView Clocks,

## Visual Messaging Display

QTY - 05

COMPATIBILITY



The EPIC System InfoView Display is a display device specifically designed for the K-12 campus. With a PoE powered 22" Full HD display. This high-performance, energy-efficient, world-class Digital Signage Systems deliver power and data over a single Ethernet cable, offering greatly increased flexibility with location and positioning.

### INCLUDED COMPONENTS



Single - Wall Mounted Display Bundle (Requires PoE+)

### Full System Product Details

Single - Wall Mounted Display Bundle (Requires PoE+),

## 6 Spkr Optimum System

QTY - 15

COMPATIBILITY

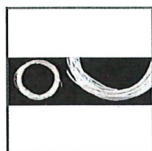


The MS-600 is a fully integrated networked classroom amplifier and wireless microphone receiver, and a central component in the Optimum Classroom System. This amplifier has network-based intercom, paging and emergency notification, providing full-duplex audio. It is easy-to-use, easy-to-install, and has a simple user interface software. The entire unit is Powered over Ethernet (PoE). Intercom and paging functionalities are built-in.

### INCLUDED COMPONENTS



XD Teacher Box with Teacher Pendant Microphone



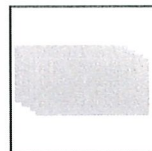
75' Speaker Wire Plenum Rated, White



Optimum MS-600 Amplifier with Integrated XD Receiver with Programming (Requires PoE+)



Wiring Bundle for Optimum Amplifier with Integrated XD Receiver



Classroom Speaker, Ceiling 1x2, Set of 4



Classroom Speaker, Ceiling 1x2, Set of 2

+ More

#### Full System Product Details

XD Teacher Box with Teacher Pendant Microphone, 75' Speaker Wire Plenum Rated, White, Optimum MS-600 Amplifier with Integrated XD Receiver with Programming (Requires PoE+), Wiring Bundle for Optimum Amplifier with Integrated XD Receiver, Classroom Speaker, Ceiling 1x2, Set of 4, Classroom Speaker, Ceiling 1x2, Set of 2, Interactive Touch Controller Bundle with Programming, Wall Plate, WPA-701, Ambient Mic with Decora Plate.

## 8 Spkr Optimum System

QTY - 01

COMPATIBILITY

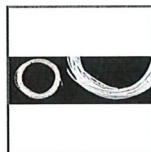


The MS-600 is a fully integrated networked classroom amplifier and wireless microphone receiver, and a central component in the Optimum Classroom System. This amplifier has network-based intercom, paging and emergency notification, providing full-duplex audio. It is easy-to-use, easy-to-install, and has a simple user interface software. The entire unit is Powered over Ethernet (PoE). Intercom and paging functionalities are built-in.

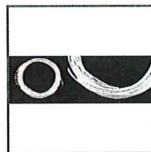
### INCLUDED COMPONENTS



XD Teacher Box with Teacher Pendant Microphone



75' Speaker Wire Plenum Rated, White



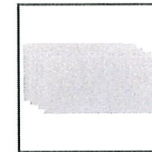
50' Speaker Wire Plenum Rated, White



Optimum MS-600 Amplifier with Integrated XD Receiver with Programming (Requires PoE+)



Wiring Bundle for Optimum Amplifier with Integrated XD Receiver



Classroom Speaker, Ceiling 1x2, Set of 4

+ More

#### Full System Product Details

XD Teacher Box with Teacher Pendant Microphone, 75' Speaker Wire Plenum Rated, White, 50' Speaker Wire Plenum Rated, White, Optimum MS-600 Amplifier with Integrated XD Receiver with Programming (Requires PoE+), Wiring Bundle for Optimum Amplifier with Integrated XD Receiver, Classroom Speaker, Ceiling 1x2, Set of 4, Classroom Speaker, Ceiling 1x2, Set of 4, Interactive Touch Controller Bundle with Programming, Wall Plate, WPA-701, Ambient Mic with Decora Plate.



MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.

INCLUDED COMPONENTS



EPIC Common Zone Amplifier 2 X 120W 70V, 1U HALF-RACK



MS-300 Network Interface with Programming (Requires PoE)

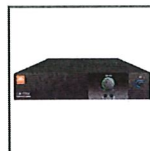
Full System Product Details

EPIC Common Zone Amplifier 2 X 120W 70V, 1U HALF-RACK, MS-300 Network Interface with Programming (Requires PoE),



MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.

INCLUDED COMPONENTS



EPIC Common Zone Amplifier 1 X 80W 70V, 1U HALF-RACK



MS-300 Network Interface with Programming (Requires PoE)

Full System Product Details

EPIC Common Zone Amplifier 1 X 80W 70V, 1U HALF-RACK, MS-300 Network Interface with Programming (Requires PoE),



MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.

INCLUDED COMPONENTS



EPIC Common Zone Amplifier 4 X 250W 70V - 1U



MS-300 Network Interface with Programming (Requires PoE)

Full System Product Details

EPIC Common Zone Amplifier 4 X 250W 70V - 1U, MS-300 Network Interface with Programming (Requires PoE).



MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.

INCLUDED COMPONENTS



MS-300 Network Interface with Programming (Requires PoE)

Full System Product Details

MS-300 Network Interface with Programming (Requires PoE).



MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.

INCLUDED COMPONENTS



EPIC Common Zone Amplifier 1 X 80W 70V, 1U HALF-RACK



MS-300 Network Interface with Programming (Requires PoE)

Full System Product Details

EPIC Common Zone Amplifier 1 X 80W 70V, 1U HALF-RACK, MS-300 Network Interface with Programming (Requires PoE),

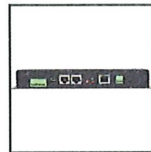


MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.

INCLUDED COMPONENTS



EPIC Common Zone Amplifier 2 X 120W 70V, 1U HALF-RACK



MS-300 Network Interface with Programming (Requires PoE)

Full System Product Details

EPIC Common Zone Amplifier 2 X 120W 70V, 1U HALF-RACK, MS-300 Network Interface with Programming (Requires PoE),





MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.

INCLUDED COMPONENTS



MS-300 Network Interface with Programming (Requires PoE)

Full System Product Details

MS-300 Network Interface with Programming (Requires PoE).



MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.

