



9858 South Audio Drive
 West Jordan, UT 84081
 Toll free: (800) 383-9362
 Fax: (801) 254-3802

QUOTE
44926

Page: 1/3

BILL TO
School District of Clay County 900 Walnut Street Green Cove Springs FL 32043
SHIP TO
Middleburg High School 3750 County Rd 220 Middleburg FL 32068

Date: May 2, 2023
Expires: Nov 30, 2023
Customer Number: 1003904

Sales Rep: Spencer Anderson
Payment Terms: 30 days net

Product	Description	Quantity	Price	Total
ST-XD-9025	XD Teacher Box with Teacher Pendant Microphone	128	223.30	28,582.40
AM-1001	EPIC Common Zone Amplifier 2 X 80W 70V, 1U HALF-RACK	2	616.23	1,232.46
AM-1003	EPIC Common Zone Amplifier 1 X 80W 70V, 1U HALF-RACK	4	497.74	1,990.96
ST-AM-1025	EPIC Common Zone Amplifier 4 X 250W 70V - 1U	1	1,577.09	1,577.09
AM-1011	EPIC Common Zone Amplifier 2 X 120W 70V, 1U HALF-RACK	1	853.36	853.36
AC-1027	MS-300 to Amplifier Cable	4	18.06	72.24
PA-0095.P	Grandstream GXP2130 Enterprise Phone including Programming	1	158.08	158.08
EP-0020.P	EPIC Kiosk with Programming	1	1,612.63	1,612.63
ST-EP-0001.P	1U Rackmount Appliance for EPIC System with Programming	1	5,861.51	5,861.51
EP-0105.P	CLAUDIA - EPIC Front Office Media Player with Programming (Requires AC Power)	1	713.08	713.08
EP-0009	EPIC System Platform License	1	3,672.86	3,672.86
EP-0010	SAFE System License (Requires EP-0009)	1	3,071.84	3,071.84
EP-0022	EPIC System Intercom Paging & Bells License (Requires EP-0009)	1	1,348.46	1,348.46
PA-0011	2U Vented Utility Shelf, For Use w/EPIC Appliance	1	75.16	75.16
PA-0024	Smart-UPS 1000VA LCD 2U 120V Battery Backup For EPIC Appliance	1	870.37	870.37
PA-0045	UPS 425VA 6-Outlet 120V for use with EPIC Kiosk	1	90.42	90.42
SP-0300	Circle Cut In 70V Loudspeaker	221	112.31	24,820.51
SE-1002	EPIC Custom Map Development Services	1	500.00	500.00
SE-1024	Engineering and Design Services	1	1,495.00	1,495.00
SE-0045	Installation of Intercom Classroom	128	405.30	51,878.40
SE-0037	Installation of 2-Way Intercom System	45	365.40	16,443.00
SE-0038	Installation of MS-300 for Common Zone Amplifier	17	214.20	3,641.40
SE-0012	Installation Lift Rental	1	550.00	550.00
EP-0035	EPIC Administrator Training	1	500.00	500.00
SE-0025	Travel Services	1	1,650.00	1,650.00



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Product	Description	Quantity	Price	Total
SP-1022	70V Wall Mount Speaker, White	70	92.25	6,457.50
AC-0004	18/2 Spooled Speaker Wire Plenum Rated Per Foot, White	29000	0.41	11,890.00
ST-AM-8003.P	MS-300 Network Interface with Programming (Requires PoE)	17	588.90	10,011.30
SP-1094	CK-4001 - Internal Horn and Enclosure Kit	8	204.25	1,634.00
AC-0002	75' Speaker Wire Plenum Rated, White	11	28.25	310.75
AC-0003	50' Speaker Wire Plenum Rated, White	5	22.61	113.05
EP-0034	EPIC Phone Integration License	1	1,014.52	1,014.52
EP-0032	InfoView Visual Messaging and Clock License (Requires EP-0009)	1	2,995.00	2,995.00
SP-1091	External 70V Horn Speaker and Enclosure	29	222.16	6,442.64
ST-EP-0128	Single - Wall Mounted Display Bundle (Requires PoE+)	5	1,052.54	5,262.70
ST-EP-0228	Double - Wall Mounted Display Bundle (Requires PoE+)	20	3,114.36	62,287.20
SE-0078	Installation of Double Display	20	399.00	7,980.00
SE-0077	Installation of Single Display	5	199.50	997.50
AM-3245.P	Network Interface SAFE Alert Extender and 2-Way Intercom with Programming (Requires PoE+)	45	985.22	44,334.90
PA-0233	Clock Guard Dynamic Displays for InfoView Clocks	2	278.36	556.72
CK-4011	Wiring Bundle for Optimum Amplifier with Integrated XD Receiver	128	119.04	15,237.12
ST-SP-0211	Classroom Speaker, Ceiling, 1x2 Tile Replacement, Plenum Rated, Set of 4	128	299.23	38,301.44
ST-SP-0212	Classroom Speaker, Ceiling, 1x2 Tile Replacement, Plenum Rated, Set of 2	11	149.62	1,645.82
SE-1068	SE-0023 - Install of Network Devices	383	315.00	120,645.00
SE-0080	Installation of Kiosk	1	138.60	138.60
AM-1002	EPIC Common Zone Amplifier 1 X 40W 70V, 1U HALF-RACK	6	303.83	1,822.98
ST-PA-9005	EPIC 70V Volume Control Assembly	55	78.00	4,290.00
WP-0001	CK-4006 - Wall Plate, WPA-701, Ambient Mic with Decora Plate	128	89.79	11,493.12
SE-0067	SE-1065 - System Pre-Assembly - Basic	1	4,200.26	4,200.26
PA-8010	Wall Plate, ITC-1, AV Touch Control KIT	128	513.54	65,733.12
TX-0001	This System Contains:	128	0.00	0.00
AC-0014	22/2 Plenum Shielded Stranded Cable	2560	0.00	0.00
PA-0074	Interactive Touch Controller	128	0.00	0.00
AC-0106	50' Cat6, Plenum Rated, Black	128	0.00	0.00
IN-0015	Low Voltage Mounting Bracket/Double Gang Cut In Box	128	0.00	0.00
AC-2018	Female DB9 to Terminal Block Connector	128	0.00	0.00
SE-1001	Programming of Network Device (ITC)	128	33.00	4,224.00
SE-0029	Initial On-Site Commissioning	2	2,750.00	5,500.00
SE-0031	On-Site Commissioning	6	1,094.50	6,567.00



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Product	Description	Quantity	Price	Total
AM-3230.P.	MS-600 Optimum Amplifier with Integrated XD Receiver with Programming (Requires PoE+)	128	1,637.52	209,602.56
SE-0066	Construction - Payment and Performance Bonding Services	1	20,639.74	20,639.74

	Total Item Net Value	825,589.77 USD
	Freight	24,768.00 USD
	State (%) 6.00 %	0.00 USD
	County (%) 1.50 %	0.00 USD
	Total	850,357.77 USD

PAEC Florida Buy Contract #23-01
 Price Includes Performance Bonding

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Any install rates quoted are non-Davis Bacon/Prevailing Wage compliant, unless specifically noted within the descriptions above.

If tax exempt, sales tax will be removed upon receipt of Sales Tax Certificate.

Audio Enhancement Solutions Proposal



May 2, 2023

Proposal ID# 107364
SAP Quote# 44926

Prepared For School District of Clay County
Mike Kemp



Dear School District of Clay County,

I want to personally thank you for inviting us to submit a proposal to School District of Clay County!

When my mother, Claudia Anderson, founded Audio Enhancement over 40 years ago, we never imagined the impact our services would have on education today. Through customer feedback, we have grown from offering classroom audio solutions to providing district-wide communication and safety technology. We have impacted over 4,000 districts, 39,000 schools, and over 1,200,000 classrooms across the world. We are excited for the opportunity to help you!

Our team focuses on hiring employees with a passion to make a difference in education. We look forward to developing a deeper partnership with School District of Clay County through building friendship and trust during the ongoing stages of your project.

It is our pleasure to submit this proposal to School District of Clay County. As with all proposals, revisions can be made at any time.

We look forward to your response and are available to answer any questions during the review process.

From all of us here at Audio Enhancement, thank you!

Sincerely yours,



Jeff Anderson

Jeff Anderson
Audio Enhancement, CEO

Notice of Confidentiality: The contents of this proposal are intended solely for the use of the addressee and their organization and contains confidential and/or privileged information and may not be disclosed to any other party without written authorization from Audio Enhancement Inc.



