



Clay County Public Schools

Proposal to provide Odyssey Solution for

- 5 High Schools
- 2 Centers
- 6 Junior High Schools

Lisa Perry, Senior Account Manager

Florida Sales

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Additional Services	Cost
Software Support	
<i>Hosted Basic (Yr 1)</i> CL Helpline, Maintenance Updates, Version Upgrades, and Full Onsite Support	\$61,400
Professional Development Services	
<i>Professional Development (20 days)</i>	\$29,600
Shipping	
Shipping and Handling	\$650
Additional Services Discounted Total =	\$91,650
SW and Services Total	\$583,650
Yr 2 and Yr 3 Support	\$122,800
Interest	<u>\$30,738</u>
Subtotal with interest	\$737,188
Discounts incl int buydown	(\$237,138)
Grand Total	\$500,050

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Installation Type:
New Installation

CompassLearning Inc.
CompassLearning Odyssey Price Quote
Clay County SD, FL - Site License Proposal

Sites	Cost per School	# of Schools	Total per Type of School
Junior High			
Green Cove, Lake Asbury, Lakeside, OP, Wilkinson, Oakleaf			
Junior High School GR 7-8 Language Arts and Math	\$12,000	6	\$72,000
Honors Algebra	\$3,000	6	\$18,000
Spiral GR 5-6 Language Arts and Math	\$6,000	6	\$36,000
Alg I	\$1,500	6	\$9,000
Centers			
Bannerman, Keystone Hgts			
Odyssey HS 9-10 - 8 courses	\$24,000	2	\$48,000
Odyssey HS 11-12 - 7 courses	\$21,000	2	\$42,000
Spiral 5-8 Language Arts and Math	\$12,000	2	\$24,000
Honors Algebra	\$1,500	2	\$3,000
High Schools			
Clay, Fleming Island, Middleburg, OP, Ridgeview			
Odyssey HS 9-10 - 8 courses	\$24,000	5	\$120,000
Odyssey HS 11-12 - 6 courses (no Physics)	\$18,000	5	\$90,000
Spiral 7-8 Language Arts and Math	\$6,000	5	\$30,000
Bonus Bundle - Supplementary Science, Social Studies, Brain Buzzers, Thematic Projects			
Curriculum Software Total			\$492,000

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<u>Junior High Content</u>	<u>Centers Content</u>		<u>High School Content</u>
Grade 5 Language Arts	Grade 5 Language Arts	English 3	English 1
Grade 6 Language Arts	Grade 6 Language Arts	English 4	English 2
Grade 7 Language Arts	Grade 7 Language Arts	Algebra 1	English 3
Grade 8 Language Arts	Grade 8 Language Arts	Geometry	English 4
Grade 5 Math	Grade 5 Math	Algebra 2 and Trigonometry	Algebra 1
Grade 6 Math	Grade 6 Math	Physical Science	Geometry
Grade 7 Math	Grade 7 Math	Biology	Algebra 2 and Trigonometry
Grade 8 Math	Grade 8 Math	Chemistry	Physical Science
JHS Level Algebra	JHS Level Algebra	Physics	Biology
HS Level Algebra 1	HS Level Algebra 1	US History 1	Chemistry
	English 1	US History 2	US History 1
	English 2	World History	US History 2
		US Government	World History
			US Government

All sites include Odyssey Explorer Assessment and Custom Test Builder for K-8 LA/Math.

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As seen and agreed to by:

Signature
Charles Van Zant, Jr.

Print Name
Chairman

Title
November 17, 2009

Date

Site Contact:
Michael Wingate

Name
Director Secondary Education

Title
(904) 529-4926

Phone Number

Not valid unless accompanied by a purchase order, or an order agreement.

Requested Installation Date: / / _____

Order should be shipped to the following address: _____

Please fax all pages of this quote and order documentation to 512-391-1703.

All pricing shall be valid for 30 days from the date of this quote. All prices are net thirty (30) days from the date of invoice. All applicable taxes, if any, shall be paid by Customer. Past due invoices shall accrue interest at the rate of 1.5% per month. All products are shipped FOB CompassLearning. Financing shall be subject to credit approval. In the event of any conflict or inconsistency between the quote documents (including Exhibits, Terms and Conditions or the End User Agreement) and Customer's purchase order, the quote documents shall control. Any disputes, controversies or differences that may arise as a result of the use of the web site or CLO shall take place before a panel of three arbitrators in Clay County, Florida, under the then-current Commercial Arbitration Rules of the American Arbitration Association. The decision of the majority of the three arbitrators will be final and binding on the parties. Judgement upon the decision made by the arbitrators may be entered in the court of Clay County, Florida or in the US district court for the Middle District of Florida.
CompassLearning Inc. 203 Colorado Street, Austin, TX 76701

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October 29, 2009

SUPPORT ESTIMATION FOR CLAY COUNTY- 13 site add-on

Per CompassLearning, Inc. Price Quote for 5 High Schools, 2 Centers, and 6 Jr. High Schools offered in October 2009, the annual support cost for the 13 sites is a combined total of \$52,300.00 per year for years 1, 2, and 3 with all 3 years being purchased with initial sale. Based on our average annual CPI increase of 5%, it would be estimated that ongoing support cost for the 13 sites in Year 4 would be approximately \$55,000.00.

Thank you.

A handwritten signature in cursive script, appearing to read "Gina Rivera".

Gina Rivera
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