INCLUDED COMPONENTS



EPIC Common Zone Amplifier 2 X 80W 70V, 1U HALF-RACK



MS-300 Network Interface with Programming (Requires PoE)

Full System Product Details

EPIC Common Zone Amplifier 2 X 80W 70V, 1U HALF-RACK, MS-300 Network Interface with Programming (Requires PoE).



MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.



INCLUDED COMPONENTS



MS-300 Network Interface with Programming (Requires PoE)



EPIC Common Zone Amplifier 1 X 40W 70V, 1U HALF-RACK

Full System Product Details

MS-300 Network Interface with Programming (Requires PoE), EPIC Common Zone Amplifier 1 X 40W 70V, 1U HALF-RACK,



MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.



INCLUDED COMPONENTS



EPIC Common Zone Amplifier 2 X 80W 70V, 1U HALF-RACK



MS-300 Network Interface with Programming (Requires PoE)

Full System Product Details

EPIC Common Zone Amplifier 2 X 80W 70V, 1U HALF-RACK, MS-300 Network Interface with Programming (Requires PoE),



MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.



INCLUDED COMPONENTS



MS-300 Network Interface with Programming (Requires PoE)

Full System Product Details

MS-300 Network Interface with Programming (Requires PoE).



MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.



INCLUDED COMPONENTS



EPIC Common Zone Amplifier 2 X 80W 70V, 1U HALF-RACK



MS-300 Network Interface with Programming (Requires PoE)

Full System Product Details

EPIC Common Zone Amplifier 2 X 80W 70V, 1U HALF-RACK, MS-300 Network Interface with Programming (Requires PoE).



MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.



INCLUDED COMPONENTS



MS-300 Network Interface with Programming (Requires PoE)

Full System Product Details

MS-300 Network Interface with Programming (Requires PoE).



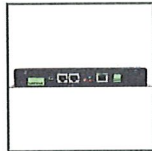
MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.



INCLUDED COMPONENTS



EPIC Common Zone Amplifier 2 X 80W 70V, 1U HALF-RACK



MS-300 Network Interface with Programming (Requires PoE)

Full System Product Details

EPIC Common Zone Amplifier 2 X 80W 70V, 1U HALF-RACK, MS-300 Network Interface with Programming (Requires PoE).



MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.



INCLUDED COMPONENTS



MS-300 Network Interface with Programming (Requires PoE)

Full System Product Details

MS-300 Network Interface with Programming (Requires PoE).



MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.



INCLUDED COMPONENTS



MS-300 Network Interface with Programming (Requires PoE)

Full System Product Details

MS-300 Network Interface with Programming (Requires PoE).



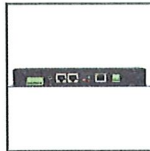
MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.



INCLUDED COMPONENTS



EPIC Common Zone Amplifier 2 X 80W 70V, 1U HALF-RACK



MS-300 Network Interface with Programming (Requires PoE)

Full System Product Details

EPIC Common Zone Amplifier 2 X 80W 70V, 1U HALF-RACK, MS-300 Network Interface with Programming (Requires PoE),



MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.



INCLUDED COMPONENTS



MS-300 Network Interface with Programming (Requires PoE)



EPIC Common Zone Amplifier 1 X 40W 70V, 1U HALF-RACK

Full System Product Details

MS-300 Network Interface with Programming (Requires PoE), EPIC Common Zone Amplifier 1 X 40W 70V, 1U HALF-RACK,

## Portable 1

QTY - 01

COMPATIBILITY



MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.



### INCLUDED COMPONENTS



EPIC Common Zone Amplifier 1 X 80W 70V, 1U HALF-RACK



MS-300 Network Interface with Programming (Requires PoE)

### Full System Product Details

EPIC Common Zone Amplifier 1 X 80W 70V, 1U HALF-RACK, MS-300 Network Interface with Programming (Requires PoE).

## Portable 2

QTY - 01

COMPATIBILITY



MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.



### INCLUDED COMPONENTS



MS-300 Network Interface with Programming (Requires PoE)



EPIC Common Zone Amplifier 1 X 40W 70V, 1U HALF-RACK

### Full System Product Details

MS-300 Network Interface with Programming (Requires PoE), EPIC Common Zone Amplifier 1 X 40W 70V, 1U HALF-RACK,



MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.



INCLUDED COMPONENTS



MS-300 Network Interface with Programming (Requires PoE)



EPIC Common Zone Amplifier 1 X 40W 70V, 1U HALF-RACK

Full System Product Details

MS-300 Network Interface with Programming (Requires PoE), EPIC Common Zone Amplifier 1 X 40W 70V, 1U HALF-RACK,



MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.



INCLUDED COMPONENTS



EPIC Common Zone Amplifier 1 X 80W 70V, 1U HALF-RACK



MS-300 Network Interface with Programming (Requires PoE)

Full System Product Details

EPIC Common Zone Amplifier 1 X 80W 70V, 1U HALF-RACK, MS-300 Network Interface with Programming (Requires PoE),



## Selected Systems and Products

### Circle Cut In 70V Loudspeaker

QTY - 146



The EPIC 70V Ceiling Speaker is a fully assembled speaker assembly, with back can and speaker grill. The speaker has a tuned ported enclosure that provides superior bass response while maintaining a very high sensitivity. The transformer tap selector is easily accessible on the side of the speaker. Metal speaker back meets UL 2043 criteria for plenum installation.

### 70V Wall Mount Speaker, White

QTY - 84



70V Wall Mount Speaker in white.

### Indoor Angled 70V Horn Speaker and Enclosure

QTY - 08



This kit includes one 70 Volt H16 SVP angled front speaker and one SE2WVP slanted enclosure.