Making a Difference in Education

For more than forty years, Audio Enhancement has served the schools throughout the United States, providing both classroom audio enhancement systems as well as integration services for classroom technology. Audio Enhancement is headquartered in Salt Lake City Utah and has facilities in Georgia and Florida.

Audio Enhancement was founded in 1978 by Claudia Anderson around the simple idea that “learning begins with hearing.” Having two hearing impaired children; the first Audio Enhancement systems were designed specifically for the hearing impaired. Early in our history, technological advancements made it possible to also provide whole classroom sound systems, benefiting all students. Audio Enhancement has been the innovator and leader in this field.

By 2004, it was clear that classroom audio enhancement systems were a key part of the overall technology landscape in the classroom. Based on our high level of support, outstanding customer service, and training that was provided for the audio systems, several school districts came to us and requested that we expand our product offerings. Based on these requests, we undertook an initiative to increase our capabilities in order to provide a complete integrated technology package for the classroom. These offerings include display devices, control, video/audio playback devices and interactive technologies. By utilizing the principles developed over thirty years of providing classroom audio systems to the schools, we were able to provide both technical integration, teacher in-servicing, training, and professional development to help the schools ensure the success of their technology goals.

Moving the company forward, in 2008, Audio Enhancement was incorporated: Jeff Anderson, President and CEO, Jennifer Crum, CFO, Jeremy Anderson, CAO and Justin Anderson, COO. Today, the Audio Enhancement product line improves student achievement, decreases teacher vocal fatigue and absenteeism, and creates positive student behavior. Audio Enhancement systems also increase focus and attention and supports classroom management.

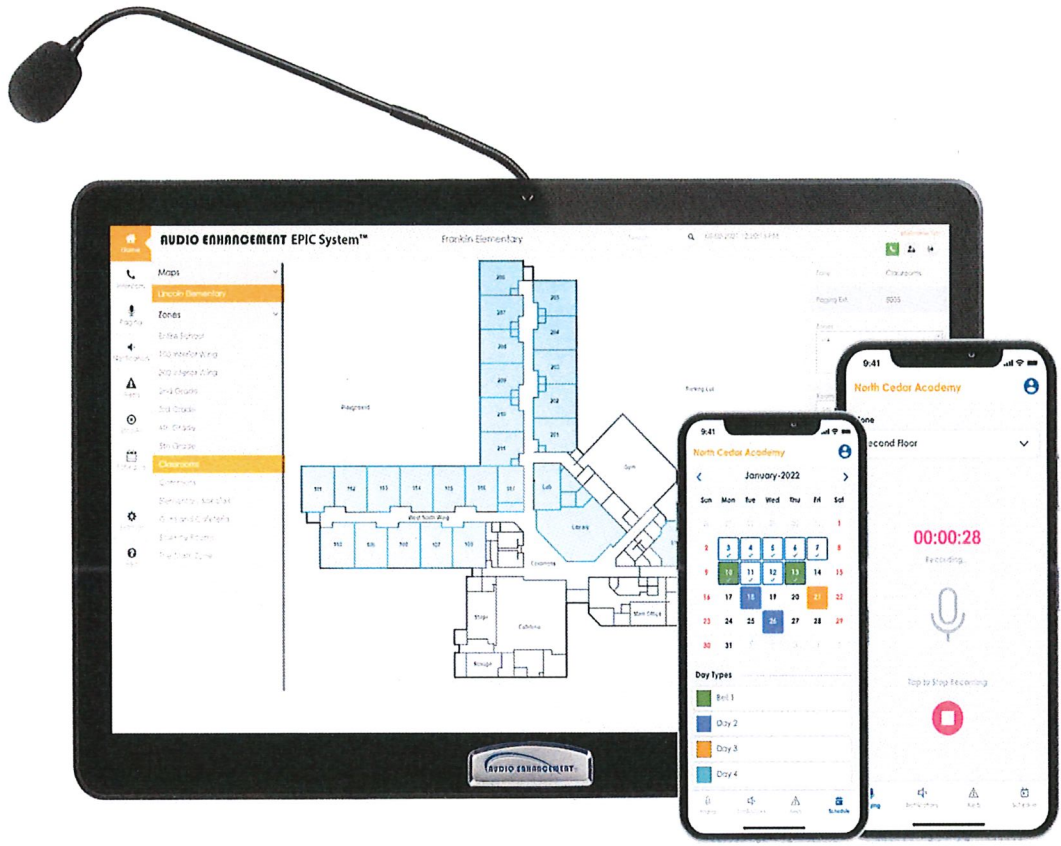


The Anderson Family



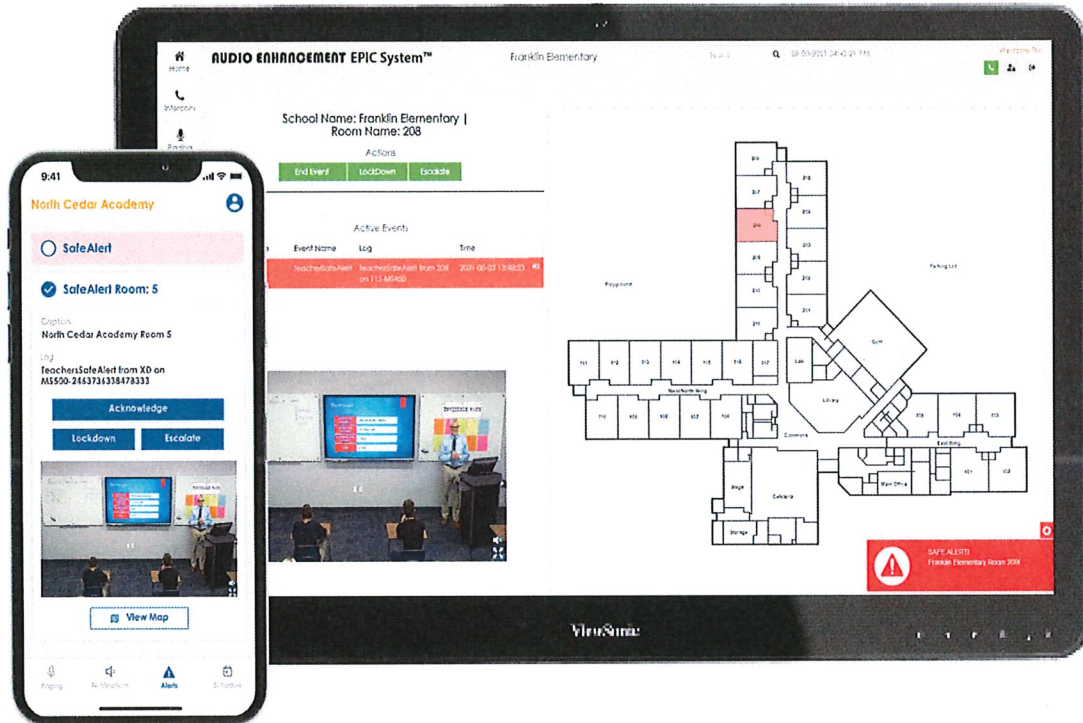
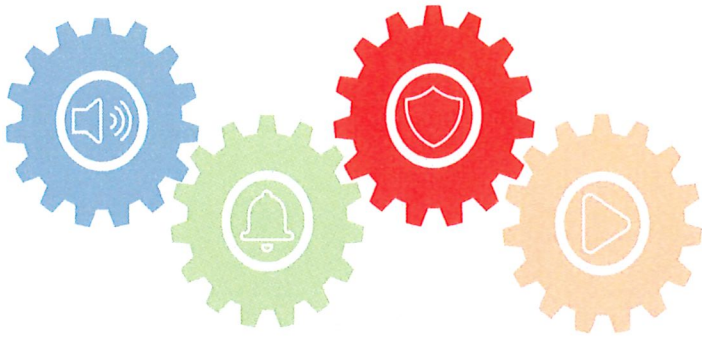
Classroom Audio

A classroom Audio Enhancement system provides teachers with benefits seen in documented sound field system research with the consistency and clarity of the newest classroom technology—XD Audio. Teachers wear an XD Microphone with confidence of zero signal drop-outs. This delivers their voices to each student as clearly as if the teacher were sitting right next to them. With Classroom Audio, you can expect more time on task, fewer behavior issues, less teacher verbal repetition, and better content understanding. These provide an increase in actual instructional time, one thing every teacher can use more of. Clear and equitably distributed audio in the classroom contributes to the overall quality of instruction, targeting gaps in learning.



