

**Teal Tile & Carpet**  
**131 North Cherry St.**  
**P O Box D**  
**Starke FL 32091**  
**Phone (904) 964-7423 Fax (904) 964-9156**

April 22, 2013

To: Nancy Racine  
Director of Purchasing  
Clay County School Board  
CC: Russ Tholen

Reference: Price increase-#12-MA-302 Flooring Contract

Dear Nancy,


This letter is a request for a cost increase on our current flooring contract for the carpet only. As you can see from the attached letter from The Mohawk Group, our cost for carpet has increased \$0.51 s/y plus \$0.04 for the cost of the 7% use tax due to increased raw material & energy cost in the carpet production & distribution. This is the first cost increase The Mohawk Group has passed onto us since we were awarded the contract in 2006. I was able to maintain the cost per square yard from 2006 through the 2011 bid, as you can see from our bids on the attached sheets. I would ask for the following per square yard increase if possible:

Old Price \$9.74 s/y  
New Price \$10.29 s/y

I reviewed our bid from October 2011, if this cost was factored into our bid price, our total combined price for sections A & B would've been \$116,700.00. This price would have still placed Teal Tile & Carpet, Inc. \$24,680.00 less than our nearest competitor for the flooring bid.

Thank you for reviewing this request, please call me if you have any questions,

Sincerely,

  
Robert Starling  
Project Manager