### External 70V Horn Speaker and Enclosure

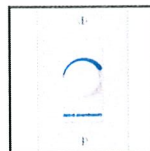
QTY - 50



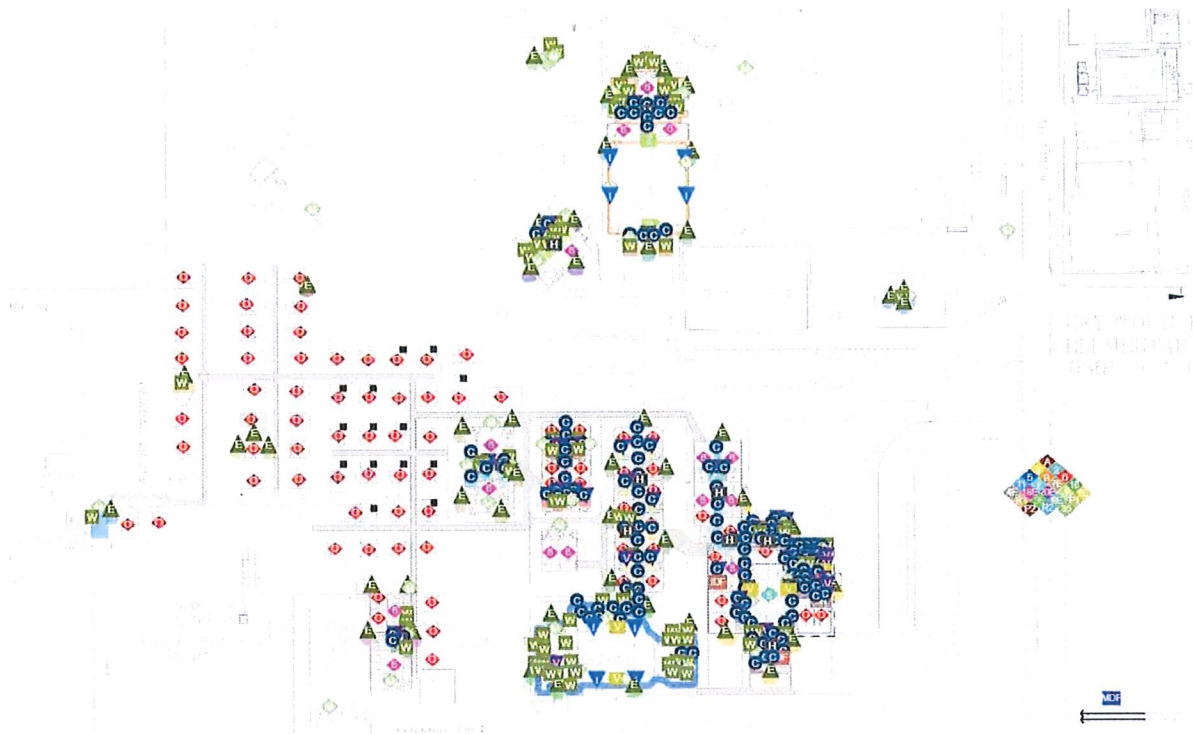
The SYSTEM 6VPS is a complete, vandal resistant horn assembly featuring a double re-entrant, compression horn with an integrated 16W, 25/70V, multi-tap transformer that is mounted on a vandal resistant, stainless steel baffle. It also includes a square, heavy gauge stainless steel, surface mount enclosure.

### EPIC 70V Volume Control Assembly

QTY - 45



EPIC 70 Volt Volume Control Assembly includes the Control, 1" Raceway, and Surface Mount box.



Audio Enhancement, Inc. is pleased to offer the following warranty.

A standard Five (5) year limited manufacturer's warranty ("Limited Warranty") against malfunction due to manufacturing defects in materials or workmanship on the IR and XD teacher and student microphone, XD receiver (K-SRC14), CA-30, CA-60, GL-300, Hydra II, XDSolo™, BEAM, BEAM Pro, Handheld Microphone Holder, and Ceiling and Wall speakers ("Audio Enhancement Products"). The Limited Warranty applies only if: (1) the Audio Enhancement Products are installed according to manufacturer's instruction provided to Customer and (2) the Audio Enhancement Products are not misused or abused, and there is no evidence of mishandling, neglect, modification, or repair without the approval of Audio Enhancement.

A standard three (3) year limited manufacturer's warranty ("Limited Warranty") against malfunction due to manufacturing defects in materials or workmanship on the Edu-Cam360, EduCam 360-A, EduCam360-B, EduCam360-C, EduCamPTZ, EduCamPTZ-B, MS-1000 Monitoring Station (MS-1000), AVConnect (HDBaseT), SAFE System, EPIC System Server, MS-300, MS-500, and CLAUDIA. The Limited Warranty applies only if (1) the Audio Enhancement product is installed according to manufacturer's instructions and by an Audio Enhancement certified installer and (2) the Audio Enhancement Products are not misused or abused, and there is no evidence of mishandling, neglect, modification, or repair without the approval of Audio Enhancement.

A standard one (1) year limited manufacturer's warranty ("Limited Warranty") against malfunction due to manufacturing defects in materials or workmanship on our General Electronics (including but not limited to: NVRs, Classroom Wall Box, MS-400, Hydra Adapter (SC-12-24VACDC), Wall Plate Accessories (WPA), Alert Notification Button, Mic360™, UPS (Uninterrupted Power Supply)), specialty cables and adapters. EPIC System Console Touchscreen, Server Drives, and EPIC System Console Paging Microphone. The Limited Warranty applies only if (1) the General Electronics is installed according to manufacturer's instructions and by an Audio Enhancement certified installer and (2) the General Electronics has not been misused or abused, and there is no evidence of mishandling, neglect, modification or repair without the approval of the manufacturer.

The EduCam390 camera SD card and 'AA' NiMH and lithium-ion batteries supplied by Audio Enhancement, Inc., carry a 90-day warranty from date of purchase.

The following is not included under this Limited Warranty: (1) Misuse or abuse by the Customer; (2) normal wear and tear; (3) physical damage to Audio Enhancement's Products because of unreasonable use and/or negligence; and (4) damage caused by service or repairs by the customer or a person who is not authorized for such service or repairs by Audio Enhancement.