EPIC System

EPIC System allows schools to effectively and efficiently manage and schedule student movement within the school. By customizing bells and announcements on an individual classroom level, schools can eliminate unnecessary distractions to the learning environment, maximizing allocated learning time. EPIC system can be controlled from the Kiosk or the EPIC mobile app. Optional InfoView expands your EPIC System to include customizable classroom clocks, visual emergency notifications, and digital signage around your campus.



SAFE System

SAFE System™ (Signal Alert For Education) System™ is an alert and notification solution that connects teachers and classrooms to first responders for quick response and communication. The integration of SAFE System with our teacher microphone gives teachers a personal duress button to send alerts instantly from anywhere in the school. Office staff can discreetly acknowledge the alert, letting teachers know that help is on the way. The web-based interface gives administrators the ability to provide direction and maintain situational awareness of the entire campus, even in the most challenging emergency conditions. Give everyone on your campus peace of mind with the reassurance that SAFE is ready when seconds count.

Selected Systems and Products

Optimum System

QTY - 112

COMPATIBILITY



The MS-600 is a fully integrated networked classroom amplifier and wireless microphone receiver, and a central component in the Optimum Classroom System. This amplifier has network-based intercom, paging and emergency notification, providing full-duplex audio. It is easy-to-use, easy-to-install, and has a simple user interface software. The entire unit is Powered over Ethernet (PoE). Intercom and paging functionalities are built-in.

INCLUDED COMPONENTS



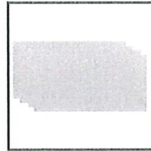
XD Teacher Box with Teacher Pendant Microphone



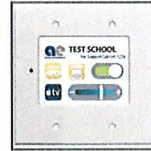
Optimum MS-600 Amplifier with Integrated XD Receiver with Programming (Requires PoE+)



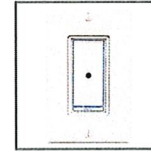
Wiring Bundle for Optimum Amplifier with Integrated XD Receiver



Classroom Speaker, Ceiling 1x2, Set of 4



Interactive Touch Controller Bundle with Programming



Wall Plate, WPA-701, Ambient Mic with Decora Plate

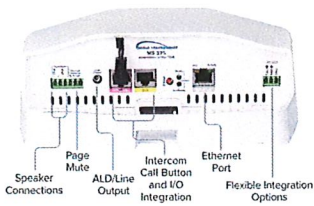
Full System Product Details

XD Teacher Box with Teacher Pendant Microphone, Optimum MS-600 Amplifier with Integrated XD Receiver with Programming (Requires PoE+), Wiring Bundle for Optimum Amplifier with Integrated XD Receiver, Classroom Speaker, Ceiling 1x2, Set of 4, Interactive Touch Controller Bundle with Programming, Wall Plate, WPA-701, Ambient Mic with Decora Plate,

MS-375 Network Interface

QTY - 45

COMPATIBILITY



INCLUDED COMPONENTS



Network Interface SAFE Alert Extender and 2-Way Intercom with Programming (Requires PoE+)

Full System Product Details

Network Interface SAFE Alert Extender and 2-Way Intercom with Programming (Requires PoE+),

The MS-375 is a network interface used to expand the range of the XD microphones non-paired SAFE Alert process. The entire unit is Powered over Ethernet (PoE). The unit can be placed in areas of the campus that are not densely covered by other classroom systems. (i.e. in the physical fitness area of a large Middle School or High School). The non-paired alert process allows any Audio Enhancement XD Teacher Microphone to activate a SAFE Alert from anywhere on the campus, even if they are out of ra

Hallway Visual Messaging Display

QTY - 20

COMPATIBILITY



The EPIC System InfoView Display is a display device specifically designed for the K-12 campus. With a PoE powered 22" Full HD display. This high-performance, energy-efficient, world-class Digital Signage Systems deliver power and data over a single Ethernet cable, offering greatly increased flexibility with location and positioning.

INCLUDED COMPONENTS



Double - Wall Mounted Display Bundle (Requires PoE+)

Full System Product Details

Double - Wall Mounted Display Bundle (Requires PoE+),

Gym Visual Messaging Display

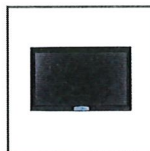
QTY - 02

COMPATIBILITY

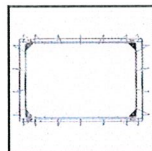


The EPIC System InfoView Display is a display device specifically designed for the K-12 campus. With a PoE powered 22" Full HD display. This high-performance, energy-efficient, world-class Digital Signage Systems deliver power and data over a single Ethernet cable, offering greatly increased flexibility with location and positioning.

INCLUDED COMPONENTS



Single - Wall Mounted Display Bundle (Requires PoE+)



Clock Guard Dynamic Displays for InfoView Clocks

Full System Product Details

Single - Wall Mounted Display Bundle (Requires PoE+), Clock Guard Dynamic Displays for InfoView Clocks,

Visual Messaging Display

QTY - 03

COMPATIBILITY



The EPIC System InfoView Display is a display device specifically designed for the K-12 campus. With a PoE powered 22" Full HD display. This high-performance, energy-efficient, world-class Digital Signage Systems deliver power and data over a single Ethernet cable, offering greatly increased flexibility with location and positioning.

INCLUDED COMPONENTS



Single - Wall Mounted Display Bundle (Requires PoE+)

Full System Product Details

Single - Wall Mounted Display Bundle (Requires PoE+),

EPIC Head End System

QTY - 01

COMPATIBILITY



Everything you need in order for an EPIC System central head-end.



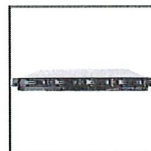
INCLUDED COMPONENTS



Grandstream GXP2130 Enterprise Phone including Programming



EPIC Kiosk with Programming



EPIC Server with Programming



CLAUDIA - EPIC Front Office Media Player with Programming (Requires AC Power)



EPIC System Platform License



SAFE System License (Requires EP-0009)

+ More

Full System Product Details

Grandstream GXP2130 Enterprise Phone including Programming, EPIC Kiosk with Programming, EPIC Server with Programming, CLAUDIA - EPIC Front Office Media Player with Programming (Requires AC Power), EPIC System Platform License, SAFE System License (Requires EP-0009), EPIC System Intercom Paging & Bells License (Requires EP-0009), 2U Vented Utility Shelf, For Use w/EPIC Appliance, Smart-UPS 1000VA LCD 2U 120V Battery Backup For EPIC Appliance, UPS 425VA 6-Outlet 120V for use with EPIC Kiosk, EPIC Custom Map Development Services, Engineering and Design Services, EPIC Administrator Training, EPIC Phone Integration License, InfoView Visual Messaging and Clock License (Requires EP-0009),

6 Spkr Optimum System

QTY - 06

COMPATIBILITY

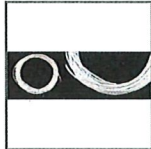


The MS-600 is a fully integrated networked classroom amplifier and wireless microphone receiver, and a central component in the Optimum Classroom System. This amplifier has network-based intercom, paging and emergency notification, providing full-duplex audio. It is easy-to-use, easy-to-install, and has a simple user interface software. The entire unit is Powered over Ethernet (PoE). Intercom and paging functionalities are built-in.

INCLUDED COMPONENTS



XD Teacher Box with Teacher Pendant Microphone



75' Speaker Wire Plenum Rated, White



Optimum MS-600 Amplifier with Integrated XD Receiver with Programming (Requires PoE+)



Wiring Bundle for Optimum Amplifier with Integrated XD Receiver



Classroom Speaker, Ceiling 1x2, Set of 4



Classroom Speaker, Ceiling 1x2, Set of 2

+ More

Full System Product Details

XD Teacher Box with Teacher Pendant Microphone, 75' Speaker Wire Plenum Rated, White, Optimum MS-600 Amplifier with Integrated XD Receiver with Programming (Requires PoE+), Wiring Bundle for Optimum Amplifier with Integrated XD Receiver, Classroom Speaker, Ceiling 1x2, Set of 4, Classroom Speaker, Ceiling 1x2, Set of 2, Interactive Touch Controller Bundle with Programming, Wall Plate, WPA-701, Ambient Mic with Decora Plate,

8 Spkr Optimum System

QTY - 05

COMPATIBILITY

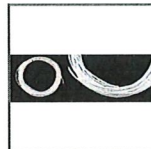


The MS-600 is a fully integrated networked classroom amplifier and wireless microphone receiver, and a central component in the Optimum Classroom System. This amplifier has network-based intercom, paging and emergency notification, providing full-duplex audio. It is easy-to-use, easy-to-install, and has a simple user interface software. The entire unit is Powered over Ethernet (PoE). Intercom and paging functionalities are built-in.

