

Pricing Exhibit (all price comparisons are done using a base of 4800 employees)

Under Current Provider:

Ongoing Per Employee Per Month (PEPM) - $\$3.00 \times 4,800 \text{ employee's} = \$14,400. \times 12 \text{ months} = \$172,800.$

Under New Proposed Provider:

Dependent Audit Cost fee of \$1,500. Waived

Initial One-Time Setup Fee of \$2.50 per Employee. Based on 4800 employees equates to a cost of \$12,000.
One-time fee.

Ongoing Per Employee Per Month (PEPM) - $\$1.75 \times 4,800 \text{ employee's} = \$8,400. \times 12 \text{ months} = \$100,800.$

$\$12,000. (\text{onetime fee}) + \$100,800. (\text{PEPM}) = \$112,800.$

Estimated savings over three year period equals:

First year \$60,000.

Second year 72,000.

Third year 72,000.

Total saving \$204,000.