



CLAY COUNTY DISTRICT SCHOOLS

900 WALNUT STREET, GREEN COVE SPRINGS, FL 32043

P (904) 336-6500 W oneclay.net

SUPERINTENDENT OF SCHOOLS

David S. Broskie

BOARD MEMBERS:

Erin Skipper, District 1

Robert Alvero, District 2

Beth Clark, District 3

Michele Hanson, District 4

Ashley Gilhousen, District 5

MEMORANDUM FOR RECORD

THROUGH: Robbie Bumpers, Project Manager

DATE: January 12, 2026

SUBJECT: **Justification for Direct Negotiation -**

RHS Fire Alarm Replacement - Project Number C-52-25/26

This memo serves as justification for proceeding with the construction project known as "RHS Fire Alarm Replacement," project number C-52-25/26, based on direct negotiation.

The project was publicly advertised in accordance with the Clay County School Board Policy #6322 Construction Contracting and Bidding. The advertisement was published on the District's website from November 13, 2025 through December 3, 2025. Despite these efforts to solicit competitive bids, no bids were received by the bid opening deadline of December 10, 2025.

Since no bids were received, we reached out to one of our prequalified Electrical contracting firms, AEC Electrical (Norlee Group). We sent them the plans and specifications and requested a quote. The quote we received exceeded our original budget, which is \$900,000.00. However, the quote was reviewed by our professional architect/engineer, Haddad Engineering, who determined that the pricing was fair and reasonable. We have additional funding available to support this project at the price identified on the quote received from AEC Electrical (Norlee Group).



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We understand the importance of competitive bidding and have made every effort to encourage participation in this process. The public advertisement, as required by the Clay County School Board Policy #6322 Construction Contracting and Bidding, provided ample opportunity for all interested contractors to submit bids. While we originally received no bids, the fact that we were able to receive a quote from a prequalified firm, who's price went through an independent review from our architect/engineer, provides assurance that the price is reasonable and fair. In addition, we have funding available to increase the budget to support the project at this cost.

Given these circumstances, we believe that accepting the quote from AEC Electrical (Norlee Group) is in the best interest of the District. Delaying this project to re-advertise would likely result in increased costs due to potential market fluctuations and could negatively impact project timelines.

Please do not hesitate to contact me if you require any further information or clarification.

Sincerely,

Robbie Bumpers

Project Manager

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Email: elvin.bumpers@myoneclay.net