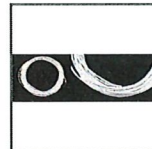
INCLUDED COMPONENTS



XD Teacher Box with Teacher Pendant Microphone



75' Speaker Wire Plenum Rated, White



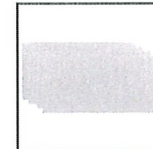
50' Speaker Wire Plenum Rated, White



Optimum MS-600 Amplifier with Integrated XD Receiver with Programming (Requires PoE+)



Wiring Bundle for Optimum Amplifier with Integrated XD Receiver



Classroom Speaker, Ceiling 1x2, Set of 4

+ More

Full System Product Details

XD Teacher Box with Teacher Pendant Microphone, 75' Speaker Wire Plenum Rated, White, 50' Speaker Wire Plenum Rated, White, Optimum MS-600 Amplifier with Integrated XD Receiver with Programming (Requires PoE+), Wiring Bundle for Optimum Amplifier with Integrated XD Receiver, Classroom Speaker, Ceiling 1x2, Set of 4, Classroom Speaker, Ceiling 1x2, Set of 4, Interactive Touch Controller Bundle with Programming, Wall Plate, WPA-701, Ambient Mic with Decora Plate,

2 Spkr Optimum System

QTY - 05

COMPATIBILITY



The MS-600 is a fully integrated networked classroom amplifier and wireless microphone receiver, and a central component in the Optimum Classroom System. This amplifier has network-based intercom, paging and emergency notification, providing full-duplex audio. It is easy-to-use, easy-to-install, and has a simple user interface software. The entire unit is Powered over Ethernet (PoE). Intercom and paging functionalities are built-in.

INCLUDED COMPONENTS



XD Teacher Box with Teacher Pendant Microphone



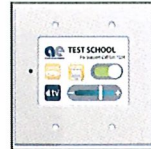
Optimum MS-600 Amplifier with Integrated XD Receiver with Programming (Requires PoE+)



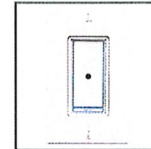
Wiring Bundle for Optimum Amplifier with Integrated XD Receiver



Classroom Speaker, Ceiling 1x2, Set of 2



Interactive Touch Controller Bundle with Programming



Wall Plate, WPA-701, Ambient Mic with Decora Plate

Full System Product Details

XD Teacher Box with Teacher Pendant Microphone, Optimum MS-600 Amplifier with Integrated XD Receiver with Programming (Requires PoE+), Wiring Bundle for Optimum Amplifier with Integrated XD Receiver, Classroom Speaker, Ceiling 1x2, Set of 2, Interactive Touch Controller Bundle with Programming, Wall Plate, WPA-701, Ambient Mic with Decora Plate,

Admin

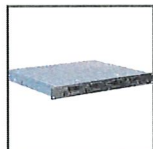
QTY - 01

COMPATIBILITY



MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.

INCLUDED COMPONENTS



EPIC Common Zone Amplifier 4 X 250W 70V - 1U



MS-300 Network Interface with Programming (Requires PoE)

Full System Product Details

EPIC Common Zone Amplifier 4 X 250W 70V - 1U, MS-300 Network Interface with Programming (Requires PoE),



MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.



INCLUDED COMPONENTS



MS-300 Network Interface with Programming (Requires PoE)

Full System Product Details

MS-300 Network Interface with Programming (Requires PoE),



MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.



INCLUDED COMPONENTS



MS-300 Network Interface with Programming (Requires PoE)

Full System Product Details

MS-300 Network Interface with Programming (Requires PoE),



MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.

INCLUDED COMPONENTS



EPIC Common Zone Amplifier 2 X 80W 70V, 1U HALF-RACK



MS-300 Network Interface with Programming (Requires PoE)

Full System Product Details

EPIC Common Zone Amplifier 2 X 80W 70V, 1U HALF-RACK, MS-300 Network Interface with Programming (Requires PoE),



MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.

INCLUDED COMPONENTS



EPIC Common Zone Amplifier 2 X 120W 70V, 1U HALF-RACK



MS-300 Network Interface with Programming (Requires PoE)

Full System Product Details

EPIC Common Zone Amplifier 2 X 120W 70V, 1U HALF-RACK, MS-300 Network Interface with Programming (Requires PoE),



MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.

INCLUDED COMPONENTS



EPIC Common Zone Amplifier 1 X 80W 70V, 1U HALF-RACK



MS-300 Network Interface with Programming (Requires PoE)

Full System Product Details

EPIC Common Zone Amplifier 1 X 80W 70V, 1U HALF-RACK, MS-300 Network Interface with Programming (Requires PoE),



MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.

INCLUDED COMPONENTS



EPIC Common Zone Amplifier 1 X 80W 70V, 1U HALF-RACK



MS-300 Network Interface with Programming (Requires PoE)

Full System Product Details

EPIC Common Zone Amplifier 1 X 80W 70V, 1U HALF-RACK, MS-300 Network Interface with Programming (Requires PoE),



MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.

INCLUDED COMPONENTS



MS-300 Network Interface with Programming (Requires PoE)

Full System Product Details

MS-300 Network Interface with Programming (Requires PoE),



MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.

INCLUDED COMPONENTS



EPIC Common Zone Amplifier 2 X 80W 70V, 1U HALF-RACK



MS-300 Network Interface with Programming (Requires PoE)

Full System Product Details

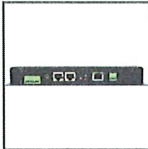
EPIC Common Zone Amplifier 2 X 80W 70V, 1U HALF-RACK, MS-300 Network Interface with Programming (Requires PoE),



MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.



INCLUDED COMPONENTS



MS-300 Network Interface with Programming (Requires PoE)



EPIC Common Zone Amplifier 1 X 40W 70V, 1U HALF-RACK

Full System Product Details

MS-300 Network Interface with Programming (Requires PoE), EPIC Common Zone Amplifier 1 X 40W 70V, 1U HALF-RACK,



MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.



INCLUDED COMPONENTS



EPIC Common Zone Amplifier 1 X 80W 70V, 1U HALF-RACK



MS-300 Network Interface with Programming (Requires PoE)

Full System Product Details

EPIC Common Zone Amplifier 1 X 80W 70V, 1U HALF-RACK, MS-300 Network Interface with Programming (Requires PoE),



MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.



INCLUDED COMPONENTS



MS-300 Network Interface with Programming (Requires PoE)



EPIC Common Zone Amplifier 1 X 40W 70V, 1U HALF-RACK

Full System Product Details

MS-300 Network Interface with Programming (Requires PoE), EPIC Common Zone Amplifier 1 X 40W 70V, 1U HALF-RACK,



MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.



INCLUDED COMPONENTS



MS-300 Network Interface with Programming (Requires PoE)



EPIC Common Zone Amplifier 1 X 40W 70V, 1U HALF-RACK

Full System Product Details

MS-300 Network Interface with Programming (Requires PoE), EPIC Common Zone Amplifier 1 X 40W 70V, 1U HALF-RACK,



MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.



INCLUDED COMPONENTS



MS-300 Network Interface with Programming (Requires PoE)



EPIC Common Zone Amplifier 1 X 40W 70V, 1U HALF-RACK

Full System Product Details

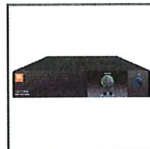
MS-300 Network Interface with Programming (Requires PoE), EPIC Common Zone Amplifier 1 X 40W 70V, 1U HALF-RACK,



MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.



INCLUDED COMPONENTS



EPIC Common Zone Amplifier 1 X 80W 70V, 1U HALF-RACK



MS-300 Network Interface with Programming (Requires PoE)

Full System Product Details

EPIC Common Zone Amplifier 1 X 80W 70V, 1U HALF-RACK, MS-300 Network Interface with Programming (Requires PoE),



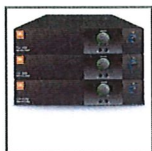
MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.