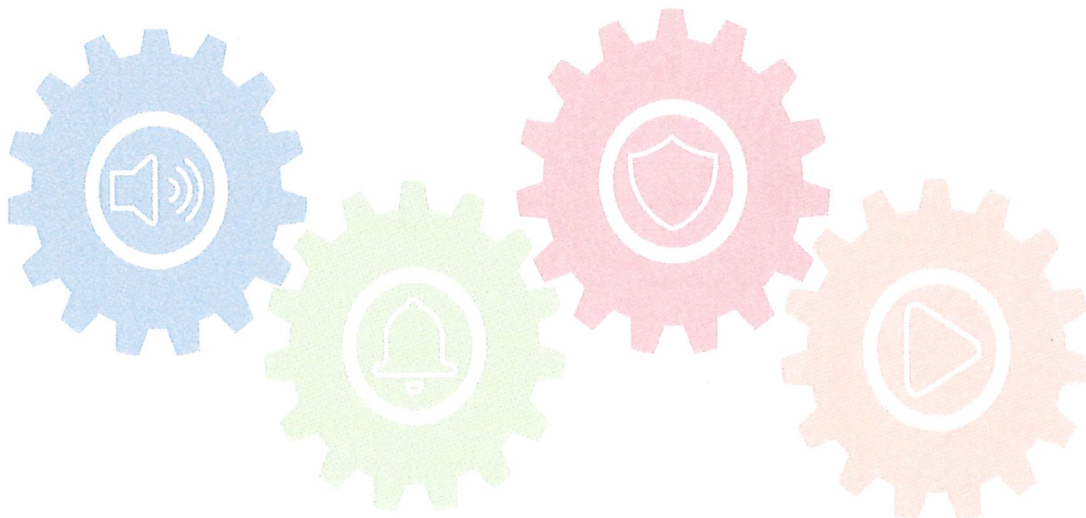
This Limited Warranty is provided by Audio Enhancement, and it contains the only express warranty provided to Customer by Audio Enhancement. Audio Enhancement does not authorize any other person, including distributors, to give any other warranties on

Audio Enhancement's behalf. The repair or replacement as provided under the express limited warranty is the sole and exclusive remedy of the Customer and Audio Enhancement's sole and exclusive liability hereunder.

Audio Enhancement disclaims any express warranty not provided herein and any implied warranty, guarantee, or representation as to performance, quality and absence of hidden defects, and any remedy for breach of contract, which but for this provision, might arise by implication, operation of law, custom of trade or course of dealing, including implied warranties of merchantability and fitness for a particular purpose. In no event shall Audio Enhancement be liable, whether in contract, tort (including negligence) or otherwise, for damages more than the purchase price of the product giving rise to the damages, or for any direct, indirect, incidental, special, punitive, exemplary, or consequential damages of any kind. Audio Enhancement further disclaims any responsibility for losses, expenses, inconveniences, special, indirect, secondary, or consequential, incidental, and contingent damages whatsoever, including damages arising from ownership or use of Audio Enhancement's products.

Audio Enhancement shall bear no responsibility or obligation with respect to the manner of use of any equipment sold by Audio Enhancement.

Audio Enhancement specifically disclaims and negates any warranty of fitness for a particular purpose of such equipment including, without limitation, any warranty that the use of such equipment for any purpose will comply with applicable laws and regulations or overcome any specific hearing/auditory processing deficit. When returning units for service, use adequate packaging to prevent shipping damage. Shipping damage is not covered under warranty.



# Technical Support

Audio Enhancement Technical Support Representatives are available to assist by phone, chat, and email. With offices in West Jordan, Utah; Apopka, Florida; and Alpharetta, Georgia, we offer additional regional resources to ensure our local customers have all the support to meet their needs. Here is our companies technical support information and FAQ's.

## Contact Support:

**Hours:** Monday-Friday 8:00am-7:00pm EST.

**Phone:** 800.932.3578

**Email:** [Support@AudioEnhancement.com](mailto:Support@AudioEnhancement.com)

**Chat and RMA:** [www.AudioEnhancement.com/Support/](http://www.AudioEnhancement.com/Support/)

## Additional Support:

**Training Website:** [www.training.AudioEnhancement.com](http://www.training.AudioEnhancement.com)

**YouTube Site:** [www.youtube.com/user/AudioEnhancementInc](http://www.youtube.com/user/AudioEnhancementInc)

## Support Levels:

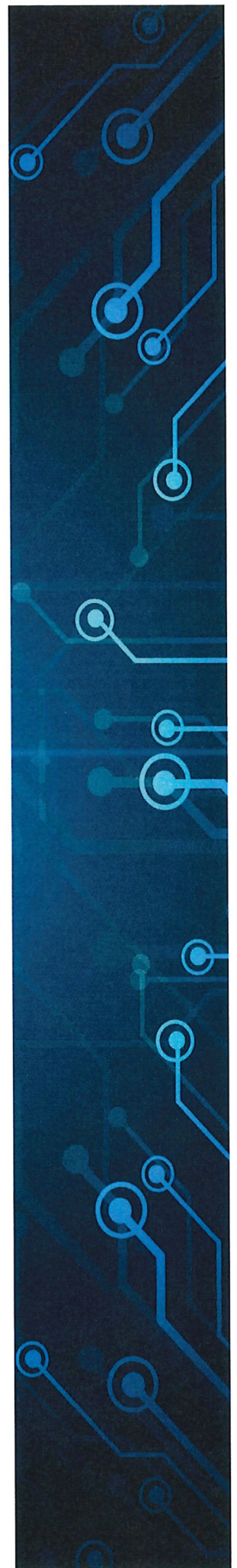
**Level 1** Level 1 support is for basic audio systems. Tickets are created when a phone call is made, RMA is submitted, or an email is sent to support. Level 1 support services include troubleshooting with microphones, batteries, cabling, volume levels, information requests, and basic EPIC troubleshooting and setup.

**Level 2** When a higher level of support is required, tickets are escalated to Level 2 support. This type of support includes advanced audio troubleshooting. Enhanced EPIC support including device configuration, SIP integration, LDAP integration, and configuration of VIEWPath and VIEWPath Live.

**Level 3** Level 3 support is for final escalations and is handled by Audio Enhancement engineers and developers with 10+ years of experience.

## Additional Support Personnel:

Audio Enhancement headquarters is located in West Jordan, Utah with two satellite offices in Apopka, Florida and Alpharetta, Georgia. Between our three offices and field services reps across the country, Audio Enhancement can provide additional onsite support when needed.