INCLUDED COMPONENTS



MS-300 Network Interface with Programming (Requires PoE)



EPIC Common Zone Amplifier 1 X 40W 70V, 1U HALF-RACK

Full System Product Details

MS-300 Network Interface with Programming (Requires PoE), EPIC Common Zone Amplifier 1 X 40W 70V, 1U HALF-RACK,



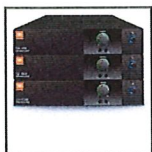
MS-300 Network Interface with 7' Cat6 & 3.5 to RCA Cables (KIT) used for paging. Also includes a variety of 70v Amplifier for areas with multiple 70v speakers like hallways, gyms, internal/external horns etc. Add optional wall plate for 2 way calling functionality.



INCLUDED COMPONENTS



MS-300 Network Interface with Programming (Requires PoE)



EPIC Common Zone Amplifier 1 X 40W 70V, 1U HALF-RACK

Full System Product Details

MS-300 Network Interface with Programming (Requires PoE), EPIC Common Zone Amplifier 1 X 40W 70V, 1U HALF-RACK,

Selected Systems and Products

Circle Cut In 70V Loudspeaker

QTY - 221



The EPIC 70V Ceiling Speaker is a fully assembled speaker assembly, with back can and speaker grill. The speaker has a tuned ported enclosure that provides superior bass response while maintaining a very high sensitivity. The transformer tap selector is easily accessible on the side of the speaker. Metal speaker back meets UL 2043 criteria for plenum installation.

70V Wall Mount Speaker, White

QTY - 70



70V Wall Mount Speaker in white.

Indoor Angled 70V Horn Speaker and Enclosure

QTY - 08



This kit includes one 70 Volt H16 SVP angled front speaker and one SE2WVP slanted enclosure.

External 70V Horn Speaker and Enclosure

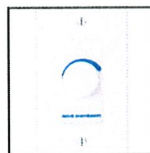
QTY - 29



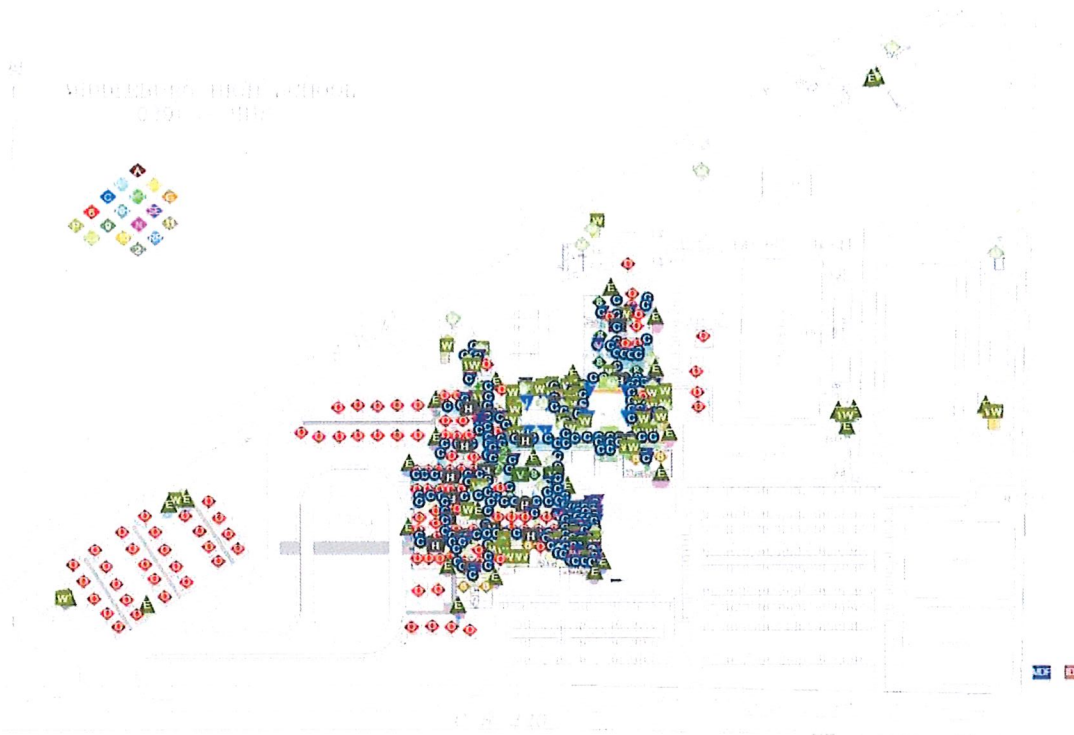
The SYSTEM 6VPS is a complete, vandal resistant horn assembly featuring a double re-entrant, compression horn with an integrated 16W, 25/70V, multi-tap transformer that is mounted on a vandal resistant, stainless steel baffle. It also includes a square, heavy gauge stainless steel, surface mount enclosure.

EPIC 70V Volume Control Assembly

QTY - 55



EPIC 70 Volt Volume Control Assembly includes the Control, 1" Raceway, and Surface Mount box.



Audio Enhancement, Inc. is pleased to offer the following warranty.

A standard Five (5) year limited manufacturer's warranty ("Limited Warranty") against malfunction due to manufacturing defects in materials or workmanship on the IR and XD teacher and student microphone, XD receiver (K-SRC14), CA-30, CA-60, GL-300, Hydra II, XDSolo™, BEAM, BEAM Pro, Handheld Microphone Holder, and Ceiling and Wall speakers ("Audio Enhancement Products"). The Limited Warranty applies only if: (1) the Audio Enhancement Products are installed according to manufacturer's instruction provided to Customer and (2) the Audio Enhancement Products are not misused or abused, and there is no evidence of mishandling, neglect, modification, or repair without the approval of Audio Enhancement.

A standard three (3) year limited manufacturer's warranty ("Limited Warranty") against malfunction due to manufacturing defects in materials or workmanship on the EduCam360, EduCam 360-A, EduCam360-B, EduCam360-C, EduCamPTZ, EduCamPTZ-B, MS-1000 Monitoring Station (MS-1000), AVConnect (HDBaseT), SAFE System, EPIC System Server, MS-300, MS-500, and CLAUDIA. The Limited Warranty applies only if (1) the Audio Enhancement product is installed according to manufacturer's instructions and by an Audio Enhancement certified installer and (2) the Audio Enhancement Products are not misused or abused, and there is no evidence of mishandling, neglect, modification, or repair without the approval of Audio Enhancement.

A standard one (1) year limited manufacturer's warranty ("Limited Warranty") against malfunction due to manufacturing defects in materials or workmanship on our General Electronics (including but not limited to: NVRs, Classroom Wall Box, MS-400, Hydra Adapter (SC-12-24VACDC), Wall Plate Accessories (WPA), Alert Notification Button, Mic360™, UPS (Uninterrupted Power Supply)), specialty cables and adapters. EPIC System Console Touchscreen, Server Drives, and EPIC System Console Paging Microphone. The Limited Warranty applies only if (1) the General Electronics is installed according to manufacturer's instructions and by an Audio Enhancement certified installer and (2) the General Electronics has not been misused or abused, and there is no evidence of mishandling, neglect, modification or repair without the approval of the manufacturer.

The EduCam390 camera SD card and 'AA' NiMH and lithium-ion batteries supplied by Audio Enhancement, Inc., carry a 90-day warranty from date of purchase.

The following is not included under this Limited Warranty: (1) Misuse or abuse by the Customer; (2) normal wear and tear; (3) physical damage to Audio Enhancement's Products because of unreasonable use and/or negligence; and (4) damage caused by service or repairs by the customer or a person who is not authorized for such service or repairs by Audio Enhancement.

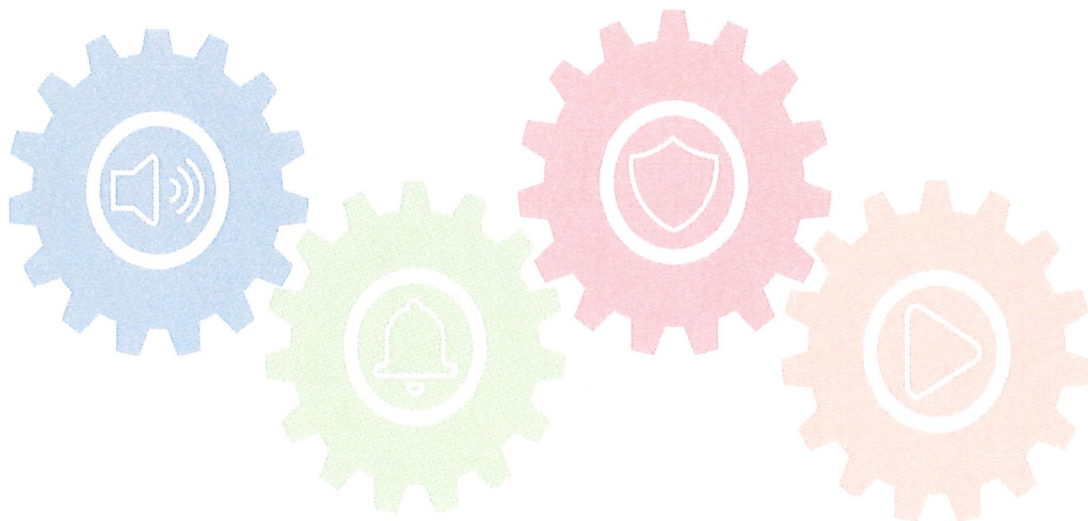
This Limited Warranty is provided by Audio Enhancement, and it contains the only express warranty provided to Customer by Audio Enhancement. Audio Enhancement does not authorize any other person, including distributors, to give any other warranties on

Audio Enhancement's behalf. The repair or replacement as provided under the express limited warranty is the sole and exclusive remedy of the Customer and Audio Enhancement's sole and exclusive liability hereunder.

Audio Enhancement disclaims any express warranty not provided herein and any implied warranty, guarantee, or representation as to performance, quality and absence of hidden defects, and any remedy for breach of contract, which but for this provision, might arise by implication, operation of law, custom of trade or course of dealing, including implied warranties of merchantability and fitness for a particular purpose. In no event shall Audio Enhancement be liable, whether in contract, tort (including negligence) or otherwise, for damages more than the purchase price of the product giving rise to the damages, or for any direct, indirect, incidental, special, punitive, exemplary, or consequential damages of any kind. Audio Enhancement further disclaims any responsibility for losses, expenses, inconveniences, special, indirect, secondary, or consequential, incidental, and contingent damages whatsoever, including damages arising from ownership or use of Audio Enhancement's products.

Audio Enhancement shall bear no responsibility or obligation with respect to the manner of use of any equipment sold by Audio Enhancement.

Audio Enhancement specifically disclaims and negates any warranty of fitness for a particular purpose of such equipment including, without limitation, any warranty that the use of such equipment for any purpose will comply with applicable laws and regulations or overcome any specific hearing/auditory processing deficit. When returning units for service, use adequate packaging to prevent shipping damage. Shipping damage is not covered under warranty.



Technical Support

Audio Enhancement Technical Support Representatives are available to assist by phone, chat, and email. With offices in West Jordan, Utah; Apopka, Florida; and Alpharetta, Georgia, we offer additional regional resources to ensure our local customers have all the support to meet their needs. Here is our companies technical support information and FAQ's.

Contact Support:

Hours: Monday-Friday 8:00am-7:00pm EST.

Phone: 800.932.3578

Email: Support@AudioEnhancement.com

Chat and RMA: www.AudioEnhancement.com/Support/

Additional Support:

Training Website: www.training.AudioEnhancement.com

YouTube Site: www.youtube.com/user/AudioEnhancementInc

Support Levels:

Level 1 Level 1 support is for basic audio systems. Tickets are created when a phone call is made, RMA is submitted, or an email is sent to support. Level 1 support services include troubleshooting with microphones, batteries, cabling, volume levels, information requests, and basic EPIC troubleshooting and setup.

Level 2 When a higher level of support is required, tickets are escalated to Level 2 support. This type of support includes advanced audio troubleshooting, Enhanced EPIC support including device configuration, SIP integration, LDAP integration, and configuration of VIEWPath and VIEWPath Live.

Level 3 Level 3 support is for final escalations and is handled by Audio Enhancement engineers and developers with 10+ years of experience.

Additional Support Personnel:

Audio Enhancement headquarters is located in West Jordan, Utah with two satellite offices in Apopka, Florida and Alpharetta, Georgia. Between our three offices and field services reps across the country, Audio Enhancement can provide additional onsite support when needed.





Quote **44926**

Detailed Bill of Materials

BoM 1

Part#	Product Name	Qty
	Category : Classroom Equipment	
	System : Optimum System	
ST-XD-9025	XD Teacher Box with Teacher Pendant Microphone	112
AM-3230.P	Optimum MS-600 Amplifier with Integrated XD Receiver with Programming (Requires PoE+)	112
CK-4011	Wiring Bundle for Optimum Amplifier with Integrated XD Receiver	112
ST-SP-0211	Classroom Speaker, Ceiling 1x2, Set of 4	112
ST-PA-8010.P	Interactive Touch Controller Bundle with Programming	112
WP-0001	Wall Plate, WPA-701, Ambient Mic with Decora Plate	112
	System : MS-375 Network Interface	
AM-3245.P	Network Interface SAFE Alert Extender and 2-Way Intercom with Programming (Requires PoE+)	45
	System : 6 Spkr Optimum System	
ST-XD-9025	XD Teacher Box with Teacher Pendant Microphone	6
AM-3230.P	Optimum MS-600 Amplifier with Integrated XD Receiver with Programming (Requires PoE+)	6
CK-4011	Wiring Bundle for Optimum Amplifier with Integrated XD Receiver	6
ST-SP-0211	Classroom Speaker, Ceiling 1x2, Set of 4	6
ST-SP-0212	Classroom Speaker, Ceiling 1x2, Set of 2	6
ST-PA-8010.P	Interactive Touch Controller Bundle with Programming	6
WP-0001	Wall Plate, WPA-701, Ambient Mic with Decora Plate	6
	System : 8 Spkr Optimum System	
ST-XD-9025	XD Teacher Box with Teacher Pendant Microphone	5
AC-0003	50' Speaker Wire Plenum Rated, White	5
AM-3230.P	Optimum MS-600 Amplifier with Integrated XD Receiver with Programming (Requires PoE+)	5
CK-4011	Wiring Bundle for Optimum Amplifier with Integrated XD Receiver	5
ST-SP-0211	Classroom Speaker, Ceiling 1x2, Set of 4	5
ST-SP-0211	Classroom Speaker, Ceiling 1x2, Set of 4	5
ST-PA-8010.P	Interactive Touch Controller Bundle with Programming	5
WP-0001	Wall Plate, WPA-701, Ambient Mic with Decora Plate	5
	System : 2 Spkr Optimum System	
ST-XD-9025	XD Teacher Box with Teacher Pendant Microphone	5
AM-3230.P	Optimum MS-600 Amplifier with Integrated XD Receiver with Programming (Requires PoE+)	5
CK-4011	Wiring Bundle for Optimum Amplifier with Integrated XD Receiver	5
ST-SP-0212	Classroom Speaker, Ceiling 1x2, Set of 2	5

Part#	Product Name	Qty
ST-PA-8010.P	Interactive Touch Controller Bundle with Programming	5
WP-0001	Wall Plate, WPA-701, Ambient Mic with Decora Plate	5
	Category : EPIC System School Equipment	
	System : EPIC Head End System	
PA-0095.P	Grandstream GXP2130 Enterprise Phone including Programming	1
EP-0020.P	EPIC Kiosk with Programming	1
ST-EP-0001.P	EPIC Server with Programming	1
EP-0105.P	CLAUDIA - EPIC Front Office Media Player with Programming (Requires AC Power)	1
PA-0011	2U Vented Utility Shelf, For Use w/EPIC Appliance	1
PA-0024	Smart-UPS 1000VA LCD 2U 120V Battery Backup For EPIC Appliance	1
PA-0045	UPS 425VA 6-Outlet 120V for use with EPIC Kiosk	1
	System : 6 Spkr Optimum System	
AC-0002	75' Speaker Wire Plenum Rated, White	6
	System : 8 Spkr Optimum System	
AC-0002	75' Speaker Wire Plenum Rated, White	5
	System : Admin	
ST-AM-1025	EPIC Common Zone Amplifier 4 X 250W 70V - 1U	1
ST-AM-8003.P	MS-300 Network Interface with Programming (Requires PoE)	1
	System : South Hall (Admin amp)	
ST-AM-8003.P	MS-300 Network Interface with Programming (Requires PoE)	1
	System : West Hall (Admin amp)	
ST-AM-8003.P	MS-300 Network Interface with Programming (Requires PoE)	1
	System : Cafetorium	
AM-1001	EPIC Common Zone Amplifier 2 X 80W 70V, 1U HALF-RACK	1
ST-AM-8003.P	MS-300 Network Interface with Programming (Requires PoE)	1
	System : Gym	
AM-1011	EPIC Common Zone Amplifier 2 X 120W 70V, 1U HALF-RACK	1
ST-AM-8003.P	MS-300 Network Interface with Programming (Requires PoE)	1
	System : Music Hall	
AM-1003	EPIC Common Zone Amplifier 1 X 80W 70V, 1U HALF-RACK	1
ST-AM-8003.P	MS-300 Network Interface with Programming (Requires PoE)	1
	System : North Hall	
AM-1003	EPIC Common Zone Amplifier 1 X 80W 70V, 1U HALF-RACK	1
ST-AM-8003.P	MS-300 Network Interface with Programming (Requires PoE)	1
	System : South Exterior (Admin amp)	