Quote **45025**

Detailed Bill of Materials

**BoM 1**

| Part#        | Product Name                                                                              | Qty |
|--------------|-------------------------------------------------------------------------------------------|-----|
|              | <b>Category : Classroom Equipment</b>                                                     |     |
|              | <b>System : Optimum System</b>                                                            |     |
| ST-XD-9025   | XD Teacher Box with Teacher Pendant Microphone                                            | 80  |
| AM-3230.P    | Optimum MS-600 Amplifier with Integrated XD Receiver with Programming (Requires PoE+)     | 80  |
| CK-4011      | Wiring Bundle for Optimum Amplifier with Integrated XD Receiver                           | 80  |
| ST-SP-0211   | Classroom Speaker, Ceiling 1x2, Set of 4                                                  | 80  |
| ST-PA-8010.P | Interactive Touch Controller Bundle with Programming                                      | 80  |
| WP-0001      | Wall Plate, WPA-701, Ambient Mic with Decora Plate                                        | 80  |
|              | <b>System : MS-375 Network Interface</b>                                                  |     |
| AM-3245.P    | Network Interface SAFE Alert Extender and 2-Way Intercom with Programming (Requires PoE+) | 44  |
|              | <b>System : 6 Spkr Optimum System</b>                                                     |     |
| ST-XD-9025   | XD Teacher Box with Teacher Pendant Microphone                                            | 15  |
| AM-3230.P    | Optimum MS-600 Amplifier with Integrated XD Receiver with Programming (Requires PoE+)     | 15  |
| CK-4011      | Wiring Bundle for Optimum Amplifier with Integrated XD Receiver                           | 15  |
| ST-SP-0211   | Classroom Speaker, Ceiling 1x2, Set of 4                                                  | 15  |
| ST-SP-0212   | Classroom Speaker, Ceiling 1x2, Set of 2                                                  | 15  |
| ST-PA-8010.P | Interactive Touch Controller Bundle with Programming                                      | 15  |
| WP-0001      | Wall Plate, WPA-701, Ambient Mic with Decora Plate                                        | 15  |
|              | <b>System : 8 Spkr Optimum System</b>                                                     |     |
| ST-XD-9025   | XD Teacher Box with Teacher Pendant Microphone                                            | 1   |
| AC-0003      | 50' Speaker Wire Plenum Rated, White                                                      | 1   |
| AM-3230.P    | Optimum MS-600 Amplifier with Integrated XD Receiver with Programming (Requires PoE+)     | 1   |
| CK-4011      | Wiring Bundle for Optimum Amplifier with Integrated XD Receiver                           | 1   |
| ST-SP-0211   | Classroom Speaker, Ceiling 1x2, Set of 4                                                  | 1   |
| ST-SP-0211   | Classroom Speaker, Ceiling 1x2, Set of 4                                                  | 1   |
| ST-PA-8010.P | Interactive Touch Controller Bundle with Programming                                      | 1   |
| WP-0001      | Wall Plate, WPA-701, Ambient Mic with Decora Plate                                        | 1   |
|              | <b>Category : EPIC System School Equipment</b>                                            |     |
|              | <b>System : EPIC Head End System</b>                                                      |     |
| PA-0095.P    | Grandstream GXP2130 Enterprise Phone including Programming                                | 1   |
| EP-0020.P    | EPIC Kiosk with Programming                                                               | 1   |
| ST-EP-0001.P | EPIC Server with Programming                                                              | 1   |
| EP-0105.P    | CLAUDIA - EPIC Front Office Media Player with Programming (Requires AC Power)             | 1   |

| <b>Part#</b> | <b>Product Name</b>                                            | <b>Qty</b> |
|--------------|----------------------------------------------------------------|------------|
| PA-0011      | 2U Vented Utility Shelf, For Use w/EPIC Appliance              | 1          |
| PA-0024      | Smart-UPS 1000VA LCD 2U 120V Battery Backup For EPIC Appliance | 1          |
| PA-0045      | UPS 425VA 6-Outlet 120V for use with EPIC Kiosk                | 1          |
|              | <b>System : 6 Spkr Optimum System</b>                          |            |
| AC-0002      | 75' Speaker Wire Plenum Rated, White                           | 15         |
|              | <b>System : 8 Spkr Optimum System</b>                          |            |
| AC-0002      | 75' Speaker Wire Plenum Rated, White                           | 1          |
|              | <b>System : Admin</b>                                          |            |
| AM-1011      | EPIC Common Zone Amplifier 2 X 120W 70V, 1U HALF-RACK          | 1          |
| ST-AM-8003.P | MS-300 Network Interface with Programming (Requires PoE)       | 1          |
|              | <b>System : Bldg 2</b>                                         |            |
| AM-1003      | EPIC Common Zone Amplifier 1 X 80W 70V, 1U HALF-RACK           | 1          |
| ST-AM-8003.P | MS-300 Network Interface with Programming (Requires PoE)       | 1          |
|              | <b>System : Bldg 4</b>                                         |            |
| ST-AM-1025   | EPIC Common Zone Amplifier 4 X 250W 70V - 1U                   | 1          |
| ST-AM-8003.P | MS-300 Network Interface with Programming (Requires PoE)       | 1          |
|              | <b>System : Building 5 Cafetorium (B4 amp)</b>                 |            |
| ST-AM-8003.P | MS-300 Network Interface with Programming (Requires PoE)       | 1          |
|              | <b>System : Bldg 6</b>                                         |            |
| AM-1003      | EPIC Common Zone Amplifier 1 X 80W 70V, 1U HALF-RACK           | 1          |
| ST-AM-8003.P | MS-300 Network Interface with Programming (Requires PoE)       | 1          |
|              | <b>System : Bldg 7</b>                                         |            |
| AM-1011      | EPIC Common Zone Amplifier 2 X 120W 70V, 1U HALF-RACK          | 1          |
| ST-AM-8003.P | MS-300 Network Interface with Programming (Requires PoE)       | 1          |
|              | <b>System : Bldg 7 Exterior (B7 amp)</b>                       |            |
| ST-AM-8003.P | MS-300 Network Interface with Programming (Requires PoE)       | 1          |
|              | <b>System : Bldg 9 Gym</b>                                     |            |
| AM-1001      | EPIC Common Zone Amplifier 2 X 80W 70V, 1U HALF-RACK           | 1          |
| ST-AM-8003.P | MS-300 Network Interface with Programming (Requires PoE)       | 1          |
|              | <b>System : Bldg 11</b>                                        |            |
| ST-AM-8003.P | MS-300 Network Interface with Programming (Requires PoE)       | 1          |
| AM-1002      | EPIC Common Zone Amplifier 1 X 40W 70V, 1U HALF-RACK           | 1          |
|              | <b>System : Bldg 18</b>                                        |            |
| AM-1001      | EPIC Common Zone Amplifier 2 X 80W 70V, 1U HALF-RACK           | 1          |
| ST-AM-8003.P | MS-300 Network Interface with Programming (Requires PoE)       | 1          |