Part#	Product Name	Qty
ST-AM-8003.P	MS-300 Network Interface with Programming (Requires PoE)	1
	System : North Exterior	
AM-1001	EPIC Common Zone Amplifier 2 X 80W 70V, 1U HALF-RACK	1
ST-AM-8003.P	MS-300 Network Interface with Programming (Requires PoE)	1
	System : Bldg 6	
ST-AM-8003.P	MS-300 Network Interface with Programming (Requires PoE)	1
AM-1002	EPIC Common Zone Amplifier 1 X 40W 70V, 1U HALF-RACK	1
	System : Bldg 9	
AM-1003	EPIC Common Zone Amplifier 1 X 80W 70V, 1U HALF-RACK	1
ST-AM-8003.P	MS-300 Network Interface with Programming (Requires PoE)	1
	System : Bldg 10	
ST-AM-8003.P	MS-300 Network Interface with Programming (Requires PoE)	1
AM-1002	EPIC Common Zone Amplifier 1 X 40W 70V, 1U HALF-RACK	1
	System : Bldg 23	
ST-AM-8003.P	MS-300 Network Interface with Programming (Requires PoE)	1
AM-1002	EPIC Common Zone Amplifier 1 X 40W 70V, 1U HALF-RACK	1
	System : Bldg 11	
ST-AM-8003.P	MS-300 Network Interface with Programming (Requires PoE)	1
AM-1002	EPIC Common Zone Amplifier 1 X 40W 70V, 1U HALF-RACK	1
	System : Restroom	
AM-1003	EPIC Common Zone Amplifier 1 X 80W 70V, 1U HALF-RACK	1
ST-AM-8003.P	MS-300 Network Interface with Programming (Requires PoE)	1
	System : Bldg 2	
ST-AM-8003.P	MS-300 Network Interface with Programming (Requires PoE)	1
AM-1002	EPIC Common Zone Amplifier 1 X 40W 70V, 1U HALF-RACK	1
	System : Portable	
ST-AM-8003.P	MS-300 Network Interface with Programming (Requires PoE)	1
AM-1002	EPIC Common Zone Amplifier 1 X 40W 70V, 1U HALF-RACK	1
	Miscellaneous	
SP-0300	Circle Cut In 70V Loudspeaker	221
SP-1022	70V Wall Mount Speaker, White	70
SP-1094	Indoor Angled 70V Horn Speaker and Enclosure	8
SP-1091	External 70V Horn Speaker and Enclosure	29
ST-PA-9005	EPIC 70V Volume Control Assembly	55
AC-1027	MS-300 to Amplifier Cable	4

Part#	Product Name	Qty
	Category : InfoView Equipment	
	System : Hallway Visual Messaging Display	
ST-EP-0228	Double - Wall Mounted Display Bundle (Requires PoE+)	20
	System : Gym Visual Messaging Display	
ST-EP-0128	Single - Wall Mounted Display Bundle (Requires PoE+)	2
PA-0233	Clock Guard Dynamic Displays for InfoView Clocks	2
	System : Visual Messaging Display	
ST-EP-0128	Single - Wall Mounted Display Bundle (Requires PoE+)	3
	Category : Services	
	System : EPIC Head End System	
SE-1002	EPIC Custom Map Development Services	1
SE-1024	Engineering and Design Services	1
	Category : Software Licensing	
	System : EPIC Head End System	
EP-0009	EPIC System Platform License	1
EP-0010	SAFE System License (Requires EP-0009)	1
EP-0022	EPIC System Intercom Paging & Bells License (Requires EP-0009)	1
EP-0034	EPIC Phone Integration License	1
EP-0032	InfoView Visual Messaging and Clock License (Requries EP-0009)	1
	Category : Training	
	System : EPIC Head End System	
EP-0035	EPIC Administrator Training	1



Quote 44926

Additional BOM Items

Part#	Product Name	Qty
	Category : EPIC System School Equipment	
AC-0004	Speaker Wire Plenum Rated	2900 0
	Category : Services	
SE-0012	Lift Rental	1
SE-0067	Optional Contingency	414
SE-1068	Installation of 70V Equipment	383
SE-0032	Commissioning Per Room	146
SE-0080	Installation of Kiosk	1
SE-0045	Installation of Intercom Classroom	128
SE-0037	Installation of 2-Way Intercom System	45
SE-0078	Installation of Double Display	20
SE-0077	Installation of Single Display	5
SE-0025	Travel Services	1
SE-0038	Installation of MS-300 for Common Zone Amplifier	17

Project Information

- **Project Summary ***
Middleburg HS
- **Request design team to design your school? ***
Yes
- **Will this project be using a Contract? ***
Text
- **Will Audio Enhancement be Installing? ***
Yes
- **Site Status at Any Point During Implementation ***
Text

This proposed design was finalized by Audio Enhancement. The customer approval of original design was bypassed by Taylor Noyes at 02 May, 2023 2:29 PM.

Explanation:

Bypass, Bypassed by Taylor Noyes on 02 May, 2023 2:29 PM



**Florida BUY
Panhandle Area Educational Consortium
RFP: Technology Catalog Solutions
#23-01**

**Panhandle Area Educational Consortium
753 West Boulevard
Chipley, Florida 32428
Attn: Tori Baxley**

**Due Date:
September 8th, 2022
3:00PM CST**

**Submitted by:
Audio Enhancement
9858 S. Audio Drive
West Jordan, UT 84081
800-383-9362**

9858 S. Audio Drive, West Jordan, UT 84081 • Phone 1.800.383.9362 •

AudioEnhancement.com



AUDIO ENHANCEMENT



Customizable solutions to support learning: classroom audio, cameras, safety alerts & schoolwide communication.

[Click Here to Visit Website](#)

Supplier Information

Address

9858 S Audio Drive
West Jordan, UT 84081

Gary Evans
Senior Sales Director
561-635-3076
[Email Gary](#)

Spencer Anderson
Regional Sales Director
801-819-6990
[Email Spencer](#)

Contract Information

Cooperative Name

Florida Buy State Cooperative Purchasing

Contract Name

Technology Catalog Solutions

Contract Number

23-119

Lead Agency

Washington County Florida School District

Contract Term

11/15/2022 - 11/15/2023

Extension Details

Contract recommended for approval in November 2022. Extensions possible through November 2027.

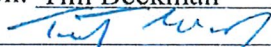
Categories

• TECHNOLOGY

Attachment 7
Florida Buy State Cooperative Purchasing Agency
Technology Catalog Solutions
RFP #23-01
CONTRACT OFFER AND AWARD

OFFER TO BE COMPLETED BY RESPONDENT


In compliance with the Request for Proposal, the undersigned warrants that I/we have examined the Instructions to Respondent's and Technical Specification and being familiar with all the conditions surrounding the proposed project, hereby offer and agree to furnish all products and professional services in compliance with all terms, conditions, specifications and amendments in this solicitation and any written exceptions in the offer. Signature also certifies understanding and compliance of this proposal. The undersigned understands that his/her competence and responsibility and that of his/her proposed subcontractors, time of completion, as well as other factors of interest to the Florida Buy State Cooperative Purchasing as stated in the evaluation section, will be a consideration in making the award. This contract binds said vendor to all terms and conditions stated in the proposal and the award will be activated on the date signed by the Lead Agency of the Florida Buy State Cooperative Purchasing Program.