| Part#        | Product Name                                             | Qty |
|--------------|----------------------------------------------------------|-----|
|              | <b>System : Bldg 18 Exterior (B18 amp)</b>               |     |
| ST-AM-8003.P | MS-300 Network Interface with Programming (Requires PoE) | 1   |
|              | <b>System : Bldg 20</b>                                  |     |
| AM-1001      | EPIC Common Zone Amplifier 2 X 80W 70V, 1U HALF-RACK     | 1   |
| ST-AM-8003.P | MS-300 Network Interface with Programming (Requires PoE) | 1   |
|              | <b>System : Bldg 20 Exterior (B20 amp)</b>               |     |
| ST-AM-8003.P | MS-300 Network Interface with Programming (Requires PoE) | 1   |
|              | <b>System : Bldg 1 Exterior</b>                          |     |
| AM-1001      | EPIC Common Zone Amplifier 2 X 80W 70V, 1U HALF-RACK     | 1   |
| ST-AM-8003.P | MS-300 Network Interface with Programming (Requires PoE) | 1   |
|              | <b>System : Bldg 4 Exterior (B4 amp)</b>                 |     |
| ST-AM-8003.P | MS-300 Network Interface with Programming (Requires PoE) | 1   |
|              | <b>System : Bldg 5 Exterior (B4 amp)</b>                 |     |
| ST-AM-8003.P | MS-300 Network Interface with Programming (Requires PoE) | 1   |
|              | <b>System : Bldg 9 Exterior</b>                          |     |
| AM-1001      | EPIC Common Zone Amplifier 2 X 80W 70V, 1U HALF-RACK     | 1   |
| ST-AM-8003.P | MS-300 Network Interface with Programming (Requires PoE) | 1   |
|              | <b>System : Restroom 1</b>                               |     |
| ST-AM-8003.P | MS-300 Network Interface with Programming (Requires PoE) | 1   |
| AM-1002      | EPIC Common Zone Amplifier 1 X 40W 70V, 1U HALF-RACK     | 1   |
|              | <b>System : Portable 1</b>                               |     |
| AM-1003      | EPIC Common Zone Amplifier 1 X 80W 70V, 1U HALF-RACK     | 1   |
| ST-AM-8003.P | MS-300 Network Interface with Programming (Requires PoE) | 1   |
|              | <b>System : Portable 2</b>                               |     |
| ST-AM-8003.P | MS-300 Network Interface with Programming (Requires PoE) | 1   |
| AM-1002      | EPIC Common Zone Amplifier 1 X 40W 70V, 1U HALF-RACK     | 1   |
|              | <b>System : Bldg 35</b>                                  |     |
| ST-AM-8003.P | MS-300 Network Interface with Programming (Requires PoE) | 1   |
| AM-1002      | EPIC Common Zone Amplifier 1 X 40W 70V, 1U HALF-RACK     | 1   |
|              | <b>System : Restroom 2</b>                               |     |
| AM-1003      | EPIC Common Zone Amplifier 1 X 80W 70V, 1U HALF-RACK     | 1   |
| ST-AM-8003.P | MS-300 Network Interface with Programming (Requires PoE) | 1   |
|              | <b>Miscellaneous</b>                                     |     |
| SP-0300      | Circle Cut In 70V Loudspeaker                            | 146 |
| SP-1022      | 70V Wall Mount Speaker, White                            | 84  |



| <b>Part#</b> | <b>Product Name</b>                                            | <b>Qty</b> |
|--------------|----------------------------------------------------------------|------------|
| SP-1094      | Indoor Angled 70V Horn Speaker and Enclosure                   | 8          |
| SP-1091      | External 70V Horn Speaker and Enclosure                        | 50         |
| ST-PA-9005   | EPIC 70V Volume Control Assembly                               | 45         |
| AC-1027      | MS-300 to Amplifier Cable                                      | 4          |
|              | <b>Category : InfoView Equipment</b>                           |            |
|              | <b>System : Hallway Visual Messaging Display</b>               |            |
| ST-EP-0228   | Double - Wall Mounted Display Bundle (Requires PoE+)           | 15         |
|              | <b>System : Gym Visual Messaging Display</b>                   |            |
| ST-EP-0128   | Single - Wall Mounted Display Bundle (Requires PoE+)           | 2          |
| PA-0233      | Clock Guard Dynamic Displays for InfoView Clocks               | 2          |
|              | <b>System : Visual Messaging Display</b>                       |            |
| ST-EP-0128   | Single - Wall Mounted Display Bundle (Requires PoE+)           | 5          |
|              | <b>Category : Services</b>                                     |            |
|              | <b>System : EPIC Head End System</b>                           |            |
| SE-1002      | EPIC Custom Map Development Services                           | 1          |
| SE-1024      | Engineering and Design Services                                | 1          |
|              | <b>Category : Software Licensing</b>                           |            |
|              | <b>System : EPIC Head End System</b>                           |            |
| EP-0009      | EPIC System Platform License                                   | 1          |
| EP-0010      | SAFE System License (Requires EP-0009)                         | 1          |
| EP-0022      | EPIC System Intercom Paging & Bells License (Requires EP-0009) | 1          |
| EP-0034      | EPIC Phone Integration License                                 | 1          |
| EP-0032      | InfoView Visual Messaging and Clock License (Requries EP-0009) | 1          |
|              | <b>Category : Training</b>                                     |            |
|              | <b>System : EPIC Head End System</b>                           |            |
| EP-0035      | EPIC Administrator Training                                    | 1          |



Quote **45025**

### Additional BOM Items

| Part#   | Product Name                                     | Qty       |
|---------|--------------------------------------------------|-----------|
|         | <b>Category : EPIC System School Equipment</b>   |           |
| AC-0004 | Speaker Wire Plenum Rated                        | 2500<br>0 |
|         | <b>Category : Services</b>                       |           |
| SE-0012 | Lift Rental                                      | 1         |
| SE-0067 | Optional Contingency                             | 341       |
| SE-1068 | Installation of 70V Equipment                    | 333       |
| SE-0032 | Commissioning Per Room                           | 119       |
| SE-0080 | Installation of Kiosk                            | 1         |
| SE-0045 | Installation of Intercom Classroom               | 96        |
| SE-0025 | Travel Services                                  | 1         |
| SE-0037 | Installation of 2-Way Intercom System            | 44        |
| SE-0078 | Installation of Double Display                   | 15        |
| SE-0077 | Installation of Single Display                   | 7         |
| SE-0038 | Installation of MS-300 for Common Zone Amplifier | 22        |

## Project Information

- **Project Summary \***  
Keystone Heights HS
- **Request design team to design your school? \***  
Yes
- **Will this project be using a Contract? \***  
Text
- **Will Audio Enhancement be Installing? \***  
Yes
- **Site Status at Any Point During Implementation \***  
Text

This proposed design was finalized by Audio Enhancement. The customer approval of original design was bypassed by Taylor Noyes at 03 May, 2023 1:55 PM.

Explanation:

Bypass per Spencer and Jeff., Bypassed by Taylor Noyes on 03 May, 2023 1:55 PM



**Florida BUY  
Panhandle Area Educational Consortium  
RFP: Technology Catalog Solutions  
#23-01**

**Panhandle Area Educational Consortium  
753 West Boulevard  
Chipley, Florida 32428  
Attn: Tori Baxley**

**Due Date:  
September 8<sup>th</sup>, 2022  
3:00PM CST**

**Submitted by:  
Audio Enhancement  
9858 S. Audio Drive  
West Jordan, UT 84081  
800-383-9362**



# AUDIO ENHANCEMENT



Customizable solutions to support learning: classroom audio, cameras, safety alerts & schoolwide communication.

[Click Here to Visit Website](#)

## Supplier Information

**Address**

9858 S Audio Drive  
West Jordan, UT 84081

**Gary Evans**

Senior Sales Director  
561-635-3076

[Email Gary](#)

**Spencer Anderson**

Regional Sales Director  
801-819-6990

[Email Spencer](#)

## Contract Information

**Cooperative Name**

Florida Buy State Cooperative Purchasing

**Contract Name**

Technology Catalog Solutions

**Contract Number**

23-119

**Lead Agency**

Washington County Florida School District

**Contract Term**

11/15/2022 - 11/15/2023

**Extension Details**

Contract recommended for approval in November 2022. Extensions possible through November 2027.


**Categories**

• TECHNOLOGY

**Attachment 7**  
**Florida Buy State Cooperative Purchasing Agency**  
**Technology Catalog Solutions**  
**RFP #23-01**  
**CONTRACT OFFER AND AWARD**

OFFER TO BE COMPLETED BY RESPONDENT


In compliance with the Request for Proposal, the undersigned warrants that I/we have examined the Instructions to Respondent's and Technical Specification and being familiar with all the conditions surrounding the proposed project, hereby offer and agree to furnish all products and professional services in compliance with all terms, conditions, specifications and amendments in this solicitation and any written exceptions in the offer. Signature also certifies understanding and compliance of this proposal. The undersigned understands that his/her competence and responsibility and that of his/her proposed subcontractors, time of completion, as well as other factors of interest to the Florida Buy State Cooperative Purchasing as stated in the evaluation section, will be a consideration in making the award. This contract binds said vendor to all terms and conditions stated in the proposal and the award will be activated on the date signed by the Lead Agency of the Florida Buy State Cooperative Purchasing Program.


Company Name: Audio Enhancement, Inc.  
Address: 9858 S Audio Drive Phone Number: (800) 383-9362  
City: West Jordan State: Utah Zip: 84081  
Contract Contact Person: Tim Beekman Email: tim.beekman@audioenhancement.com  
Authorized Signature:  Date: 08/23/2022

**ACCEPTANCE OF OFFER AND CONTRACT AWARD TO BE COMPLETED ONLY  
BY THE LEAD AGENCY OF FLORIDA BUY STATE COOPERATIVE  
PURCHASING**

Your RFP for contracting services is hereby accepted by the PAEC fiscal agent and District of Record, the Washington County Florida School Board on 11/15/22. As Offeror, you are now bound to sell the materials and services listed by the attached RFP based upon the solicitation, including all terms, conditions, specifications, amendments as set forth in the Request for Proposal. The parties intend this contract to constitute the final and complete agreement between the Agency and Respondent, and no other agreements, oral or otherwise, regarding the subject matter of this contract, shall bind any of the parties hereto. No change or modification of this contract shall be valid unless it shall be in writing and signed by both parties to this contract. If any provision of this contract is deemed invalid or illegal by any appropriate court of law, the remained of this contract shall not be affected thereby. The term of the agreement will be for 3 years with the option to renew for two additional 12-month terms. After the first 12 months, the contract may be cancelled by either party upon receipt of a 30-day notice provided all client obligations created under the contract have been satisfied.

Awarding Agency: PAEC fiscal agent and District of Record, the Washington County FL School Board

Agency Executive: Herbert J. Taylor, Superintendent: Signature  Date 11/22/22

Agency Executive: John T. Selover, Executive Director, PAEC: Signature  Date 11/15/22

PAEC BD 10/12/22  
WCSB 11/14/22

Contract #: 23-119

## Services Offered

Audio Enhancement is proposing to collaborate with Florida Buy – Panhandle Area Educational Consortium Purchasing Agency on the following services that apply to the categories audiovisual and instructional solutions, classroom audio, speakers, amps, video cameras, other related devices, and digital signage mentioned in this RFP.

### Classroom Audio



Classroom Audio

With solutions to distribute sound and provide hands-free instruction, Audio Enhancement's Audio Solutions give classrooms and teachers a robust system that can be customized to fit specific needs. Wireless microphones provide hands free instruction and boost student confidence to speak up and participate in class. Revolutionary audio technology distributes sound throughout the classroom to amplifiers and speakers. Powerful sound technology helps students hear anywhere in the classroom and supports dynamic multimedia lessons.

### EPIC System



EPIC System

EPIC (Education Paging & Intercom Communications) System™ gives administrative staff control of bells, paging, intercom and alert notification systems throughout the school. The EPIC System Console includes a Touchscreen Monitor with all the necessary tools for managing schoolwide communication.

### SAFE System



SAFE System

An increasingly important priority in education is an extra level of safety and assurance for schools, classrooms, and the people in them. SAFE (Signal Alert For Education) System™ from Audio Enhancement, Inc. connects teachers and classrooms to first responders for quick response and communication. This revolutionary system relays urgent information about incidents for just-in-time help and safety. Classroom microphones and alert buttons help teachers discreetly notify the right people at the right time of a potential incident or accident. Now incorporating XD Technology, alerts can be sent from areas outside the classroom, like hallways, gymnasiums, cafeterias, and even outside.