Company Name: Audio Enhancement, Inc.
Address: 9858 S Audio Drive Phone Number: (800) 383-9362
City: West Jordan State: Utah Zip: 84081
Contract Contact Person: Tim Beekman Email: tim.beekman@audioenhancement.com
Authorized Signature:  Date: 08/23/2022

**ACCEPTANCE OF OFFER AND CONTRACT AWARD TO BE COMPLETED ONLY
BY THE LEAD AGENCY OF FLORIDA BUY STATE COOPERATIVE
PURCHASING**

Your RFP for contracting services is hereby accepted by the PAEC fiscal agent and District of Record, the Washington County Florida School Board on 11/15/22. As Offeror, you are now bound to sell the materials and services listed by the attached RFP based upon the solicitation, including all terms, conditions, specifications, amendments as set forth in the Request for Proposal. The parties intend this contract to constitute the final and complete agreement between the Agency and Respondent, and no other agreements, oral or otherwise, regarding the subject matter of this contract, shall bind any of the parties hereto. No change or modification of this contract shall be valid unless it shall be in writing and signed by both parties to this contract. If any provision of this contract is deemed invalid or illegal by any appropriate court of law, the remained of this contract shall not be affected thereby. The term of the agreement will be for 3 years with the option to renew for two additional 12-month terms. After the first 12 months, the contract may be cancelled by either party upon receipt of a 30-day notice provided all client obligations created under the contract have been satisfied.

Awarding Agency: PAEC fiscal agent and District of Record, the Washington County FL School Board

Agency Executive: Herbert J. Taylor, Superintendent: Signature  Date 11/23/22

Agency Executive: John T. Selover, Executive Director, PAEC: Signature  Date 11/15/22

PAEC BD 10/12/22
WCSB 11/14/22

Contract #: 23-119

Services Offered

Audio Enhancement is proposing to collaborate with Florida Buy – Panhandle Area Educational Consortium Purchasing Agency on the following services that apply to the categories audiovisual and instructional solutions, classroom audio, speakers, amps, video cameras, other related devices, and digital signage mentioned in this RFP.

Classroom Audio



Classroom Audio

With solutions to distribute sound and provide hands-free instruction, Audio Enhancement's Audio Solutions give classrooms and teachers a robust system that can be customized to fit specific needs. Wireless microphones provide hands free instruction and boost student confidence to speak up and participate in class. Revolutionary audio technology distributes sound throughout the classroom to amplifiers and speakers. Powerful sound technology helps students hear anywhere in the classroom and supports dynamic multimedia lessons.

EPIC System



EPIC System

EPIC (Education Paging & Intercom Communications) System™ gives administrative staff control of bells, paging, intercom and alert notification systems throughout the school. The EPIC System Console includes a Touchscreen Monitor with all the necessary tools for managing schoolwide communication.

SAFE System



SAFE System

An increasingly important priority in education is an extra level of safety and assurance for schools, classrooms, and the people in them. SAFE (Signal Alert For Education) System™ from Audio Enhancement, Inc. connects teachers and classrooms to first responders for quick response and communication. This revolutionary system relays urgent information about incidents for just-in-time help and safety. Classroom microphones and alert buttons help teachers discreetly notify the right people at the right time of a potential incident or accident. Now incorporating XD Technology, alerts can be sent from areas outside the classroom, like hallways, gymnasiums, cafeterias, and even outside.

VIEWpath



VIEWpath

An innovative classroom camera setup to record, store, and deliver lessons. VIEWpath® (Video Interactive Education Window) gives teachers the ability to record, collaborate, and share their lessons. Through teacher-controlled cameras and recordings, teachers can become more innovative practitioners and hone their craft through self and peer reflections. Utilizing cameras, teachers can provide digital learning opportunities anytime, anywhere.



AUDIO SOLUTIONS

Audio Enhancement, Inc. was founded on the belief that learning begins with hearing. Classroom audio is at the core of everything we do. Each Classroom Audio System delivers the teacher's natural voice and multimedia audio to every student in the room at an enhanced, soothing volume. Our flexible Classroom Audio Systems can be used in any learning environment.

HOW AUDIO SOLUTIONS WORK



SPEAK

Wireless microphones provide hands free instruction and boost student confidence to speak up and participate in class.



DISTRIBUTE

Revolutionary audio technology distributes sound throughout the classroom to amplifiers and speakers.



HEAR

Powerful sound technology helps students hear anywhere in the classroom and supports dynamic multimedia lessons.

LEARN MORE about how AUDIO SOLUTIONS CAN ENHANCE LEARNING

VISIT www.AudioEnhancement.com or CALL 800.383.9362

Audio Solutions HIGHLIGHTS

PORTABLE AUDIO SYSTEMS

Our BEAM and other portable Audio Enhancement Solutions are designed to work effortlessly with our classroom audio microphones. This allows teachers to instruct anywhere in the room, while still delivering quality intelligible audio.



XD TEACHER AND HANDHELD MICROPHONES

The XD Handheld and Teacher Microphones are lightweight, simple to use. In addition to distributing voices, the teacher microphone can control the amplifier and initiate a silent alert signal.



INSTALLED AUDIO SYSTEMS

With solutions to distribute sound and provide hands-free instruction, Audio Enhancement's Audio Solutions give classrooms and teachers a robust system that can be customized to fit specific needs.



"The sound system is just amazing! I am already feeling the effects of not having to speak any louder than a normal talking voice when I teach and my students feel like I am always within range. Their attention has increased tenfold."

- Kim Edwards, Teacher from Mark West Union School District in California



EPIC System™

Education Paging & Intercom Communications

EPIC System provides an easy-to-use interface, accessible on any device with a web browser that integrates with each school's LDAP/Active Directory Server. Customizable role management gives administrators full control over each user's accessibility. Whatever the need may be, EPIC System provides options to make schoolwide communication uniquely tailored for any school.

BENEFITS OF THE EPIC SYSTEM



INTERCOM & PAGING

- Simple interactive display
- Hands-free intercom for teachers
- Deliver announcements to chosen zones



BELLS & NOTIFICATIONS

- Customizable bell zones
- Ability to import customized bell sounds
- Create prerecorded notifications



CLASSROOM AUDIO SYSTEMS

- Easily link EPIC System with classroom audio
- Works with teacher and student microphones
- Evenly distributes voices throughout the classroom



SAFE INTEGRATION

- Alerts can be detected from anywhere on campus
- Pre-record instructions to play during emergencies
- Integrates with third-party devices to activate emergency notifications

EPIC System HIGHLIGHTS

EPIC SYSTEM KIOSK

EPIC System can be controlled from the Kiosk or the EPIC mobile app. By customizing bells and announcements on an individual classroom level, schools can eliminate unnecessary distractions to the learning environment.



DISTRICT VIEW

District View provides visibility and communication to all campuses. When Safe Alerts are triggered on a campus, the district console highlights the campus and allows details of the SAFE Alert to be viewed by district staff.



INFOVIEW

InfoView gives school administrative staff control of classroom clocks and digital signage throughout the campus. Customize signs with clocks, announcements, emergency notifications, images, ticker tape messages, and next bell notifications.



"[EPIC] System is extremely easy and friendly to use so there is no stress when you need to quickly make adjustments."

Jennifer Brockwell
Principal, South Lake Elementary School,
FLSchool District

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OUR SOLUTIONS CAN ENHANCE LEARNING

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SAFE System™

Signal Alert for Education

Timely help for teachers is critical for resolving both small matters and larger, life-threatening crises. SAFE System™ provides necessary information to first responders and administrators using Audio Enhancement's classroom audio system. Minor issues may be contained before they escalate into major incidents.

BENEFITS OF THE SAFE SYSTEM

BULLYING
Teachers and administrators are able to monitor, intervene and correct behavior before it leads to harmful circumstances.

MEDICAL
Request the proper medical help quickly for any type of health condition or emergency.

FIGHTING
School personnel have the ability to step in before things escalate.

WEAPONS
Inform staff with instant live audio and video feed, and summon authorities to handle violent students or intruders.

SAFE System HIGHLIGHTS

TEACHER MICROPHONE

The integration of SAFE System with our teacher microphone gives teachers a personal duress button to send alerts instantly from anywhere in the school. Office staff can discreetly acknowledge the alert, letting teachers know that help is on the way.



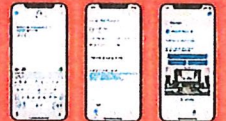
MANAGE WITH A CLEAR VIEW

Through the EPIC System kiosk, you can view the date, time and location of the incident. The web-based interface gives administrators the ability to provide direction and maintain situational awareness of the entire campus, even in the most challenging emergency conditions.



TEXT, EMAIL, & APP ALERTS

At the same time the kiosk in the front office is alerted, all of the designated staff will also receive an email and a text notification with a link showing them the same information they are receiving in the office. Optional cameras can provide a live stream of the classroom.



"Student safety is the primary mission for every school Superintendent. The SAFE System is THE single greatest use of school district funds to ensure that each and every student comes back through that door at home each night. I wish every classroom in the nation had the SAFE System."

-Dr. William "Rob" Roberts
Former Superintendent of Nye County

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