### VIEWpath



VIEWpath

An innovative classroom camera setup to record, store, and deliver lessons. VIEWpath® (Video Interactive Education Window) gives teachers the ability to record, collaborate, and share their lessons. Through teacher-controlled cameras and recordings, teachers can become more innovative practitioners and hone their craft through self and peer reflections. Utilizing cameras, teachers can provide digital learning opportunities anytime, anywhere.



# AUDIO SOLUTIONS

Audio Enhancement, Inc. was founded on the belief that learning begins with hearing. Classroom audio is at the core of everything we do. Each Classroom Audio System delivers the teacher's natural voice and multimedia audio to every student in the room at an enhanced, soothing volume. Our flexible Classroom Audio Systems can be used in any learning environment.

## HOW AUDIO SOLUTIONS WORK



### SPEAK

Wireless microphones provide hands free instruction and boost student confidence to speak up and participate in class.



### DISTRIBUTE

Revolutionary audio technology distributes sound throughout the classroom to amplifiers and speakers.



### HEAR

Powerful sound technology helps students hear anywhere in the classroom and supports dynamic multimedia lessons.

## LEARN MORE about how AUDIO SOLUTIONS CAN ENHANCE LEARNING

VISIT [www.AudioEnhancement.com](http://www.AudioEnhancement.com) or CALL 800.383.9362

## Audio Solutions HIGHLIGHTS

### PORTABLE AUDIO SYSTEMS

Our BEAM and other portable Audio Enhancement Solutions are designed to work effortlessly with our classroom audio microphones. This allows teachers to instruct anywhere in the room, while still delivering quality intelligible audio.



### XD TEACHER AND HANDHELD MICROPHONES

The XD Handheld and Teacher Microphones are lightweight, simple to use. In addition to distributing voices, the teacher microphone can control the amplifier and initiate a silent alert signal.



### INSTALLED AUDIO SYSTEMS

With solutions to distribute sound and provide hands-free instruction, Audio Enhancement's Audio Solutions give classrooms and teachers a robust system that can be customized to fit specific needs.



"The sound system is just amazing! I am already feeling the effects of not having to speak any louder than a normal talking voice when I teach and my students feel like I am always within range. Their attention has increased tenfold."

- Kim Edwards, Teacher from Mark West Union School District in California





# EPIC System™

Education Paging & Intercom Communications

EPIC System provides an easy-to-use interface, accessible on any device with a web browser that integrates with each school's LDAP/Active Directory Server. Customizable role management gives administrators full control over each user's accessibility. Whatever the need may be, EPIC System provides options to make schoolwide communication uniquely tailored for any school.

## BENEFITS OF THE EPIC SYSTEM



### INTERCOM & PAGING

- Simple interactive display
- Hands-free intercom for teachers
- Deliver announcements to chosen zones



### BELLS & NOTIFICATIONS

- Customizable bell zones
- Ability to import customized bell sounds
- Create prerecorded notifications



### CLASSROOM AUDIO SYSTEMS

- Easily link EPIC System with classroom audio
- Works with teacher and student microphones
- Evenly distributes voices throughout the classroom



### SAFE INTEGRATION

- Alerts can be detected from anywhere on campus
- Pre-record instructions to play during emergencies
- Integrates with third-party devices to activate emergency notifications

## EPIC System HIGHLIGHTS

### EPIC SYSTEM KIOSK

EPIC System can be controlled from the Kiosk or the EPIC mobile app. By customizing bells and announcements on an individual classroom level, schools can eliminate unnecessary distractions to the learning environment.



### DISTRICT VIEW

District View provides visibility and communication to all campuses. When Safe Alerts are triggered on a campus, the district console highlights the campus and allows details of the SAFE Alert to be viewed by district staff.



### INFOVIEW

InfoView gives school administrative staff control of classroom clocks and digital signage throughout the campus. Customize signs with clocks, announcements, emergency notifications, images, ticker tape messages, and next bell notifications.



"[EPIC] System is extremely easy and friendly to use so there is no stress when you need to quickly make adjustments."

Jennifer Brockwell  
Principal, South Lake Elementary School,  
FLSchool District

## LEARN MORE about how OUR SOLUTIONS CAN ENHANCE LEARNING

VISIT [www.AudioEnhancement.com](http://www.AudioEnhancement.com) or CALL 800.383.9362



# SAFE System™

## Signal Alert for Education

Timely help for teachers is critical for resolving both small matters and larger, life-threatening crises. SAFE System™ provides necessary information to first responders and administrators using Audio Enhancement's classroom audio system. Minor issues may be contained before they escalate into major incidents.

### BENEFITS OF THE SAFE SYSTEM



#### BULLYING

Teachers and administrators are able to monitor, intervene and correct behavior before it leads to harmful circumstances.



#### MEDICAL

Request the proper medical help quickly for any type of health condition or emergency.



#### FIGHTING

School personnel have the ability to step in before things escalate.



#### WEAPONS

Inform staff with instant live audio and video feed, and summon authorities to handle violent students or intruders.

### SAFE System HIGHLIGHTS

#### TEACHER MICROPHONE

The integration of SAFE System with our teacher microphone gives teachers a personal duress button to send alerts instantly from anywhere in the school. Office staff can discreetly acknowledge the alert, letting teachers know that help is on the way.



#### MANAGE WITH A CLEAR VIEW

Through the EPIC System kiosk, you can view the date, time and location of the incident. The web-based interface gives administrators the ability to provide direction and maintain situational awareness of the entire campus, even in the most challenging emergency conditions.



#### TEXT, EMAIL, & APP ALERTS

At the same time the kiosk in the front office is alerted, all of the designated staff will also receive an email and a text notification with a link showing them the same information they are receiving in the office. Optional cameras can provide a live stream of the classroom.



"Student safety is the primary mission for every school Superintendent. The SAFE System is THE single greatest use of school district funds to ensure that each and every student comes back through that door at home each night. I wish every classroom in the nation had the SAFE System."

—Dr. William "Rob" Roberts  
Former Superintendent of Nye County

## LEARN MORE about how OUR SOLUTIONS CAN ENHANCE LEARNING

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